

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 17, 2023



**Brighthouse**  
FINANCIAL®

**Brighthouse Financial, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of incorporation)

**001-37905**

(Commission File Number)

**81-3846992**

(IRS Employer Identification No.)

**11225 North Community House Road, Charlotte, North Carolina**

(Address of principal executive offices)

**28277**

(Zip Code)

Registrant's telephone number, including area code: **(980) 365-7100**

**Not Applicable**

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of each class</u>   | <u>Trading symbol(s)</u> | <u>Name of each exchange on which registered</u> |
|--|--------------------------|--|
| <b>Common Stock, par value \$0.01 per share</b>  | <b>BHF</b>               | <b>The Nasdaq Stock Market LLC</b>               |
| <b>Depository Shares, each representing a 1/1,000th interest in a share of 6.600% Non-Cumulative Preferred Stock, Series A</b> | <b>BHFAP</b>             | <b>The Nasdaq Stock Market LLC</b>               |
| <b>Depository Shares, each representing a 1/1,000th interest in a share of 6.750% Non-Cumulative Preferred Stock, Series B</b> | <b>BHFAO</b>             | <b>The Nasdaq Stock Market LLC</b>               |
| <b>Depository Shares, each representing a 1/1,000th interest in a share of 5.375% Non-Cumulative Preferred Stock, Series C</b> | <b>BHFAN</b>             | <b>The Nasdaq Stock Market LLC</b>               |
| <b>Depository Shares, each representing a 1/1,000th interest in a share of 4.625% Non-Cumulative Preferred Stock, Series D</b> | <b>BHFAM</b>             | <b>The Nasdaq Stock Market LLC</b>               |
| <b>6.250% Junior Subordinated Debentures due 2058</b>  | <b>BHFAL</b>             | <b>The Nasdaq Stock Market LLC</b>               |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company ☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

## Item 2.02. Results of Operations and Financial Condition.

On April 17, 2023, Brighthouse Financial, Inc. (“Brighthouse Financial” or the “Company”) issued an updated financial supplement (the “Recast Financial Supplement”) to reflect the Company’s adoption, on January 1, 2023, of the provisions of U.S. GAAP Accounting Standards Update 2018-12, Targeted Improvements to the Accounting for Long-Duration Contracts (“LDTI”). The Recast Financial Supplement, a copy of which is attached hereto as Exhibit 99.1 and incorporated herein by reference, replaces in its entirety the Company’s Q4 2022 Financial Supplement previously furnished on Form 8-K on February 9, 2023 and available on its website.

The Recast Financial Supplement is unaudited and is also being provided prior to the filing of the Company’s Form 10-Q for the quarter ended March 31, 2023, to aid investors and other users of our financial statements in understanding the impacts of the Company’s adoption of LDTI. It is possible that the financial results included in the Company’s future filings with the U.S. Securities and Exchange Commission may differ, perhaps materially, from the information included in the Recast Financial Supplement. In accordance with General Instruction B.2 of Form 8-K, the information in Items 2.02 and 7.01 and Exhibit 99.1 listed in Item 9.01 of this Current Report on Form 8-K shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing. See also Item 7.01 below for additional information.

## Item 7.01. Regulation FD Disclosure.

In connection with the Recast Financial Supplement, Brighthouse Financial has prepared a presentation to aid investors and other users of our financial statements in further understanding the impacts of the Company’s adoption of LDTI. This presentation is available on the Brighthouse Financial investor relations website at <http://investor.brighthousefinancial.com>.

Brighthouse Financial routinely uses its investor relations website to provide presentations, press releases and other information that may be deemed material to investors. Accordingly, the Company encourages investors and others interested in the Company to review the information that it shares at <http://investor.brighthousefinancial.com>.

## Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

| <u>Exhibit No.</u> | <u>Description</u>  |
|--------------------|---|
| <u>99.1**</u>      | <u><a href="#">Financial Supplement for the fourth quarter 2022, Recast for Targeted Improvements to the Accounting for Long-Duration Contracts (Unaudited)</a></u> |
| 104*               | Cover Page Interactive Data File (embedded within the Inline XBRL document)   |

\* Filed herewith.

\*\* Furnished herewith.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BRIGHTHOUSE FINANCIAL, INC.

By: /s/ Kristine H. Toscano

Name: Kristine H. Toscano

Title: Chief Accounting Officer

Date: April 17, 2023

# Brighthouse Financial, Inc.

## Financial Supplement Fourth Quarter 2022

### Recast for Targeted Improvements to the Accounting for Long-Duration Contracts -- Unaudited

This financial supplement reflects the Company's adoption, on January 1, 2023, of the provisions of U.S. GAAP Accounting Standards Update 2018-12, Targeted Improvements to the Accounting for Long-Duration Contracts ("LDTI"). This financial supplement replaces in its entirety the Company's Q4 2022 Financial Supplement previously furnished on Form 8-K on February 9, 2023 and available on its website. This financial supplement is unaudited and is also being provided prior to the filing of the Company's Form 10-Q for the quarter ended March 31, 2023, to aid investors and other users of our financial statements in understanding the impacts of the Company's adoption of LDTI. It is possible that the financial results included in the Company's future filings with the U.S. Securities and Exchange Commission ("SEC") may differ, perhaps materially, from the information included herein. This financial supplement should be read in conjunction with Note 1 of the Notes to the Consolidated Financial Statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, which has been filed with the SEC.

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Note: See the Appendix for non-GAAP financial information, definitions and reconciliations. Financial information, unless otherwise noted, is rounded to millions. Some financial information, therefore, may not sum to the corresponding total.

As used in this financial supplement, "Brighthouse Financial," "Brighthouse," the "Company," "we," "our" and "us" refer to Brighthouse Financial, Inc.

# Financial Results



## Key Metrics (Unaudited, dollars in millions except per share amounts)

|  | As of or For the Three Months Ended |                    |                |                | As of or For the Year Ended |                   |
|--|-------------------------------------|--------------------|----------------|----------------|-----------------------------|-------------------|
|  | December 31, 2022                   | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022           | December 31, 2021 |
| <b>Financial Results and Metrics (1)</b>   |                                     |                    |                |                |                             |                   |
| Net income (loss) available to shareholders                                      | \$110                               | \$388              | \$1,719        | \$1,558        | \$3,775                     | \$1,554           |
| Adjusted earnings  | \$545                               | \$115              | \$144          | \$380          | \$1,184                     | \$1,486           |
| Adjusted earnings, less notable items (2)  | \$282                               | \$74               | \$353          | \$411          | \$1,120                     | \$1,805           |
| Total corporate expenses (3)   | \$243                               | \$217              | \$201          | \$208          | \$869                       | \$890             |
| Combined total adjusted capital  | \$8,052                             | \$8,003            | \$8,188        | \$8,495        | \$8,052                     | \$9,441           |
| Combined risk-based capital ratio (4)  | 441%                                | 450%-470%          | 470%-490%      | 450%-470%      | 441%                        | 500%              |
| <b>Stockholders' Equity</b>  |                                     |                    |                |                |                             |                   |
| Brighthouse Financial, Inc.'s stockholders' equity                               | \$5,533                             | \$4,600            | \$7,180        | \$7,223        | \$5,533                     | \$8,385           |
| Less: Preferred stock, net   | 1,699                               | 1,699              | 1,699          | 1,699          | 1,699                       | 1,699             |
| Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI        | \$3,834                             | \$2,901            | \$5,481        | \$5,524        | \$3,834                     | \$6,686           |
| Less: AOCI   | (6,106)                             | (7,015)            | (4,176)        | (2,541)        | (6,106)                     | 47                |
| <b>Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI</b> | <b>\$9,940</b>                      | <b>\$9,916</b>     | <b>\$9,657</b> | <b>\$8,065</b> | <b>\$9,940</b>              | <b>\$6,639</b>    |
| <b>Return on Common Equity (1), (5)</b>  |                                     |                    |                |                |                             |                   |
| Return on common equity  | 77.3%                               | 93.7%              | 108.6%         | 98.8%          | 77.3%                       | 21.8%             |
| Return on common equity, excluding AOCI  | 42.7%                               | 56.6%              | 79.4%          | 82.5%          | 42.7%                       | 25.0%             |
| Adjusted return on common equity, excluding AOCI                                 | 13.4%                               | 9.9%               | 12.7%          | 20.1%          | 13.4%                       | 24.0%             |
| <b>Earnings Per Common Share, Diluted (1)</b>                                    |                                     |                    |                |                |                             |                   |
| Net income (loss) available to shareholders per common share                     | \$1.59                              | \$5.39             | \$22.91        | \$20.11        | \$51.30                     | \$18.39           |
| Adjusted earnings per common share   | \$7.81                              | \$1.61             | \$1.91         | \$4.91         | \$16.09                     | \$17.60           |
| Adjusted earnings, less notable items per common share                           | \$4.04                              | \$1.03             | \$4.71         | \$5.30         | \$15.22                     | \$21.37           |
| Weighted average common shares outstanding                                       | 69,765,118                          | 71,959,380         | 74,971,658     | 77,476,465     | 73,581,168                  | 84,466,157        |
| <b>Book Value Per Common Share</b>   |                                     |                    |                |                |                             |                   |
| Book value per common share (1)  | \$56.15                             | \$41.41            | \$75.01        | \$72.88        | \$56.15                     | \$85.86           |
| Book value per common share, excluding AOCI (1)                                  | \$145.58                            | \$141.53           | \$132.16       | \$106.40       | \$145.58                    | \$85.26           |
| Ending common shares outstanding   | 68,278,068                          | 70,060,560         | 73,072,766     | 75,799,704     | 68,278,068                  | 77,870,072        |

(1) Certain definitions have been updated due to the adoption of LDTI. See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

(2) See additional information regarding notable items on page 18.

(3) Includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

(4) The RBC ratio is reported as a preliminary range for all periods, except those ended December 31.

(5) Simplified averaging was applied to all periods presented for 2022 and December 31, 2021.

## GAAP Statements of Operations (Unaudited, in millions)

|   | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|---|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Revenues</b>   |                            |                    |                |                |                    |                   |
| Premiums  | \$167                      | \$162              | \$167          | \$166          | \$662              | \$707             |
| Universal life and investment-type product policy fees                                  | 549                        | 597                | 609            | 680            | 2,435              | 2,980             |
| Net investment income   | 1,049                      | 877                | 1,061          | 1,151          | 4,138              | 4,881             |
| Other revenues  | 100                        | 122                | 118            | 138            | 478                | 450               |
| Revenues before NIGL and NDGL   | 1,865                      | 1,758              | 1,955          | 2,135          | 7,713              | 9,018             |
| Net investment gains (losses)   | (69)                       | (45)               | (66)           | (68)           | (248)              | (59)              |
| Net derivative gains (losses)   | (1,923)                    | (592)              | 1,977          | (54)           | (592)              | (3,983)           |
| <b>Total revenues</b>   | <b>\$(127)</b>             | <b>\$1,121</b>     | <b>\$3,866</b> | <b>\$2,013</b> | <b>\$6,873</b>     | <b>\$4,976</b>    |
| <b>Expenses</b>   |                            |                    |                |                |                    |                   |
| Policyholder benefits and claims  | \$267                      | \$534              | \$717          | \$675          | \$2,193            | \$2,746           |
| Interest credited to policyholder account balances                                      | 401                        | 405                | 284            | 248            | 1,338              | 1,269             |
| Amortization of DAC and VOBA  | 155                        | 159                | 158            | 157            | 629                | 637               |
| Change in market risk benefits  | (1,479)                    | (984)              | (62)           | (1,579)        | (4,104)            | (4,134)           |
| Interest expense on debt  | 39                         | 38                 | 38             | 38             | 153                | 163               |
| Other expenses  | 450                        | 457                | 554            | 471            | 1,932              | 2,286             |
| <b>Total expenses</b>   | <b>(167)</b>               | <b>609</b>         | <b>1,689</b>   | <b>10</b>      | <b>2,141</b>       | <b>2,967</b>      |
| Income (loss) before provision for income tax   | 40                         | 512                | 2,177          | 2,003          | 4,732              | 2,009             |
| Provision for income tax expense (benefit)  | (97)                       | 97                 | 432            | 416            | 848                | 361               |
| <b>Net income (loss)</b>  | <b>137</b>                 | <b>415</b>         | <b>1,745</b>   | <b>1,587</b>   | <b>3,884</b>       | <b>1,648</b>      |
| Less: Net income (loss) attributable to noncontrolling interests                        | 1                          | 2                  | —              | 2              | 5                  | 5                 |
| <b>Net income (loss) attributable to Brighthouse Financial, Inc.</b>                    | <b>136</b>                 | <b>413</b>         | <b>1,745</b>   | <b>1,585</b>   | <b>3,879</b>       | <b>1,643</b>      |
| Less: Preferred stock dividends   | 26                         | 25                 | 26             | 27             | 104                | 89                |
| <b>Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders</b> | <b>\$110</b>               | <b>\$388</b>       | <b>\$1,719</b> | <b>\$1,558</b> | <b>\$3,775</b>     | <b>\$1,554</b>    |



## GAAP Balance Sheets (Unaudited, in millions)

|  | As of             |                    |               |                |                   |
|--|-------------------|--------------------|---------------|----------------|-------------------|
|  | December 31, 2022 | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 |
| <b>ASSETS</b>  |                   |                    |               |                |                   |
| Investments:   |                   |                    |               |                |                   |
| Fixed maturity securities available-for-sale                           | \$75,577          | \$75,271           | \$78,606      | \$82,496       | \$87,582          |
| Equity securities  | 89                | 100                | 96            | 80             | 101               |
| Mortgage loans   | 22,936            | 22,089             | 21,508        | 21,357         | 19,850            |
| Policy loans   | 1,282             | 1,274              | 1,277         | 1,270          | 1,264             |
| Limited partnerships and limited liability companies                   | 4,775             | 4,607              | 4,683         | 4,587          | 4,271             |
| Short-term investments   | 1,081             | 1,130              | 920           | 1,062          | 1,841             |
| Other invested assets  | 2,852             | 4,033              | 3,345         | 2,568          | 3,316             |
| Total investments  | 108,592           | 108,504            | 110,435       | 113,420        | 118,225           |
| Cash and cash equivalents  | 4,115             | 4,793              | 5,071         | 4,101          | 4,474             |
| Accrued investment income  | 885               | 909                | 852           | 754            | 724               |
| Reinsurance recoverables   | 18,019            | 16,694             | 15,698        | 16,047         | 16,648            |
| Premiums and other receivables   | 529               | 544                | 765           | 645            | 527               |
| DAC and VOBA   | 5,084             | 5,142              | 5,196         | 5,239          | 5,288             |
| Current income tax recoverable   | 38                | 18                 | 18            | —              | —                 |
| Deferred income tax asset  | 1,736             | 1,942              | 1,272         | 1,271          | 1,001             |
| Market risk benefit assets   | 483               | 400                | 375           | 384            | 449               |
| Other assets   | 401               | 414                | 425           | 440            | 457               |
| Separate account assets  | 84,965            | 81,836             | 88,843        | 104,441        | 114,464           |
| Total assets   | \$224,847         | \$221,196          | \$228,950     | \$246,742      | \$262,257         |
| <b>LIABILITIES AND EQUITY</b>  |                   |                    |               |                |                   |
| <b>Liabilities</b>   |                   |                    |               |                |                   |
| Future policy benefits   | \$31,497          | \$32,016           | \$33,492      | \$36,373       | \$39,990          |
| Policyholder account balances  | 73,527            | 69,749             | 66,717        | 66,711         | 65,249            |
| Market risk benefit liabilities  | 10,389            | 11,425             | 12,304        | 13,637         | 16,034            |
| Other policy-related balances  | 4,098             | 4,051              | 3,944         | 4,098          | 4,075             |
| Payables for collateral under securities loaned and other transactions | 4,560             | 6,532              | 6,675         | 6,209          | 6,269             |
| Long-term debt   | 3,156             | 3,156              | 3,157         | 3,157          | 3,157             |
| Current income tax payable   | —                 | —                  | —             | 61             | 62                |
| Other liabilities  | 7,057             | 7,766              | 6,573         | 4,767          | 4,507             |
| Separate account liabilities   | 84,965            | 81,836             | 88,843        | 104,441        | 114,464           |
| Total liabilities  | 219,249           | 216,531            | 221,705       | 239,454        | 253,807           |
| <b>Equity</b>  |                   |                    |               |                |                   |
| Preferred stock, at par value  | —                 | —                  | —             | —              | —                 |
| Common stock, at par value   | 1                 | 1                  | 1             | 1              | 1                 |
| Additional paid-in capital   | 14,075            | 14,095             | 14,113        | 14,133         | 14,154            |
| Retained earnings (deficit)  | (395)             | (532)              | (945)         | (2,689)        | (4,274)           |
| Treasury stock   | (2,042)           | (1,949)            | (1,813)       | (1,681)        | (1,543)           |
| Accumulated other comprehensive income (loss)                          | (6,106)           | (7,015)            | (4,176)       | (2,541)        | 47                |
| Total Brighthouse Financial, Inc.'s stockholders' equity               | 5,533             | 4,600              | 7,180         | 7,223          | 8,385             |
| Noncontrolling interests   | 65                | 65                 | 65            | 65             | 65                |
| Total equity   | 5,598             | 4,665              | 7,245         | 7,288          | 8,450             |
| Total liabilities and equity   | \$224,847         | \$221,196          | \$228,950     | \$246,742      | \$262,257         |


**Brighthouse**  
 FINANCIAL®

 Build for  
 what's ahead™

# Earnings and Select Metrics from Segments and Corporate & Other

## Statements of Adjusted Earnings by Segment and Corporate & Other (Unaudited, in millions)

For the Year Ended December 31, 2022

|  | Annuities      | Life           | Run-off        | Corporate & Other | Total          |
|--|----------------|----------------|----------------|-------------------|----------------|
| <b>Adjusted revenues</b>   |                |                |                |                   |                |
| Premiums   | \$123          | \$537          | \$2            | \$—               | \$662          |
| Universal life and investment-type product policy fees           | 1,708          | 219            | 508            | —                 | 2,435          |
| Net investment income  | 2,261          | 442            | 1,166          | 340               | 4,209          |
| Other revenues   | 434            | 15             | 29             | —                 | 478            |
| <b>Total adjusted revenues</b>                                   | <b>\$4,526</b> | <b>\$1,213</b> | <b>\$1,705</b> | <b>\$340</b>      | <b>\$7,784</b> |
| <b>Adjusted expenses</b>   |                |                |                |                   |                |
| Policyholder benefits and claims                                 | \$380          | \$800          | \$1,013        | \$—               | \$2,193        |
| Interest credited to policyholder account balances               | 897            | 75             | 290            | 163               | 1,425          |
| Amortization of DAC and VOBA                                     | 515            | 114            | —              | —                 | 629            |
| Interest expense on debt   | —              | —              | —              | 153               | 153            |
| Other operating costs  | 1,417          | 130            | 293            | 92                | 1,932          |
| <b>Total adjusted expenses</b>                                   | <b>3,209</b>   | <b>1,119</b>   | <b>1,596</b>   | <b>408</b>        | <b>6,332</b>   |
| Adjusted earnings before provision for income tax                | 1,317          | 94             | 109            | (68)              | 1,452          |
| Provision for income tax expense (benefit)                       | 247            | 16             | 22             | (126)             | 159            |
| <b>Adjusted earnings after provision for income tax</b>          | <b>1,070</b>   | <b>78</b>      | <b>87</b>      | <b>58</b>         | <b>1,293</b>   |
| Less: Net income (loss) attributable to noncontrolling interests | —              | —              | —              | 5                 | 5              |
| Less: Preferred stock dividends                                  | —              | —              | —              | 104               | 104            |
| <b>Adjusted earnings</b>   | <b>\$1,070</b> | <b>\$78</b>    | <b>\$87</b>    | <b>\$(51)</b>     | <b>\$1,184</b> |

For the Year Ended December 31, 2021

|  | Annuities      | Life           | Run-off        | Corporate & Other | Total          |
|--|----------------|----------------|----------------|-------------------|----------------|
| <b>Adjusted revenues</b>   |                |                |                |                   |                |
| Premiums   | \$142          | \$562          | \$3            | \$—               | \$707          |
| Universal life and investment-type product policy fees           | 2,155          | 341            | 484            | —                 | 2,980          |
| Net investment income  | 2,217          | 698            | 1,910          | 77                | 4,902          |
| Other revenues   | 389            | 32             | 29             | —                 | 450            |
| <b>Total adjusted revenues</b>                                   | <b>\$4,903</b> | <b>\$1,633</b> | <b>\$2,426</b> | <b>\$77</b>       | <b>\$9,039</b> |
| <b>Adjusted expenses</b>   |                |                |                |                   |                |
| Policyholder benefits and claims                                 | \$283          | \$786          | \$1,677        | \$—               | \$2,746        |
| Interest credited to policyholder account balances               | 864            | 108            | 293            | 21                | 1,286          |
| Amortization of DAC and VOBA                                     | 513            | 124            | —              | —                 | 637            |
| Interest expense on debt   | —              | —              | —              | 163               | 163            |
| Other operating costs  | 1,654          | 193            | 191            | 248               | 2,286          |
| <b>Total adjusted expenses</b>                                   | <b>3,314</b>   | <b>1,211</b>   | <b>2,161</b>   | <b>432</b>        | <b>7,118</b>   |
| Adjusted earnings before provision for income tax                | 1,589          | 422            | 265            | (355)             | 1,921          |
| Provision for income tax expense (benefit)                       | 303            | 88             | 59             | (109)             | 341            |
| <b>Adjusted earnings after provision for income tax</b>          | <b>1,286</b>   | <b>334</b>     | <b>206</b>     | <b>(246)</b>      | <b>1,580</b>   |
| Less: Net income (loss) attributable to noncontrolling interests | —              | —              | —              | 5                 | 5              |
| Less: Preferred stock dividends                                  | —              | —              | —              | 89                | 89             |
| <b>Adjusted earnings</b>   | <b>\$1,286</b> | <b>\$334</b>   | <b>\$206</b>   | <b>\$(340)</b>    | <b>\$1,486</b> |



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## Total Segments and Corporate &amp; Other — Statements of Adjusted Earnings (Unaudited, in millions)

|  | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|--|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Adjusted revenues</b>   |                            |                    |                |                |                    |                   |
| Premiums   | \$167                      | \$162              | \$167          | \$166          | \$662              | \$707             |
| Universal life and investment-type product policy fees           | 549                        | 597                | 609            | 680            | 2,435              | 2,980             |
| Net investment income  | 1,082                      | 900                | 1,070          | 1,157          | 4,209              | 4,902             |
| Other revenues   | 100                        | 122                | 118            | 138            | 478                | 450               |
| <b>Total adjusted revenues</b>                                   | <b>\$1,898</b>             | <b>\$1,781</b>     | <b>\$1,964</b> | <b>\$2,141</b> | <b>\$7,784</b>     | <b>\$9,039</b>    |
| <b>Adjusted expenses</b>   |                            |                    |                |                |                    |                   |
| Policyholder benefits and claims                                 | \$267                      | \$534              | \$717          | \$675          | \$2,193            | \$2,746           |
| Interest credited to policyholder account balances               | 398                        | 425                | 316            | 286            | 1,425              | 1,286             |
| Amortization of DAC and VOBA                                     | 155                        | 159                | 158            | 157            | 629                | 637               |
| Interest expense on debt   | 39                         | 38                 | 38             | 38             | 153                | 163               |
| Other operating costs  | 450                        | 457                | 554            | 471            | 1,932              | 2,286             |
| <b>Total adjusted expenses</b>                                   | <b>1,309</b>               | <b>1,613</b>       | <b>1,783</b>   | <b>1,627</b>   | <b>6,332</b>       | <b>7,118</b>      |
| Adjusted earnings before provision for income tax                | 589                        | 168                | 181            | 514            | 1,452              | 1,921             |
| Provision for income tax expense (benefit)                       | 17                         | 26                 | 11             | 105            | 159                | 341               |
| <b>Adjusted earnings after provision for income tax</b>          | <b>572</b>                 | <b>142</b>         | <b>170</b>     | <b>409</b>     | <b>1,293</b>       | <b>1,580</b>      |
| Less: Net income (loss) attributable to noncontrolling interests | 1                          | 2                  | —              | 2              | 5                  | 5                 |
| Less: Preferred stock dividends                                  | 26                         | 25                 | 26             | 27             | 104                | 89                |
| <b>Adjusted earnings</b>   | <b>\$545</b>               | <b>\$115</b>       | <b>\$144</b>   | <b>\$380</b>   | <b>\$1,184</b>     | <b>\$1,486</b>    |

## Annuities — Statements of Adjusted Earnings (Unaudited, in millions)

|  | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|--|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Adjusted revenues</b>                               |                            |                    |                |                |                    |                   |
| Premiums   | \$39                       | \$30               | \$29           | \$25           | \$123              | \$142             |
| Universal life and investment-type product policy fees | 367                        | 401                | 442            | 498            | 1,708              | 2,155             |
| Net investment income                                  | 613                        | 547                | 546            | 555            | 2,261              | 2,217             |
| Other revenues   | 85                         | 113                | 112            | 124            | 434                | 389               |
| <b>Total adjusted revenues</b>                         | <b>\$1,104</b>             | <b>\$1,091</b>     | <b>\$1,129</b> | <b>\$1,202</b> | <b>\$4,526</b>     | <b>\$4,903</b>    |
| <b>Adjusted expenses</b>                               |                            |                    |                |                |                    |                   |
| Policyholder benefits and claims                       | \$144                      | \$86               | \$75           | \$75           | \$380              | \$283             |
| Interest credited to policyholder account balances     | 232                        | 283                | 192            | 190            | 897                | 864               |
| Amortization of DAC and VOBA                           | 129                        | 130                | 129            | 127            | 515                | 513               |
| Interest expense on debt                               | —                          | —                  | —              | —              | —                  | —                 |
| Other operating costs                                  | 360                        | 346                | 339            | 372            | 1,417              | 1,654             |
| <b>Total adjusted expenses</b>                         | <b>865</b>                 | <b>845</b>         | <b>735</b>     | <b>764</b>     | <b>3,209</b>       | <b>3,314</b>      |
| Adjusted earnings before provision for income tax      | 239                        | 246                | 394            | 438            | 1,317              | 1,589             |
| Provision for income tax expense (benefit)             | 45                         | 44                 | 74             | 84             | 247                | 303               |
| <b>Adjusted earnings</b>                               | <b>\$194</b>               | <b>\$202</b>       | <b>\$320</b>   | <b>\$354</b>   | <b>\$1,070</b>     | <b>\$1,286</b>    |

## Annuities — Select Operating Metrics (Unaudited, in millions)

|  | For the Three Months Ended |                    |                  |                  |                   |
|--|----------------------------|--------------------|------------------|------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022    | March 31, 2022   | December 31, 2021 |
| <b>VARIABLE AND SHIELD LEVEL ANNUITIES ACCOUNT VALUE (1)</b> |                            |                    |                  |                  |                   |
| Account value, beginning of period                           | \$105,392                  | \$112,139          | \$128,397        | \$136,881        | \$133,155         |
| Premiums and deposits (2)                                    | 1,595                      | 1,702              | 2,035            | 1,876            | 2,111             |
| Withdrawals, surrenders and contract benefits                | (2,717)                    | (2,504)            | (2,500)          | (2,758)          | (3,231)           |
| Net flows (3)  | (1,122)                    | (802)              | (465)            | (882)            | (1,120)           |
| Investment performance (4)                                   | 7,121                      | (5,363)            | (15,219)         | (7,026)          | 5,496             |
| Policy charges and other                                     | (540)                      | (582)              | (574)            | (576)            | (650)             |
| <b>Account value, end of period</b>                          | <b>\$110,851</b>           | <b>\$105,392</b>   | <b>\$112,139</b> | <b>\$128,397</b> | <b>\$136,881</b>  |
| <b>FIXED ANNUITIES ACCOUNT VALUE (5)</b>                     |                            |                    |                  |                  |                   |
| Account value, beginning of period                           | \$17,938                   | \$16,028           | \$15,671         | \$15,603         | \$15,536          |
| Premiums and deposits (2)                                    | 1,656                      | 2,055              | 503              | 241              | 316               |
| Withdrawals, surrenders and contract benefits                | (587)                      | (283)              | (237)            | (266)            | (331)             |
| Net flows (3)  | 1,069                      | 1,772              | 266              | (25)             | (15)              |
| Interest credited  | (228)                      | 109                | 96               | 89               | 92                |
| Other  | (27)                       | 29                 | (5)              | 4                | (10)              |
| <b>Account value, end of period</b>                          | <b>\$18,752</b>            | <b>\$17,938</b>    | <b>\$16,028</b>  | <b>\$15,671</b>  | <b>\$15,603</b>   |
| <b>INCOME ANNUITIES (1)</b>                                  |                            |                    |                  |                  |                   |
| Income annuity insurance liabilities                         | \$4,569                    | \$4,576            | \$4,587          | \$4,613          | \$4,644           |

(1) Includes general account and separate account.

(2) Includes premiums and deposits directed to the general account investment option of variable products.

(3) Deposits and withdrawals include policy exchanges.

(4) Includes the interest credited on the general account option of variable products.

(5) Includes fixed index annuities.

## Annuities — Select Operating Metrics (Cont.) (Unaudited, in millions)

|  | For the Three Months Ended |                    |                |                |                   | For the Year Ended |                   |
|--|----------------------------|--------------------|----------------|----------------|-------------------|--------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 | December 31, 2022  | December 31, 2021 |
| <b>VARIABLE AND SHIELD LEVEL ANNUITY SALES</b>       |                            |                    |                |                |                   |                    |                   |
| Shield Level Annuities (1)                           | \$1,389                    | \$1,436            | \$1,629        | \$1,394        | \$1,551           | \$5,848            | \$6,201           |
| GMWB   | 101                        | 149                | 268            | 334            | 393               | 852                | 1,548             |
| GMDB only  | 55                         | 69                 | 75             | 87             | 84                | 286                | 376               |
| GMIB   | 9                          | 10                 | 13             | 17             | 18                | 49                 | 76                |
| <b>Total variable and Shield Level annuity sales</b> | <b>\$1,554</b>             | <b>\$1,664</b>     | <b>\$1,985</b> | <b>\$1,832</b> | <b>\$2,046</b>    | <b>\$7,035</b>     | <b>\$8,201</b>    |
| <b>FIXED AND INCOME ANNUITY SALES</b>                |                            |                    |                |                |                   |                    |                   |
| Fixed index annuities (2)                            | \$161                      | \$213              | \$206          | \$196          | \$292             | \$776              | \$845             |
| Fixed deferred annuities                             | 1,493                      | 1,841              | 293            | 41             | 19                | 3,668              | 102               |
| Single premium immediate annuities                   | 3                          | 2                  | 2              | 1              | 1                 | 8                  | 2                 |
| Other fixed and income annuities                     | —                          | 1                  | —              | —              | 1                 | 1                  | 2                 |
| <b>Total fixed and income annuity sales</b>          | <b>\$1,657</b>             | <b>\$2,057</b>     | <b>\$501</b>   | <b>\$238</b>   | <b>\$313</b>      | <b>\$4,453</b>     | <b>\$951</b>      |

(1) Shield Level Annuities refers to our suite of structured annuities consisting of products marketed under various names.

(2) Represents 100% of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements.

## Life — Statements of Adjusted Earnings (Unaudited, in millions)

|  | For the Three Months Ended |                    |               |                | For the Year Ended |                   |
|--|----------------------------|--------------------|---------------|----------------|--------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Adjusted revenues</b>                               |                            |                    |               |                |                    |                   |
| Premiums   | \$128                      | \$130              | \$138         | \$141          | \$537              | \$562             |
| Universal life and investment-type product policy fees | 66                         | 61                 | 36            | 56             | 219                | 341               |
| Net investment income                                  | 90                         | 77                 | 115           | 160            | 442                | 698               |
| Other revenues   | 7                          | 2                  | —             | 6              | 15                 | 32                |
| <b>Total adjusted revenues</b>                         | <b>\$291</b>               | <b>\$270</b>       | <b>\$289</b>  | <b>\$363</b>   | <b>\$1,213</b>     | <b>\$1,633</b>    |
| <b>Adjusted expenses</b>                               |                            |                    |               |                |                    |                   |
| Policyholder benefits and claims                       | \$168                      | \$223              | \$192         | \$217          | \$800              | \$786             |
| Interest credited to policyholder account balances     | 22                         | 23                 | 26            | 4              | 75                 | 108               |
| Amortization of DAC and VOBA                           | 26                         | 29                 | 29            | 30             | 114                | 124               |
| Interest expense on debt                               | —                          | —                  | —             | —              | —                  | —                 |
| Other operating costs                                  | 56                         | 39                 | 6             | 29             | 130                | 193               |
| <b>Total adjusted expenses</b>                         | <b>272</b>                 | <b>314</b>         | <b>253</b>    | <b>280</b>     | <b>1,119</b>       | <b>1,211</b>      |
| Adjusted earnings before provision for income tax      | 19                         | (44)               | 36            | 83             | 94                 | 422               |
| Provision for income tax expense (benefit)             | 2                          | (10)               | 7             | 17             | 16                 | 88                |
| <b>Adjusted earnings</b>                               | <b>\$17</b>                | <b>\$(34)</b>      | <b>\$29</b>   | <b>\$66</b>    | <b>\$78</b>        | <b>\$334</b>      |



## Life — Select Operating Metrics (Unaudited, in millions)

|   | For the Three Months Ended |                    |                |                |                   |
|---|----------------------------|--------------------|----------------|----------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 |
| <b>LIFE ACCOUNT VALUE: GENERAL ACCOUNT</b>                                |                            |                    |                |                |                   |
| Universal and variable universal life account value, beginning of period  | \$2,663                    | \$2,678            | \$2,671        | \$2,694        | \$2,680           |
| Premiums and deposits (1)   | 54                         | 54                 | 54             | 56             | 86                |
| Withdrawals, surrenders and contract benefits                             | (33)                       | (44)               | (34)           | (42)           | (33)              |
| Net flows   | 21                         | 10                 | 20             | 14             | 53                |
| Net transfers from (to) separate account                                  | 7                          | 9                  | 17             | 15             | 5                 |
| Interest credited   | 24                         | 24                 | 24             | 5              | 28                |
| Policy charges and other  | (57)                       | (58)               | (54)           | (57)           | (72)              |
| <b>Universal and variable universal life account value, end of period</b> | <b>\$2,658</b>             | <b>\$2,663</b>     | <b>\$2,678</b> | <b>\$2,671</b> | <b>\$2,694</b>    |
| <b>LIFE ACCOUNT VALUE: SEPARATE ACCOUNT</b>                               |                            |                    |                |                |                   |
| Variable universal life account value, beginning of period                | \$4,912                    | \$5,251            | \$6,262        | \$6,861        | \$6,598           |
| Premiums and deposits   | 44                         | 44                 | 43             | 45             | 47                |
| Withdrawals, surrenders and contract benefits                             | (43)                       | (64)               | (52)           | (68)           | (81)              |
| Net flows   | 1                          | (20)               | (9)            | (23)           | (34)              |
| Investment performance  | 364                        | (263)              | (929)          | (513)          | 357               |
| Net transfers from (to) general account                                   | (10)                       | (9)                | (16)           | (15)           | (5)               |
| Policy charges and other  | (52)                       | (47)               | (57)           | (48)           | (55)              |
| <b>Variable universal life account value, end of period</b>               | <b>\$5,215</b>             | <b>\$4,912</b>     | <b>\$5,251</b> | <b>\$6,262</b> | <b>\$6,861</b>    |

(1) Includes premiums and deposits directed to the general account investment option of variable products.

## Life — Select Operating Metrics (Cont.) (Unaudited, in millions)

|   | For the Three Months Ended |                    |               |                |                   | For the Year Ended |                   |
|---|----------------------------|--------------------|---------------|----------------|-------------------|--------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 | December 31, 2022  | December 31, 2021 |
| <b>LIFE SALES</b>                           |                            |                    |               |                |                   |                    |                   |
| Total life sales                            | \$22                       | \$19               | \$19          | \$20           | \$35              | \$80               | \$111             |
|   | As of                      |                    |               |                |                   |                    |                   |
| <b>LIFE INSURANCE IN-FORCE</b>              | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 |                    |                   |
| Whole Life                                  |                            |                    |               |                |                   |                    |                   |
| Life Insurance in-force, before reinsurance | \$18,264                   | \$18,422           | \$18,490      | \$18,645       | \$18,819          |                    |                   |
| Life Insurance in-force, net of reinsurance | \$3,069                    | \$3,156            | \$3,113       | \$3,153        | \$3,196           |                    |                   |
| Term Life                                   |                            |                    |               |                |                   |                    |                   |
| Life Insurance in-force, before reinsurance | \$360,611                  | \$364,251          | \$368,082     | \$372,019      | \$376,022         |                    |                   |
| Life Insurance in-force, net of reinsurance | \$288,522                  | \$290,746          | \$292,839     | \$295,051      | \$297,053         |                    |                   |
| Universal and Variable Universal Life       |                            |                    |               |                |                   |                    |                   |
| Life Insurance in-force, before reinsurance | \$46,000                   | \$46,336           | \$46,876      | \$48,063       | \$49,063          |                    |                   |
| Life Insurance in-force, net of reinsurance | \$34,463                   | \$34,597           | \$34,981      | \$36,118       | \$37,016          |                    |                   |

## Run-off — Statements of Adjusted Earnings (Unaudited, in millions)

|  | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|--|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Adjusted revenues</b>                               |                            |                    |                |                |                    |                   |
| Premiums   | \$—                        | \$2                | \$—            | \$—            | \$2                | \$3               |
| Universal life and investment-type product policy fees | 116                        | 135                | 131            | 126            | 508                | 484               |
| Net investment income                                  | 247                        | 168                | 350            | 401            | 1,166              | 1,910             |
| Other revenues   | 8                          | 7                  | 6              | 8              | 29                 | 29                |
| <b>Total adjusted revenues</b>                         | <b>\$371</b>               | <b>\$312</b>       | <b>\$487</b>   | <b>\$535</b>   | <b>\$1,705</b>     | <b>\$2,426</b>    |
| <b>Adjusted expenses</b>                               |                            |                    |                |                |                    |                   |
| Policyholder benefits and claims                       | \$(44)                     | \$225              | \$450          | \$382          | \$1,013            | \$1,677           |
| Interest credited to policyholder account balances     | 72                         | 69                 | 71             | 78             | 290                | 293               |
| Amortization of DAC and VOBA                           | —                          | —                  | —              | —              | —                  | —                 |
| Interest expense on debt                               | —                          | —                  | —              | —              | —                  | —                 |
| Other operating costs                                  | 45                         | 38                 | 166            | 44             | 293                | 191               |
| <b>Total adjusted expenses</b>                         | <b>73</b>                  | <b>332</b>         | <b>687</b>     | <b>504</b>     | <b>1,596</b>       | <b>2,161</b>      |
| Adjusted earnings before provision for income tax      | 298                        | (20)               | (200)          | 31             | 109                | 265               |
| Provision for income tax expense (benefit)             | 62                         | (4)                | (43)           | 7              | 22                 | 59                |
| <b>Adjusted earnings</b>                               | <b>\$236</b>               | <b>\$(16)</b>      | <b>\$(157)</b> | <b>\$24</b>    | <b>\$87</b>        | <b>\$206</b>      |

## Run-off — Select Operating Metrics (Unaudited, in millions)

|   | For the Three Months Ended |                    |                |                |                   |
|---|----------------------------|--------------------|----------------|----------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 |
| <b>UNIVERSAL LIFE WITH SECONDARY GUARANTEES ACCOUNT VALUE</b> |                            |                    |                |                |                   |
| Account value, beginning of period                            | \$5,380                    | \$5,454            | \$5,512        | \$5,569        | \$5,629           |
| Premiums and deposits (1)                                     | 167                        | 173                | 180            | 177            | 170               |
| Withdrawals, surrenders and contract benefits                 | (32)                       | (32)               | (21)           | (32)           | (26)              |
| Net flows   | 135                        | 141                | 159            | 145            | 144               |
| Interest credited   | 46                         | 46                 | 45             | 62             | 50                |
| Policy charges and other                                      | (254)                      | (261)              | (262)          | (264)          | (254)             |
| <b>Account value, end of period</b>                           | <b>\$5,307</b>             | <b>\$5,380</b>     | <b>\$5,454</b> | <b>\$5,512</b> | <b>\$5,569</b>    |
|   | As of                      |                    |                |                |                   |
| <b>LIFE INSURANCE IN-FORCE</b>                                | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 |
| <b>Universal Life with Secondary Guarantees</b>               |                            |                    |                |                |                   |
| Life Insurance in-force, before reinsurance                   | \$72,276                   | \$72,847           | \$73,393       | \$73,813       | \$74,535          |
| Life Insurance in-force, net of reinsurance                   | \$35,980                   | \$36,308           | \$36,611       | \$36,887       | \$37,206          |

(1) Includes premiums and deposits directed to the general account investment option of variable products.

## Corporate &amp; Other — Statements of Adjusted Earnings (Unaudited, in millions)

|  | For the Three Months Ended |                    |               |                | For the Year Ended |                   |
|--|----------------------------|--------------------|---------------|----------------|--------------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Adjusted revenues</b>   |                            |                    |               |                |                    |                   |
| Premiums   | \$—                        | \$—                | \$—           | \$—            | \$—                | \$—               |
| Universal life and investment-type product policy fees           | —                          | —                  | —             | —              | —                  | —                 |
| Net investment income  | 132                        | 108                | 59            | 41             | 340                | 77                |
| Other revenues   | —                          | —                  | —             | —              | —                  | —                 |
| <b>Total adjusted revenues</b>                                   | <b>\$132</b>               | <b>\$108</b>       | <b>\$59</b>   | <b>\$41</b>    | <b>\$340</b>       | <b>\$77</b>       |
| <b>Adjusted expenses</b>   |                            |                    |               |                |                    |                   |
| Policyholder benefits and claims                                 | \$(1)                      | \$—                | \$—           | \$1            | \$—                | \$—               |
| Interest credited to policyholder account balances               | 72                         | 50                 | 27            | 14             | 163                | 21                |
| Amortization of DAC and VOBA                                     | —                          | —                  | —             | —              | —                  | —                 |
| Interest expense on debt   | 39                         | 38                 | 38            | 38             | 153                | 163               |
| Other operating costs  | (11)                       | 34                 | 43            | 26             | 92                 | 248               |
| <b>Total adjusted expenses</b>                                   | <b>99</b>                  | <b>122</b>         | <b>108</b>    | <b>79</b>      | <b>408</b>         | <b>432</b>        |
| Adjusted earnings before provision for income tax                | 33                         | (14)               | (49)          | (38)           | (68)               | (355)             |
| Provision for income tax expense (benefit)                       | (92)                       | (4)                | (27)          | (3)            | (126)              | (109)             |
| <b>Adjusted earnings after provision for income tax</b>          | <b>125</b>                 | <b>(10)</b>        | <b>(22)</b>   | <b>(35)</b>    | <b>58</b>          | <b>(246)</b>      |
| Less: Net income (loss) attributable to noncontrolling interests | 1                          | 2                  | —             | 2              | 5                  | 5                 |
| Less: Preferred stock dividends                                  | 26                         | 25                 | 26            | 27             | 104                | 89                |
| <b>Adjusted earnings</b>   | <b>\$98</b>                | <b>\$(37)</b>      | <b>\$(48)</b> | <b>\$(64)</b>  | <b>\$(51)</b>      | <b>\$(340)</b>    |

# Other Information



## Change in Market Risk Benefits and Net Derivative Gains (Losses) (Unaudited, in millions)

|   | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|---|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>CHANGE IN MARKET RISK BENEFITS</b>       |                            |                    |                |                |                    |                   |
| Market risk benefits mark-to-market         | \$1,290                    | \$786              | \$(122)        | \$1,428        | \$3,382            | \$3,322           |
| Market risk benefits fees, net of claims    | 195                        | 211                | 189            | 178            | 773                | 868               |
| Ceded reinsurance                           | (6)                        | (13)               | (5)            | (27)           | (51)               | (56)              |
| <b>Total change in market risk benefits</b> | <b>\$1,479</b>             | <b>\$984</b>       | <b>\$62</b>    | <b>\$1,579</b> | <b>\$4,104</b>     | <b>\$4,134</b>    |
|   |                            |                    |                |                |                    |                   |
|   | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>NET DERIVATIVE GAINS (LOSSES)</b>        |                            |                    |                |                |                    |                   |
| Net derivative gains (losses):              |                            |                    |                |                |                    |                   |
| Variable annuity hedges                     | \$(274)                    | \$(772)            | \$(188)        | \$(317)        | \$(1,551)          | \$(1,130)         |
| Shield embedded derivatives                 | (1,323)                    | 549                | 2,752          | 701            | 2,679              | (2,857)           |
| ULSG hedges                                 | (192)                      | (483)              | (659)          | (540)          | (1,874)            | (223)             |
| Other hedges and embedded derivatives       | (167)                      | 91                 | 63             | 96             | 83                 | 206               |
| <b>Subtotal</b>                             | <b>(1,956)</b>             | <b>(615)</b>       | <b>1,968</b>   | <b>(60)</b>    | <b>(663)</b>       | <b>(4,004)</b>    |
| Investment hedge adjustments                | 33                         | 23                 | 9              | 6              | 71                 | 21                |
| <b>Total net derivative gains (losses)</b>  | <b>\$(1,923)</b>           | <b>\$(592)</b>     | <b>\$1,977</b> | <b>\$(54)</b>  | <b>\$(592)</b>     | <b>\$(3,983)</b>  |

## Notable Items (Unaudited, in millions)

|   | For the Three Months Ended |                    |               |                | For the Year Ended |                   |
|---|----------------------------|--------------------|---------------|----------------|--------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>NOTABLE ITEMS IMPACTING ADJUSTED EARNINGS</b>          |                            |                    |               |                |                    |                   |
| Actuarial items and other insurance adjustments           | \$(227)                    | \$(57)             | \$200         | \$19           | \$(65)             | \$182             |
| Establishment costs                                       | 15                         | 16                 | 9             | 12             | 52                 | 78                |
| Debt repayment costs                                      | —                          | —                  | —             | —              | —                  | 59                |
| Prior year tax matters                                    | (51)                       | —                  | —             | —              | (51)               | —                 |
| <b>Total notable items (1)</b>                            | <b>\$(263)</b>             | <b>\$(41)</b>      | <b>\$209</b>  | <b>\$31</b>    | <b>\$(64)</b>      | <b>\$319</b>      |
| <b>NOTABLE ITEMS BY SEGMENT AND CORPORATE &amp; OTHER</b> |                            |                    |               |                |                    |                   |
| Annuities   | \$44                       | \$55               | \$—           | \$—            | \$99               | \$61              |
| Life  | —                          | 16                 | —             | 19             | 35                 | —                 |
| Run-off   | (271)                      | (128)              | 200           | —              | (199)              | 121               |
| Corporate & Other   | (36)                       | 16                 | 9             | 12             | 1                  | 137               |
| <b>Total notable items (1)</b>                            | <b>\$(263)</b>             | <b>\$(41)</b>      | <b>\$209</b>  | <b>\$31</b>    | <b>\$(64)</b>      | <b>\$319</b>      |

(1) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.



## Variable Annuity Separate Account Returns and Allocations (Unaudited)

|  | For the Three Months Ended |                    |               |                |                   |
|--|----------------------------|--------------------|---------------|----------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 |
| <b>VARIABLE ANNUITY SEPARATE ACCOUNT RETURNS</b>           |                            |                    |               |                |                   |
| Total Quarterly VA separate account gross returns          | 6.82%                      | (5.41)%            | (12.58)%      | (6.36)%        | 4.60%             |
| <b>TOTAL VARIABLE ANNUITY SEPARATE ACCOUNT ALLOCATIONS</b> |                            |                    |               |                |                   |
| Percent allocated to equity funds                          | 27.40%                     | 27.97%             | 27.60%        | 29.43%         | 29.62%            |
| Percent allocated to bond funds/other funds                | 8.82%                      | 9.48%              | 9.29%         | 8.72%          | 8.57%             |
| Percent allocated to target volatility funds               | 20.28%                     | 20.56%             | 21.01%        | 19.66%         | 19.87%            |
| Percent allocated to balanced funds                        | 43.50%                     | 41.99%             | 42.10%        | 42.19%         | 41.94%            |

## Summary of Investments (Unaudited, dollars in millions)

|   | December 31, 2022 |                | December 31, 2021 |                |
|---|-------------------|----------------|-------------------|----------------|
|   | Amount            | % of Total     | Amount            | % of Total     |
| <b>Fixed maturity securities:</b>                           |                   |                |                   |                |
| U.S. corporate securities                                   | \$32,607          | 28.93%         | \$39,081          | 31.85%         |
| Foreign corporate securities                                | 10,576            | 9.38%          | 11,706            | 9.54%          |
| U.S. government and agency securities                       | 8,016             | 7.11%          | 9,307             | 7.59%          |
| Residential mortgage-backed securities                      | 7,528             | 6.68%          | 9,259             | 7.55%          |
| Commercial mortgage-backed securities                       | 6,611             | 5.87%          | 7,282             | 5.93%          |
| Asset-backed securities                                     | 5,359             | 4.75%          | 4,280             | 3.49%          |
| State and political subdivision securities                  | 3,799             | 3.37%          | 4,835             | 3.94%          |
| Foreign government securities                               | 1,081             | 0.96%          | 1,832             | 1.49%          |
| <b>Total fixed maturity securities</b>                      | <b>75,577</b>     | <b>67.05%</b>  | <b>87,582</b>     | <b>71.38%</b>  |
| <b>Equity securities</b>                                    | <b>89</b>         | <b>0.08%</b>   | <b>101</b>        | <b>0.08%</b>   |
| <b>Mortgage loans:</b>                                      |                   |                |                   |                |
| Commercial mortgage loans                                   | 13,574            | 12.04%         | 12,187            | 9.93%          |
| Residential mortgage loans                                  | 5,116             | 4.54%          | 3,623             | 2.96%          |
| Agricultural mortgage loans                                 | 4,365             | 3.87%          | 4,163             | 3.39%          |
| Allowance for credit losses                                 | (119)             | (0.10)%        | (123)             | (0.10)%        |
| <b>Total mortgage loans, net</b>                            | <b>22,936</b>     | <b>20.35%</b>  | <b>19,850</b>     | <b>16.18%</b>  |
| <b>Policy loans</b>   | <b>1,282</b>      | <b>1.14%</b>   | <b>1,264</b>      | <b>1.03%</b>   |
| <b>Limited partnerships and limited liability companies</b> | <b>4,775</b>      | <b>4.24%</b>   | <b>4,271</b>      | <b>3.48%</b>   |
| <b>Cash, cash equivalents and short-term investments</b>    | <b>5,196</b>      | <b>4.61%</b>   | <b>6,315</b>      | <b>5.15%</b>   |
| <b>Other invested assets:</b>                               |                   |                |                   |                |
| Derivatives:  |                   |                |                   |                |
| Interest rate   | 304               | 0.27%          | 1,094             | 0.89%          |
| Equity market   | 1,217             | 1.08%          | 1,665             | 1.36%          |
| Foreign currency exchange rate                              | 745               | 0.66%          | 328               | 0.27%          |
| Credit  | 18                | 0.02%          | 39                | 0.03%          |
| <b>Total derivatives</b>                                    | <b>2,284</b>      | <b>2.03%</b>   | <b>3,126</b>      | <b>2.55%</b>   |
| ICOLI   | 250               | 0.22%          | —                 | 0.00%          |
| FHLB common stock   | 201               | 0.18%          | 70                | 0.05%          |
| Other   | 117               | 0.10%          | 120               | 0.10%          |
| <b>Total other invested assets</b>                          | <b>2,852</b>      | <b>2.53%</b>   | <b>3,316</b>      | <b>2.70%</b>   |
| <b>Total investments and cash and cash equivalents</b>      | <b>\$112,707</b>  | <b>100.00%</b> | <b>\$122,699</b>  | <b>100.00%</b> |

## For the Three Months Ended

|                                 | December 31, 2022 | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 |
|---------------------------------|-------------------|--------------------|---------------|----------------|-------------------|
| Net investment income yield (1) | 3.79%             | 3.20%              | 3.92%         | 4.36%          | 4.66%             |

(1) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

**Statutory Statement of Operations Information (Unaudited, in millions except Normalized Statutory Earnings (Loss))**

|   | For the Three Months Ended |                    |               |                |                   | For the Year Ended        |                   |
|---|----------------------------|--------------------|---------------|----------------|-------------------|---------------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 | December 31, 2022         | December 31, 2021 |
| <b>COMBINED REVENUES AND EXPENSES (1)</b>   |                            |                    |               |                |                   |                           |                   |
| Total revenues (Line 9)   | \$2,120                    | \$5,089            | \$7,081       | \$4,165        | \$3,324           | \$18,455                  | \$14,353          |
| Total benefits and expenses before dividends to policyholders (Line 28)   | \$1,542                    | \$4,165            | \$6,920       | \$4,619        | \$3,537           | \$17,246                  | \$13,236          |
| <b>COMBINED NET INCOME (LOSS) (1)</b>   |                            |                    |               |                |                   |                           |                   |
| Gain (loss) from operations net of taxes and dividends to policyholders (Line 33)                                 | \$673                      | \$869              | \$154         | \$(424)        | \$(196)           | \$1,272                   | \$1,154           |
| Net realized capital gains (losses), net of taxes and certain transfers to interest maintenance reserve (Line 34) | (394)                      | (76)               | 460           | 42             | (87)              | 32                        | (1,322)           |
| <b>Net income (loss) (Line 35)</b>  | <b>\$279</b>               | <b>\$793</b>       | <b>\$614</b>  | <b>\$(382)</b> | <b>\$(283)</b>    | <b>\$1,304</b>            | <b>\$(168)</b>    |
|   |                            |                    |               |                |                   | <b>For the Year Ended</b> |                   |
| <b>NORMALIZED STATUTORY EARNINGS (LOSS) (2), (3)</b>  |                            |                    |               |                |                   | <b>December 31, 2022</b>  |                   |
|   |                            |                    |               |                |                   | <b>(In billions)</b>      |                   |
| Statutory net gain (loss) from operations, pre-tax  |                            |                    |               |                |                   | \$1.0                     |                   |
| Add: net realized capital gains (losses)  |                            |                    |               |                |                   | 0.4                       |                   |
| Add: change in total asset requirement at CTE98, net of the change in VA reserves                                 |                            |                    |               |                |                   | 0.7                       |                   |
| Add: unrealized gains (losses) on VA & Shield hedging program and other equity risk management strategies         |                            |                    |               |                |                   | (1.6)                     |                   |
| Add: impact of actuarial items and other insurance adjustments  |                            |                    |               |                |                   | 0.4                       |                   |
| Add: other adjustments, net   |                            |                    |               |                |                   | 0.1                       |                   |
| <b>Normalized statutory earnings (loss)</b>   |                            |                    |               |                |                   | <b>\$1.0</b>              |                   |

(1) Combined statutory results are for Brighthouse Life Insurance Company, Brighthouse Life Insurance Company of NY and New England Life Insurance Company.

(2) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

(3) Normalized statutory earnings (loss), presented in billions, is for Brighthouse Life Insurance Company and New England Life Insurance Company.

## Statutory Balance Sheet and Surplus Information (Unaudited, in millions)

|  | As of             |                    |               |                |                   |
|--|-------------------|--------------------|---------------|----------------|-------------------|
|  | December 31, 2022 | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 |
| <b>COMBINED ASSETS, LIABILITIES, AND CAPITAL AND SURPLUS (1)</b> |                   |                    |               |                |                   |
| Total assets (Line 28)   | \$188,585         | \$187,747          | \$192,672     | \$203,117      | \$210,819         |
| Total liabilities (Line 28)                                      | \$182,044         | \$181,264          | \$186,053     | \$196,196      | \$202,918         |
| Total capital and surplus (Line 38)                              | \$6,541           | \$6,483            | \$6,619       | \$6,921        | \$7,901           |
| <b>COMBINED TAC AND RBC RATIO (1), (2)</b>                       |                   |                    |               |                |                   |
| Combined total adjusted capital                                  | \$8,052           | \$8,003            | \$8,188       | \$8,495        | \$9,441           |
| Combined risk-based capital ratio (3)                            | 441%              | 450%-470%          | 470%-490%     | 450%-470%      | 500%              |
| <b>COMBINED ORDINARY DIVIDEND CAPACITY (1)</b>                   |                   |                    |               |                |                   |
| Dividends paid to Holding Company                                | \$38              | \$—                | \$—           | \$—            | \$344             |
| Remaining ordinary dividend capacity (4)                         | \$1,474           | \$1,512            | \$1,512       | \$1,512        | \$244             |

(1) Combined statutory results are for Brighthouse Life Insurance Company and New England Life Insurance Company.

(2) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

(3) The RBC ratio is reported as a preliminary range for all periods, except those ended December 31.

(4) Reflects remaining dividend amounts that may be paid at one or more points in time during the respective calendar year without prior regulatory approval.

# Appendix

## Note Regarding Forward-Looking Statements

This financial supplement and other oral or written statements that we make from time to time may contain information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve substantial risks and uncertainties. We have tried, wherever possible, to identify such statements using words such as “anticipate,” “estimate,” “expect,” “project,” “may,” “will,” “could,” “intend,” “goal,” “target,” “guidance,” “forecast,” “preliminary,” “objective,” “continue,” “aim,” “plan,” “believe” and other words and terms of similar meaning, or that are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include, without limitation, statements relating to future actions, prospective services or products, financial projections, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, as well as trends in operating and financial results.

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of Brighthouse Financial. These statements are based on current expectations and the current economic environment and involve a number of risks and uncertainties that are difficult to predict. These statements are not guarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of known and unknown risks, uncertainties and other factors. Although it is not possible to identify all of these risks and factors, they include, among others: differences between actual experience and actuarial assumptions and the effectiveness of our actuarial models; higher risk management costs and exposure to increased market risk due to guarantees within certain of our products; the effectiveness of our variable annuity exposure risk management strategy and the impact of such strategy on volatility in our profitability measures and negative effects on our statutory capital; material differences between actual outcomes and the sensitivities calculated under certain scenarios that we may utilize in connection with our variable annuity risk management strategies; the impact of interest rates on our future ULSG policyholder obligations and net income volatility; the potential material adverse effect of changes in accounting standards, practices or policies applicable to us, including changes in the accounting for long-duration contracts; loss of business and other negative impacts resulting from a downgrade or a potential downgrade in our financial strength or credit ratings; the availability of reinsurance and the ability of the counterparties to our reinsurance or indemnification arrangements to perform their obligations thereunder; heightened competition, including with respect to service, product features, scale, price, actual or perceived financial strength, claims-paying ratings, credit ratings, e-business capabilities and name recognition; our ability to market and distribute our products through distribution channels; any failure of third parties to provide services we need, any failure of the practices and procedures of such third parties and any inability to obtain information or assistance we need from third parties; the ability of our subsidiaries to pay dividends to us, and our ability to pay dividends to our shareholders and repurchase our common stock; the risks associated with climate change; the adverse impact of public health crises, extreme mortality events or similar occurrences on our business and the economy in general; the impact of adverse capital and credit market conditions, including with respect to our ability to meet liquidity needs and access capital; the impact of economic conditions in the capital markets and the U.S. and global economy, as well as geopolitical events, military actions or catastrophic events, on our profitability measures as well as our investment portfolio, including on realized and unrealized losses and impairments, net investment spread and net investment income; the financial risks that our investment portfolio is subject to, including credit risk, interest rate risk, inflation risk, market valuation risk, liquidity risk, real estate risk, derivatives risk, and other factors outside our control; the impact of changes in regulation and in supervisory and enforcement policies or interpretations thereof on our insurance business or other operations; the potential material negative tax impact of potential future tax legislation that could make some of our products less attractive to consumers or increase our tax liability; the effectiveness of our policies, procedures and processes in managing risk; the loss or disclosure of confidential information, damage to our reputation and impairment of our ability to conduct business effectively as a result of any failure in cyber- or other information security systems; whether all or any portion of the tax consequences of our separation from MetLife, Inc. are not as expected, leading to material additional taxes or material adverse consequences to tax attributes that impact us; and other factors described from time to time in documents that we file with the SEC.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements included and the risks, uncertainties and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2022, particularly in the sections entitled “Risk Factors” and “Quantitative and Qualitative Disclosures About Market Risk,” as well as in our other subsequent filings with the SEC. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

## Non-GAAP and Other Financial Disclosures

Our definitions of non-GAAP and other financial measures may differ from those used by other companies.

### Non-GAAP Financial Disclosures

We present certain measures of our performance that are not calculated in accordance with GAAP. We believe that these non-GAAP financial measures enhance the understanding of our performance by the investor community by highlighting the results of operations and the underlying profitability drivers of our business.

The following non-GAAP financial measures should not be viewed as substitutes for the most directly comparable financial measures calculated in accordance with GAAP:

#### Non-GAAP financial measures:

- (i) adjusted earnings
- (ii) adjusted earnings, less notable items
- (iii) adjusted revenues
- (iv) adjusted expenses
- (v) adjusted earnings per common share
- (vi) adjusted earnings per common share, less notable items
- (vii) adjusted return on common equity
- (viii) adjusted return on common equity, less notable items
- (ix) adjusted net investment income

#### Most directly comparable GAAP financial measures:

- (i) net income (loss) available to shareholders (1)
- (ii) net income (loss) available to shareholders (1)
- (iii) revenues
- (iv) expenses
- (v) earnings per common share, diluted (1)
- (vi) earnings per common share, diluted (1)
- (vii) return on common equity (2)
- (viii) return on common equity (2)
- (ix) net investment income

(1) Brighthouse uses net income (loss) available to shareholders to refer to net income (loss) available to Brighthouse Financial, Inc.'s common shareholders, and earnings per common share, diluted to refer to net income (loss) available to shareholders per common share.

(2) Brighthouse uses return on common equity to refer to return on Brighthouse Financial, Inc.'s common stockholders' equity.

Reconciliations to the most directly comparable historical GAAP measures are included for those measures which are presented herein. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are not accessible on a forward-looking basis because we believe it is not possible without unreasonable efforts to provide other than a range of net investment gains and losses and net derivative gains and losses, which can fluctuate significantly within or outside the range and from period to period and may have a material impact on net income (loss) available to shareholders.

### Adjusted Earnings, Adjusted Revenues and Adjusted Expenses

Adjusted earnings is a financial measure used by management to evaluate performance and facilitate comparisons to industry results. This financial measure, which may be positive or negative, focuses on our primary businesses by excluding the impact of market volatility, which could distort trends.

Adjusted earnings reflects adjusted revenues less (i) adjusted expenses, (ii) provision for income tax expense (benefit), (iii) net income (loss) attributable to noncontrolling interests and (iv) preferred stock dividends. Provided below are the adjustments to GAAP revenues and GAAP expenses used to calculate adjusted revenues and adjusted expenses, respectively.

## Non-GAAP and Other Financial Disclosures (Cont.)

The following are significant items excluded from total revenues in calculating the adjusted revenues component of adjusted earnings:

- Net investment gains (losses); and
- Net derivative gains (losses), excluding earned income and amortization of premium on derivatives that are hedges of investments or that are used to replicate certain investments, but do not qualify for hedge accounting treatment ("Investment Hedge Adjustments").

The following are significant items excluded from total expenses in calculating the adjusted expenses component of adjusted earnings:

- Change in market risk benefits; and
- Amounts associated with periodic crediting rate adjustments based on the total return of a contractually referenced pool of assets ("Market Value Adjustments").

The tax impact of the adjustments discussed above is calculated net of the statutory tax rate, which could differ from our effective tax rate.

Consistent with GAAP guidance for segment reporting, adjusted earnings is also our GAAP measure of segment performance.

### Adjusted Earnings per Common Share and Adjusted Return on Common Equity

Adjusted earnings per common share and adjusted return on common equity are measures used by management to evaluate the execution of our business strategy and align such strategy with our shareholders' interests.

Adjusted earnings per common share is defined as adjusted earnings for the period divided by the weighted average number of fully diluted shares of common stock outstanding for the period. The weighted average common shares outstanding used to calculate adjusted earnings per share will differ from such shares used to calculate diluted net income (loss) available to shareholders per common share when the inclusion of dilutive shares has an anti-dilutive effect for one calculation but not for the other.

Adjusted return on common equity is defined as total annual adjusted earnings on a four quarter trailing basis, divided by the simple average of the most recent five quarters of total Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI.

### Adjusted Net Investment Income

We present adjusted net investment income to measure our performance for management purposes, and we believe it enhances the understanding of our investment portfolio results. Adjusted net investment income represents GAAP net investment income plus Investment Hedge Adjustments.



## Non-GAAP and Other Financial Disclosures (Cont.)

### Other Financial Disclosures

#### Corporate Expenses

Corporate expenses includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

#### Notable items

Certain of the non-GAAP measures described above may be presented further adjusted to exclude notable items. Notable items reflect the unfavorable (favorable) after-tax impact on our results of certain unanticipated items and events, as well as certain items and events that were anticipated, such as establishment costs. The presentation of notable items and non-GAAP measures, less notable items is intended to help investors better understand our results and to evaluate and forecast those results.

#### Book Value per Common Share and Book Value per Common Share, excluding AOCI

Brighthouse uses the term "book value" to refer to "Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI." Book value per common share is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI, divided by ending common shares outstanding. Book value per common share, excluding AOCI, is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI, divided by ending common shares outstanding.

#### CTE98

CTE98 is defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst two percent of a set of capital market scenarios over the life of the contracts.

#### Holding Company Liquid Assets

Holding company liquid assets include liquid assets in Brighthouse Financial, Inc., Brighthouse Holdings, LLC, and Brighthouse Services, LLC. Liquid assets are comprised of cash and cash equivalents, short-term investments and publicly-traded securities, excluding assets that are pledged or otherwise committed. Assets pledged or otherwise committed include assets held in trust.

#### Total Adjusted Capital

Total adjusted capital primarily consists of statutory capital and surplus, as well as the statutory asset valuation reserve. When referred to as "combined," represents that of our insurance subsidiaries as a whole.

## Non-GAAP and Other Financial Disclosures (Cont.)

### Other Financial Disclosures (cont.)

#### Sales

Life insurance sales consist of 100 percent of annualized new premium for term life, first-year paid premium for whole life, universal life, and variable universal life, and total paid premium for indexed universal life. We exclude company-sponsored internal exchanges, corporate-owned life insurance, bank-owned life insurance, and private placement variable universal life.

Annuity sales consist of 100 percent of direct statutory premiums, except for fixed index annuity sales, which represents 100 percent of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements. Annuity sales exclude certain internal exchanges. These sales statistics do not correspond to revenues under GAAP, but are used as relevant measures of business activity.

#### Net Investment Income Yield

Similar to adjusted net investment income, we present net investment income yields as a performance measure we believe enhances the understanding of our investment portfolio results. Net investment income yields are calculated on adjusted net investment income as a percentage of average quarterly asset carrying values. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties. Investment fee and expense yields are calculated as a percentage of average quarterly asset estimated fair values. Asset estimated fair values exclude collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.

#### Normalized Statutory Earnings (Loss)

Normalized statutory earnings (loss) is used by management to measure our insurance companies' ability to pay future distributions and is reflective of whether our hedging program functions as intended. Normalized statutory earnings (loss) is calculated as statutory pre-tax net gain (loss) from operations adjusted for the favorable or unfavorable impacts of (i) net realized capital gains (losses), (ii) the change in total asset requirement at CTE98, net of the change in our variable annuity reserves, and (iii) unrealized gains (losses) associated with our variable annuities and Shield hedging programs and other equity risk management strategies. Normalized statutory earnings (loss) may be further adjusted for certain unanticipated items that impact our results in order to help management and investors better understand, evaluate and forecast those results.

#### Risk-Based Capital Ratio

The risk-based capital ratio is a method of measuring an insurance company's capital, taking into consideration its relative size and risk profile, in order to ensure compliance with minimum regulatory capital requirements set by the National Association of Insurance Commissioners. When referred to as "combined," represents that of our insurance subsidiaries as a whole. The reporting of our combined risk-based capital ratio is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities.

## Acronyms

|              |  |
|--------------|--|
| <b>AOCI</b>  | Accumulated other comprehensive income (loss)                            |
| <b>CTE</b>   | Conditional tail expectations  |
| <b>DAC</b>   | Deferred policy acquisition costs  |
| <b>FHLB</b>  | Federal Home Loan Bank   |
| <b>GAAP</b>  | Accounting principles generally accepted in the United States of America |
| <b>GMDB</b>  | Guaranteed minimum death benefits  |
| <b>GMIB</b>  | Guaranteed minimum income benefits                                       |
| <b>GMWB</b>  | Guaranteed minimum withdrawal benefits                                   |
| <b>ICOLI</b> | Insurance company-owned life insurance                                   |
| <b>LDTI</b>  | Targeted Improvements to the Accounting for Long-Duration Contracts      |
| <b>NDGL</b>  | Net derivative gains (losses)  |
| <b>NIGL</b>  | Net investment gains (losses)  |
| <b>RBC</b>   | Risk-based capital   |
| <b>TAC</b>   | Total adjusted capital   |
| <b>ULSG</b>  | Universal life insurance with secondary guarantees                       |
| <b>VA</b>    | Variable annuity   |
| <b>VOBA</b>  | Value of business acquired   |

Reconciliation of Net Income (Loss) Available to Shareholders to Adjusted Earnings and Adjusted Earnings, Less Notable Items, and Reconciliation of Net Income (Loss) Available to Shareholders per Common Share to Adjusted Earnings per Common Share and Adjusted Earnings, Less Notable Items per Common Share (Unaudited, in millions except per share data)

|   | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|---|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>ADJUSTED EARNINGS, LESS NOTABLE ITEMS (1)</b>                            |                            |                    |                |                |                    |                   |
| <b>Net income (loss) available to shareholders</b>                          | <b>\$110</b>               | <b>\$388</b>       | <b>\$1,719</b> | <b>\$1,558</b> | <b>\$3,775</b>     | <b>\$1,554</b>    |
| Less: Net investment gains (losses)   | (69)                       | (45)               | (66)           | (68)           | (248)              | (59)              |
| Less: Net derivative gains (losses), excluding investment hedge adjustments | (1,956)                    | (615)              | 1,968          | (60)           | (663)              | (4,004)           |
| Less: Change in market risk benefits  | 1,479                      | 984                | 62             | 1,579          | 4,104              | 4,134             |
| Less: Market value adjustments and other                                    | (3)                        | 20                 | 32             | 38             | 87                 | 17                |
| Less: Provision for income tax (expense) benefit on reconciling adjustments | 114                        | (71)               | (421)          | (311)          | (689)              | (20)              |
| <b>Adjusted earnings</b>  | <b>545</b>                 | <b>115</b>         | <b>144</b>     | <b>380</b>     | <b>1,184</b>       | <b>1,486</b>      |
| Less: Notable items   | 263                        | 41                 | (209)          | (31)           | 64                 | (319)             |
| <b>Adjusted earnings, less notable items</b>                                | <b>\$282</b>               | <b>\$74</b>        | <b>\$353</b>   | <b>\$411</b>   | <b>\$1,120</b>     | <b>\$1,805</b>    |
| <b>ADJUSTED EARNINGS, LESS NOTABLE ITEMS PER COMMON SHARE (1), (2)</b>      |                            |                    |                |                |                    |                   |
| <b>Net income (loss) available to shareholders per common share</b>         | <b>\$1.59</b>              | <b>\$5.39</b>      | <b>\$22.91</b> | <b>\$20.11</b> | <b>\$51.30</b>     | <b>\$18.39</b>    |
| Less: Net investment gains (losses)   | (0.99)                     | (0.63)             | (0.88)         | (0.88)         | (3.37)             | (0.70)            |
| Less: Net derivative gains (losses), excluding investment hedge adjustments | (28.04)                    | (8.55)             | 26.25          | (0.77)         | (9.01)             | (47.40)           |
| Less: Change in market risk benefits  | 21.20                      | 13.67              | 0.83           | 20.38          | 55.78              | 48.94             |
| Less: Market value adjustments and other                                    | (0.04)                     | 0.28               | 0.43           | 0.49           | 1.18               | 0.20              |
| Less: Provision for income tax (expense) benefit on reconciling adjustments | 1.63                       | (0.99)             | (5.62)         | (4.01)         | (9.36)             | (0.24)            |
| <b>Adjusted earnings per common share</b>                                   | <b>7.81</b>                | <b>1.61</b>        | <b>1.91</b>    | <b>4.91</b>    | <b>16.09</b>       | <b>17.60</b>      |
| Less: Notable items   | 3.77                       | 0.57               | (2.79)         | (0.40)         | 0.87               | (3.78)            |
| <b>Adjusted earnings, less notable items per common share</b>               | <b>\$4.04</b>              | <b>\$1.03</b>      | <b>\$4.71</b>  | <b>\$5.30</b>  | <b>\$15.22</b>     | <b>\$21.37</b>    |

(1) Certain definitions have been updated due to the adoption of LDTI. See definitions for Non-GAAP and Other Financial Disclosures in this Appendix.

(2) Per share calculations are on a diluted basis and may not recalculate or foot due to rounding.

## Reconciliation of Return on Common Equity to Adjusted Return on Common Equity, Excluding AOCI (Unaudited, dollars in millions)

|   | Four Quarters Cumulative Trailing Basis                 |                    |                |                |                   |
|---|---|--------------------|----------------|----------------|-------------------|
|   | December 31, 2022                                       | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 |
| <b>ADJUSTED EARNINGS (1)</b>  |   |                    |                |                |                   |
| Net income (loss) available to shareholders   | \$3,775   | \$4,887            | \$6,554        | \$6,232        | \$1,554           |
| Less: Net investment gains (losses)   | (248)   | (239)              | (268)          | (272)          | (59)              |
| Less: Net derivative gains (losses), excluding investment hedge adjustments           | (663)   | 1,724              | 3,816          | (240)          | (4,004)           |
| Less: Change in market risk benefits  | 4,104   | 3,500              | 3,282          | 6,316          | 4,134             |
| Less: Market value adjustments and other  | 87  | 120                | 140            | 152            | 17                |
| Less: Provision for income tax (expense) benefit on reconciling adjustments           | (689)   | (1,071)            | (1,464)        | (1,244)        | (20)              |
| <b>Adjusted earnings</b>  | <b>\$1,184</b>  | <b>\$853</b>       | <b>\$1,048</b> | <b>\$1,520</b> | <b>\$1,486</b>    |
|   | Five Quarters Average Stockholders' Equity Basis        |                    |                |                |                   |
|   | December 31, 2022                                       | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 |
| <b>BRIGHTHOUSE FINANCIAL, INC.'S COMMON STOCKHOLDERS' EQUITY, EXCLUDING AOCI (1)</b>  |   |                    |                |                |                   |
| Brighthouse Financial, Inc.'s stockholders' equity                                    | \$6,584   | \$6,847            | \$7,596        | \$7,804        | \$8,549           |
| Less: Preferred stock, net  | 1,699   | 1,631              | 1,563          | 1,496          | 1,428             |
| Brighthouse Financial, Inc.'s common stockholders' equity                             | 4,885   | 5,216              | 6,033          | 6,308          | 7,121             |
| Less: AOCI  | (3,958)   | (3,421)            | (2,223)        | (1,247)        | 917               |
| <b>Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI</b>      | <b>\$8,843</b>  | <b>\$8,637</b>     | <b>\$8,256</b> | <b>\$7,555</b> | <b>\$6,204</b>    |
|   | Five Quarters Average Common Stockholders' Equity Basis |                    |                |                |                   |
|   | December 31, 2022                                       | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 |
| <b>ADJUSTED RETURN ON COMMON EQUITY, EXCLUDING AOCI (1)</b>                           |   |                    |                |                |                   |
| Return on common equity   | 77.3%   | 93.7%              | 108.6%         | 98.8%          | 21.8%             |
| Return on AOCI  | (95.4)%   | (142.9)%           | (294.8)%       | (499.8)%       | 169.5%            |
| Return on common equity, excluding AOCI   | 42.7%   | 56.6%              | 79.4%          | 82.5%          | 25.0%             |
| Less: Return on net investment gains (losses)   | (2.8)%  | (2.8)%             | (3.2)%         | (3.6)%         | (1.0)%            |
| Less: Return on net derivative gains (losses), excluding investment hedge adjustments | (7.5)%  | 20.0%              | 46.2%          | (3.2)%         | (64.5)%           |
| Less: Return on change in market risk benefits  | 46.4%   | 40.5%              | 39.7%          | 83.6%          | 66.6%             |
| Less: Return on market value adjustments and other                                    | 1.0%  | 1.4%               | 1.7%           | 2.0%           | 0.2%              |
| Less: Return on provision for income tax (expense) benefit on reconciling adjustments | (7.8)%  | (12.4)%            | (17.7)%        | (16.4)%        | (0.3)%            |
| <b>Adjusted return on common equity, excluding AOCI</b>                               | <b>13.4%</b>  | <b>9.9%</b>        | <b>12.7%</b>   | <b>20.1%</b>   | <b>24.0%</b>      |

(1) Simplified averaging was applied to all periods presented for 2022 and December 31, 2021.

## Reconciliation of Total Revenues to Adjusted Revenues and Reconciliation of Total Expenses to Adjusted Expenses (Unaudited, in millions)

|                                      | For the Three Months Ended |                    |                |                | For the Year Ended |                   |
|--------------------------------------|----------------------------|--------------------|----------------|----------------|--------------------|-------------------|
|                                      | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2022  | December 31, 2021 |
| <b>Total revenues</b>                | <b>\$(127)</b>             | <b>\$1,121</b>     | <b>\$3,866</b> | <b>\$2,013</b> | <b>\$6,873</b>     | <b>\$4,976</b>    |
| Less: Net investment gains (losses)  | (69)                       | (45)               | (66)           | (68)           | (248)              | (59)              |
| Less: Net derivative gains (losses)  | (1,923)                    | (592)              | 1,977          | (54)           | (592)              | (3,983)           |
| Less: Investment hedge adjustments   | (33)                       | (23)               | (9)            | (6)            | (71)               | (21)              |
| <b>Total adjusted revenues</b>       | <b>\$1,898</b>             | <b>\$1,781</b>     | <b>\$1,964</b> | <b>\$2,141</b> | <b>\$7,784</b>     | <b>\$9,039</b>    |
| <b>Total expenses</b>                | <b>\$(167)</b>             | <b>\$609</b>       | <b>\$1,689</b> | <b>\$10</b>    | <b>\$2,141</b>     | <b>\$2,967</b>    |
| Less: Change in market risk benefits | (1,479)                    | (984)              | (62)           | (1,579)        | (4,104)            | (4,134)           |
| Less: Market value adjustments       | 3                          | (20)               | (32)           | (38)           | (87)               | (17)              |
| <b>Total adjusted expenses</b>       | <b>\$1,309</b>             | <b>\$1,613</b>     | <b>\$1,783</b> | <b>\$1,627</b> | <b>\$6,332</b>     | <b>\$7,118</b>    |



## Investment Reconciliation Details (Unaudited, dollars in millions)

|   | For the Three Months Ended |                    |                |                |                   | For the Year Ended |                   |
|---|----------------------------|--------------------|----------------|----------------|-------------------|--------------------|-------------------|
|   | December 31, 2022          | September 30, 2022 | June 30, 2022  | March 31, 2022 | December 31, 2021 | December 31, 2022  | December 31, 2021 |
| <b>NET INVESTMENT GAINS (LOSSES)</b>                                  |                            |                    |                |                |                   |                    |                   |
| Investment portfolio gains (losses)                                   | \$ (47)                    | \$ (47)            | \$ (66)        | \$ (61)        | \$ 9              | \$ (221)           | \$ (15)           |
| Investment portfolio credit loss (provision) release and (writedowns) | (22)                       | 2                  | —              | (7)            | (32)              | (27)               | (44)              |
| <b>Net investment gains (losses)</b>                                  | <b>\$ (69)</b>             | <b>\$ (45)</b>     | <b>\$ (66)</b> | <b>\$ (68)</b> | <b>\$ (23)</b>    | <b>\$ (248)</b>    | <b>\$ (59)</b>    |

  

|  | For the Three Months Ended |                    |               |                |                   |
|--|----------------------------|--------------------|---------------|----------------|-------------------|
|  | December 31, 2022          | September 30, 2022 | June 30, 2022 | March 31, 2022 | December 31, 2021 |
| <b>NET INVESTMENT INCOME YIELD (1)</b> |                            |                    |               |                |                   |
| Investment income yield                | 3.94%                      | 3.35%              | 4.06%         | 4.50%          | 4.80%             |
| Investment fees and expenses           | (0.15)%                    | (0.15)%            | (0.14)%       | (0.14)%        | (0.14)%           |
| <b>Net investment income yield</b>     | <b>3.79%</b>               | <b>3.20%</b>       | <b>3.92%</b>  | <b>4.36%</b>   | <b>4.66%</b>      |

(1) See definitions for Non-GAAP and Other Financial Disclosures in this Appendix.