

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K/A
(Amendment No. 1)

CURRENT REPORT
Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 9, 2023 (August 8, 2023)



Brighthouse
FINANCIAL®

Brighthouse Financial, Inc.

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation)

001-37905
(Commission File Number)

81-3846992
(IRS Employer Identification No.)

11225 North Community House Road, Charlotte, North Carolina
(Address of principal executive offices)

28277
(Zip Code)

Registrant's telephone number, including area code: **(980) 365-7100**

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Trading symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Stock, par value \$0.01 per share	BHF	The Nasdaq Stock Market LLC
Depositary Shares, each representing a 1/1,000th interest in a share of 6.600% Non-Cumulative Preferred Stock, Series A	BHFAP	The Nasdaq Stock Market LLC
Depositary Shares, each representing a 1/1,000th interest in a share of 6.750% Non-Cumulative Preferred Stock, Series B	BHFAO	The Nasdaq Stock Market LLC
Depositary Shares, each representing a 1/1,000th interest in a share of 5.375% Non-Cumulative Preferred Stock, Series C	BHFAN	The Nasdaq Stock Market LLC
Depositary Shares, each representing a 1/1,000th interest in a share of 4.625% Non-Cumulative Preferred Stock, Series D	BHFAM	The Nasdaq Stock Market LLC
6.250% Junior Subordinated Debentures due 2058	BHFAL	The Nasdaq Stock Market LLC

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition.

On August 8, 2023, Brighthouse Financial, Inc. (“Brighthouse Financial” or the “Company”) issued (i) a news release announcing its results for the quarter ended June 30, 2023, a copy of which was attached as Exhibit 99.1 to the Current Report on Form 8-K furnished to the U.S. Securities and Exchange Commission on August 8, 2023 (the “Original Form 8-K”), and (ii) a financial supplement for the quarter ended June 30, 2023, a copy of which was attached as Exhibit 99.2 to the Original Form 8-K. Brighthouse Financial is furnishing this Amendment No. 1 on Form 8-K/A solely for the purpose of providing updated copies of the news release and the financial supplement correcting an inadvertent error related to the number of Weighted average common shares outstanding – diluted, which in turn resulted in errors in the Adjusted earnings per diluted share (“Adjusted EPS”) and the Impact of inclusion of dilutive shares, reported therein. Six references in the news release and four references in the financial supplement to Adjusted EPS for the three months ended June 30, 2023 of \$4.13 have been updated to \$4.04; two references in the financial supplement to Adjusted EPS for the six months ended June 30, 2023 of \$7.03 have been updated to \$6.89; one reference in each of the news release and the financial supplement to the Impact of inclusion of dilutive shares for the three months ended June 30, 2023 of \$(0.08) has been updated to \$0.01; one reference in the financial supplement to the Impact of inclusion of dilutive shares for the six months ended June 30, 2023 of \$(0.11) has been updated to \$0.03; and one reference in each of the news release and the financial supplement to Weighted average common shares outstanding – diluted as of June 30, 2023 of 65,463,794 has been updated to 66,967,185. No other changes have been made to the Original Form 8-K, the news release or the financial supplement furnished therewith.

Adjusted EPS is a Non-GAAP measure. Please refer to the referenced news release and financial supplement for the definition of Adjusted EPS and reconciliation of Adjusted EPS to the most directly comparable GAAP measure.

The corrected news release and the financial supplement are attached as Exhibit 99.1 and Exhibit 99.2, respectively, and incorporated herein by reference.

In accordance with General Instruction B.2 of Form 8-K, the information in Items 2.02, 7.01 and Exhibits 99.1 and 99.2 listed in Item 9.01 of this Current Report on Form 8-K/A shall not be deemed “filed” for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

Item 7.01. Regulation FD Disclosure.

In connection with its earnings call for the quarter ended June 30, 2023, Brighthouse Financial prepared a presentation for use with investors and other members of the investment community. The presentation contained four references to Adjusted EPS for the three months ended June 30, 2023 of \$4.13 and one reference to the Impact of inclusion of dilutive shares for the three months ended June 30, 2023 of \$(0.08), all of which have been updated to \$4.04 and \$0.01, respectively, as described in Item 2.02 above. The updated presentation is available on the Brighthouse Financial investor relations website at <http://investor.brighthousefinancial.com>.

Brighthouse Financial routinely uses its investor relations website to provide presentations, press releases and other information that may be deemed material to investors. Accordingly, the Company encourages investors and others interested in the Company to review the information that it shares at <http://investor.brighthousefinancial.com>.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

<u>Exhibit No.</u>	<u>Description</u>
<u>99.1**</u>	<u>News release of Brighthouse Financial, Inc., dated August 8, 2023, as updated August 9, 2023 announcing its results for the quarter ended June 30, 2023</u>
<u>99.2**</u>	<u>Financial Supplement for the quarter ended June 30, 2023, as updated August 9, 2023</u>
104*	Cover Page Interactive Data File (embedded within the Inline XBRL document)

* Filed herewith.

** Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

BRIGHTHOUSE FINANCIAL, INC.

By: /s/ Kristine H. Toscano
Name: Kristine H. Toscano
Title: Chief Accounting Officer

Date: August 9, 2023

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Exhibit 99.1

FOR IMMEDIATE RELEASE

Brighthouse Financial Announces Second Quarter 2023 Results

- *Estimated combined risk-based capital ("RBC") ratio between 430% and 450%; holding company liquid assets of \$0.9 billion*
- *Repurchased approximately \$152 million of its common stock year-to-date through August 4, 2023*
- *Annuity sales increased 16% in the first half of 2023 compared with the same period in 2022*
- *Life sales increased 23% in the first half of 2023 compared with the same period in 2022*
- *Second quarter 2023 net loss available to shareholders of \$200 million, or \$3.01 per diluted share*
- *Second quarter 2023 adjusted earnings* of \$271 million, or \$4.04 per diluted share*

CHARLOTTE, NC, August 8, 2023 (as updated August 9, 2023) — Brighthouse Financial, Inc. ("Brighthouse Financial" or the "company") (Nasdaq: BHF) announced today its financial results for the second quarter ended June 30, 2023.

Second Quarter 2023 Results

The company reported a net loss available to shareholders of \$200 million in the second quarter of 2023, or \$3.01 per diluted share, compared with net income available to shareholders of \$1,719 million in the second quarter of 2022. During the quarter, as a result of market performance, the value of our hedges decreased, as expected. Under GAAP accounting, all VA liabilities classified as market risk benefits are accounted for on a fair value basis. The company anticipates volatility in net income (loss) given the differences between these GAAP liabilities and our hedge target.

The company ended the second quarter of 2023 with common stockholders' equity ("book value") of \$3.2 billion, or \$48.64 per common share, and book value, excluding accumulated other comprehensive income ("AOCI") of \$9.1 billion, or \$137.80 per common share.

For the second quarter of 2023, the company reported adjusted earnings* of \$271 million, or \$4.04 per diluted share, compared with adjusted earnings of \$144 million, or \$1.91 per diluted share, in the second quarter of 2022. There were no notable items in the current quarter.

* Information regarding the non-GAAP and other financial measures included in this news release and a reconciliation of such non-GAAP financial measures to the most directly comparable GAAP measures are provided in the Non-GAAP and Other Financial Disclosures discussion below, as well as in the tables that accompany this news release and/or the Second Quarter 2023 Brighthouse Financial, Inc. Financial Supplement and/or the Second Quarter 2023 Brighthouse Financial, Inc. Earnings Call Presentation (which are available on the Brighthouse Financial Investor Relations webpage at <http://investor.brighthousefinancial.com>). GAAP results reflect the company's adoption, on January 1, 2023, of the provisions of FASB ASU 2018-12, Targeted Improvements to the Accounting for Long-Duration Contracts ("LDTI"), and any GAAP historical data contained herein has been updated retrospectively. Additional information regarding notable items can be found on the last page of this news release.

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Brighthouse Financial, Inc.
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Corporate expenses in the second quarter of 2023 were \$221 million, up from \$210 million in the first quarter of 2023, both on a pre-tax basis.

Annuity sales increased 16% in the first half of 2023 compared with the same period in 2022, driven by higher fixed deferred annuity sales and Shield Level annuity sales, partially offset by lower variable annuity sales. Annuity sales were flat quarter-over-quarter and decreased 12% sequentially, primarily driven by lower fixed deferred annuity sales, partially offset by higher Shield Level annuity sales. Life sales increased 23% in the first half of 2023 compared with the same period in 2022, 32% quarter-over-quarter and 9% sequentially.

During the second quarter of 2023, the company repurchased \$64 million of its common stock, with an additional approximately \$26 million of its common stock repurchased, on a trade date basis, through August 4, 2023.

"During the second quarter of 2023, we delivered solid results while making additional progress in support of our strategic goals," said Eric Steigerwalt, president and CEO, Brighthouse Financial.

"I am proud of our many accomplishments in the quarter, including our strong annuity sales results, as well as the 16% increase in annuity sales that we generated in the first half of 2023 compared with the same period in 2022," Steigerwalt continued. "In addition, we grew life sales 32% quarter-over-quarter and 23% in the first half of 2023 compared with the same period last year. As we continue to execute our life insurance strategy, we are pleased to further strengthen our life insurance product suite with the launch last month of our newest life insurance product, Brighthouse SmartGuard PlusSM."

Key Metrics (Unaudited, dollars in millions except share and per share amounts)

	As of or For the Three Months Ended			
	June 30, 2023		June 30, 2022	
	Total	Per share	Total	Per share
Net income (loss) available to shareholders (1)	\$(200)	\$(3.01)	\$1,719	\$22.91
Adjusted earnings (1)	\$271	\$4.04	\$144	\$1.91
Adjusted earnings, less notable items (1)	\$271	\$4.04	\$353	\$4.71
Weighted average common shares outstanding - diluted (1)	66,967,185	N/A	74,971,658	N/A
Book value	\$3,208	\$48.64	\$5,481	\$75.01
Book value, excluding AOCI	\$9,089	\$137.80	\$9,657	\$132.16
Ending common shares outstanding	65,956,660	N/A	73,072,766	N/A

(1) Per share amounts are on a diluted basis and may not recalculate due to rounding. For loss periods, dilutive shares were not included in the calculation as inclusion of such shares would have an anti-dilutive effect. See Non-GAAP and Other Financial Disclosures discussion in this news release.

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Results by Segment and Corporate & Other (Unaudited, in millions)

ADJUSTED EARNINGS	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
Annuities	\$291	\$314	\$320
Life	\$15	\$1	\$29
Run-off (1)	\$(16)	\$(106)	\$(157)
Corporate & Other (1)	\$(19)	\$(14)	\$(48)

(1) The company uses the term "adjusted loss" throughout this news release to refer to negative adjusted earnings values.

Sales (Unaudited, in millions)

Sales (1)	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
Annuities (1)	\$2,473	\$2,799	\$2,486
Life	\$25	\$23	\$19

(1) Annuities sales include sales of a fixed index annuity product, which represents 100% of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements. Sales of this product were \$98 million for the second quarter of 2023, \$122 million for the first quarter of 2023 and \$206 million for the second quarter of 2022.

Annuities

Adjusted earnings in the Annuities segment were \$291 million in the current quarter, compared with adjusted earnings of \$320 million in the second quarter of 2022 and adjusted earnings of \$314 million in the first quarter of 2023.

There were no notable items in the current quarter or comparison quarters.

On a quarter-over-quarter basis, adjusted earnings, less notable items, reflect higher expenses, lower fees and higher reserves, partially offset by higher net investment income. On a sequential basis, adjusted earnings, less notable items, reflect higher reserves and higher expenses, partially offset by higher fees and higher net investment income.

As mentioned above, annuity sales increased 16% in the first half of 2023 compared with the same period in 2022, driven by higher fixed deferred annuity sales and Shield Level annuity sales, partially offset by lower variable annuity sales. Annuity sales were flat quarter-over-quarter and decreased 12% sequentially, primarily driven by lower fixed deferred annuity sales, partially offset by higher Shield Level annuity sales.

Life

Adjusted earnings in the Life segment were \$15 million in the current quarter, compared with adjusted earnings of \$29 million in the second quarter of 2022 and adjusted earnings of \$1 million in the first quarter of 2023.

There were no notable items in the current quarter or comparison quarters.

PUBLIC RELATIONS

Brighthouse Financial, Inc.
11225 N. Community House Rd.
Charlotte, NC 28277



On a quarter-over-quarter basis, adjusted earnings, less notable items, reflect higher expenses and a lower underwriting margin, partially offset by higher net investment income. On a sequential basis, adjusted earnings, less notable items, reflect higher net investment income.

As mentioned above, life sales increased 23% in the first half of 2023 compared with the same period in 2022, 32% quarter-over-quarter and 9% sequentially.

Run-off

The Run-off segment had an adjusted loss of \$16 million in the current quarter, compared with an adjusted loss of \$157 million in the second quarter of 2022 and an adjusted loss of \$106 million in the first quarter of 2023.

There were no notable items in the current quarter or the first quarter of 2023. The second quarter of 2022 included \$200 million of unfavorable notable items related to a settlement of a reinsurance matter as well as new reinsurance agreements.

On a quarter-over-quarter basis, the adjusted loss, less notable items, reflects lower net investment income, a lower underwriting margin and higher expenses. On a sequential basis, the adjusted loss, less notable items, reflects higher net investment income and a higher underwriting margin.

Corporate & Other

Corporate & Other had an adjusted loss of \$19 million in the current quarter, compared with an adjusted loss of \$48 million in the second quarter of 2022 and an adjusted loss of \$14 million in the first quarter of 2023.

There were no notable items in the current quarter or the first quarter of 2023. The second quarter of 2022 included a \$9 million unfavorable notable item related to establishment costs.

On a quarter-over-quarter basis, the adjusted loss, less notable items, reflects higher net investment income and lower expenses, partially offset by a lower tax benefit. On a sequential basis, the adjusted loss, less notable items, reflects higher expenses.

Net Investment Income and Adjusted Net Investment Income (Unaudited, in millions)

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
Net investment income	\$1,196	\$1,059	\$1,061
Adjusted net investment income	\$1,219	\$1,097	\$1,070

Net Investment Income

Net investment income was \$1,196 million and adjusted net investment income* was \$1,219 million in the current quarter. On a quarter-over-quarter basis, adjusted net investment income increased \$149 million, primarily driven by asset growth and higher interest rates. On a sequential basis, adjusted net investment income increased \$122 million, primarily driven by alternative investment income.

The net investment income yield was 4.21% during the quarter.

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Statutory Capital and Liquidity (Unaudited, in billions)

	As of		
	June 30, 2023 (1)	March 31, 2023	June 30, 2022
Statutory combined total adjusted capital	\$7.6	\$8.2	\$8.2

(1) Reflects preliminary statutory results as of June 30, 2023.

Capitalization

As of June 30, 2023:

- Statutory combined total adjusted capital⁽¹⁾ ("TAC") decreased to approximately \$7.6 billion, primarily driven by our annuity business; a portion of this decline is expected to reverse by year-end upon the completion of a reinsurance transaction between Brighthouse Life Insurance Company and its New York affiliate
- Estimated combined RBC ratio⁽¹⁾ was between 430% and 450%, with the decline from March 31 primarily driven by the decline in TAC
- Holding company liquid assets were approximately \$0.9 billion

(1) Reflects preliminary statutory results as of June 30, 2023.

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Earnings Conference Call

Brighthouse Financial will hold a conference call and audio webcast to discuss its financial results for the second quarter of 2023 at 8:00 a.m. Eastern Time on Wednesday, August 9, 2023. In connection with this call, the company has prepared a presentation for use with investors and other members of the investment community. This presentation is available on the Brighthouse Financial Investor Relations webpage at <http://investor.brighthousefinancial.com>.

To listen to the audio webcast via the internet and to access the related presentation, please visit the Brighthouse Financial Investor Relations webpage at <http://investor.brighthousefinancial.com>. To join the conference call via telephone as a participant, please register in advance at <https://register.vevent.com/register/BI3fdc50abbcf6461481f180d76516cb48>.

A replay of the conference call will be made available until Friday, August 25, 2023, on the Brighthouse Financial Investor Relations webpage at <http://investor.brighthousefinancial.com>.

About Brighthouse Financial, Inc.

Brighthouse Financial, Inc. (Brighthouse Financial) (Nasdaq: BHF) is on a mission to help people achieve financial security. As one of the largest providers of annuities and life insurance in the U.S.,⁽¹⁾ we specialize in products designed to help people protect what they've earned and ensure it lasts. Learn more at brighthousefinancial.com.

(1) Ranked by 2022 admitted assets. Best's Review®: Top 200 U.S. Life/Health Insurers. AM Best, 2023.

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Note Regarding Forward-Looking Statements

This news release and other oral or written statements that we make from time to time may contain information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve substantial risks and uncertainties. We have tried, wherever possible, to identify such statements using words such as "anticipate," "estimate," "expect," "project," "may," "will," "could," "intend," "goal," "target," "guidance," "forecast," "preliminary," "objective," "continue," "aim," "plan," "believe" and other words and terms of similar meaning, or that are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include, without limitation, statements relating to future actions, prospective services or products, financial projections, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, as well as trends in operating and financial results.

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of Brighthouse Financial. These statements are based on current expectations and the current economic environment and involve a number of risks and uncertainties that are difficult to predict. These statements are not guarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of known and unknown risks, uncertainties and other factors. Although it is not possible to identify all of these risks and factors, they include, among others: differences between actual experience and actuarial assumptions and the effectiveness of our actuarial models; higher risk management costs and exposure to increased market risk due to guarantees within certain of our products; the effectiveness of our variable annuity exposure risk management strategy and the impact of such strategy on volatility in our profitability measures and negative effects on our statutory capital; material differences between actual outcomes and the sensitivities calculated under certain scenarios that we may utilize in connection with our variable annuity risk management strategies; the impact of interest rates on our future ULSG policyholder obligations and net income volatility; the potential material adverse effect of changes in accounting standards, practices or policies applicable to us, including changes in the accounting for long-duration contracts; loss of business and other negative impacts resulting from a downgrade or a potential downgrade in our financial strength or credit ratings; the availability of reinsurance and the ability of the counterparties to our reinsurance or indemnification arrangements to perform their obligations thereunder; heightened competition, including with respect to service, product features, scale, price, actual or perceived financial strength, claims-paying ratings, credit ratings, e-business capabilities and name recognition; our ability to market and distribute our products through distribution channels; any failure of third parties to provide services we need, any failure of the practices and procedures of such third parties and any inability to obtain information or assistance we need from third parties; the ability of our subsidiaries to pay dividends to us, and our ability to pay dividends to our shareholders and repurchase our common stock; the risks associated with climate change; the adverse impact of public health crises, extreme mortality events or similar occurrences on our business and the economy in general; the impact of adverse capital and credit market conditions, including with respect to our ability to meet liquidity needs and access capital; the impact of economic conditions in the capital markets and the U.S. and global economy, as well as geopolitical events, military actions or catastrophic events, on our profitability measures as well as our investment portfolio, including on realized and unrealized losses and impairments, net investment spread and net investment income; the financial risks that our investment portfolio is subject to, including credit risk, interest rate risk, inflation risk, market valuation risk, liquidity risk, real estate risk, derivatives risk, and other factors outside our control; the impact of changes in regulation and in supervisory and enforcement policies or interpretations thereof on our insurance business or other operations; the potential material negative tax impact of potential future tax legislation that could make some of our products less attractive to consumers or increase our tax liability; the effectiveness of our policies, procedures and processes in managing risk; the loss or disclosure of confidential information, damage to our reputation and impairment of our ability to conduct business effectively as a result of any failure in cyber- or other information security systems; whether all or any portion of the tax consequences of our separation from MetLife, Inc. ("MetLife") are not as expected, leading to material additional taxes or material adverse consequences to tax attributes that impact us; and other factors described from time to time in documents that we file with the U.S. Securities and Exchange Commission (the "SEC").

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Brighthouse Financial, Inc.
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For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements included and the risks, uncertainties and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2022, particularly in the sections entitled "Risk Factors" and "Quantitative and Qualitative Disclosures About Market Risk," as well as in our other subsequent filings with the SEC. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

Non-GAAP and Other Financial Disclosures

Our definitions of non-GAAP and other financial measures may differ from those used by other companies.

Non-GAAP Financial Disclosures

We present certain measures of our performance that are not calculated in accordance with accounting principles generally accepted in the United States of America, also known as "GAAP." We believe that these non-GAAP financial measures enhance the understanding of our performance by the investor community by highlighting the results of operations and the underlying profitability drivers of our business.

The following non-GAAP financial measures should not be viewed as substitutes for the most directly comparable financial measures calculated in accordance with GAAP:

Non-GAAP financial measures:

adjusted earnings
adjusted earnings, less notable items
adjusted revenues
adjusted expenses
adjusted earnings per common share
adjusted earnings per common share, less notable items
adjusted return on common equity
adjusted return on common equity, less notable items
adjusted net investment income

Most directly comparable GAAP financial measures:

net income (loss) available to shareholders (1)
net income (loss) available to shareholders (1)
revenues
expenses
earnings per common share, diluted (1)
earnings per common share, diluted (1)
return on common equity (2)
return on common equity (2)
net investment income

(1) Brighthouse uses net income (loss) available to shareholders to refer to net income (loss) available to Brighthouse Financial, Inc.'s common shareholders, and earnings per common share, diluted to refer to net income (loss) available to shareholders per common share.

(2) Brighthouse uses return on common equity to refer to return on Brighthouse Financial, Inc.'s common stockholders' equity.

Reconciliations to the most directly comparable historical GAAP measures are included for those measures which are presented herein. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are not accessible on a forward-looking basis because we believe it is not possible without unreasonable efforts to provide other than a range of net investment gains and losses and net derivative gains and losses, which can fluctuate significantly within or outside the range and from period to period and may have a material impact on net income (loss) available to shareholders.

Adjusted Earnings, Adjusted Revenues and Adjusted Expenses

Adjusted earnings is a financial measure used by management to evaluate performance and facilitate comparisons to industry results. This financial measure, which may be positive or negative, focuses on our primary businesses by excluding the impact of market volatility, which could distort trends.

PUBLIC RELATIONS

Brighthouse Financial, Inc.
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Adjusted earnings reflects adjusted revenues less (i) adjusted expenses, (ii) provision for income tax expense (benefit), (iii) net income (loss) attributable to noncontrolling interests and (iv) preferred stock dividends. Provided below are the adjustments to GAAP revenues and GAAP expenses used to calculate adjusted revenues and adjusted expenses, respectively.

The following are significant items excluded from total revenues in calculating the adjusted revenues component of adjusted earnings:

- Net investment gains (losses); and
- Net derivative gains (losses) ("NDGL") except earned income and amortization of premium on derivatives that are hedges of investments or that are used to replicate certain investments, but do not qualify for hedge accounting treatment ("Investment Hedge Adjustments").

The following are significant items excluded from total expenses in calculating the adjusted expenses component of adjusted earnings:

- Change in market risk benefits; and
- Change in fair value of the crediting rate on experience-rated contracts ("Market Value Adjustments").

The tax impact of the adjustments discussed above is calculated net of the statutory tax rate, which could differ from our effective tax rate.

Consistent with GAAP guidance for segment reporting, adjusted earnings is also our GAAP measure of segment performance.

Adjusted Earnings per Common Share and Adjusted Return on Common Equity

Adjusted earnings per common share and adjusted return on common equity are measures used by management to evaluate the execution of our business strategy and align such strategy with our shareholders' interests.

Adjusted earnings per common share is defined as adjusted earnings for the period divided by the weighted average number of fully diluted shares of common stock outstanding for the period. The weighted average common shares outstanding used to calculate adjusted earnings per share will differ from such shares used to calculate diluted net income (loss) available to shareholders per common share when the inclusion of dilutive shares has an anti-dilutive effect for one calculation but not for the other.

Adjusted return on common equity is defined as total annual adjusted earnings on a four quarter trailing basis, divided by the simple average of the most recent five quarters of total Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI.

Adjusted Net Investment Income

We present adjusted net investment income to measure our performance for management purposes, and we believe it enhances the understanding of our investment portfolio results. Adjusted net investment income represents GAAP net investment income plus Investment Hedge Adjustments.

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Brighthouse Financial, Inc.
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Other Financial Disclosures

Corporate Expenses

Corporate expenses includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

Notable items

Certain of the non-GAAP measures described above may be presented further adjusted to exclude notable items. Notable items reflect the unfavorable (favorable) after-tax impact on our results of certain unanticipated items and events, as well as certain items and events that were anticipated, such as establishment costs. The presentation of notable items and non-GAAP measures, less notable items is intended to help investors better understand our results and to evaluate and forecast those results.

Book Value per Common Share and Book Value per Common Share, excluding AOCI

Brighthouse uses the term "book value" to refer to "Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI." Book value per common share is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI, divided by ending common shares outstanding. Book value per common share, excluding AOCI, is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI, divided by ending common shares outstanding.

CTE98

CTE98 is defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst two percent of a set of capital market scenarios over the life of the contracts.

Holding Company Liquid Assets

Holding company liquid assets include liquid assets in Brighthouse Financial, Inc., Brighthouse Holdings, LLC, and Brighthouse Services, LLC. Liquid assets are comprised of cash and cash equivalents, short-term investments and publicly-traded securities, excluding assets that are pledged or otherwise committed. Assets pledged or otherwise committed include assets held in trust.

Total Adjusted Capital

Total adjusted capital primarily consists of statutory capital and surplus, as well as the statutory asset valuation reserve. When referred to as "combined," represents that of our insurance subsidiaries as a whole.

Sales

Life insurance sales consist of 100 percent of annualized new premium for term life, first-year paid premium for whole life, universal life, and variable universal life, and total paid premium for indexed universal life. We exclude company-sponsored internal exchanges, corporate-owned life insurance, bank-owned life insurance, and private placement variable universal life.

PUBLIC RELATIONS

Brighthouse Financial, Inc.
11225 N. Community House Rd.
Charlotte, NC 28277



Annuity sales consist of 100 percent of direct statutory premiums, except for fixed index annuity sales, which represents 100 percent of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements. Annuity sales exclude certain internal exchanges. These sales statistics do not correspond to revenues under GAAP, but are used as relevant measures of business activity.

Net Investment Income Yield

Similar to adjusted net investment income, we present net investment income yields as a performance measure we believe enhances the understanding of our investment portfolio results. Net investment income yields are calculated on adjusted net investment income as a percentage of average quarterly asset carrying values. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties. Investment fee and expense yields are calculated as a percentage of average quarterly asset estimated fair values. Asset estimated fair values exclude collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.

Normalized Statutory Earnings (Loss)

Normalized statutory earnings (loss) is used by management to measure our insurance companies' ability to pay future distributions and is reflective of whether our hedging program functions as intended. Normalized statutory earnings (loss) is calculated as statutory pre-tax net gain (loss) from operations adjusted for the favorable or unfavorable impacts of (i) net realized capital gains (losses), (ii) the change in total asset requirement at CTE98, net of the change in our variable annuity reserves, and (iii) unrealized gains (losses) associated with our variable annuities and Shield hedging programs and other equity risk management strategies. Normalized statutory earnings (loss) may be further adjusted for certain unanticipated items that impact our results in order to help management and investors better understand, evaluate and forecast those results.

Risk-Based Capital Ratio

The risk-based capital ratio is a method of measuring an insurance company's capital, taking into consideration its relative size and risk profile, in order to ensure compliance with minimum regulatory capital requirements set by the National Association of Insurance Commissioners. When referred to as "combined," represents that of our insurance subsidiaries as a whole. The reporting of our combined risk-based capital ratio is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities.

PUBLIC RELATIONS

Brighthouse Financial, Inc.
11225 N. Community House Rd.
Charlotte, NC 28277



Condensed Statements of Operations (Unaudited, in millions)

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
Revenues			
Premiums	\$211	\$197	\$167
Universal life and investment-type product policy fees	601	606	609
Net investment income	1,196	1,059	1,061
Other revenues	130	93	118
Revenues before NIGL and NDGL	2,138	1,955	1,955
Net investment gains (losses)	(64)	(96)	(66)
Net derivative gains (losses)	(1,811)	(575)	1,977
Total revenues	\$263	\$1,284	\$3,866
Expenses			
Policyholder benefits and claims	\$689	\$687	\$717
Interest credited to policyholder account balances	452	422	284
Amortization of DAC and VOBA	157	156	158
Change in market risk benefits	(1,300)	194	(62)
Interest expense on debt	38	38	38
Other expenses	464	440	554
Total expenses	500	1,937	1,689
Income (loss) before provision for income tax	(237)	(653)	2,177
Provision for income tax expense (benefit)	(62)	(156)	432
Net income (loss)	(175)	(497)	1,745
Less: Net income (loss) attributable to noncontrolling interests	—	2	—
Net income (loss) attributable to Brighthouse Financial, Inc.	(175)	(499)	1,745
Less: Preferred stock dividends	25	26	26
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders	\$(200)	\$(525)	\$1,719

PUBLIC RELATIONS

Brighthouse Financial, Inc.
11225 N. Community House Rd.
Charlotte, NC 28277



Condensed Balance Sheets (Unaudited, in millions)

	As of		
	June 30, 2023	March 31, 2023	June 30, 2022
ASSETS			
Investments:			
Fixed maturity securities available-for-sale	\$77,577	\$77,685	\$78,606
Equity securities	91	91	96
Mortgage loans	22,614	22,823	21,508
Policy loans	1,288	1,273	1,277
Limited partnerships and limited liability companies	4,914	4,803	4,683
Short-term investments	1,125	1,386	920
Other invested assets	3,677	3,229	3,345
Total investments	111,286	111,290	110,435
Cash and cash equivalents	3,737	3,685	5,071
Accrued investment income	1,027	985	852
Reinsurance recoverables	18,650	18,451	15,698
Premiums and other receivables	573	516	765
DAC and VOBA	4,968	5,027	5,196
Current income tax recoverable	31	30	18
Deferred income tax asset	1,897	1,673	1,272
Market risk benefit assets	602	510	375
Other assets	382	395	425
Separate account assets	88,392	87,440	88,843
Total assets	\$231,545	\$230,002	\$228,950
LIABILITIES AND EQUITY			
Liabilities			
Future policy benefits	\$31,899	\$32,286	\$33,492
Policyholder account balances	78,643	76,120	66,717
Market risk benefit liabilities	9,783	10,729	12,304
Other policy-related balances	3,784	3,816	3,944
Payables for collateral under securities loaned and other transactions	4,133	4,401	6,675
Long-term debt	3,156	3,157	3,157
Other liabilities	6,783	6,234	6,573
Separate account liabilities	88,392	87,440	88,843
Total liabilities	226,573	224,183	221,705
Equity			
Preferred stock, at par value	—	—	—
Common stock, at par value	1	1	1
Additional paid-in capital	14,039	14,054	14,113
Retained earnings (deficit)	(1,069)	(894)	(945)
Treasury stock	(2,183)	(2,119)	(1,813)
Accumulated other comprehensive income (loss)	(5,881)	(5,288)	(4,176)
Total Brighthouse Financial, Inc.'s stockholders' equity	4,907	5,754	7,180
Noncontrolling interests	65	65	65
Total equity	4,972	5,819	7,245
Total liabilities and equity	\$231,545	\$230,002	\$228,950

PUBLIC RELATIONS

Brighthouse Financial, Inc.
11225 N. Community House Rd.
Charlotte, NC 28277



Reconciliation of Net Income (Loss) Available to Shareholders to Adjusted Earnings and Adjusted Earnings, Less Notable Items, and Reconciliation of Net Income (Loss) Available to Shareholders per Common Share to Adjusted Earnings per Common Share and Adjusted Earnings, Less Notable Items per Common Share (Unaudited, in millions except per share data)

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
ADJUSTED EARNINGS, LESS NOTABLE ITEMS			
Net income (loss) available to shareholders	\$(200)	\$(525)	\$1,719
Less: Net investment gains (losses)	(64)	(96)	(66)
Less: Net derivative gains (losses), excluding investment hedge adjustments	(1,834)	(613)	1,968
Less: Change in market risk benefits	1,300	(194)	62
Less: Market value adjustments	2	(8)	32
Less: Provision for income tax (expense) benefit on reconciling adjustments	125	191	(421)
Adjusted earnings	271	195	144
Less: Notable items	—	—	(209)
Adjusted earnings, less notable items	\$271	\$195	\$353
ADJUSTED EARNINGS, LESS NOTABLE ITEMS PER COMMON SHARE (1)			
Net income (loss) available to shareholders per common share	\$(3.01)	\$(7.72)	\$22.91
Less: Net investment gains (losses)	(0.96)	(1.41)	(0.88)
Less: Net derivative gains (losses), excluding investment hedge adjustments	(27.49)	(9.03)	26.25
Less: Change in market risk benefits	19.48	(2.86)	0.83
Less: Market value adjustments	0.03	(0.12)	0.43
Less: Provision for income tax (expense) benefit on reconciling adjustments	1.87	2.81	(5.62)
Less: Impact of inclusion of dilutive shares	0.01	0.02	—
Adjusted earnings per common share	4.04	2.86	1.91
Less: Notable items	—	—	(2.79)
Adjusted earnings, less notable items per common share	\$4.04	\$2.86	\$4.71

(1) Per share calculations are on a diluted basis and may not recalculate or foot due to rounding. For loss periods, dilutive shares were not included in the calculation as inclusion of such shares would have an anti-dilutive effect. See Non-GAAP and Other Financial Disclosures discussion in this news release.

PUBLIC RELATIONS

Brighthouse Financial, Inc.
11225 N. Community House Rd.
Charlotte, NC 28277



Reconciliation of Net Investment Income to Adjusted Net Investment Income (Unaudited, in millions)

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
Net investment income	\$1,196	\$1,059	\$1,061
Less: Investment hedge adjustments	(23)	(38)	(9)
Adjusted net investment income	\$1,219	\$1,097	\$1,070

Notable Items (Unaudited, in millions)

	For the Three Months Ended		
	June 30, 2023	March 31, 2023	June 30, 2022
NOTABLE ITEMS IMPACTING ADJUSTED EARNINGS			
Actuarial items and other insurance adjustments	\$—	\$—	\$200
Establishment costs	—	—	9
Debt repayment costs	—	—	—
Prior year tax matters	—	—	—
Total notable items (1)	\$—	\$—	\$209
NOTABLE ITEMS BY SEGMENT AND CORPORATE & OTHER			
Annuities	\$—	\$—	\$—
Life	—	—	—
Run-off	—	—	200
Corporate & Other	—	—	9
Total notable items (1)	\$—	\$—	\$209

(1) See Non-GAAP and Other Financial Disclosures discussion in this news release.

Brighthouse Financial, Inc.

Financial Supplement Second Quarter 2023

(As updated August 9, 2023)



Table of Contents

Financial Results

- 1 Key Metrics
- 2 GAAP Statements of Operations
- 3 GAAP Balance Sheets

Earnings and Select Metrics from Segments and Corporate & Other

- 5 Statements of Adjusted Earnings by Segment and Corporate & Other
- 7 Annuities — Statements of Adjusted Earnings
- 8 Annuities — Select Operating Metrics
- 10 Life — Statements of Adjusted Earnings
- 11 Life — Select Operating Metrics
- 13 Run-off — Statements of Adjusted Earnings
- 14 Run-off — Select Operating Metrics
- 15 Corporate & Other — Statements of Adjusted Earnings

Other Information

- 17 Change in Market Risk Benefits and Net Derivative Gains (Losses)
- 18 Notable Items
- 19 Variable Annuity Separate Account Returns and Allocations
- 20 Summary of Investments
- 21 Statutory Statement of Operations Information
- 22 Statutory Balance Sheet and Surplus Information

Appendix

- A-1 Note Regarding Forward-Looking Statements
- A-2 Non-GAAP and Other Financial Disclosures
- A-6 Acronyms
- A-7 Reconciliation of Net Income (Loss) Available to Shareholders to Adjusted Earnings and Adjusted Earnings, Less Notable Items, and Reconciliation of Net Income (Loss) Available to Shareholders per Common Share to Adjusted Earnings per Common Share and Adjusted Earnings, Less Notable Items per Common Share
- A-8 Reconciliation of Return on Common Equity to Adjusted Return on Common Equity, Excluding AOCI
- A-9 Reconciliation of Total Revenues to Adjusted Revenues and Reconciliation of Total Expenses to Adjusted Expenses
- A-10 Investment Reconciliation Details

Note: See the Appendix for non-GAAP financial information, definitions and reconciliations. Financial information, unless otherwise noted, is rounded to millions. Some financial information, therefore, may not sum to the corresponding total.

As used in this financial supplement, "Brighthouse Financial," "Brighthouse," the "Company," "we," "our" and "us" refer to Brighthouse Financial, Inc.



Financial Results



Key Metrics (Unaudited, dollars in millions except per share amounts)

	As of or For the Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Financial Results and Metrics (1)					
Net income (loss) available to shareholders	\$(200)	\$(525)	\$110	\$388	\$1,719
Adjusted earnings (2)	\$271	\$195	\$545	\$115	\$144
Adjusted earnings, less notable items (2)	\$271	\$195	\$282	\$74	\$353
Total corporate expenses (3)	\$221	\$210	\$243	\$217	\$201
Combined total adjusted capital (4)	\$7,600	\$8,153	\$8,052	\$8,003	\$8,188
Combined risk-based capital ratio (4), (5)	430%-450%	460%-480%	441%	450%-470%	470%-490%
Stockholders' Equity					
Brighthouse Financial, Inc.'s stockholders' equity	\$4,907	\$5,754	\$5,533	\$4,600	\$7,180
Less: Preferred stock, net	1,699	1,699	1,699	1,699	1,699
Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI	\$3,208	\$4,055	\$3,834	\$2,901	\$5,481
Less: AOCI	(5,881)	(5,288)	(6,106)	(7,015)	(4,176)
Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI	\$9,089	\$9,343	\$9,940	\$9,916	\$9,657
Return on Common Equity (1), (6)					
Return on common equity	(5.8)%	38.8%	77.3%	93.7%	108.6%
Return on common equity, excluding AOCI	(2.4)%	18.0%	42.7%	56.6%	79.4%
Adjusted return on common equity, excluding AOCI	11.7%	10.6%	13.4%	9.9%	12.7%
Earnings Per Common Share, Diluted (1), (7)					
Net income (loss) available to shareholders per common share	\$(3.01)	\$(7.72)	\$1.59	\$5.39	\$22.91
Adjusted earnings per common share	\$4.04	\$2.86	\$7.81	\$1.61	\$1.91
Adjusted earnings, less notable items per common share	\$4.04	\$2.86	\$4.04	\$1.03	\$4.71
Weighted average common shares outstanding	66,967,185	68,158,780	69,765,118	71,959,380	74,971,658
Book Value Per Common Share					
Book value per common share (1)	\$48.64	\$60.16	\$56.15	\$41.41	\$75.01
Book value per common share, excluding AOCI (1)	\$137.80	\$138.62	\$145.58	\$141.53	\$132.16
Ending common shares outstanding	65,956,660	67,401,618	68,278,068	70,060,560	73,072,766

(1) Certain definitions have been updated due to the adoption of LDTI. See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

(2) See additional information regarding notable items on page 18.

(3) Includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

(4) Reflects preliminary statutory results as of or for the three months ended June 30, 2023. See additional information on page 22.

(5) The RBC ratio is reported as a preliminary range for all periods, except those ended December 31.

(6) Simplified averaging was applied to all periods presented for 2022.

(7) For loss periods, dilutive shares were not included in the calculation of net income (loss) available to shareholders per common share or adjusted earnings per common share as inclusion of such shares would have an anti-dilutive effect.

GAAP Statements of Operations (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
Revenues							
Premiums	\$211	\$197	\$167	\$162	\$167	\$408	\$333
Universal life and investment-type product policy fees	601	606	549	597	609	1,207	1,289
Net investment income	1,196	1,059	1,049	877	1,061	2,255	2,212
Other revenues	130	93	100	122	118	223	256
Revenues before NIGL and NDGL	2,138	1,955	1,865	1,758	1,955	4,093	4,090
Net investment gains (losses)	(64)	(96)	(69)	(45)	(66)	(160)	(134)
Net derivative gains (losses)	(1,811)	(575)	(1,923)	(592)	1,977	(2,386)	1,923
Total revenues	\$263	\$1,284	\$(127)	\$1,121	\$3,866	\$1,547	\$5,879
Expenses							
Policyholder benefits and claims	\$689	\$687	\$267	\$534	\$717	\$1,376	\$1,392
Interest credited to policyholder account balances	452	422	401	405	284	874	532
Amortization of DAC and VOBA	157	156	155	159	158	313	315
Change in market risk benefits	(1,300)	194	(1,479)	(984)	(62)	(1,106)	(1,641)
Interest expense on debt	38	38	39	38	38	76	76
Other expenses	464	440	450	457	554	904	1,025
Total expenses	500	1,937	(167)	609	1,689	2,437	1,699
Income (loss) before provision for income tax	(237)	(653)	40	512	2,177	(890)	4,180
Provision for income tax expense (benefit)	(62)	(156)	(97)	97	432	(218)	848
Net income (loss)	(175)	(497)	137	415	1,745	(672)	3,332
Less: Net income (loss) attributable to noncontrolling interests	—	2	1	2	—	2	2
Net income (loss) attributable to Brighthouse Financial, Inc.	(175)	(499)	136	413	1,745	(674)	3,330
Less: Preferred stock dividends	25	26	26	25	26	51	53
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders	\$(200)	\$(525)	\$110	\$388	\$1,719	\$(725)	\$3,277

GAAP Balance Sheets (Unaudited, in millions)

	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
ASSETS					
Investments:					
Fixed maturity securities available-for-sale	\$77,577	\$77,685	\$75,577	\$75,271	\$78,606
Equity securities	91	91	89	100	96
Mortgage loans	22,614	22,823	22,936	22,089	21,508
Policy loans	1,288	1,273	1,282	1,274	1,277
Limited partnerships and limited liability companies	4,914	4,803	4,775	4,607	4,683
Short-term investments	1,125	1,386	1,081	1,130	920
Other invested assets	3,677	3,229	2,852	4,033	3,345
Total investments	111,286	111,290	108,592	108,504	110,435
Cash and cash equivalents	3,737	3,685	4,115	4,793	5,071
Accrued investment income	1,027	985	885	909	852
Reinsurance recoverables	18,650	18,451	18,019	16,694	15,698
Premiums and other receivables	573	516	529	544	765
DAC and VOBA	4,968	5,027	5,084	5,142	5,196
Current income tax recoverable	31	30	38	18	18
Deferred income tax asset	1,897	1,673	1,736	1,942	1,272
Market risk benefit assets	602	510	483	400	375
Other assets	382	395	401	414	425
Separate account assets	88,392	87,440	84,965	81,836	88,843
Total assets	\$231,545	\$230,002	\$224,847	\$221,196	\$228,950
LIABILITIES AND EQUITY					
Liabilities					
Future policy benefits	\$31,899	\$32,286	\$31,497	\$32,016	\$33,492
Policyholder account balances	78,643	76,120	73,527	69,749	66,717
Market risk benefit liabilities	9,783	10,729	10,389	11,425	12,304
Other policy-related balances	3,784	3,816	4,098	4,051	3,944
Payables for collateral under securities loaned and other transactions	4,133	4,401	4,560	6,532	6,675
Long-term debt	3,156	3,157	3,156	3,156	3,157
Other liabilities	6,783	6,234	7,057	7,766	6,573
Separate account liabilities	88,392	87,440	84,965	81,836	88,843
Total liabilities	226,573	224,183	219,249	216,531	221,705
Equity					
Preferred stock, at par value	—	—	—	—	—
Common stock, at par value	1	1	1	1	1
Additional paid-in capital	14,039	14,054	14,075	14,095	14,113
Retained earnings (deficit)	(1,069)	(894)	(395)	(532)	(945)
Treasury stock	(2,183)	(2,119)	(2,042)	(1,949)	(1,813)
Accumulated other comprehensive income (loss)	(5,881)	(5,288)	(6,106)	(7,015)	(4,176)
Total Brighthouse Financial, Inc.'s stockholders' equity	4,907	5,754	5,533	4,600	7,180
Noncontrolling interests	65	65	65	65	65
Total equity	4,972	5,819	5,598	4,665	7,245
Total liabilities and equity	\$231,545	\$230,002	\$224,847	\$221,196	\$228,950

Earnings and Select Metrics from Segments and Corporate & Other

Annuities — Statements of Adjusted Earnings (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
Adjusted revenues							
Premiums	\$84	\$66	\$39	\$30	\$29	\$150	\$54
Universal life and investment-type product policy fees	414	415	367	401	442	829	940
Net investment income	633	594	613	547	546	1,227	1,101
Other revenues	115	95	85	113	112	210	236
Total adjusted revenues	\$1,246	\$1,170	\$1,104	\$1,091	\$1,129	\$2,416	\$2,331
Adjusted expenses							
Policyholder benefits and claims	\$141	\$73	\$144	\$86	\$75	\$214	\$150
Interest credited to policyholder account balances	266	241	232	283	192	507	382
Amortization of DAC and VOBA	130	129	129	130	129	259	256
Interest expense on debt	—	—	—	—	—	—	—
Other operating costs	352	340	360	346	339	692	711
Total adjusted expenses	889	783	865	845	735	1,672	1,499
Adjusted earnings before provision for income tax	357	387	239	246	394	744	832
Provision for income tax expense (benefit)	66	73	45	44	74	139	158
Adjusted earnings	\$291	\$314	\$194	\$202	\$320	\$605	\$674

Annuities — Select Operating Metrics (Unaudited, in millions)

	For the Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
VARIABLE AND SHIELD LEVEL ANNUITIES ACCOUNT VALUE (1)					
Account value, beginning of period	\$115,090	\$110,851	\$105,392	\$112,139	\$128,397
Premiums and deposits (2)	1,824	1,798	1,595	1,702	2,035
Withdrawals, surrenders and contract benefits	(2,894)	(2,878)	(2,717)	(2,504)	(2,500)
Net flows (3)	(1,070)	(1,080)	(1,122)	(802)	(465)
Investment performance (4)	4,527	5,838	7,121	(5,363)	(15,219)
Policy charges and other	(572)	(519)	(540)	(582)	(574)
Account value, end of period	\$117,975	\$115,090	\$110,851	\$105,392	\$112,139
FIXED ANNUITIES ACCOUNT VALUE (5)					
Account value, beginning of period	\$19,240	\$18,752	\$17,938	\$16,028	\$15,671
Premiums and deposits (2)	664	1,035	1,656	2,055	503
Withdrawals, surrenders and contract benefits	(513)	(657)	(587)	(283)	(237)
Net flows (3)	151	378	1,069	1,772	266
Interest credited	141	123	(228)	109	96
Other	(12)	(13)	(27)	29	(5)
Account value, end of period	\$19,520	\$19,240	\$18,752	\$17,938	\$16,028
INCOME ANNUITIES (1)					
Income annuity insurance liabilities	\$4,266	\$4,266	\$4,569	\$4,576	\$4,587

(1) Includes general account and separate account.

(2) Includes premiums and deposits directed to the general account investment option of variable products.

(3) Deposits and withdrawals include policy exchanges.

(4) Includes the interest credited on the general account option of variable products.

(5) Includes fixed index annuities.

Annuities — Select Operating Metrics (Cont.) (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
VARIABLE AND SHIELD LEVEL ANNUITY SALES							
Shield Level Annuities (1)	\$1,615	\$1,554	\$1,389	\$1,436	\$1,629	\$3,169	\$3,023
GMWB	101	125	101	149	268	226	602
GMDB only	52	67	55	69	75	119	162
GMI B	5	7	9	10	13	12	30
Total variable and Shield Level annuity sales	\$1,773	\$1,753	\$1,554	\$1,664	\$1,985	\$3,526	\$3,817
FIXED AND INCOME ANNUITY SALES							
Fixed index annuities (2)	\$98	\$122	\$161	\$213	\$206	\$220	\$402
Fixed deferred annuities	565	909	1,493	1,841	293	1,474	334
Single premium immediate annuities	28	9	3	2	2	37	3
Other fixed and income annuities	9	6	—	1	—	15	—
Total fixed and income annuity sales	\$700	\$1,046	\$1,657	\$2,057	\$501	\$1,746	\$739

(1) Shield Level Annuities refers to our suite of structured annuities consisting of products marketed under various names.

(2) Represents 100% of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements.



Life — Statements of Adjusted Earnings (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
Adjusted revenues							
Premiums	\$126	\$131	\$128	\$130	\$138	\$257	\$279
Universal life and investment-type product policy fees	63	72	66	61	36	135	92
Net investment income	119	100	90	77	115	219	275
Other revenues	4	1	7	2	—	5	6
Total adjusted revenues	\$312	\$304	\$291	\$270	\$289	\$616	\$652
Adjusted expenses							
Policyholder benefits and claims	\$189	\$206	\$168	\$223	\$192	\$395	\$409
Interest credited to policyholder account balances	23	21	22	23	26	44	30
Amortization of DAC and VOBA	27	27	26	29	29	54	59
Interest expense on debt	—	—	—	—	—	—	—
Other operating costs	55	50	56	39	6	105	35
Total adjusted expenses	294	304	272	314	253	598	533
Adjusted earnings before provision for income tax	18	—	19	(44)	36	18	119
Provision for income tax expense (benefit)	3	(1)	2	(10)	7	2	24
Adjusted earnings	\$15	\$1	\$17	\$(34)	\$29	\$16	\$95

Life — Select Operating Metrics (Unaudited, in millions)

	For the Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
LIFE ACCOUNT VALUE: GENERAL ACCOUNT					
Universal and variable universal life account value, beginning of period	\$2,594	\$2,658	\$2,663	\$2,678	\$2,671
Premiums and deposits (1)	58	55	54	54	54
Withdrawals, surrenders and contract benefits	(36)	(95)	(33)	(44)	(34)
Net flows	22	(40)	21	10	20
Net transfers from (to) separate account	10	11	7	9	17
Interest credited	23	21	24	24	24
Policy charges and other	(90)	(56)	(57)	(58)	(54)
Universal and variable universal life account value, end of period	\$2,559	\$2,594	\$2,658	\$2,663	\$2,678
LIFE ACCOUNT VALUE: SEPARATE ACCOUNT					
Variable universal life account value, beginning of period	\$5,483	\$5,215	\$4,912	\$5,251	\$6,262
Premiums and deposits	40	42	44	44	43
Withdrawals, surrenders and contract benefits	(68)	(55)	(43)	(64)	(52)
Net flows	(28)	(13)	1	(20)	(9)
Investment performance	312	341	364	(263)	(929)
Net transfers from (to) general account	(10)	(12)	(10)	(9)	(16)
Policy charges and other	(51)	(48)	(52)	(47)	(57)
Variable universal life account value, end of period	\$5,706	\$5,483	\$5,215	\$4,912	\$5,251

(1) Includes premiums and deposits directed to the general account investment option of variable products.

Life — Select Operating Metrics (Cont.) (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
LIFE SALES							
Total life sales	\$25	\$23	\$22	\$19	\$19	\$48	\$39
	As of						
LIFE INSURANCE IN-FORCE	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022		
Whole Life							
Life Insurance in-force, before reinsurance	\$17,915	\$18,063	\$18,264	\$18,422	\$18,490		
Life Insurance in-force, net of reinsurance	\$3,017	\$3,035	\$3,069	\$3,156	\$3,113		
Term Life							
Life Insurance in-force, before reinsurance	\$356,596	\$358,592	\$360,611	\$364,251	\$368,082		
Life Insurance in-force, net of reinsurance	\$286,928	\$287,628	\$288,522	\$290,746	\$292,839		
Universal and Variable Universal Life							
Life Insurance in-force, before reinsurance	\$45,039	\$45,474	\$46,000	\$46,336	\$46,876		
Life Insurance in-force, net of reinsurance	\$33,793	\$34,008	\$34,463	\$34,597	\$34,981		



Run-off — Statements of Adjusted Earnings (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
Adjusted revenues							
Premiums	\$1	\$—	\$—	\$2	\$—	\$1	\$—
Universal life and investment-type product policy fees	124	119	116	135	131	243	257
Net investment income	316	254	247	168	350	570	751
Other revenues	7	7	8	7	6	14	14
Total adjusted revenues	\$448	\$380	\$371	\$312	\$487	\$828	\$1,022
Adjusted expenses							
Policyholder benefits and claims	\$359	\$408	\$(44)	\$225	\$450	\$767	\$832
Interest credited to policyholder account balances	70	66	72	69	71	136	149
Amortization of DAC and VOBA	—	—	—	—	—	—	—
Interest expense on debt	—	—	—	—	—	—	—
Other operating costs	40	40	45	38	166	80	210
Total adjusted expenses	469	514	73	332	687	983	1,191
Adjusted earnings before provision for income tax	(21)	(134)	298	(20)	(200)	(155)	(169)
Provision for income tax expense (benefit)	(5)	(28)	62	(4)	(43)	(33)	(36)
Adjusted earnings	\$(16)	\$(106)	\$236	\$(16)	\$(157)	\$(122)	\$(133)



Run-off — Select Operating Metrics (Unaudited, in millions)

	For the Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
UNIVERSAL LIFE WITH SECONDARY GUARANTEES ACCOUNT VALUE					
Account value, beginning of period	\$5,218	\$5,307	\$5,380	\$5,454	\$5,512
Premiums and deposits (1)	168	171	167	173	180
Withdrawals, surrenders and contract benefits	(22)	(44)	(32)	(32)	(21)
Net flows	146	127	135	141	159
Interest credited	43	44	46	46	45
Policy charges and other	(219)	(260)	(254)	(261)	(262)
Account value, end of period	\$5,188	\$5,218	\$5,307	\$5,380	\$5,454
	As of				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
LIFE INSURANCE IN-FORCE					
Universal Life with Secondary Guarantees					
Life Insurance in-force, before reinsurance	\$71,157	\$71,652	\$72,276	\$72,847	\$73,393
Life Insurance in-force, net of reinsurance	\$34,808	\$34,655	\$35,980	\$36,308	\$36,611

(1) Includes premiums and deposits directed to the general account investment option of variable products.

Corporate & Other — Statements of Adjusted Earnings (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
Adjusted revenues							
Premiums	\$—	\$—	\$—	\$—	\$—	\$—	\$—
Universal life and investment-type product policy fees	—	—	—	—	—	—	—
Net investment income	151	149	132	108	59	300	100
Other revenues	4	(10)	—	—	—	(6)	—
Total adjusted revenues	\$155	\$139	\$132	\$108	\$59	\$294	\$100
Adjusted expenses							
Policyholder benefits and claims	\$—	\$—	\$(1)	\$—	\$—	\$—	\$1
Interest credited to policyholder account balances	95	86	72	50	27	181	41
Amortization of DAC and VOBA	—	—	—	—	—	—	—
Interest expense on debt	38	38	39	38	38	76	76
Other operating costs	17	10	(11)	34	43	27	69
Total adjusted expenses	150	134	99	122	108	284	187
Adjusted earnings before provision for income tax	5	5	33	(14)	(49)	10	(87)
Provision for income tax expense (benefit)	(1)	(9)	(92)	(4)	(27)	(10)	(30)
Adjusted earnings after provision for income tax	6	14	125	(10)	(22)	20	(57)
Less: Net income (loss) attributable to noncontrolling interests	—	2	1	2	—	2	2
Less: Preferred stock dividends	25	26	26	25	26	51	53
Adjusted earnings	\$(19)	\$(14)	\$98	\$(37)	\$(48)	\$(33)	\$(112)

Other Information



Change in Market Risk Benefits and Net Derivative Gains (Losses) (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
CHANGE IN MARKET RISK BENEFITS							
Market risk benefits mark-to-market	\$1,173	\$(304)	\$1,290	\$786	\$(122)	\$869	\$1,306
Market risk benefits fees, net of claims	148	112	195	211	189	260	367
Ceded reinsurance	(21)	(2)	(6)	(13)	(5)	(23)	(32)
Total change in market risk benefits	\$1,300	\$(194)	\$1,479	\$984	\$62	\$1,106	\$1,641
	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
NET DERIVATIVE GAINS (LOSSES)							
Net derivative gains (losses):							
Variable annuity hedges	\$(73)	\$365	\$(274)	\$(772)	\$(188)	\$292	\$(505)
Shield embedded derivatives	(1,693)	(1,073)	(1,323)	549	2,752	(2,766)	3,453
ULSG hedges	(84)	141	(192)	(483)	(659)	57	(1,199)
Other hedges and embedded derivatives	16	(46)	(167)	91	63	(30)	159
Subtotal	(1,834)	(613)	(1,956)	(615)	1,968	(2,447)	1,908
Investment hedge adjustments	23	38	33	23	9	61	15
Total net derivative gains (losses)	\$(1,811)	\$(575)	\$(1,923)	\$(592)	\$1,977	\$(2,386)	\$1,923

Notable Items (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
NOTABLE ITEMS IMPACTING ADJUSTED EARNINGS							
Actuarial items and other insurance adjustments	\$—	\$—	\$(227)	\$(57)	\$200	\$—	\$219
Establishment costs	—	—	15	16	9	—	21
Prior year tax matters	—	—	(51)	—	—	—	—
Total notable items (1)	\$—	\$—	\$(263)	\$(41)	\$209	\$—	\$240
NOTABLE ITEMS BY SEGMENT AND CORPORATE & OTHER							
Annuities	\$—	\$—	\$44	\$55	\$—	\$—	\$—
Life	—	—	—	16	—	—	19
Run-off	—	—	(271)	(128)	200	—	200
Corporate & Other	—	—	(36)	16	9	—	21
Total notable items (1)	\$—	\$—	\$(263)	\$(41)	\$209	\$—	\$240

(1) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

Variable Annuity Separate Account Returns and Allocations (Unaudited)

	For the Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
VARIABLE ANNUITY SEPARATE ACCOUNT RETURNS					
Total Quarterly VA separate account gross returns	3.86%	5.80%	6.82%	(5.41)%	(12.58)%
TOTAL VARIABLE ANNUITY SEPARATE ACCOUNT ALLOCATIONS					
Percent allocated to equity funds	30.04%	29.05%	27.40%	27.97%	27.60%
Percent allocated to bond funds/other funds	8.88%	9.10%	8.82%	9.48%	9.29%
Percent allocated to target volatility funds	19.58%	20.08%	20.28%	20.56%	21.01%
Percent allocated to balanced funds	41.50%	41.77%	43.50%	41.99%	42.10%



Summary of Investments (Unaudited, dollars in millions)

	June 30, 2023		December 31, 2022	
	Amount	% of Total	Amount	% of Total
Fixed maturity securities:				
U.S. corporate securities	\$33,714	29.31%	\$32,607	28.93%
Foreign corporate securities	10,905	9.48%	10,576	9.38%
U.S. government and agency securities	8,163	7.10%	8,016	7.11%
Residential mortgage-backed securities	7,453	6.48%	7,528	6.68%
Commercial mortgage-backed securities	6,458	5.61%	6,611	5.87%
Asset-backed securities	6,026	5.24%	5,359	4.75%
State and political subdivision securities	3,835	3.33%	3,799	3.37%
Foreign government securities	1,023	0.89%	1,081	0.96%
Total fixed maturity securities	77,577	67.44%	75,577	67.05%
Equity securities	91	0.08%	89	0.08%
Mortgage loans:				
Commercial mortgage loans	13,392	11.64%	13,574	12.04%
Residential mortgage loans	4,935	4.29%	5,116	4.54%
Agricultural mortgage loans	4,432	3.85%	4,365	3.87%
Allowance for credit losses	(145)	(0.12)%	(119)	(0.10)%
Total mortgage loans, net	22,614	19.66%	22,936	20.35%
Policy loans	1,288	1.12%	1,282	1.14%
Limited partnerships and limited liability companies	4,914	4.27%	4,775	4.24%
Cash, cash equivalents and short-term investments	4,862	4.23%	5,196	4.61%
Other invested assets:				
Derivatives:				
Interest rate	278	0.24%	304	0.27%
Equity market	2,068	1.80%	1,217	1.08%
Foreign currency exchange rate	647	0.56%	745	0.66%
Credit	24	0.02%	18	0.02%
Total derivatives	3,017	2.62%	2,284	2.03%
ICOLI	332	0.29%	250	0.22%
FHLB common stock	216	0.19%	201	0.18%
Other	112	0.10%	117	0.10%
Total other invested assets	3,677	3.20%	2,852	2.53%
Total investments and cash and cash equivalents	\$115,023	100.00%	\$112,707	100.00%

For the Three Months Ended

	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Net investment income yield (1)	4.21%	3.81%	3.79%	3.20%	3.92%

(1) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

Statutory Statement of Operations Information (Unaudited, in millions except Normalized Statutory Earnings (Loss))

	For the Three Months Ended					For the Six Months Ended	
	PRELIMINARY June 30, 2023 (2)	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	PRELIMINARY June 30, 2023 (2)	June 30, 2022
COMBINED REVENUES AND EXPENSES (1)							
Total revenues (Line 9)	\$2,300	\$2,397	\$2,120	\$5,089	\$7,081	\$4,697	\$11,246
Total benefits and expenses before dividends to policyholders (Line 28)	\$2,900	\$2,654	\$1,542	\$4,165	\$6,920	\$5,554	\$11,539
COMBINED NET INCOME (LOSS) (1)							
Gain (loss) from operations net of taxes and dividends to policyholders (Line 33)	\$(500)	\$(264)	\$673	\$869	\$154	\$(764)	\$(270)
Net realized capital gains (losses), net of taxes and certain transfers to interest maintenance reserve (Line 34)	—	(858)	(394)	(76)	460	(858)	502
Net income (loss) (Line 35)	\$(500)	\$(1,122)	\$279	\$793	\$614	\$(1,622)	\$232
NORMALIZED STATUTORY EARNINGS (LOSS) (3), (4)							
Statutory net gain (loss) from operations, pre-tax						\$(0.2)	\$(0.8)
Add: net realized capital gains (losses)						(1.1)	0.8
Add: change in total asset requirement at CTE98, net of the change in VA reserves						0.2	0.9
Add: unrealized gains (losses) on VA & Shield hedging program and other equity risk management strategies						1.0	(0.6)
Add: impact of actuarial items and other insurance adjustments						—	0.1
Normalized statutory earnings (loss)						\$(0.1)	\$0.4

(1) Combined statutory results are for Brighthouse Life Insurance Company, Brighthouse Life Insurance Company of NY and New England Life Insurance Company.

(2) Reflects preliminary statutory results for the three months and six months ended June 30, 2023.

(3) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

(4) Normalized statutory earnings (loss), presented in billions, is for Brighthouse Life Insurance Company and New England Life Insurance Company.



Statutory Balance Sheet and Surplus Information (Unaudited, in millions)

COMBINED ASSETS, LIABILITIES, AND CAPITAL AND SURPLUS (1)	As of				
	PRELIMINARY June 30, 2023 (2)	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
Total assets (Line 28)	\$193,100	\$191,801	\$188,585	\$187,747	\$192,672
Total liabilities (Line 28)	\$187,000	\$185,143	\$182,044	\$181,264	\$186,053
Total capital and surplus (Line 38)	\$6,100	\$6,658	\$6,541	\$6,483	\$6,619
COMBINED TAC AND RBC RATIO (1), (3)					
Combined total adjusted capital	\$7,600	\$8,153	\$8,052	\$8,003	\$8,188
Combined risk-based capital ratio (4)	430%-450%	460%-480%	441%	450%-470%	470%-490%
COMBINED ORDINARY DIVIDEND CAPACITY (1)					
Dividends paid to Holding Company	\$—	\$—	\$38	\$—	\$—
Remaining ordinary dividend capacity (5)	\$611	\$611	\$1,474	\$1,512	\$1,512

(1) Combined statutory results are for Brighthouse Life Insurance Company and New England Life Insurance Company.

(2) Reflects preliminary statutory results as of June 30, 2023.

(3) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

(4) The RBC ratio is reported as a preliminary range for all periods, except those ended December 31.

(5) Reflects remaining dividend amounts that may be paid at one or more points in time during the respective calendar year without prior regulatory approval.



Appendix

Note Regarding Forward-Looking Statements

This financial supplement and other oral or written statements that we make from time to time may contain information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve substantial risks and uncertainties. We have tried, wherever possible, to identify such statements using words such as “anticipate,” “estimate,” “expect,” “project,” “may,” “will,” “could,” “intend,” “goal,” “target,” “guidance,” “forecast,” “preliminary,” “objective,” “continue,” “aim,” “plan,” “believe” and other words and terms of similar meaning, or that are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include, without limitation, statements relating to future actions, prospective services or products, financial projections, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, as well as trends in operating and financial results.

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of Brighthouse Financial. These statements are based on current expectations and the current economic environment and involve a number of risks and uncertainties that are difficult to predict. These statements are not guarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of known and unknown risks, uncertainties and other factors. Although it is not possible to identify all of these risks and factors, they include, among others: differences between actual experience and actuarial assumptions and the effectiveness of our actuarial models; higher risk management costs and exposure to increased market risk due to guarantees within certain of our products; the effectiveness of our variable annuity exposure risk management strategy and the impact of such strategy on volatility in our profitability measures and negative effects on our statutory capital; material differences between actual outcomes and the sensitivities calculated under certain scenarios that we may utilize in connection with our variable annuity risk management strategies; the impact of interest rates on our future ULSG policyholder obligations and net income volatility; the potential material adverse effect of changes in accounting standards, practices or policies applicable to us, including changes in the accounting for long-duration contracts; loss of business and other negative impacts resulting from a downgrade or a potential downgrade in our financial strength or credit ratings; the availability of reinsurance and the ability of the counterparties to our reinsurance or indemnification arrangements to perform their obligations thereunder; heightened competition, including with respect to service, product features, scale, price, actual or perceived financial strength, claims-paying ratings, credit ratings, e-business capabilities and name recognition; our ability to market and distribute our products through distribution channels; any failure of third parties to provide services we need, any failure of the practices and procedures of such third parties and any inability to obtain information or assistance we need from third parties; the ability of our subsidiaries to pay dividends to us, and our ability to pay dividends to our shareholders and repurchase our common stock; the risks associated with climate change; the adverse impact of public health crises, extreme mortality events or similar occurrences on our business and the economy in general; the impact of adverse capital and credit market conditions, including with respect to our ability to meet liquidity needs and access capital; the impact of economic conditions in the capital markets and the U.S. and global economy, as well as geopolitical events, military actions or catastrophic events, on our profitability measures as well as our investment portfolio, including on realized and unrealized losses and impairments, net investment spread and net investment income; the financial risks that our investment portfolio is subject to, including credit risk, interest rate risk, inflation risk, market valuation risk, liquidity risk, real estate risk, derivatives risk, and other factors outside our control; the impact of changes in regulation and in supervisory and enforcement policies or interpretations thereof on our insurance business or other operations; the potential material negative tax impact of potential future tax legislation that could make some of our products less attractive to consumers or increase our tax liability; the effectiveness of our policies, procedures and processes in managing risk; the loss or disclosure of confidential information, damage to our reputation and impairment of our ability to conduct business effectively as a result of any failure in cyber- or other information security systems; whether all or any portion of the tax consequences of our separation from MetLife, Inc. are not as expected, leading to material additional taxes or material adverse consequences to tax attributes that impact us; and other factors described from time to time in documents that we file with the U.S. Securities and Exchange Commission (the “SEC”).

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements included and the risks, uncertainties and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2022, particularly in the sections entitled “Risk Factors” and “Quantitative and Qualitative Disclosures About Market Risk,” as well as in our other subsequent filings with the SEC. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.

Non-GAAP and Other Financial Disclosures

Our definitions of non-GAAP and other financial measures may differ from those used by other companies.

Non-GAAP Financial Disclosures

We present certain measures of our performance that are not calculated in accordance with GAAP. We believe that these non-GAAP financial measures enhance the understanding of our performance by the investor community by highlighting the results of operations and the underlying profitability drivers of our business.

The following non-GAAP financial measures should not be viewed as substitutes for the most directly comparable financial measures calculated in accordance with GAAP:

Non-GAAP financial measures:

- (i) adjusted earnings
- (ii) adjusted earnings, less notable items
- (iii) adjusted revenues
- (iv) adjusted expenses
- (v) adjusted earnings per common share
- (vi) adjusted earnings per common share, less notable items
- (vii) adjusted return on common equity
- (viii) adjusted return on common equity, less notable items
- (ix) adjusted net investment income

Most directly comparable GAAP financial measures:

- (i) net income (loss) available to shareholders (1)
- (ii) net income (loss) available to shareholders (1)
- (iii) revenues
- (iv) expenses
- (v) earnings per common share, diluted (1)
- (vi) earnings per common share, diluted (1)
- (vii) return on common equity (2)
- (viii) return on common equity (2)
- (ix) net investment income

(1) Brighthouse uses net income (loss) available to shareholders to refer to net income (loss) available to Brighthouse Financial, Inc.'s common shareholders, and earnings per common share, diluted to refer to net income (loss) available to shareholders per common share.

(2) Brighthouse uses return on common equity to refer to return on Brighthouse Financial, Inc.'s common stockholders' equity.

Reconciliations to the most directly comparable historical GAAP measures are included for those measures which are presented herein. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are not accessible on a forward-looking basis because we believe it is not possible without unreasonable efforts to provide other than a range of net investment gains and losses and net derivative gains and losses, which can fluctuate significantly within or outside the range and from period to period and may have a material impact on net income (loss) available to shareholders.

Adjusted Earnings, Adjusted Revenues and Adjusted Expenses

Adjusted earnings is a financial measure used by management to evaluate performance and facilitate comparisons to industry results. This financial measure, which may be positive or negative, focuses on our primary businesses by excluding the impact of market volatility, which could distort trends.

Adjusted earnings reflects adjusted revenues less (i) adjusted expenses, (ii) provision for income tax expense (benefit), (iii) net income (loss) attributable to noncontrolling interests and (iv) preferred stock dividends. Provided below are the adjustments to GAAP revenues and GAAP expenses used to calculate adjusted revenues and adjusted expenses, respectively.

Non-GAAP and Other Financial Disclosures (Cont.)

The following are significant items excluded from total revenues in calculating the adjusted revenues component of adjusted earnings:

- Net investment gains (losses); and
- Net derivative gains (losses), excluding earned income and amortization of premium on derivatives that are hedges of investments or that are used to replicate certain investments, but do not qualify for hedge accounting treatment ("Investment Hedge Adjustments").

The following are significant items excluded from total expenses in calculating the adjusted expenses component of adjusted earnings:

- Change in market risk benefits; and
- Change in fair value of the crediting rate on experience-rated contracts ("Market Value Adjustments").

The tax impact of the adjustments discussed above is calculated net of the statutory tax rate, which could differ from our effective tax rate.

Consistent with GAAP guidance for segment reporting, adjusted earnings is also our GAAP measure of segment performance.

Adjusted Earnings per Common Share and Adjusted Return on Common Equity

Adjusted earnings per common share and adjusted return on common equity are measures used by management to evaluate the execution of our business strategy and align such strategy with our shareholders' interests.

Adjusted earnings per common share is defined as adjusted earnings for the period divided by the weighted average number of fully diluted shares of common stock outstanding for the period. The weighted average common shares outstanding used to calculate adjusted earnings per share will differ from such shares used to calculate diluted net income (loss) available to shareholders per common share when the inclusion of dilutive shares has an anti-dilutive effect for one calculation but not for the other.

Adjusted return on common equity is defined as total annual adjusted earnings on a four quarter trailing basis, divided by the simple average of the most recent five quarters of total Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI.

Adjusted Net Investment Income

We present adjusted net investment income to measure our performance for management purposes, and we believe it enhances the understanding of our investment portfolio results. Adjusted net investment income represents GAAP net investment income plus Investment Hedge Adjustments.

Non-GAAP and Other Financial Disclosures (Cont.)

Other Financial Disclosures

Corporate Expenses

Corporate expenses includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

Notable items

Certain of the non-GAAP measures described above may be presented further adjusted to exclude notable items. Notable items reflect the unfavorable (favorable) after-tax impact on our results of certain unanticipated items and events, as well as certain items and events that were anticipated, such as establishment costs. The presentation of notable items and non-GAAP measures, less notable items is intended to help investors better understand our results and to evaluate and forecast those results.

Book Value per Common Share and Book Value per Common Share, excluding AOCI

Brighthouse uses the term "book value" to refer to "Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI." Book value per common share is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI, divided by ending common shares outstanding. Book value per common share, excluding AOCI, is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI, divided by ending common shares outstanding.

CTE98

CTE98 is defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst two percent of a set of capital market scenarios over the life of the contracts.

Holding Company Liquid Assets

Holding company liquid assets include liquid assets in Brighthouse Financial, Inc., Brighthouse Holdings, LLC, and Brighthouse Services, LLC. Liquid assets are comprised of cash and cash equivalents, short-term investments and publicly-traded securities, excluding assets that are pledged or otherwise committed. Assets pledged or otherwise committed include assets held in trust.

Total Adjusted Capital

Total adjusted capital primarily consists of statutory capital and surplus, as well as the statutory asset valuation reserve. When referred to as "combined," represents that of our insurance subsidiaries as a whole.

Non-GAAP and Other Financial Disclosures (Cont.)

Other Financial Disclosures (cont.)

Sales

Life insurance sales consist of 100 percent of annualized new premium for term life, first-year paid premium for whole life, universal life, and variable universal life, and total paid premium for indexed universal life. We exclude company-sponsored internal exchanges, corporate-owned life insurance, bank-owned life insurance, and private placement variable universal life.

Annuity sales consist of 100 percent of direct statutory premiums, except for fixed index annuity sales, which represents 100 percent of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements. Annuity sales exclude certain internal exchanges. These sales statistics do not correspond to revenues under GAAP, but are used as relevant measures of business activity.

Net Investment Income Yield

Similar to adjusted net investment income, we present net investment income yields as a performance measure we believe enhances the understanding of our investment portfolio results. Net investment income yields are calculated on adjusted net investment income as a percentage of average quarterly asset carrying values. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties. Investment fee and expense yields are calculated as a percentage of average quarterly asset estimated fair values. Asset estimated fair values exclude collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.

Normalized Statutory Earnings (Loss)

Normalized statutory earnings (loss) is used by management to measure our insurance companies' ability to pay future distributions and is reflective of whether our hedging program functions as intended. Normalized statutory earnings (loss) is calculated as statutory pre-tax net gain (loss) from operations adjusted for the favorable or unfavorable impacts of (i) net realized capital gains (losses), (ii) the change in total asset requirement at CTE98, net of the change in our variable annuity reserves, and (iii) unrealized gains (losses) associated with our variable annuities and Shield hedging programs and other equity risk management strategies. Normalized statutory earnings (loss) may be further adjusted for certain unanticipated items that impact our results in order to help management and investors better understand, evaluate and forecast those results.

Risk-Based Capital Ratio

The risk-based capital ratio is a method of measuring an insurance company's capital, taking into consideration its relative size and risk profile, in order to ensure compliance with minimum regulatory capital requirements set by the National Association of Insurance Commissioners. When referred to as "combined," represents that of our insurance subsidiaries as a whole. The reporting of our combined risk-based capital ratio is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities.

Acronyms

AOCI	Accumulated other comprehensive income (loss)
CTE	Conditional tail expectations
DAC	Deferred policy acquisition costs
FHLB	Federal Home Loan Bank
GAAP	Accounting principles generally accepted in the United States of America
GMDB	Guaranteed minimum death benefits
GMIB	Guaranteed minimum income benefits
GMWB	Guaranteed minimum withdrawal benefits
ICOLI	Insurance company-owned life insurance
LDTI	Targeted Improvements to the Accounting for Long-Duration Contracts
NDGL	Net derivative gains (losses)
NIGL	Net investment gains (losses)
RBC	Risk-based capital
TAC	Total adjusted capital
ULSG	Universal life insurance with secondary guarantees
VA	Variable annuity
VOBA	Value of business acquired

Reconciliation of Net Income (Loss) Available to Shareholders to Adjusted Earnings and Adjusted Earnings, Less Notable Items, and Reconciliation of Net Income (Loss) Available to Shareholders per Common Share to Adjusted Earnings per Common Share and Adjusted Earnings, Less Notable Items per Common Share (Unaudited, in millions except per share data)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
ADJUSTED EARNINGS, LESS NOTABLE ITEMS (1)							
Net income (loss) available to shareholders	\$(200)	\$(525)	\$110	\$388	\$1,719	\$(725)	\$3,277
Less: Net investment gains (losses)	(64)	(96)	(69)	(45)	(66)	(160)	(134)
Less: Net derivative gains (losses), excluding investment hedge adjustments	(1,834)	(613)	(1,956)	(615)	1,968	(2,447)	1,908
Less: Change in market risk benefits	1,300	(194)	1,479	984	62	1,106	1,641
Less: Market value adjustments	2	(8)	(3)	20	32	(6)	70
Less: Provision for income tax (expense) benefit on reconciling adjustments	125	191	114	(71)	(421)	316	(732)
Adjusted earnings	271	195	545	115	144	466	524
Less: Notable items	—	—	263	41	(209)	—	(240)
Adjusted earnings, less notable items	\$271	\$195	\$282	\$74	\$353	\$466	\$764
ADJUSTED EARNINGS, LESS NOTABLE ITEMS PER COMMON SHARE (1), (2)							
Net income (loss) available to shareholders per common share	\$(3.01)	\$(7.72)	\$1.59	\$5.39	\$22.91	\$(10.77)	\$43.01
Less: Net investment gains (losses)	(0.96)	(1.41)	(0.99)	(0.63)	(0.88)	(2.38)	(1.76)
Less: Net derivative gains (losses), excluding investment hedge adjustments	(27.49)	(9.03)	(28.04)	(8.55)	26.25	(36.36)	25.05
Less: Change in market risk benefits	19.48	(2.86)	21.20	13.67	0.83	16.44	21.55
Less: Market value adjustments	0.03	(0.12)	(0.04)	0.28	0.43	(0.09)	0.92
Less: Provision for income tax (expense) benefit on reconciling adjustments	1.87	2.81	1.63	(0.99)	(5.62)	4.70	(9.61)
Less: Impact of inclusion of dilutive shares	0.01	0.02	—	—	—	0.03	—
Adjusted earnings per common share	4.04	2.86	7.81	1.61	1.91	6.89	6.87
Less: Notable items	—	—	3.77	0.57	(2.79)	—	(3.15)
Adjusted earnings, less notable items per common share	\$4.04	\$2.86	\$4.04	\$1.03	\$4.71	\$6.89	\$10.03

(1) Certain definitions have been updated due to the adoption of LDTI. See definitions for Non-GAAP and Other Financial Disclosures in this Appendix.

(2) Per share calculations are on a diluted basis and may not recalculate or foot due to rounding. For loss periods, dilutive shares were not included in the calculation as inclusion of such shares would have an anti-dilutive effect.

Reconciliation of Total Revenues to Adjusted Revenues and Reconciliation of Total Expenses to Adjusted Expenses (Unaudited, in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
Total revenues	\$263	\$1,284	\$(127)	\$1,121	\$3,866	\$1,547	\$5,879
Less: Net investment gains (losses)	(64)	(96)	(69)	(45)	(66)	(160)	(134)
Less: Net derivative gains (losses)	(1,811)	(575)	(1,923)	(592)	1,977	(2,386)	1,923
Less: Investment hedge adjustments	(23)	(38)	(33)	(23)	(9)	(61)	(15)
Total adjusted revenues	\$2,161	\$1,993	\$1,898	\$1,781	\$1,964	\$4,154	\$4,105
Total expenses	\$500	\$1,937	\$(167)	\$609	\$1,689	\$2,437	\$1,699
Less: Change in market risk benefits	(1,300)	194	(1,479)	(984)	(62)	(1,106)	(1,641)
Less: Market value adjustments	(2)	8	3	(20)	(32)	6	(70)
Total adjusted expenses	\$1,802	\$1,735	\$1,309	\$1,613	\$1,783	\$3,537	\$3,410



Investment Reconciliation Details (Unaudited, dollars in millions)

	For the Three Months Ended					For the Six Months Ended	
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022	June 30, 2023	June 30, 2022
NET INVESTMENT GAINS (LOSSES)							
Investment portfolio gains (losses)	\$(47)	\$(72)	\$(47)	\$(47)	\$(66)	\$(119)	\$(127)
Investment portfolio credit loss (provision) release and (writedowns)	(17)	(24)	(22)	2	—	(41)	(7)
Net investment gains (losses)	\$(64)	\$(96)	\$(69)	\$(45)	\$(66)	\$(160)	\$(134)

	For the Three Months Ended				
	June 30, 2023	March 31, 2023	December 31, 2022	September 30, 2022	June 30, 2022
NET INVESTMENT INCOME YIELD (1)					
Investment income yield	4.35%	3.96%	3.94%	3.35%	4.06%
Investment fees and expenses	(0.14)%	(0.15)%	(0.15)%	(0.15)%	(0.14)%
Net investment income yield	4.21%	3.81%	3.79%	3.20%	3.92%

(1) See definitions for Non-GAAP and Other Financial Disclosures in this Appendix.