Brighthouse Financial, Inc. Financial Supplement

Third Quarter 2021



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Note: See the Appendix for non-GAAP financial information, definitions and reconciliations. Financial information, unless otherwise noted, is rounded to millions. Some financial information, therefore, may not sum to the corresponding total.

As used in this financial supplement, "Brighthouse Financial," "Brighthouse," the "Company," "we," "our" and "us" refer to Brighthouse Financial, Inc.



Financial Results



Key Metrics (Unaudited, dollars in millions except per share amounts)

	As of or For the Three Months Ended						
Financial Results and Metrics (1)	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Net income (loss) available to shareholders	\$361	\$10	\$(610)	\$(1,045)	\$(3,012)		
Adjusted earnings	\$450	\$435	\$385	\$189	\$(689)		
Adjusted earnings, less notable items (2)	\$514	\$458	\$428	\$272	\$388		
Total corporate expenses (3)	\$222	\$218	\$203	\$236	\$204		
Combined total adjusted capital (4)	\$9,700	\$9,432	\$9,421	\$8,617	\$8,432		
Combined risk-based capital ratio (4), (5)	520%-540%	480%-500%	500%-520%	487%	525%-545%		
Stockholders' Equity							
Brighthouse Financial, Inc.'s stockholders' equity	\$16,031	\$16,115	\$15,017	\$18,023	\$18,266		
Less: Preferred stock, net	1,360	1,360	1,360	1,360	802		
Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI	\$14,671	\$14,755	\$13,657	\$16,663	\$17,464		
Less: AOCI	4,290	4,596	3,389	5,716	5,381		
Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI	\$10,381	\$10,159	\$10,268	\$10,947	\$12,083		
Return on Common Equity (1)							
Return on common equity	(8.3)%	(28.2)%	(37.9)%	(6.1)%	(6.3)%		
Return on common equity, excluding AOCI	(11.9)%	(39.7)%	(50.7)%	(8.1)%	(8.0)%		
Adjusted return on common equity	13.5%	2.7%	(0.8)%	(2.0)%	(1.3)%		
Earnings Per Common Share, Diluted (1), (6)							
Net income (loss) available to shareholders per common share	\$4.34	\$0.11	\$(6.96)	\$(11.69)	\$(32.49)		
Adjusted earnings per common share	\$5.41	\$5.05	\$4.36	\$2.10	\$(7.43)		
Adjusted earnings, less notable items per common share	\$6.17	\$5.32	\$4.86	\$3.03	\$4.19		
Weighted average common shares outstanding	83,244,987	86,065,150	88,124,035	89,890,162	92,693,188		
Book Value Per Common Share							
Book value per common share (1)	\$181.23	\$175.19	\$157.26	\$188.90	\$191.58		
Book value per common share, excluding AOCI (1)	\$128.24	\$120.62	\$118.24	\$124.10	\$132.55		
Ending common shares outstanding	80,952,682	84,223,669	86,841,260	88,211,618	91,158,927		

⁽¹⁾ See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.



⁽²⁾ See additional information regarding notable items on page 18.

⁽³⁾ Includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

⁽⁴⁾ Reflects preliminary statutory results as of or for the three months ended September 30, 2021. See additional information on page 22.

⁽⁵⁾ The RBC ratio is reported as a preliminary range on the quarters.

⁽⁶⁾ For loss periods, dilutive shares were not included in the calculation of net income (loss) available to shareholders per common share or adjusted earnings per common share as inclusion of such shares would have an anti-dilutive effect.

GAAP Statements of Operations (Unaudited, in millions)

	For the Three Months Ended					For the Nine Months Ended	
Revenues	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Premiums	\$193	\$162	\$184	\$191	\$184	\$539	\$575
Universal life and investment-type product policy fees	881	919	930	868	882	2,730	2,595
Net investment income	1,281	1,212	1,187	1,037	996	3,680	2,564
Other revenues	117	101	127	119	99	345	294
Revenues before NIGL and NDGL	2,472	2,394	2,428	2,215	2,161	7,294	6,028
Net investment gains (losses)	(16)	(34)	14	326	5	(36)	(48)
Net derivative gains (losses)	56	(684)	(1,504)	(2,410)	(1,857)	(2,132)	2,392
Total revenues	\$2,512	\$1,676	\$938	\$131	\$309	\$5,126	\$8,372
Expenses							
Interest credited to policyholder account balances	\$413	\$287	\$297	\$276	\$281	\$997	\$816
Policyholder benefits and claims	1,112	752	756	638	3,047	2,620	5,073
Amortization of DAC and VOBA	(82)	8	91	(156)	244	17	922
Interest expense on debt	41	40	41	45	47	122	139
Other expenses	538	568	521	634	533	1,627	1,535
Total expenses	2,022	1,655	1,706	1,437	4,152	5,383	8,485
Income (loss) before provision for income tax	490	21	(768)	(1,306)	(3,843)	(257)	(113)
Provision for income tax expense (benefit)	105	(10)	(185)	(275)	(850)	(90)	(88)
Net income (loss)	385	31	(583)	(1,031)	(2,993)	(167)	(25)
Less: Net income (loss) attributable to noncontrolling interests	2	_	2	1	2	4	4
Net income (loss) attributable to Brighthouse Financial, Inc.	383	31	(585)	(1,032)	(2,995)	(171)	(29)
Less: Preferred stock dividends	22	21	25	13	17	68	31
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders	\$361	\$10	\$(610)	\$(1,045)	\$(3,012)	\$(239)	\$(60)



GAAP Balance Sheets (Unaudited, in millions)

			As of		
ASSETS	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30 2020
Investments:					
Fixed maturity securities available-for-sale	\$87,074	\$84,785	\$78,971	\$82,495	\$79,338
Equity securities	90	91	106	138	117
Mortgage loans	18,267	16,732	15,690	15,808	15,746
Policy loans	1,264	1,255	1,245	1,291	1,289
Limited partnerships and limited liability companies	3,959	3,546	3,219	2,810	2,562
Short-term investments	1,892	1,293	1,673	3,242	4,239
Other invested assets	2,774	2,863	2,267	3,747	5,038
Total investments	115,320	110,565	103,171	109,531	108,329
Cash and cash equivalents	4,108	4,882	4,025	4,108	6,189
Accrued investment income	764	827	734	676	781
Reinsurance recoverables	15,339	15,290	15,257	15,338	15,052
Premiums and other receivables	959	837	872	820	1,035
DAC and VOBA	5,356	5,122	5,148	4,911	4,664
Other assets	484	494	506	516	447
Separate account assets	112,361	115,839	112,224	111,969	103,184
Total assets	\$254,691	\$253,856	\$241,937	\$247,869	\$239,681
Future policy benefits	\$43,795	\$43,427	\$42,426	\$44,448	\$44,537
LIABILITIES AND EQUITY Liabilities					
Policyholder account balances	63,748	60,300	55,152	54,508	52,798
Other policy-related balances	3,406	3,356	3,355	3,411	3,088
Payables for collateral under securities loaned and other transactions	5,639	5,143	4,281	5,252	6,989
Long-term debt	3,436	3,436	3,435	3,436	3,979
Current income tax payable Deferred income tax liability		150 1,109	152 812	126 1,620	72 1,816
Other liabilities	4,942	4,916	5,018	5,011	4,887
Separate account liabilities	112,361	115,839	112,224	111,969	103,184
Total liabilities	238,595	237,676	226,855	229,781	103,104
Equity	230,393	237,070	220,000		221 250
				229,701	221,350
	_	_	_	229,761	221,350
Preferred stock, at par value		1	1		
Preferred stock, at par value Common stock, at par value		1 13.842	1 13.858		_ 1
Preferred stock, at par value Common stock, at par value Additional paid-in capital	13,830	13,842	13,858	_ 1 13,878	_ 1 13,314
Preferred stock, at par value Common stock, at par value Additional paid-in capital Retained earnings (deficit)	13,830 (705)	13,842 (1,088)	13,858 (1,119)	1 13,878 (534)	_ 1 13,314 511
Preferred stock, at par value Common stock, at par value Additional paid-in capital Retained earnings (deficit) Treasury stock	13,830 (705) (1,385)	13,842 (1,088) (1,236)	13,858 (1,119) (1,112)	1 13,878 (534) (1,038)	1 13,314 511 (941)
Preferred stock, at par value Common stock, at par value Additional paid-in capital Retained earnings (deficit) Treasury stock Accumulated other comprehensive income (loss)	13,830 (705) (1,385) 4,290	13,842 (1,088) (1,236) 4,596	13,858 (1,119) (1,112) 3,389	1 13,878 (534) (1,038) 5,716	1 13,314 511 (941) 5,381
Preferred stock, at par value Common stock, at par value Additional paid-in capital Retained earnings (deficit) Treasury stock Accumulated other comprehensive income (loss) Total Brighthouse Financial, Inc.'s stockholders' equity	13,830 (705) (1,385) 4,290 16,031	13,842 (1,088) (1,236) 4,596 16,115	13,858 (1,119) (1,112) 3,389 15,017	1 13,878 (534) (1,038) 5,716 18,023	1 13,314 511 (941) 5,381 18,266
Preferred stock, at par value Common stock, at par value Additional paid-in capital Retained earnings (deficit) Treasury stock Accumulated other comprehensive income (loss) Total Brighthouse Financial, Inc.'s stockholders' equity Noncontrolling interests	13,830 (705) (1,385) 4,290 16,031 65	13,842 (1,088) (1,236) 4,596 16,115 65	13,858 (1,119) (1,112) 3,389 15,017 65	1 13,878 (534) (1,038) 5,716 18,023	1 13,314 511 (941) 5,381 18,266 65
Preferred stock, at par value Common stock, at par value Additional paid-in capital Retained earnings (deficit) Treasury stock Accumulated other comprehensive income (loss) Total Brighthouse Financial, Inc.'s stockholders' equity	13,830 (705) (1,385) 4,290 16,031	13,842 (1,088) (1,236) 4,596 16,115	13,858 (1,119) (1,112) 3,389 15,017	1 13,878 (534) (1,038) 5,716 18,023	1 13,314 511 (941) 5,381 18,266



Earnings and Select Metrics from Business Segments and Corporate & Other



Statements of Adjusted Earnings by Segment and Corporate & Other (Unaudited, in millions)

	For the Three Months Ended September 30, 2021						
Adjusted revenues	Annuities	Life	Run-off	Corporate & Other	Total		
Premiums	\$49	\$122	\$3	\$19	\$193		
Universal life and investment-type product policy fees	631	32	156	_	819		
Net investment income	567	183	505	32	1,287		
Other revenues	104	8	6	_	118		
Total adjusted revenues	\$1,351	\$345	\$670	\$51	\$2,417		
Adjusted expenses							
Interest credited to policyholder account balances	\$302	\$25	\$77	\$8	\$412		
Policyholder benefits and claims	267	179	506	19	971		
Amortization of DAC and VOBA	(114)	(34)	_	2	(146)		
Interest expense on debt	_	_	_	41	41		
Other operating costs	415	34	45	44	538		
Total adjusted expenses	870	204	628	114	1,816		
Adjusted earnings before provision for income tax	481	141	42	(63)	601		
Provision for income tax expense (benefit)	96	31	4	(4)	127		
Adjusted earnings after provision for income tax	385	110	38	(59)	474		
Less: Net income (loss) attributable to noncontrolling interests and preferred stock dividends	_	_	_	24	24		
Adjusted earnings	\$385	\$110	\$38	\$(83)	\$450		
	For the Three Months Ended September 30, 2020						
Adjusted revenues	Annuities	Life	Run-off	Corporate & Other	Total		
Premiums	\$34	\$129	\$-	\$21	\$184		
Universal life and investment-type product policy fees	569	83	163		815		
Net investment income	469	131	383	18	1,001		
Other revenues	85	7	7		99		
Total adjusted revenues	\$1,157	\$350	\$553	\$39	\$2,099		
Adjusted expenses							
Interest credited to policyholder account balances	\$169	\$27	\$82	\$1	\$279		
Policyholder benefits and claims	9	132	1,870	10	2,021		
Amortization of DAC and VOBA	127	50	_	(19)	158		
Interest expense on debt		_	_	47	47		
Other operating costs	373	47	44	32	496		
Total adjusted expenses	678	256	1,996	71	3,001		
Adjusted earnings before provision for income tax	479	94	(1,443)	(32)	(902)		
Provision for income tax expense (benefit)	92	18	(304)	(38)	(232)		
Adjusted earnings after provision for income tax	387	76	(1,139)	6	(670)		
Less: Net income (loss) attributable to noncontrolling interests and preferred stock dividends	_	_	_	19	19		
Adjusted earnings	\$387	\$76	\$(1,139)	\$(13)	\$(689)		



Statements of Adjusted Earnings by Segment and Corporate & Other (Cont.) (Unaudited, in millions)

	For the Nine Months Ended September 30, 2021						
Adjusted revenues	Annuities	Life	Run-off	Corporate & Other	Total		
Premiums	\$103	\$374	\$3	\$59	\$539		
Universal life and investment-type product policy fees	1,852	221	470	-	2,543		
Net investment income	1,650	517	1,466	63	3,696		
Other revenues	301	26	21	_	348		
Total adjusted revenues	\$3,906	\$1,138	\$1,960	\$122	\$7,126		
Adjusted expenses							
Interest credited to policyholder account balances	\$669	\$80	\$234	\$11	\$994		
Policyholder benefits and claims	558	633	1,324	52	2,567		
Amortization of DAC and VOBA	136	21	_	8	165		
Interest expense on debt	_	_	_	122	122		
Other operating costs	1,231	126	135	135	1,627		
Total adjusted expenses	2,594	860	1,693	328	5,475		
Adjusted earnings before provision for income tax	1,312	278	267	(206)	1,651		
Provision for income tax expense (benefit)	253	58	31	(33)	309		
Adjusted earnings after provision for income tax	1,059	220	236	(173)	1,342		
Less: Net income (loss) attributable to noncontrolling interests and preferred stock dividends	_	_	_	72	72		
Adjusted earnings	\$1,059	\$220	\$236	\$(245)	\$1,270		
Adjusted revenues	Annuities	For the Nine	Months Ended Septe Run-off	mber 30, 2020 Corporate & Other	Total		
•				•			
Premiums Universal life and investment time and dust as liquid as	\$109	\$402 253	\$ - 484	\$64 	\$575 2,399		
Universal life and investment-type product policy fees Net investment income	1,662 1,334	316	873		2,399		
Other revenues	255	18	21	54	2,577		
Total adjusted revenues	\$3,360	\$989	\$1,378	\$118	\$5,845		
Adjusted expenses							
7							
Interest credited to policyholder account balances	\$486	\$79	\$247	\$2	\$814		
· · ·	\$486 377	\$79 517	\$247 2,673	\$2 41	\$814 3,608		
Policyholder benefits and claims							
Policyholder benefits and claims Amortization of DAC and VOBA	377	517	2,673	41	3,608		
Policyholder benefits and claims Amortization of DAC and VOBA Interest expense on debt	377 322	517 104	2,673	41 (12)	3,608 414		
Policyholder benefits and claims Amortization of DAC and VOBA Interest expense on debt	377 322 —	517 104 —	2,673 — —	41 (12) 139	3,608 414 139		
Policyholder benefits and claims Amortization of DAC and VOBA Interest expense on debt Other operating costs Total adjusted expenses	377 322 - 1,102	517 104 — 122	2,673 — — — — 137	41 (12) 139 137	3,608 414 139 1,498		
Policyholder benefits and claims Amortization of DAC and VOBA Interest expense on debt Other operating costs Total adjusted expenses Adjusted earnings before provision for income tax	377 322 - 1,102 2,287	517 104 - 122 822	2,673 - - - 137 3,057	41 (12) 139 137 307	3,608 414 139 1,498 6,473		
Policyholder benefits and claims Amortization of DAC and VOBA Interest expense on debt Other operating costs Total adjusted expenses Adjusted earnings before provision for income tax Provision for income tax expense (benefit)	377 322 - 1,102 2,287 1,073	517 104 - 122 822 167	2,673 - - 137 3,057 (1,679)	41 (12) 139 137 307 (189)	3,608 414 139 1,498 6,473 (628)		
Interest credited to policyholder account balances Policyholder benefits and claims Amortization of DAC and VOBA Interest expense on debt Other operating costs Total adjusted expenses Adjusted earnings before provision for income tax Provision for income tax expense (benefit) Adjusted earnings after provision for income tax Less: Net income (loss) attributable to noncontrolling interests and preferred stock dividends	377 322 - 1,102 2,287 1,073 199	517 104 - 122 822 167 32	2,673 - - 137 3,057 (1,679) (355)	41 (12) 139 137 307 (189) (72)	3,608 414 139 1,498 6,473 (628) (196)		



Annuities — Statements of Adjusted Earnings (Unaudited, in millions)

		For		For the Nine Months Ended			
Adjusted revenues	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Premiums	\$49	\$18	\$36	\$38	\$34	\$103	\$109
Universal life and investment-type product policy fees	631	618	603	588	569	1,852	1,662
Net investment income	567	533	550	486	469	1,650	1,334
Other revenues	104	88	109	91	85	301	255
Total adjusted revenues	\$1,351	\$1,257	\$1,298	\$1,203	\$1,157	\$3,906	\$3,360
Adjusted expenses							
Interest credited to policyholder account balances	\$302	\$182	\$185	\$165	\$169	\$669	\$486
Policyholder benefits and claims	267	118	173	153	9	558	377
Amortization of DAC and VOBA	(114)	123	127	118	127	136	322
Interest expense on debt	_	_	_	_	_	_	_
Other operating costs	415	417	399	407	373	1,231	1,102
Total adjusted expenses	870	840	884	843	678	2,594	2,287
Adjusted earnings before provision for income tax	481	417	414	360	479	1,312	1,073
Provision for income tax expense (benefit)	96	79	78	67	92	253	199
Adjusted earnings	\$385	\$338	\$336	\$293	\$387	\$1,059	\$874



Annuities – Select Operating Metrics (Unaudited, in millions)

	For the Three Months Ended						
VARIABLE AND SHIELD LEVEL ANNUITIES ACCOUNT VALUE (1)	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Account value, beginning of period	\$130,017	\$125,527	\$124,227	\$115,111	\$110,993		
Deposits	2,201	2,173	1,972	1,838	1,428		
Withdrawals, surrenders and contract benefits	(2,776)	(2,874)	(2,748)	(2,593)	(1,958)		
Net flows (2)	(575)	(701)	(776)	(755)	(530)		
Investment performance (3)	(426)	6,026	2,869	10,663	5,404		
Policy charges and other	(754)	(835)	(793)	(792)	(756)		
Account value, end of period	\$128,262	\$130,017	\$125,527	\$124,227	\$115,111		
FIXED ANNUITIES ACCOUNT VALUE (4)							
Account value, beginning of period	\$15,456	\$15,404	\$15,358	\$14,443	\$13,660		
Deposits	222	197	231	1,159	946		
Withdrawals, surrenders and contract benefits	(234)	(231)	(279)	(332)	(242)		
Net flows (2)	(12)	(34)	(48)	827	704		
Interest credited	99	98	107	89	98		
Other	(7)	(12)	(13)	(1)	(19)		
Account value, end of period	\$15,536	\$15,456	\$15,404	\$15,358	\$14,443		
INCOME ANNUITIES (1)							
Income annuity insurance liabilities	\$4,642	\$4,665	\$4,624	\$4,817	\$4,798		

⁽¹⁾ Includes general account and separate account.



⁽²⁾ Deposits and withdrawals include policy exchanges.

⁽³⁾ Includes imputed interest on indexed annuities and the interest credited on the general account investment option of variable products.

⁽⁴⁾ Includes fixed index annuities.

Annuities — Select Operating Metrics (Cont.) (Unaudited, in millions)

		For		For the Nine Months Ended			
VARIABLE AND SHIELD LEVEL ANNUITY SALES	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Shield Level Annuities (1)	\$1,634	\$1,593	\$1,423	\$1,359	\$934	\$4,650	\$2,979
GMWB/GMAB	396	393	366	332	350	1,155	949
GMDB only	97	100	95	81	87	292	256
GMIB	17	18	23	23	19	58	60
Total variable and Shield Level annuity sales	\$2,144	\$2,104	\$1,907	\$1,795	\$1,390	\$6,155	\$4,244
FIXED AND INCOME ANNUITY SALES							
Fixed index annuities (2)	\$198	\$173	\$182	\$253	\$234	\$553	\$751
Fixed deferred annuities	19	22	42	902	709	83	1,139
Single premium immediate annuities	_	_	1	_	1	1	6
Other fixed and income annuities	1	_	-	1	1	1	2
Total fixed and income annuity sales	\$218	\$195	\$225	\$1,156	\$945	\$638	\$1,898

⁽¹⁾ Shield Level Annuities refers to our suite of structured annuities consisting of products marketed under various names.



⁽²⁾ Represents 100% of gross sales on directly written business and the proportion of assumed gross sales under reinsurance agreements.

Life — Statements of Adjusted Earnings (Unaudited, in millions)

		For		For the Nine Months Ended			
Adjusted revenues	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Premiums	\$122	\$125	\$127	\$131	\$129	\$374	\$402
Universal life and investment-type product policy fees	32	83	106	62	83	221	253
Net investment income	183	168	166	144	131	517	316
Other revenues	8	7	11	8	7	26	18
Total adjusted revenues	\$345	\$383	\$410	\$345	\$350	\$1,138	\$989
Adjusted expenses							
Interest credited to policyholder account balances	\$25	\$24	\$31	\$27	\$27	\$80	\$79
Policyholder benefits and claims	179	216	238	246	132	633	517
Amortization of DAC and VOBA	(34)	10	45	3	50	21	104
Interest expense on debt	_	_	_	_	_	_	_
Other operating costs	34	48	44	54	47	126	122
Total adjusted expenses	204	298	358	330	256	860	822
Adjusted earnings before provision for income tax	141	85	52	15	94	278	167
Provision for income tax expense (benefit)	31	17	10	2	18	58	32
Adjusted earnings	\$110	\$68	\$42	\$13	\$76	\$220	\$135



Life — Select Operating Metrics (Unaudited, in millions)

	For the Three Months Ended						
LIFE ACCOUNT VALUE: GENERAL ACCOUNT	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Universal and variable universal life account value, beginning of period	\$2,667	\$2,670	\$2,674	\$2,670	\$2,674		
Premiums and deposits (1)	75	78	74	69	65		
Surrenders and contract benefits	(40)	(39)	(46)	(43)	(38)		
Net flows	35	39	28	26	27		
Net transfers from (to) separate account	28	9	8	25	16		
Interest credited	26	25	28	26	26		
Policy charges and other	(76)	(76)	(68)	(73)	(73)		
Universal and variable universal life account value, end of period	\$2,680	\$2,667	\$2,670	\$2,674	\$2,670		
LIFE ACCOUNT VALUE: SEPARATE ACCOUNT							
Variable universal life account value, beginning of period	\$6,721	\$6,373	\$6,230	\$5,582	\$5,261		
Premiums and deposits	46	47	49	50	50		
Surrenders and contract benefits	(52)	(64)	(81)	(54)	(49)		
Net flows	(6)	(17)	(32)	(4)	1		
Investment performance	(31)	423	237	733	390		
Net transfers from (to) general account	(28)	(9)	(8)	(25)	(16)		
Policy charges and other	(58)	(49)	(54)	(56)	(54)		
Variable universal life account value, end of period	\$6,598	\$6,721	\$6,373	\$6,230	\$5,582		

⁽¹⁾ Includes premiums and sales directed to the general account investment option of variable products.



Life — Select Operating Metrics (Cont.) (Unaudited, in millions)

		For	the Three Months En	ded	For the Nine Months Ended		
LIFE SALES	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Total life sales	\$27	\$26	\$23	\$15	\$13	\$76	\$41
					As of		
LIFE INSURANCE IN-FORCE			September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
Whole Life							
Life Insurance in-force, before reinsurance			\$19,028	\$19,223	\$19,390	\$19,585	\$19,762
Life Insurance in-force, net of reinsurance			\$3,239	\$3,265	\$3,332	\$3,313	\$3,371
Term Life							
Life Insurance in-force, before reinsurance			\$379,193	\$382,200	\$385,396	\$388,298	\$391,583
Life Insurance in-force, net of reinsurance			\$298,363	\$299,414	\$300,658	\$301,731	\$303,232
Universal and Variable Universal Life							
Life Insurance in-force, before reinsurance			\$49,575	\$50,147	\$50,397	\$50,922	\$52,377
Life Insurance in-force, net of reinsurance			\$37,314	\$37,611	\$37,641	\$38,490	\$39,258



Run-off — **Statements of Adjusted Earnings (Unaudited, in millions)**

		For the Three Months Ended					
Adjusted revenues	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Premiums	\$3	\$-	\$-	\$2	\$-	\$3	\$-
Universal life and investment-type product policy fees	156	155	159	155	163	470	484
Net investment income	505	499	462	396	383	1,466	873
Other revenues	6	8	7	7	7	21	21
Total adjusted revenues	\$670	\$662	\$628	\$560	\$553	\$1,960	\$1,378
Adjusted expenses							
Interest credited to policyholder account balances	\$77	\$77	\$80	\$82	\$82	\$234	\$247
Policyholder benefits and claims	506	399	419	405	1,870	1,324	2,673
Amortization of DAC and VOBA	_	_	_	_	_	_	_
Interest expense on debt	_	_	_	_	_	_	_
Other operating costs	45	46	44	49	44	135	137
Total adjusted expenses	628	522	543	536	1,996	1,693	3,057
Adjusted earnings before provision for income tax	42	140	85	24	(1,443)	267	(1,679)
Provision for income tax expense (benefit)	4	18	9	(1)	(304)	31	(355)
Adjusted earnings	\$38	\$122	\$76	\$25	\$(1,139)	\$236	\$(1,324)



Run-off — Select Operating Metrics (Unaudited, in millions)

	For the Three Months Ended					
UNIVERSAL LIFE WITH SECONDARY GUARANTEES ACCOUNT VALUE	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	
Account value, beginning of period	\$5,683	\$5,740	\$5,823	\$5,865	\$5,930	
Premiums and deposits (1)	167	174	175	181	176	
Surrenders and contract benefits	(20)	(27)	(49)	(23)	(40)	
Net flows	147	147	126	158	136	
Interest credited	48	50	49	51	51	
Policy charges and other	(249)	(254)	(258)	(251)	(252)	
Account value, end of period	\$5,629	\$5,683	\$5,740	\$5,823	\$5,865	
			As of			
LIFE INSURANCE IN-FORCE	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	
Universal Life with Secondary Guarantees						
Life Insurance in-force, before reinsurance	\$75,020	\$75,487	\$76,050	\$76,745	\$76,342	
Life Insurance in-force, net of reinsurance	\$37,000	\$37,133	\$36,690	\$37,044	\$36,842	

⁽¹⁾ Includes premiums and sales directed to the general account investment option of variable products.



Corporate & Other — Statements of Adjusted Earnings (Unaudited, in millions)

		For the Nine Months Ended					
Adjusted revenues	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Premiums	\$19	\$19	\$21	\$20	\$21	\$59	\$64
Universal life and investment-type product policy fees	_	_	_	_	_	_	_
Net investment income	32	17	14	16	18	63	54
Other revenues	_	_	_	2	_	_	_
Total adjusted revenues	\$51	\$36	\$35	\$38	\$39	\$122	\$118
Adjusted expenses							
Interest credited to policyholder account balances	\$8	\$3	\$-	\$1	\$1	\$11	\$2
Policyholder benefits and claims	19	15	18	16	10	52	41
Amortization of DAC and VOBA	2	3	3	3	(19)	8	(12)
Interest expense on debt	41	40	41	45	47	122	139
Other operating costs	44	57	34	116	32	135	137
Total adjusted expenses	114	118	96	181	71	328	307
Adjusted earnings before provision for income tax	(63)	(82)	(61)	(143)	(32)	(206)	(189)
Provision for income tax expense (benefit)	(4)	(10)	(19)	(15)	(38)	(33)	(72)
Adjusted earnings after provision for income tax	(59)	(72)	(42)	(128)	6	(173)	(117)
Less: Net income (loss) attributable to noncontrolling interests and preferred stock dividends	24	21	27	14	19	72	35
Adjusted earnings	\$(83)	\$(93)	\$(69)	\$(142)	\$(13)	\$(245)	\$(152)



Other Information



DAC and VOBA and Net Derivative Gains (Losses) (Unaudited, in millions)

Sealance, beliance September Septemb			For the Three Months Ended						
Capitalization 126 120 114 128 90 Amortization: Included in adjusted earnings, excluding notable items (127) (136) (155) (124) (127) Related to notable items, included in adjusted expenses 273 - (200) - (37) Related to Items not included in adjusted expenses (64) 128 84 280 (86) Total amortization 82 (8) (91) 156 (244) Unrealized investment gains (losses) 26 (138) 214 (37) (38) Balance, end of period \$5,356 \$5,122 \$5,148 \$4,911 \$4,66 Anoticle in adjusted expenses 26 (138) 214 (37) (38) Balance, end of period \$5,356 \$5,122 \$5,148 \$4,911 \$4,66 Anoticle in adjusted expenses \$4,902 \$4,011 \$4,66 \$4,66 \$4,117 \$3,829 \$3,57 \$5,54 \$6,60 \$1,902 \$20,20 \$20,20	DAC AND VOBA ROLLFORWARD					September 30, 2020			
Amortization: Included in adjusted earnings, excluding notable items (127) (136) (155) (124) (121) (127) (136) (155) (124) (121) (127) (136) (128) (128) (127) (127) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (128) (12	Balance, beginning of period	\$5,122	\$5,148	\$4,911	\$4,664	\$4,856			
Included in adjusted earnings, excluding notable items (127) (136) (155) (124) (121) Related to notable items, included in adjusted expenses 273 - (20) - (37) (38) (355) (324) (365) (355) (324) (365) (355) (324) (365) (355) (324) (365) (3	Capitalization	126	120	114	128	90			
Related to notable items, included in adjusted expenses 273	Amortization:								
Related to items not included in adjusted expenses (64) 128 84 280 (86) Total amortization 82 (8) (91) 156 (244) (178) (247) (248) (24	Included in adjusted earnings, excluding notable items	(127)	(136)	(155)	(124)	(121)			
Total amortization	Related to notable items, included in adjusted expenses	273	_	(20)	_	(37)			
Unrealized investment gains (losses) 26	Related to items not included in adjusted expenses	(64)	128	84	280	(86)			
September 30, 2021 September 31, 2021 Septemb	Total amortization	82	(8)	(91)	156	(244)			
Nation N	Unrealized investment gains (losses)	26	(138)	214	(37)	(38)			
DAC AND VOBA BY SEGMENT AND CORPORATE & OTHER September 30, 2021 2021 2021 2021 2020 2	Balance, end of period	\$5,356	\$5,122	\$5,148	\$4,911	\$4,664			
2021 2021 2021 2020				As of					
Life 946 914 923 971 976 Run-off 4 4 5 5 5 Corporate & Other 98 101 103 106 109 Total DAC and VOBA **S,356 \$5,122 \$5,148 \$4,911 \$4,66 **Ent three Months Ented **Ent three Months Ented **Ent three Months Ented **Variable annuity hedges and embedded derivatives, net \$(59) \$(1,132) \$(553) \$(2,092) \$(1,68) ULSG hedges 19 403 (958) (291) (97) Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	DAC AND VOBA BY SEGMENT AND CORPORATE & OTHER					September 30, 2020			
Run-off	Annuities	\$4,308	\$4,103	\$4,117	\$3,829	\$3,574			
Corporate & Other 98 101 103 106 109 Total DAC and VOBA \$5,356 \$5,122 \$5,148 \$4,911 \$4,66 For the Three Months Ended NET DERIVATIVE GAINS (LOSSES) September 30, 2021 June 30, 2021 March 31, 2021 December 31, 2020 September 20, 2020 Net derivative gains (losses): Variable annuity hedges and embedded derivatives, net \$(59) \$(1,132) \$(553) \$(2,092) \$(1,68) ULSG hedges 19 403 (958) (291) (97) Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	Life	946	914	923	971	976			
State Stat	Run-off	4	4	5	5	5			
NET DERIVATIVE GAINS (LOSSES) September 30, 2021 2021 2021 2020 202	Corporate & Other	98	101	103	106	109			
NET DERIVATIVE GAINS (LOSSES) September 30, 2021 June 30, 2021 March 31, 2021 December 31, 2020 September 20, 2020 Net derivative gains (losses): Variable annuity hedges and embedded derivatives, net \$(59) \$(1,132) \$(553) \$(2,092) \$(1,682) ULSG hedges 19 403 (958) (291) (97) Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	Total DAC and VOBA	\$5,356	\$5,122	\$5,148	\$4,911	\$4,664			
Net derivative gains (losses): Variable annuity hedges and embedded derivatives, net ULSG hedges Other hedges and embedded derivatives S(59) Other hedges and embedded derivatives 90 40 2 (291) (202) 2020 2020 2020 2020 \$(1,68) (1,132) \$(553) \$(2,092) \$(1,68) (291) (97) Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal Investment hedge adjustments 6 5 5 5			For the Three Months Ended						
Variable annuity hedges and embedded derivatives, net \$(59) \$(1,132) \$(553) \$(2,092) \$(1,682) ULSG hedges 19 403 (958) (291) (97) Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	NET DERIVATIVE GAINS (LOSSES)	September 30, 2021				September 30, 2020			
ULSG hedges 19 403 (958) (291) (97) Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	Net derivative gains (losses):								
Other hedges and embedded derivatives 90 40 2 (32) (77) Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	Variable annuity hedges and embedded derivatives, net	\$(59)	\$(1,132)	\$(553)	\$(2,092)	\$(1,688)			
Subtotal 50 (689) (1,509) (2,415) (1,862) Investment hedge adjustments 6 5 5 5 5	ULSG hedges	19	403	(958)	(291)	(97)			
Investment hedge adjustments 6 5 5 5 5	Other hedges and embedded derivatives	90	40	2	(32)	(77)			
	Subtotal	50	(689)	(1,509)	(2,415)	(1,862)			
Total net derivative gains (losses) \$56 \$(684) \$(1,504) \$(2,410) \$(1,85	Investment hedge adjustments	6	5	5	5	5			
	Total net derivative gains (losses)	\$56	\$(684)	\$(1,504)	\$(2,410)	\$(1,857)			



Notable Items (Unaudited, in millions)

	For the Three Months Ended						
NOTABLE ITEMS IMPACTING ADJUSTED EARNINGS	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Actuarial items and other insurance adjustments	\$44	\$-	\$29	\$17	\$1,062		
Establishment costs	20	23	14	32	15		
Debt repayment costs	-	-	-	34	_		
Total notable items (1)	\$64	\$23	\$43	\$83	\$1,077		
NOTABLE ITEMS BY SEGMENT AND CORPORATE & OTHER							
	*/.=>				444.55		
Annuities	\$(42)	\$-	\$-	\$-	\$(102)		
Life	(3)	_	_	17	11		
Run-off	89	-	29		1,172		
Corporate & Other	20	23	14	66	(4)		
Total notable items (1)	\$64	\$23	\$43	\$83	\$1,077		

⁽¹⁾ Notable items reflect the negative (positive) after-tax impact to adjusted earnings of certain unanticipated items and events, as well as certain items and events that were anticipated, such as establishment costs. The presentation of notable items is intended to help investors better understand our results and to evaluate and forecast those results.



Variable Annuity Separate Account Returns and Allocations (Unaudited)

For the Three Months Ended September 30, 2021 June 30, 2021 March 31, 2021 December 31, 2020 September 30, 2020 **VARIABLE ANNUITY SEPARATE ACCOUNT RETURNS** (0.42)% 5.91% 2.93% 11.48% 6.04% Total Quarterly VA separate account gross returns TOTAL VARIABLE ANNUITY SEPARATE ACCOUNT ALLOCATIONS Percent allocated to equity funds 28.54% 28.62% 29.28% 27.88% 26.85% Percent allocated to bond funds/other funds 8.67% 8.40% 8.44% 8.43% 8.82% Percent allocated to target volatility funds 20.98% 21.14% 20.15% 21.69% 22.38% Percent allocated to balanced funds 41.81% 41.84% 42.13% 42.00% 41.95%



December 31, 2020

Summary of Investments (Unaudited, dollars in millions)

	September 30, 2021		December	31, 2020
	Amount	% of Total	Amount	% of Total
Fixed maturity securities:				
U.S. corporate securities	\$38,683	32.39%	\$37,906	33.36%
Foreign corporate securities	11,694	9.79%	11,511	10.13%
U.S. government and agency securities	9,480	7.94%	8,638	7.60%
Residential mortgage-backed securities	9,517	7.97%	8,294	7.30%
Commercial mortgage-backed securities	7,095	5.94%	6,790	5.98%
State and political subdivision securities	4,846	4.06%	4,640	4.08%
Asset-backed securities	3,907	3.27%	2,884	2.54%
Foreign government securities	1,852	1.55%	1,832	1.60%
Total fixed maturity securities	87,074	72.91%	82,495	72.59%
Equity securities	90	0.08%	138	0.12%
Mortgage loans:				
Commercial mortgage loans	11,156	9.34%	9,714	8.55%
Agricultural mortgage loans	3,997	3.35%	3,538	3.11%
Residential mortgage loans	3,214	2.69%	2,650	2.33%
Allowance for credit losses	(100)	(0.08)%	(94)	(0.08)%
Total mortgage loans, net	18,267	15.30%	15,808	13.91%
Policy loans	1,264	1.06%	1,291	1.14%
Limited partnerships and limited liability companies	3,959	3.31%	2,810	2.47%
Cash, cash equivalents and short-term investments	6,000	5.02%	7,350	6.47%
Other invested assets:				
Derivatives:				
Interest rate	745	0.62%	2,094	1.84%
Equity market	1,485	1.24%	1,227	1.08%
Foreign currency exchange rate	327	0.28%	220	0.19%
Credit	39	0.03%	41	0.04%
Total derivatives	2,596	2.17%	3,582	3.15%
FHLB common stock	59	0.05%	39	0.04%
Other	119	0.10%	126	0.11%
Total other invested assets	2,774	2.32%	3,747	3.30%
Total investments and cash and cash equivalents	\$119,428	100.00%	\$113,639	100.00%
		For the Three St. 10	. e. a. a	
	Sentember 30 June 30	For the Three Month	S Ended December 31	Sentember 3

September 30, 2021

	101	the Three Months	inaca	
September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 2020
5.16%	5.08%	5.12%	4.56%	4.42%

⁽¹⁾ Yields are calculated on investment income as a percent of average quarterly asset carrying values. Investment income includes investment hedge adjustments, excludes realized gains and losses and reflects the GAAP adjustments described beginning on page A-2 of the Appendix hereto. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.

⁽²⁾ Investment fee and expense yields are calculated as investment fees and expenses as a percent of average quarterly asset estimated fair values. Asset estimated fair values exclude collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.



Statutory Statement of Operations Information (Unaudited, in millions except Normalized Statutory Earnings (Loss))

		For the Three Months Ended				For the Nine Months Ended	
COMBINED REVENUES AND EXPENSES (1)	PRELIMINARY September 30, 2021 (2)	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	PRELIMINARY September 30, 2021 (2)	September 30, 2020
Total revenues (Line 9)	\$3,900	\$3,540	\$3,551	\$3,503	\$2,904	\$10,991	\$10,065
Total benefits and expenses before dividends to policyholders (Line 28)	\$4,100	\$3,758	\$1,824	\$1,445	\$1,351	\$9,682	\$12,995
COMBINED NET INCOME (LOSS) (1)							
Gain (loss) from operations net of taxes and dividends to policyholders (Line 33)	\$(200)	\$(206)	\$1,737	\$2,187	\$1,519	\$1,331	\$(2,969)
Net realized capital gains (losses), net of taxes and certain transfers to interest maintenance reserve (Line 34)	_	(372)	(812)	(453)	(1,253)	(1,184)	(29)
,	¢(200)	¢(E70)	\$925	61 724	\$266	\$147	¢(2,009)
Net income (loss) (Line 35)	\$(200)	\$(578)	\$92 5	\$1,734	\$200	\$147	\$(2,998)

NORMALIZED STATUTORY EARNINGS (LOSS) (3), (4)

Statutory net gain (loss) from operations, pre-tax
Add: net realized capital gains (losses)
Add: change in total asset requirement at CTE95, net of the change in VA reserves
Add: unrealized gains (losses) on VA hedging program
Add: impact of actuarial items and other insurance adjustments
Add: other adjustments, net

Normalized statutory earnings (loss)

For t	he N	line l	Month	s End	led

PRELIMINARY September 30, 2021 (2)	September 30, 2020				
(In billions)					
\$1.5	\$(2.8)				
(1.4)	(0.1)				
(0.4)	0.2				
0.2	2.7				
(0.2)	(0.6)				
0.1	0.2				
\$(0.2)	\$(0.4)				

- (1) Combined statutory results are for Brighthouse Life Insurance Company, Brighthouse Life Insurance Company of NY and New England Life Insurance Company.
- (2) Reflects preliminary statutory results for the three months and nine months ended September 30, 2021.
- (3) See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.
- (4) Normalized statutory earnings (loss), presented in billions, is for Brighthouse Life Insurance Company and New England Life Insurance Company.



Statutory Balance Sheet and Surplus Information (Unaudited, in millions)

			As of		
COMBINED ASSETS, LIABILITIES, AND CAPITAL AND SURPLUS (1)	PRELIMINARY September 30, 2021 (2)	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
Total assets (Line 28)	\$206,100	\$205,018	\$197,181	\$197,847	\$192,215
Total liabilities (Line 28)	\$197,800	\$196,967	\$189,012	\$190,287	\$184,709
Total capital and surplus (Line 38)	\$8,300	\$8,051	\$8,169	\$7,560	\$7,506
COMBINED TAC AND RBC RATIO (1), (3)					
Combined total adjusted capital	\$9,700	\$9,432	\$9,421	\$8,617	\$8,432
Combined risk-based capital ratio (4)	520%-540%	480%-500%	500%-520%	487%	525%-545%
			As of		
COMBINED ORDINARY DIVIDEND CAPACITY (1)	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020
Dividends paid to Holding Company	\$-	\$250	\$-	\$511	\$-
Remaining ordinary dividend capacity (5)	\$588	\$588	\$838	\$816	\$1,327

⁽¹⁾ Combined statutory results are for Brighthouse Life Insurance Company and New England Life Insurance Company.



⁽²⁾ Reflects preliminary statutory results as of September 30, 2021.

⁽³⁾ See definitions for Non-GAAP and Other Financial Disclosures in the Appendix beginning on page A-2.

⁽⁴⁾ The RBC ratio is reported as a preliminary range on the quarters.

⁽⁵⁾ Reflects remaining dividend amounts that may be paid at one or more points in time during the respective calendar year without prior regulatory approval.

Appendix



Note Regarding Forward-Looking Statements

This financial supplement and other oral or written statements that we make from time to time may contain information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve substantial risks and uncertainties. We have tried, wherever possible, to identify such statements using words such as "anticipate," "expect," "project," "may," "will," "could," "intend," "goal," "target," "guidance," "forecast," "preliminary," "objective," "continue," "aim," "plan," "believe" and other words and terms of similar meaning, or that are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include, without limitation, statements relating to future actions, prospective services or products, financial projections, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, as well as trends in operating and financial results.

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of Brighthouse Financial. These statements are based on current expectations and the current economic environment and involve a number of risks and uncertainties that are difficult to predict. These statements are not quarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of known and unknown risks, uncertainties and other factors. Although it is not possible to identify all of these risks and factors, they include, among others: differences between actual experience and actuarial assumptions and the effectiveness of our actuarial models; higher risk management costs and exposure to increased market risk due to guarantees within certain of our products; the effectiveness of our variable annuity exposure risk management strategy and the impact of such strategy on volatility in our profitability measures and negative effects on our statutory capital; material differences from actual outcomes compared to the sensitivities calculated under certain scenarios and sensitivities that we may utilize in connection with our variable annuity risk management strategies; the impact of interest rates on our future ULSG policyholder obligations and net income volatility; the impact of the ongoing worldwide COVID-19 pandemic; the potential material adverse effect of changes in accounting standards, practices or policies applicable to us, including changes in the accounting for long-duration contracts; loss of business and other negative impacts resulting from a downgrade or a potential downgrade in our financial strength or credit ratings; the availability of reinsurance and the ability of the counterparties to our reinsurance or indemnification arrangements to perform their obligations thereunder; heightened competition, including with respect to service, product features, scale, price, actual or perceived financial strength. claims-paying ratings, credit ratings, e-business capabilities and name recognition; our ability to market and distribute our products through distribution channels; any failure of third parties to provide services we need, any failure of the practices and procedures of such third parties and any inability to obtain information or assistance we need from third parties; the ability of our subsidiaries to pay dividends to us, and our ability to pay dividends to our shareholders and repurchase our common stock; the adverse impact on liabilities for policyholder claims as a result of extreme mortality events; the impact of adverse capital and credit market conditions, including with respect to our ability to meet liquidity needs and access capital; the impact of economic conditions in the capital markets and the U.S. and global economy, as well as geo-political or catastrophic events, on our investment portfolio, including on realized and unrealized losses and impairments, net investment spread and net investment income; the impact of events that adversely affect issuers, guarantors or collateral relating to our investments or our derivatives counterparties, on impairments, valuation allowances, reserves, net investment income and changes in unrealized gain or loss positions; the impact of changes in regulation and in supervisory and enforcement policies on our insurance business or other operations; the potential material negative tax impact of potential future tax legislation that could make some of our products less attractive to consumers; the effectiveness of our policies and procedures in managing risk; the loss or disclosure of confidential information, damage to our reputation and impairment of our ability to conduct business effectively as a result of any failure in cyber- or other information security systems; whether all or any portion of the tax consequences of our separation from MetLife, Inc. ("MetLife") are not as expected, leading to material additional taxes or material adverse consequences to tax attributes that impact us; the uncertainty of the outcome of any disputes with MetLife over tax-related or other matters and agreements or disagreements regarding MetLife's or our obligations under our other agreements; and other factors described from time to time in documents that we file with the U.S. Securities and Exchange Commission (the "SEC").

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements included and the risks, uncertainties and other factors identified in our Annual Report on Form 10-K for the year ended December 31, 2020, particularly in the sections entitled "Risk Factors" and "Quantitative and Qualitative Disclosures About Market Risk," as well as in our other subsequent filings with the SEC. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law.



Non-GAAP and Other Financial Disclosures

Our definitions of the non-GAAP and other financial measures may differ from those used by other companies.

Non-GAAP Financial Disclosures

We present certain measures of our performance that are not calculated in accordance with GAAP. We believe that these non-GAAP financial measures highlight our results of operations and the underlying profitability drivers of our business, as well as enhance the understanding of our performance by the investor community.

The following non-GAAP financial measures, previously referred to as operating measures, should not be viewed as substitutes for the most directly comparable financial measures calculated in accordance with GAAP:

Non-GAAP	tinancia	<u>l measures:</u>

- (i) adjusted earnings
- (ii) adjusted earnings, less notable items
- (iii) adjusted revenues
- (iv) adjusted expenses
- (v) adjusted earnings per common share
- (vi) adjusted earnings per common share, less notable items
- (vii) adjusted return on common equity
- (viii) adjusted return on common equity, less notable items
- (ix) adjusted net investment income

Most directly comparable GAAP financial measures:

- (i) net income (loss) available to shareholders (1)
- (ii) net income (loss) available to shareholders (1)
- (iii) revenues
- (iv) expenses
- (v) earnings per common share, diluted (1)
- (vi) earnings per common share, diluted (1)
- (vii) return on common equity (2)
- (viii) return on common equity (2)
- (ix) net investment income

Reconciliations to the most directly comparable historical GAAP measures are included for those measures which are presented herein. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are not accessible on a forward-looking basis because we believe it is not possible without unreasonable efforts to provide other than a range of net investment gains and losses and net derivative gains and losses, which can fluctuate significantly within or outside the range and from period to period and may have a material impact on net income (loss) available to shareholders.

Adjusted Earnings, Adjusted Revenues and Adjusted Expenses

Adjusted earnings is a financial measure used by management to evaluate performance, allocate resources and facilitate comparisons to industry results. This financial measure, which may be positive or negative, focuses on our primary businesses principally by excluding the impact of market volatility, which could distort trends.

Adjusted earnings reflects adjusted revenues less (i) adjusted expenses, (ii) provision for income tax expense (benefit), (iii) net income (loss) attributable to noncontrolling interests and (iv) preferred stock dividends. Provided below are the adjustments to GAAP revenues and GAAP expenses used to calculate adjusted revenues and adjusted expenses, respectively.



⁽¹⁾ Brighthouse uses net income (loss) available to shareholders to refer to net income (loss) available to Brighthouse Financial, Inc.'s common shareholders, and earnings per common share, diluted to refer to net income (loss) available to shareholders per common share.

⁽²⁾ Brighthouse uses return on common equity to refer to return on Brighthouse Financial, Inc.'s common stockholders' equity.

Non-GAAP and Other Financial Disclosures (Cont.)

The following are significant items excluded from total revenues in calculating the adjusted revenues component of adjusted earnings:

- Net investment gains (losses);
- Net derivative gains (losses) except earned income and amortization of premium on derivatives that are hedges of investments or that are used to replicate certain investments, but do not qualify for hedge accounting treatment ("Investment Hedge Adjustments"); and
- Certain variable annuity GMIB fees ("GMIB Fees").

The following are significant items excluded from total expenses in calculating the adjusted expenses component of adjusted earnings:

- Amounts associated with benefits related to GMIBs ("GMIB Costs");
- Amounts associated with periodic crediting rate adjustments based on the total return of a contractually referenced pool of assets and market value adjustments associated
 with surrenders or terminations of contracts ("Market Value Adjustments"); and
- Amortization of DAC and VOBA related to (i) net investment gains (losses), (ii) net derivative gains (losses), (iii) GMIB Fees and GMIB Costs and (iv) Market Value Adjustments.

The tax impact of the adjustments discussed above is calculated net of the statutory tax rate, which could differ from our effective tax rate.

Consistent with GAAP guidance for segment reporting, adjusted earnings is also our GAAP measure of segment performance.

Adjusted Earnings per Common Share and Adjusted Return on Common Equity

Adjusted earnings per common share and adjusted return on common equity are measures used by management to evaluate the execution of our business strategy and align such strategy with our shareholders' interests.

Adjusted earnings per common share is defined as adjusted earnings for the period divided by the weighted average number of fully diluted shares of common stock outstanding for the period. The weighted average common shares outstanding used to calculate adjusted earnings per share will differ from such shares used to calculate diluted net income (loss) available to shareholders per common share when the inclusion of dilutive shares has an anti-dilutive effect for one calculation but not for the other.

Adjusted return on common equity is defined as total annual adjusted earnings on a four quarter trailing basis, divided by the simple average of the most recent five quarters of total Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI.

Adjusted Net Investment Income

We present adjusted net investment income to measure our performance for management purposes, and we believe it enhances the understanding of our investment portfolio results. Adjusted net investment income represents net investment income, including Investment Hedge Adjustments.



Non-GAAP and Other Financial Disclosures (Cont.)

Other Financial Disclosures

Corporate Expenses

Corporate expenses includes functional department expenses, public company expenses, certain investment expenses, retirement funding and incentive compensation; and excludes establishment costs.

Notable items

Certain of the non-GAAP measures described above may be presented further adjusted to exclude notable items. Notable items reflect the impact on our results of certain unanticipated items and events, as well as certain items and events that were anticipated, such as establishment costs. The presentation of notable items and non-GAAP measures, less notable items is intended to help investors better understand our results and to evaluate and forecast those results.

Book Value per Common Share and Book Value per Common Share, excluding AOCI

Brighthouse uses the term "book value" to refer to "Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI." Book value per common share is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, including AOCI, divided by ending common shares outstanding. Book value per common share, excluding AOCI, is defined as ending Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI, divided by ending common shares outstanding.

CTE95

CTE95 is defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst five percent of a set of capital market scenarios over the life of the contracts.

CTE98

CTE98 is defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst two percent of a set of capital market scenarios over the life of the contracts.

Holding Company Liquid Assets

Holding company liquid assets include liquid assets in Brighthouse Financial, Inc., Brighthouse Holdings, LLC, and Brighthouse Services, LLC. Liquid assets are comprised of cash and cash equivalents, short-term investments and publicly-traded securities, excluding assets that are pledged or otherwise committed. Assets pledged or otherwise committed include assets held in trust.

Total Adjusted Capital

Total adjusted capital primarily consists of statutory capital and surplus, as well as the statutory asset valuation reserve. When referred to as "combined," represents that of our insurance subsidiaries as a whole.



Non-GAAP and Other Financial Disclosures (Cont.)

Other Financial Disclosures (cont.)

Sales

Life insurance sales consist of 100 percent of annualized new premium for term life, first-year paid premium for whole life, universal life, and variable universal life, and total paid premium for indexed universal life. We exclude company-sponsored internal exchanges, corporate-owned life insurance, bank-owned life insurance, and private placement variable universal life.

Annuity sales consist of 100 percent of direct statutory premiums, except for fixed index annuity sales distributed through MassMutual that consist of 90 percent of gross sales. Annuity sales exclude certain internal exchanges. These sales statistics do not correspond to revenues under GAAP, but are used as relevant measures of business activity.

Net Investment Income Yield

Similar to adjusted net investment income, we present net investment income yields as a performance measure we believe enhances the understanding of our investment portfolio results. Net investment income yields are calculated on adjusted net investment income as a percent of average quarterly asset carrying values. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties. Investment fee and expense yields are calculated as investment fees and expenses as a percent of average quarterly asset estimated fair values. Asset estimated fair values exclude collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.

Normalized Statutory Earnings (Loss)

Normalized statutory earnings (loss) is used by management to measure our insurance companies' ability to pay future distributions and is reflective of whether our hedging program functions as intended. Normalized statutory earnings (loss) is calculated as statutory pre-tax net gain from operations adjusted for the favorable or unfavorable impacts of (i) net realized capital gains (losses), (ii) the change in total asset requirement at CTE95, net of the change in our variable annuity reserves, and (iii) unrealized gains (losses) associated with our variable annuities risk management strategy. Normalized statutory earnings (loss) may be further adjusted for certain unanticipated items that impacted our results in order to help management and investors better understand, evaluate and forecast those results.

Risk-Based Capital Ratio

The risk-based capital ratio is a method of measuring an insurance company's capital, taking into consideration its relative size and risk profile, in order to ensure compliance with minimum regulatory capital requirements set by the National Association of Insurance Commissioners. When referred to as "combined," represents that of our insurance subsidiaries as a whole. The reporting of our combined risk-based capital ratio is not intended for the purpose of ranking any insurance company or for use in connection with any marketing, advertising or promotional activities.



Acronyms

AOCI Accumulated other comprehensive income (loss)

CTE Conditional tail expectations

DAC Deferred policy acquisition costs

FHLB Federal Home Loan Bank

GAAP Accounting principles generally accepted in the United States of America

GMAB Guaranteed minimum accumulation benefits

GMDB Guaranteed minimum death benefitsGMIB Guaranteed minimum income benefitsGMWB Guaranteed minimum withdrawal benefits

LIMRA Life Insurance Marketing and Research Association

NDGL Net derivative gains (losses)NIGL Net investment gains (losses)

RBC Risk-based capital
TAC Total adjusted capital

ULSG Universal life insurance with secondary guarantees

VA Variable annuity

VOBA Value of business acquired





Reconciliation of Net Income (Loss) Available to Shareholders to Adjusted Earnings and Adjusted Earnings, Less Notable Items, and Reconciliation of Net Income (Loss) Available to Shareholders per Common Share to Adjusted Earnings per Common Share and Adjusted Earnings, Less Notable Items per Common Share (Unaudited, in millions except per share data)

	For the Three Months Ended						
ADJUSTED EARNINGS, LESS NOTABLE ITEMS	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Net income (loss) available to shareholders	\$361	\$10	\$(610)	\$(1,045)	\$(3,012)		
Less: Net investment gains (losses)	(16)	(34)	14	326	5		
Less: Net derivative gains (losses), excluding investment hedge adjustments	50	(689)	(1,509)	(2,415)	(1,862)		
Less: GMIB Fees and GMIB Costs	(83)	75	122	236	(957)		
Less: Amortization of DAC and VOBA	(64)	128	84	280	(86)		
Less: Market value adjustments and other	2	(19)	31	11	(41)		
Less: Provision for income tax (expense) benefit on reconciling adjustments	22	114	263	328	618		
Adjusted earnings	450	435	385	189	(689)		
Less: Notable items	(64)	(23)	(43)	(83)	(1,077)		
Adjusted earnings, less notable items	\$514	\$458	\$428	\$272	\$388		
ADJUSTED EARNINGS, LESS NOTABLE ITEMS PER COMMON SHARE (1), (2) Net income (loss) available to shareholders per common share	\$4.34	\$0.11	\$(6.96)	\$(11.69)	\$(32.49)		
Less: Net investment gains (losses)	(0.19)	(0.40)	0.16	3.65	0.05		
Less: Net derivative gains (losses), excluding investment hedge adjustments	0.60	(8.01)	(17.23)	(27.03)	(20.09)		
Less: GMIB Fees and GMIB Costs	(1.00)	0.87	1.39	2.64	(10.32)		
Less: Amortization of DAC and VOBA	(0.77)	1.49	0.96	3.13	(0.93)		
Less: Market value adjustments and other	0.02	(0.22)	0.35	0.12			
Less: Provision for income tax (expense) benefit on reconciling adjustments	0.26	1.32	3.00		(0.44)		
Less: Impact of inclusion of dilutive shares				3.67	(0.44) 6.67		
		-	0.03	0.02	. ,		
· · · · · · · · · · · · · · · · · · ·	5.41				6.67		
Adjusted earnings per common share Less: Notable items	5.41 (0.77)	_	0.03	0.02	6.67		

⁽¹⁾ See definitions for Non-GAAP and Other Financial Disclosures in this Appendix.



⁽²⁾ Per share calculations are on a diluted basis and may not recalculate or foot due to rounding. For loss periods, dilutive shares were not included in the calculation as inclusion of such shares would have an anti-dilutive effect.

Reconciliation of Return on Common Equity to Adjusted Return on Common Equity (Unaudited, dollars in millions)

	Four Quarters Cumulative Trailing Basis						
ADJUSTED EARNINGS	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Net income (loss) available to shareholders	\$(1,284)	\$(4,657)	\$(6,665)	\$(1,105)	\$(1,137)		
Less: Net investment gains (losses)	290	311	311	278	(15)		
Less: Net derivative gains (losses), excluding investment hedge adjustments	(4,563)	(6,475)	(8,443)	(36)	482		
Less: GMIB Fees and GMIB Costs	350	(524)	(724)	(1,012)	(1,214)		
Less: Amortization of DAC and VOBA	428	406	527	(228)	(415)		
Less: Market value adjustments and other	25	(18)	25	(49)	(43)		
Less: Provision for income tax (expense) benefit on reconciling adjustments	727	1,323	1,743	220	253		
Adjusted earnings	\$1,459	\$320	\$(104)	\$(278)	\$(185)		
	Five Quarters Average Stockholders' Equity Basis						
BRIGHTHOUSE FINANCIAL, INC.'S COMMON STOCKHOLDERS' EQUITY, EXCLUDING AOCI	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Brighthouse Financial, Inc.'s stockholders' equity	\$16,690	\$17,666	\$18,518	\$18,749	\$18,683		
Less: Preferred stock, net	1,248	1,137	947	758	568		
Brighthouse Financial, Inc.'s common stockholders' equity	15,442	16,529	17,571	17,991	18,115		
Less: AOCI	4,674	4,809	4,420	4,390	3,960		
Brighthouse Financial, Inc.'s common stockholders' equity, excluding AOCI	\$10,768	\$11,720	\$13,151	\$13,601	\$14,155		
	Five Quarters Average Common Stockholders' Equi				S		
ADJUSTED RETURN ON COMMON EQUITY	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020		
Return on common equity	(8.3)%	(28.2)%	(37.9)%	(6.1)%	(6.3)%		
Return on AOCI	(27.5)%	(96.8)%	(150.8)%	(25.2)%	(28.7)%		
Return on common equity, excluding AOCI	(11.9)%	(39.7)%	(50.7)%	(8.1)%	(8.0)%		
Less: Return on net investment gains (losses)	2.7%	2.7%	2.4%	2.1%	(0.1)%		
Less: Return on net derivative gains (losses), excluding investment hedge adjustments	(42.4)%	(55.2)%	(64.2)%	(0.3)%	3.4%		
Less: Return on GMIB Fees and GMIB Costs	3.3%	(4.5)%	(5.5)%	(7.4)%	(8.6)%		
Less: Return on amortization of DAC and VOBA	4.0%	3.5%	4.0%	(1.7)%	(2.9)%		
Less: Return on market value adjustments and other	0.2%	(0.2)%	0.1%	(0.4)%	(0.3)%		
Less: Return on provision for income tax (expense) benefit on reconciling adjustments	6.8%	11.3%	13.3%	1.6%	1.8%		
Adjusted return on common equity	13.5%	2.7%	(0.8)%	(2.0)%	(1.3)%		



Reconciliation of Total Revenues to Adjusted Revenues and Reconciliation of Total Expenses to Adjusted Expenses (Unaudited, in millions)

		For the Three Months Ended					For the Nine Months Ended	
	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020	
Total revenues	\$2,512	\$1,676	\$938	\$131	\$309	\$5,126	\$8,372	
Less: Net investment gains (losses)	(16)	(34)	14	326	5	(36)	(48)	
Less: Net derivative gains (losses)	56	(684)	(1,504)	(2,410)	(1,857)	(2,132)	2,392	
Less: GMIB Fees	62	63	62	63	68	187	196	
Less: Investment hedge adjustments	(6)	(5)	(5)	(5)	(5)	(16)	(13)	
Less: Other	(1)	(2)	_	11	(1)	(3)	_	
Total adjusted revenues	\$2,417	\$2,338	\$2,371	\$2,146	\$2,099	\$7,126	\$5,845	
Total expenses	\$2,022	\$1,655	\$1,706	\$1,437	\$4,152	\$5,383	\$8,485	
Less: Amortization of DAC and VOBA	64	(128)	(84)	(280)	86	(148)	508	
Less: GMIB Costs	145	(12)	(60)	(173)	1,025	73	1,444	
Less: Other	(3)	17	(31)	_	40	(17)	60	
Total adjusted expenses	\$1,816	\$1,778	\$1,881	\$1,890	\$3,001	\$5,475	\$6,473	



Investment Reconciliation Details (Unaudited, dollars in millions)

	For the Three Months Ended					For the Nine Months Ended	
NET INVESTMENT GAINS (LOSSES)	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	September 30, 2021	September 30, 2020
Investment portfolio gains (losses)	\$(12)	\$(28)	\$16	\$329	\$2	\$(24)	\$(9)
Investment portfolio writedowns	(4)	(6)	(2)	(3)	3	(12)	(39)
Net investment gains (losses)	\$(16)	\$(34)	\$14	\$326	\$5	\$(36)	\$(48)

	For the Three Months Ended					
NET INVESTMENT INCOME YIELD	September 30, 2021	June 30, 2021	March 31, 2021	December 31, 2020	September 30, 2020	
Investment income yield (1)	5.29%	5.21%	5.25%	4.70%	4.56%	
Investment fees and expenses (2)	(0.13)%	(0.13)%	(0.13)%	(0.14)%	(0.14)%	
Net investment income yield	5.16%	5.08%	5.12%	4.56%	4.42%	

⁽¹⁾ Yields are calculated on investment income as a percent of average quarterly asset carrying values. Investment income includes investment hedge adjustments, excludes realized gains and losses and reflects the GAAP adjustments described beginning on page A-2 of this Appendix. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.



⁽²⁾ Investment fee and expense yields are calculated as investment fees and expenses as a percent of average quarterly asset estimated fair values. Asset estimated fair values exclude collateral received in connection with our securities lending program, freestanding derivative assets and collateral received from derivative counterparties.