# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

<u> </u>		_
	FORM 10-Q	
☑ QUARTERLY REPORT PURSUANT TO SECTION	13 OR 15(d) OF THE SECURITIES EXCHANGE ACT C	DF 1934
	For the quarterly period ended June 30, 2018	
	or	
☐ TRANSITION REPORT PURSUANT TO SECTION	N 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT	OF 1934
	For the transition period from to	
	Commission File Number: 001-37905	
	Brighthouse  Financial, Inc.	
	(Exact name of registrant as specified in its charter)	
Delaware		81-3846992
(State of incorporation)		(I.R.S. Employer Identification No.)
11225 North Community House Road, Charlotte, No	rth Carolina	28277
(Address of principal executive offices)		(Zip Code)
	(980) 365-7100	
	(Registrant's telephone number, including area code)	
Indicate by check mark whether the registrant: (1) has filed all reports require registrant was required to file such reports), and (2) has been subject to such fili		of 1934 during the preceding 12 months (or for such shorter period that the
Indicate by check mark whether the registrant has submitted electronically and (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter		
Indicate by check mark whether the registrant is a large accelerated filer, an a filer, "accelerated filer," "smaller reporting company" and "emerging growth company" and "emerging growth company".		or an emerging growth company. See the definitions of "large accelerated $% \left( 1\right) =\left( 1\right) \left( 1\right) \left$
Large accelerated filer □		Accelerated filer $\ \Box$
Non-accelerated filer ☑ (Do not check if a smaller reporting company)		Smaller reporting company $\ \square$
Emerging growth company $\ \square$		
If an emerging growth company, indicate by check mark if the registrant has ele 13(a) of the Exchange Act. $\ \Box$	ected not to use the extended transition period for complying with any	new or revised financial accounting standards provided pursuant to Section

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  $\square$  No  $\square$ 

 $At \ August \ 7, 2018, 119,782,668 \ shares \ of the \ registrant's \ common \ stock, \$0.01 \ par \ value \ per \ share, \ were \ outstanding.$ 

# **Table of Contents**

D. 4I E		<u>Page</u>
Item 1.	<ul> <li>nancial Information</li> <li>Consolidated and Combined Financial Statements (at June 30, 2018 (Unaudited) and December 31, 2017 and for the Three Months and Six Months Ended June 30, 2018 and 2017 (Unaudited)):</li> </ul>	
	Interim Condensed Consolidated Balance Sheets	<u>2</u>
	Interim Condensed Consolidated and Combined Statements of Operations and Comprehensive Income (Loss).	<u>3</u>
	Interim Condensed Consolidated and Combined Statements of Equity	<u>4</u>
	Interim Condensed Consolidated and Combined Statements of Cash Flows	<u>5</u>
	Notes to the Interim Condensed Consolidated and Combined Financial Statements:	
	Note 1 — Business, Basis of Presentation and Summary of Significant Accounting Policies	<u>6</u>
	Note 2 — Segment Information	<u>8</u>
	Note 3 — Insurance	<u>12</u>
	Note 4 — Investments	<u>14</u>
	Note 5 — Derivatives	<u>26</u>
	Note 6 — Fair Value	<u>38</u>
	Note 7 — Long-term Debt	<u>52</u>
	Note 8 — Equity	<u>52</u>
	Note 9 — Other Revenues and Other Expenses	<u>56</u>
	Note 10 — Earnings Per Share	<u>57</u>
	Note 11 — Contingencies, Commitments and Guarantees	<u>57</u>
	Note 12 — Related Party Transactions	<u>60</u>
	Note 13 — Subsequent Event	<u>62</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>63</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>112</u>
Item 4.	Controls and Procedures	<u>112</u>
Part II — C	Other Information	
Item 1.	<u>Legal Proceedings</u>	<u>113</u>
Item 1A.	Risk Factors	<u>113</u>
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	<u>114</u>
Item 4.	Mine Safety Disclosures	<u>114</u>
Item 6.	Exhibits	115

<u>117</u>

**Signatures** 

#### Part I — Financial Information

Item 1. Financial Statements

# **Brighthouse Financial, Inc.**

# Interim Condensed Consolidated Balance Sheets June 30, 2018 (Unaudited) and December 31, 2017

(In millions, except share and per share data)

	J	June 30, 2018	Decei	nber 31, 2017
Assets				
Investments:				
Fixed maturity securities available-for-sale, at estimated fair value (amortized cost: \$60,081 and \$60,173, respectively)	\$	62,343	\$	64,991
Equity securities, at estimated fair value (cost: \$140 and \$142, respectively)		153		161
Mortgage loans (net of valuation allowances of \$51 and \$47, respectively; includes \$96 and \$115, respectively, at estimated fair value, relating to variable interest entities)		12,337		10,742
Policy loans		1,458		1,523
Real estate joint ventures		449		433
Other limited partnership interests		1,706		1,669
Short-term investments, principally at estimated fair value		177		312
Other invested assets, principally at estimated fair value		2,305		2,507
Total investments		80,928		82,338
Cash and cash equivalents, principally at estimated fair value		2,135		1,857
Accrued investment income (includes \$0 and \$1, respectively, relating to variable interest entities)		607		601
Premiums, reinsurance and other receivables		13,593		13,525
Deferred policy acquisition costs and value of business acquired		5,968		6,286
Current income tax recoverable		814		740
Other assets		580		588
Separate account assets		111,587		118,257
Total assets	\$	216,212	\$	224,192
Liabilities and Equity			-	
Liabilities				
Future policy benefits	\$	35,816	\$	36,616
Policyholder account balances		38,407		37,783
Other policy-related balances		2,941		2,985
Payables for collateral under securities loaned and other transactions		4,265		4,169
Long-term debt (includes \$5 and \$11, respectively, at estimated fair value, relating to variable interest entities)		3,607		3,612
Deferred income tax liability		684		927
Other liabilities		5,405		5,263
Separate account liabilities		111,587		118,257
Total liabilities		202,712	-	209,612
Contingencies, Commitments and Guarantees (Note 11)				-
Equity				
Brighthouse Financial, Inc.'s stockholders' equity:				
Common stock par value \$0.01 per share; 1,000,000,000 shares authorized; 119,773,106 shares issued and outstanding		1		1
Additional paid-in capital		12,444		12,432
Retained earnings		175		406
Accumulated other comprehensive income (loss)		815		1,676
Total Brighthouse Financial, Inc.'s stockholders' equity		13,435		14,515
Noncontrolling interests				
		65		65
Total equity  Total liabilities and equity		65 13,500		14,580

See accompanying notes to the interim condensed consolidated and combined financial statements.

# Interim Condensed Consolidated and Combined Statements of Operations and Comprehensive Income (Loss) For the Three Months and Six Months Ended June 30, 2018 and 2017 (Unaudited)

# (In millions, except share and per share data)

	Three Months Ended June 30,				Six Months Ended June 30,			
	2018		2017		2018		2017	
Revenues								
Premiums	\$ 223	\$	218	\$	452	\$	394	
Universal life and investment-type product policy fees	962		957		1,964		1,910	
Net investment income	806		766		1,623		1,548	
Other revenues	98		162		203		236	
Net investment gains (losses)	(75)		_		(79)		(55)	
Net derivative gains (losses)	 (312)		(78)		(646)		(1,043)	
Total revenues	1,702		2,025		3,517		2,990	
Expenses								
Policyholder benefits and claims	813		785		1,551		1,649	
Interest credited to policyholder account balances	269		284		536		559	
Amortization of deferred policy acquisition costs and value of business acquired	246		21		551		(127)	
Other expenses	691		614		1,309		1,178	
Total expenses	2,019		1,704		3,947		3,259	
Income (loss) before provision for income tax	 (317)		321		(430)		(269)	
Provision for income tax expense (benefit)	(79)		75		(127)		(166)	
Net income (loss)	 (238)		246		(303)		(103)	
Less: Net income (loss) attributable to noncontrolling interests	1		_		3		_	
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders	\$ (239)	\$	246	\$	(306)	\$	(103)	
Comprehensive income (loss)	\$ (160)	\$	634	\$	(1,085)	\$	526	
Less: Comprehensive income (loss) attributable to noncontrolling interests	1		_		3		_	
Comprehensive income (loss) attributable to Brighthouse Financial, Inc.	\$ (161)	\$	634	\$	(1,088)	\$	526	
Earnings per common share:								
Basic	\$ (2.01)	\$	2.05	\$	(2.56)	\$	(0.86)	
Diluted	\$ (2.01)	\$	2.05	\$	(2.56)	\$	(0.86)	

See accompanying notes to the interim condensed consolidated and combined financial statements.

Net income (loss)

net of income tax

Balance at June 30, 2017

Other comprehensive income (loss),

# **Brighthouse Financial, Inc.**

# Interim Condensed Consolidated and Combined Statements of Equity For the Six Months Ended June 30, 2018 and 2017 (Unaudited)

# (In millions)

	0	older's Net estment	ommon Stock	Additional aid-in Capital	E	etained arnings Deficit)		Accumulated Other Comprehensive Income (Loss)	Fi	Brighthouse nancial, Inc.'s tockholders' Equity	No	oncontrolling Interests	To	otal Equity
Balance at December 31, 2017	\$		\$ 1	\$ 12,432	\$	406	\$	1,676	\$	14,515	\$	65	\$	14,580
Cumulative effect of change in accounting principle and other, net of income tax (Note 1)						75		(79)		(4)				(4)
Balance at January 1, 2018		_	1	12,432		481		1,597		14,511		65		14,576
Share-based compensation				12						12				12
Change in noncontrolling interests										_		(3)		(3)
Net income (loss)						(306)				(306)		3		(303)
Other comprehensive income (loss), net of income tax								(782)		(782)				(782)
Balance at June 30, 2018	\$	_	\$ 1	\$ 12,444	\$	175	\$	815	\$	13,435	\$	65	\$	13,500
							_						_	
		older's Net estment	ommon Stock	Additional aid-in Capital	E	etained arnings Deficit)		Accumulated Other Comprehensive Income (Loss)	Fi	Brighthouse nancial, Inc.'s tockholders' Equity	No	oncontrolling Interests	To	otal Equity
Balance at December 31, 2016	\$	13,597	\$ _	\$ _	\$	_	\$	1,265	\$	14,862	\$	_	\$	14,862
Change in net investment		1,027								1,027				1,027
Change in noncontrolling interests												50		50

See accompanying notes to the interim condensed consolidated and combined financial statements.

(103)

629

16,415

629

1,894

\$

\$

(103)

629

\$ 16,465

50

\$

(103)

14,521

\$

# Interim Condensed Consolidated and Combined Statements of Cash Flows For the Six Months Ended June 30, 2018 and 2017 (Unaudited)

# (In millions)

	]	Months Ended une 30,	
	2018		2017
Net cash provided by (used in) operating activities	\$ 1,017	\$	1,325
Cash flows from investing activities			
Sales, maturities and repayments of:			
Fixed maturity securities	7,601		6,909
Equity securities	12		40
Mortgage loans	299		369
Real estate and real estate joint ventures	82		12
Other limited partnership interests	75		152
Purchases of:			
Fixed maturity securities	(7,394	)	(7,531)
Equity securities	(1	)	(2)
Mortgage loans	(1,916	)	(1,196)
Real estate and real estate joint ventures	(27	)	(92)
Other limited partnership interests	(99	)	(109)
Cash received in connection with freestanding derivatives	722		1,768
Cash paid in connection with freestanding derivatives	(1,570	)	(2,721)
Net change in policy loans	65		4
Net change in short-term investments	135		43
Net change in other invested assets	(7		(9)
Other, net	· _		2
Net cash provided by (used in) investing activities	(2,023	)	(2,361)
Cash flows from financing activities		<u></u>	() /
Policyholder account balances:			
Deposits	3,018		2,210
Withdrawals	(1,567		(1,591)
Net change in payables for collateral under securities loaned and other transactions	96		(196)
Long-term debt issued			2,988
Long-term debt repaid	(6	)	(7)
Collateral financing arrangements repaid	(0	,	(2,797)
Cash received from MetLife, Inc. in connection with shareholder's net investment	_		293
Cash paid to MetLife, Inc. in connection with shareholder's net investment	_		(668)
Financing element on certain derivative instruments and other derivative related transactions, net	(226		, ,
Other, net	(226		46
Net cash provided by (used in) financing activities	(31		(27)
Change in cash, cash equivalents and restricted cash	1,284		251
Cash, cash equivalents and restricted cash, beginning of period	278		(785)
Cash, cash equivalents and restricted cash, end of period	1,857		5,228
Supplemental disclosures of cash flow information	\$ 2,135	\$	4,443
Net cash paid (received) for:			
Interest	\$ 80		89
Income tax	\$ 3	\$	45
Non-cash transactions:			
Transfer of fixed maturity securities to former affiliates	<u>\$</u>	\$	293
Reduction of policyholder account balances in connection with reinsurance transactions	\$	\$	293

 $See\ accompanying\ notes\ to\ the\ interim\ condensed\ consolidated\ and\ combined\ financial\ statements.$ 

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited)

#### 1. Business, Basis of Presentation and Summary of Significant Accounting Policies

#### **Business**

"Brighthouse" and the "Company" refer to Brighthouse Financial, Inc. and its subsidiaries. Brighthouse Financial, Inc. is a holding company formed to own the legal entities that historically operated a substantial portion of the former Retail segment of MetLife, Inc. (together with its subsidiaries and affiliates, "MetLife"). Brighthouse Financial, Inc. was incorporated in Delaware on August 1, 2016 in preparation for MetLife, Inc.'s separation of a substantial portion of its former Retail segment, as well as certain portions of its Corporate Benefit Funding segment (the "Separation"), which was completed on August 4, 2017.

In connection with the Separation, 80.8% of MetLife, Inc.'s interest in Brighthouse Financial, Inc. was distributed to holders of MetLife, Inc.'s common stock and MetLife, Inc. retained the remaining 19.2%. On June 14, 2018, MetLife, Inc. divested its remaining shares of Brighthouse Financial, Inc. common stock (the "MetLife Divestiture"). As a result, MetLife, Inc. and its subsidiaries and affiliates are no longer considered related parties subsequent to the MetLife Divestiture.

The Company offers a range of individual annuities and individual life insurance products. The Company reports results through three segments: Annuities, Life and Run-off. In addition, the Company reports certain of its results in Corporate & Other.

#### **Basis of Presentation**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP") requires management to adopt accounting policies and make estimates and assumptions that affect amounts reported on the interim condensed consolidated and combined financial statements. In applying these policies and estimates, management makes subjective and complex judgments that frequently require assumptions about matters that are inherently uncertain. Many of these policies, estimates and related judgments are common in the insurance and financial services industries; others are specific to the Company's business and operations. Actual results could differ from these estimates.

#### Consolidation

The financial statements presented in this quarterly report for periods on or after the Separation are presented on a consolidated basis and include the financial position, results of operations and cash flows of the Company. The accompanying interim condensed consolidated financial statements include the accounts of Brighthouse Financial, Inc. and its subsidiaries, as well as partnerships and joint ventures in which the Company has control, and variable interest entities ("VIEs") for which the Company is the primary beneficiary. Intercompany accounts and transactions have been eliminated.

The Company uses the equity method of accounting for equity securities when it has significant influence or at least 20% interest and for real estate joint ventures and other limited partnership interests ("investee") when it has more than a minor ownership interest or more than a minor influence over the investee's operations. The Company generally recognizes its share of the investee's earnings on a three-month lag in instances where the investee's financial information is not sufficiently timely or when the investee's reporting period differs from the Company's reporting period. When the Company has virtually no influence over the investee's operations, the investment is carried at fair value.

#### Combination

The financial statements for the periods prior to the Separation are presented on a combined basis and reflect the historical combined results of operations and cash flows for the periods presented. The combined statement of operations reflects certain corporate expenses allocated to the Company by MetLife for certain corporate functions and for shared services provided by MetLife. These expenses have been allocated to the Company based on direct usage or benefit where specifically identifiable, with the remainder allocated based upon other reasonable allocation measures. The Company considers the expense methodology and results to be reasonable for all periods presented. See Note 12 for further information on expenses allocated by MetLife.

The Company previously recorded affiliated transactions with certain MetLife subsidiaries which were not included in the combined financial statements of the Company.

The income tax amounts in these combined financial statements have been calculated based on a modified separate return methodology, with benefits for losses, and presented as if each company was a separate taxpayer in its respective jurisdiction.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 1. Business, Basis of Presentation and Summary of Significant Accounting Policies (continued)

The historical financial results in the combined financial statements presented may not be indicative of the results that would have been achieved by the Company had it operated as a separate, stand-alone entity during the periods presented. The combined financial statements presented do not reflect any changes that may occur in the Company's financing and operations in connection with or as a result of the Separation. Management believes that the combined financial statements include all adjustments necessary for a fair presentation of the business.

#### **Reclassifications**

Certain amounts in the prior year periods' interim condensed consolidated and combined financial statements and related footnotes thereto have been reclassified to conform to the 2018 presentation as discussed throughout the Notes to the Interim Condensed Consolidated and Combined Financial Statements. Additionally, effective January 1, 2018 the Company recorded an increase to other liabilities of \$46 million, a decrease to deferred tax liabilities of \$22 million, a decrease to accumulated other comprehensive income ("AOCI") of \$64 million, and an increase to retained earnings of \$40 million, to reflect an adjustment, net of tax, to prior year accretion of certain investments in redeemable preferred stock.

The accompanying interim condensed consolidated and combined financial statements are unaudited and reflect all adjustments (including normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows for the interim periods presented in conformity with GAAP. Interim results are not necessarily indicative of full year performance. The December 31, 2017 consolidated balance sheet data was derived from audited consolidated financial statements included in Brighthouse Financial, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2017 (the "2017 Annual Report"), which include all disclosures required by GAAP. Therefore, these interim condensed consolidated and combined financial statements should be read in conjunction with the consolidated and combined financial statements of the Company included in the 2017 Annual Report.

#### Adoption of New Accounting Pronouncements

Changes to GAAP are established by the Financial Accounting Standards Board ("FASB") in the form of accounting standards updates ("ASUs") to the FASB Accounting Standards Codification. The Company considers the applicability and impact of all ASUs. ASUs not listed below were assessed and determined to be either not applicable or are not expected to have a material impact on the Company's financial statements. The following table provides a description of new ASUs issued by the FASB and the expected impact of the adoption on the Company's financial statements.

ASUs adopted as of June 30, 2018 are summarized in the table below.

Standard	Description	Effective Date	Impact on Financial Statements
ASU 2016-01, Financial Instruments - Overall: Recognition and Measurement of Financial Assets and Financial Liabilities	The new guidance changes the current accounting guidance related to (i) the classification and measurement of certain equity investments, (ii) the presentation of changes in the fair value of financial liabilities measured under the fair value option ("FVO") that are due to instrument-specific credit risk, and (iii) certain disclosures associated with the fair value of financial instruments. Additionally, there will no longer be a requirement to assess equity securities for impairment since such securities will be measured at fair value through net income.	the modified retrospective method	The Company 1) reclassified net unrealized gains related to equity securities previously classified as available-for-sale ("AFS") from AOCI to retained earnings and 2) increased the carrying value of equity investments previously accounted for under the cost method to estimated fair value. The cumulative effect of the adoption is a net increase to retained earnings of \$38 million and a net decrease of \$15 million to AOCI, after taxes.
ASU 2014-09, Revenue from Contracts with Customers (Topic 606)	For those contracts that are impacted, the guidance will require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled, in exchange for those goods or services.	the modified retrospective method	The adoption did not have an impact on the Company's financial statements other than expanded disclosures in Note 9.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 1. Business, Basis of Presentation and Summary of Significant Accounting Policies (continued)

ASUs issued but not yet adopted as of June 30, 2018 are summarized in the table below.

Standard	Description	Effective Date	Impact on Financial Statements
ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities	The amendments to Topic 815 (i) refine and expand the criteria for achieving hedge accounting on certain hedging strategies, (ii) require the earnings effect of the hedging instrument be presented in the same line item in which the earnings effect of the hedged item is reported, and (iii) eliminate the requirement to separately measure and report hedge ineffectiveness.	modified retrospective method (with early adoption permitted)	The Company does not expect a material impact on its financial statements from adoption of the new guidance.
ASU 2016-13, Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments	The amendments to Topic 326 replace the incurred loss impairment methodology for certain financial instruments with one that reflects expected credit losses based on historical loss information, current conditions, and reasonable and supportable forecasts. The new guidance also requires that an other-than- temporary impairment ("OTTI") on a debt security will be recognized as an allowance going forward, such that improvements in expected future cash flows after an impairment will no longer be reflected as a prospective yield adjustment through net investment income, but rather a reversal of the previous impairment and recognized through realized investment gains and losses.	the modified retrospective method (with early adoption permitted beginning January 1, 2019)	The Company is currently evaluating the impact of this guidance on its financial statements, with the most significant impact expected to be earlier recognition of credit losses on mortgage loan investments.
ASU 2016-02, Leases - Topic 842	The new guidance will require a lessee to recognize assets and liabilities for leases with lease terms of more than 12 months. Leases would be classified as finance or operating leases and both types of leases will be recognized on the balance sheet. Lessor accounting will remain largely unchanged from current guidance except for certain targeted changes. The amendments also require new qualitative and quantitative disclosures.	the modified retrospective method (with early adoption permitted)	The Company is currently evaluating the impact of this guidance on its financial statements, with the most significant impact expected to be a gross-up of certain lease assets and liabilities on the balance sheet.

# 2. Segment Information

The Company is organized into three segments: Annuities; Life; and Run-off. In addition, the Company reports certain of its results of operations in Corporate & Other.

#### **Annuities**

The Annuities segment consists of a variety of variable, fixed, index-linked and income annuities designed to address contract holders' needs for protected wealth accumulation on a tax-deferred basis, wealth transfer and income security.

#### <u>Life</u>

The Life segment consists of insurance products and services, including term, whole, universal and variable life products designed to address policyholders' needs for financial security and protected wealth transfer, which may be provided on a tax-advantaged basis.

# Run-off

The Run-off segment consists of products no longer actively sold and which are separately managed, including structured settlements, pension risk transfer contracts, certain company-owned life insurance policies, funding agreements and universal life with secondary guarantees.

# Corporate & Other

Corporate & Other contains the excess capital not allocated to the segments and interest expense related to the majority of the Company's outstanding debt, as well as expenses associated with certain legal proceedings and income tax audit issues. Corporate & Other also includes the elimination of intersegment amounts, long term care and workers compensation business reinsured through 100% quota share reinsurance agreements, and term life insurance sold direct to consumers, which is no longer being offered for new sales.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 2. Segment Information (continued)

#### Financial Measures and Segment Accounting Policies

Adjusted earnings is a financial measure used by management to evaluate performance, allocate resources and facilitate comparisons to industry results. Consistent with GAAP guidance for segment reporting, adjusted earnings is also used to measure segment performance. The Company believes the presentation of adjusted earnings, as the Company measures it for management purposes, enhances the understanding of its performance by the investor community. Adjusted earnings should not be viewed as a substitute for net income (loss) available to Brighthouse Financial, Inc.'s common shareholders, and excludes net income (loss) attributable to noncontrolling interests.

Adjusted earnings, which may be positive or negative, focuses on the Company's primary businesses principally by excluding the impact of market volatility, which could distort trends, as well as businesses that have been or will be sold or exited by the Company, referred to as divested businesses.

The following are the significant items excluded from total revenues, net of income tax, in calculating adjusted earnings:

- Net investment gains (losses);
- Net derivative gains (losses) except earned income on derivatives and amortization of premium on derivatives that are hedges of investments or that are used to replicate certain investments, but do not qualify for hedge accounting treatment; and
- Amortization of unearned revenue related to net investment gains (losses) and net derivative gains (losses) and certain variable annuity guaranteed minimum income benefits ("GMIBs") fees ("GMIB Fees").

The following are the significant items excluded from total expenses, net of income tax, in calculating adjusted earnings:

- Amounts associated with benefits and hedging costs related to GMIBs ("GMIB Costs");
- Amounts associated with periodic crediting rate adjustments based on the total return of a contractually referenced pool of assets and market value adjustments associated with surrenders or terminations of contracts ("Market Value Adjustments"); and
- Amortization of deferred policy acquisition cost ("DAC") and value of business acquired ("VOBA") related to: (i) net investment gains (losses), (ii) net derivative gains (losses), (iii) GMIB Fees and GMIB Costs and (iv) Market Value Adjustments.

The tax impact of the adjustments mentioned above are calculated net of the U.S. statutory tax rate, which could differ from the Company's effective tax rate.

Set forth in the tables below is certain financial information with respect to the Company's segments, as well as Corporate & Other, for the three months and six months ended June 30, 2018 and 2017 and at June 30, 2018 and December 31, 2017. The segment accounting policies are the same as those used to prepare the Company's condensed consolidated and combined financial statements, except for the adjustments to calculate adjusted earnings described above. In addition, segment accounting policies include the methods of capital allocation described below.

Beginning in the first quarter of 2018, the Company changed the methodology for how capital is allocated to segments and, in some cases, products (the "Portfolio Realignment"). Segment investment and capitalization targets are now based on statutory oriented risk principles and metrics. Segment invested assets backing liabilities are based on net statutory liabilities plus excess capital. For the variable annuity business, the excess capital held is based on the target statutory total asset requirement consistent with the Company's variable annuity risk management strategy discussed in the 2017 Annual Report. For insurance businesses other than variable annuities, excess capital held is based on a percentage of required statutory risk-based capital. Assets in excess of those allocated to the segments, if any, are held in Corporate & Other. Segment net investment income reflects the performance of each segment's respective invested assets.

Previously, invested assets held in the segments were based on net GAAP liabilities. Excess capital was retained in Corporate & Other and allocated to segments based on an internally developed statistics based capital model intended to capture the material risks to which the Company was exposed (referred to as "allocated equity"). Surplus assets in excess of the combined allocations to the segments were held in Corporate & Other with net investment income being credited back to the segments at a predetermined rate. Any excess or shortfall in net investment income from surplus assets was recognized in Corporate & Other.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 2. Segment Information (continued)

The Portfolio Realignment had no effect on the Company's consolidated net income (loss) or adjusted earnings, but it did impact segment results for the six months ended June 30, 2018. It was not practicable to determine the impact of the Portfolio Realignment to adjusted earnings in prior periods; however, the Company estimates that pre-tax adjusted earnings in the Life segment for the six months ended June 30, 2018 increased between \$60 million and \$70 million as a result of the change, with most of the offsetting impact in the Run-off segment. Impacts to the Annuities segment and Corporate & Other would not have been significantly different under the previous allocation method.

In addition, the total assets recognized in the segments changed as a result of the Portfolio Realignment. Total assets (on a book value basis) in the Annuities and Life segments increased approximately \$2 billion and approximately \$5 billion, respectively, under the new allocation method. The Run-off segment and Corporate & Other experienced decreases in total assets of approximately \$3 billion and approximately \$4 billion, respectively, as a result of the Portfolio Realignment.

**Operating Results** 

Three Months Ended June 30, 2018	An	nuities		Life	1	Run-off		Corporate & Other	Total
					(I	n millions)			
Pre-tax adjusted earnings	\$	266	\$	46	\$	(8)	\$	(124)	\$ 180
Provision for income tax expense (benefit)		45		9		(2)		(26)	26
Post-tax adjusted earnings		221		37		(6)		(98)	154
Less: Net income (loss) attributable to noncontrolling interests		_		_		_		1	1
Adjusted earnings	\$	221	\$	37	\$	(6)	\$	(99)	 153
Adjustments for:									
Net investment gains (losses)									(75)
Net derivative gains (losses)									(312)
Other adjustments to net income									(110)
Provision for income tax (expense) benefit									105
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders									\$ (239)
Interest revenue	\$	376	\$	111	\$	314	\$	11	
Interest expense	\$	_	\$	_	\$	_	\$	37	
					Ope	rating Resu	lts		
Three Months Ended June 30, 2017	A	nnuities		Life		rating Resu	lts	Corporate & Other	Total
Three Months Ended June 30, 2017	A	nnuities		Life		Run-off	lts		Total
Three Months Ended June 30, 2017  Pre-tax adjusted earnings		nnuities 313	\$	Life 23			lts \$		\$ Total 426
			\$		(	Run-off In millions)		& Öther	\$
Pre-tax adjusted earnings		313	\$	23	(	Run-off In millions) 79		& Öther	\$ 426
Pre-tax adjusted earnings Provision for income tax expense (benefit)		313 87	\$	23 11	(	Run-off In millions) 79 27		& Other  11 (23)	\$ 426 102
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings		313 87	\$	23 11	(	Run-off In millions) 79 27		& Other  11 (23)	\$ 426 102
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	\$ 426 102 324 —
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	\$ 426 102 324 —
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings Adjustments for:	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	\$ 426 102 324 —
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings Adjustments for: Net investment gains (losses)	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	\$ 426 102 324 — 324
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings Adjustments for: Net investment gains (losses) Net derivative gains (losses)	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	\$ 426 102 324 — 324 — (78)
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings Adjustments for: Net investment gains (losses) Net derivative gains (losses) Other adjustments to net income	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	\$ 426 102 324 — 324 — (78) (27)
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings Adjustments for: Net investment gains (losses) Net derivative gains (losses) Other adjustments to net income Provision for income tax (expense) benefit	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	426 102 324 — 324 — (78) (27) 27
Pre-tax adjusted earnings Provision for income tax expense (benefit) Post-tax adjusted earnings Less: Net income (loss) attributable to noncontrolling interests Adjusted earnings Adjustments for: Net investment gains (losses) Net derivative gains (losses) Other adjustments to net income Provision for income tax (expense) benefit	\$	313 87 226 —	_	23 11 12 —	\$	Run-off In millions) 79 27 52	\$	8 Ôther  11 (23) 34 —	426 102 324 — 324 — (78) (27) 27

Interest expense

# **Brighthouse Financial, Inc.**

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 2. Segment Information (continued)

					Ope	erating Res	ults			
Six Months Ended June 30, 2018		Annuities			Run-off			Corporate & Other		Total
					(	In millions	)			
Pre-tax adjusted earnings	\$	538	\$	127	\$	55	\$	(210)	\$	510
Provision for income tax expense (benefit)		91		24		11		(55)		71
Post-tax adjusted earnings		447		103		44		(155)		439
Less: Net income (loss) attributable to noncontrolling interests		_		_		_		3		3
Adjusted earnings	\$	447	\$	103	\$	44	\$	(158)	,	436
Adjustments for:										
Net investment gains (losses)										(79)
Net derivative gains (losses)										(646
Other adjustments to net income										(215)
Provision for income tax (expense) benefit										198
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders									\$	(306
	¢	720	¢.	210	¢.	C=7	¢.	22		
Interest revenue Interest expense	\$ \$	739	\$ \$	219	\$ \$	657	\$ \$	22 74		
					Оре	erating Res	ults			
Six Months Ended June 30, 2017	Ar	nuities		Life	j	Run-off		Corporate & Other		Total
					(	In millions	)			
Pre-tax adjusted earnings	\$	623	\$	8	\$	153	\$	34	\$	818
Provision for income tax expense (benefit)		169		3		52		(10)		214
Post-tax adjusted earnings		454		5		101		44		604
Less: Net income (loss) attributable to noncontrolling interests		_		_		_		_		_
Adjusted earnings	\$	454	\$	5	\$	101	\$	44		604
Adjustments for:										
Net investment gains (losses)										(55
Net derivative gains (losses)										(1,043
Other adjustments to net income										11
Provision for income tax (expense) benefit										380
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders									\$	(103
Interest revenue	\$	638	\$	176	\$	712	\$	124		
interest revenue	Ψ	050	Ψ	1/0	Ψ	/12	Ψ	144		

\$

— \$

23 \$

58

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 2. Segment Information (continued)

The following table presents total revenues with respect to the Company's segments, as well as Corporate & Other:

	 Three En	ıs		Six Months Ended June 30,			
	 2018		2017		2018		2017
			(In m	illions)			
Annuities	\$ 1,146	\$	1,126	\$	2,293	\$	2,200
Life	339		305		708		595
Run-off	510		545		1,058		1,084
Corporate & Other	31		82		65		171
Adjustments	(324)		(33)		(607)		(1,060)
Total	\$ 1,702	\$	2,025	\$	3,517	\$	2,990

The following table presents total assets with respect to the Company's segments, as well as Corporate & Other, at:

	 June 30, 2018	Dec	ember 31, 2017			
	(In millions)					
Annuities	\$ 151,856	\$	154,667			
Life	19,790		18,049			
Run-off	32,472		36,824			
Corporate & Other	12,094		14,652			
Total	\$ 216,212	\$	224,192			

#### 3. Insurance

#### Guarantees

As discussed in Notes 1 and 3 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report, the Company issues variable annuity products with guaranteed minimum benefits. Guaranteed minimum accumulation benefits ("GMABs"), the non-life contingent portion of guaranteed minimum withdrawal benefits ("GMWBs") and the portion of certain GMIBs that do not require annuitization are accounted for as embedded derivatives in policyholder account balances and are further discussed in Note 5.

The Company also issues universal and variable life contracts where the Company contractually guarantees to the contract holder a secondary guarantee.

Information regarding the Company's guarantee exposure was as follows at:

		Jun	e 30, 2018			December 31, 2017				
	_	In the Event of Death	I	At Annuitization		In the ent of Death	At Annuitizatio			
		(Dollars in millions)								
Annuity Contracts (1), (2)										
Variable Annuity Guarantees										
Total account value (3)	\$	109,725	\$	63,534	\$	115,147	\$	67,110		
Separate account value	\$	104,555	\$	62,264	\$	109,792	\$	65,782		
Net amount at risk	\$	6,534	(4) \$	2,604	(5) \$	5,261	(4) \$	2,642	(5)	
Average attained age of contract holders		68 years		68 years		68 years		68 years		

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 3. Insurance (continued)

	June 30, 2	2018	Decembe	er 31, 2017			
	Secondary Guarantees (Dollars in millions)						
Universal Life Contracts							
Total account value (3)	\$	6,154	\$	6,244			
Net amount at risk (6)	\$	74,152	\$	75,304			
Average attained age of policyholders		65 years		64 years			
Variable Life Contracts							
Total account value (3)	\$	3,393	\$	3,379			
Net amount at risk (6)	\$	23,691	\$	24,546			
Average attained age of policyholders		49 years		49 years			

- (1) The Company's annuity contracts with guarantees may offer more than one type of guarantee in each contract. Therefore, the amounts listed above may not be mutually exclusive.
- (2) Includes direct business, but excludes offsets from hedging or reinsurance, if any. Therefore, the net amount at risk presented reflects the economic exposures of living and death benefit guarantees associated with variable annuities, but not necessarily their impact on the Company. See Note 5 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report for a discussion of guaranteed minimum benefits which have been reinsured.
- (3) Includes the contract holder's investments in the general account and separate account, if applicable.
- (4) Defined as the death benefit less the total account value, as of the balance sheet date. It represents the amount of the claim that the Company would incur if death claims were filed on all contracts on the balance sheet date and includes any additional contractual claims associated with riders purchased to assist with covering income taxes payable upon death.
- (5) Defined as the amount (if any) that would be required to be added to the total account value to purchase a lifetime income stream, based on current annuity rates, equal to the minimum amount provided under the guaranteed benefit. This amount represents the Company's potential economic exposure to such guarantees in the event all contract holders were to annuitize on the balance sheet date, even though the contracts contain terms that allow annuitization of the guaranteed amount only after the 10th anniversary of the contract, which not all contract holders have achieved.
- (6) Defined as the guarantee amount less the account value, as of the balance sheet date. It represents the amount of the claim that the Company would incur if death claims were filed on all contracts on the balance sheet date.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments

See Note 6 for information about the fair value hierarchy for investments and the related valuation methodologies.

#### **Fixed Maturity Securities AFS**

#### Fixed Maturity Securities AFS by Sector

The following table presents the fixed maturity securities AFS by sector at:

		June 30, 2018						December 31, 2017											
					Gro	ss Unrealized			F	Estimated			Gross Unrealized					Estimated	
	A	Amortized Cost		Gains	7	Temporary Losses		OTTI sses (1)		Fair Value	Α	amortized Cost	Gains	1	Temporary Losses		OTTI sses (1)		Fair Value
										(In mill	ions)								
Fixed maturity securities: (2)																			
U.S. corporate	\$	22,965	\$	984	\$	445	\$	_	\$	23,504	\$	21,190	\$ 1,859	\$	92	\$	_	\$	22,957
U.S. government and agency		11,243		1,409		194		_		12,458		14,548	1,862		118		_		16,292
RMBS		7,784		251		180		(4)		7,859		7,749	285		60		(3)		7,977
Foreign corporate		6,972		175		183		_		6,964		6,703	386		66		_		7,023
State and political subdivision		3,648		453		26		(2)		4,077		3,635	553		6		1		4,181
CMBS		4,099		11		88		(1)		4,023		3,386	53		17		(1)		3,423
ABS		2,074		14		5		_		2,083		1,810	21		2		_		1,829
Foreign government		1,296		105		26		_		1,375		1,152	161		4		_		1,309
Total fixed maturity securities	\$	60,081	\$	3,402	\$	1,147	\$	(7)	\$	62,343	\$	60,173	\$ 5,180	\$	365	\$	(3)	\$	64,991

- (1) Noncredit OTTI losses included in AOCI in an unrealized gain position are due to increases in estimated fair value subsequent to initial recognition of noncredit losses on such securities. See also "— Net Unrealized Investment Gains (Losses)."
- (2) Redeemable preferred stock is reported within U.S. corporate and foreign corporate fixed maturity securities. Included within fixed maturity securities are structured securities including residential mortgage-backed securities ("RMBS"), commercial mortgage-backed securities ("CMBS") and asset-backed securities ("ABS") (collectively, "Structured Securities").

The Company held non-income producing fixed maturity securities with an estimated fair value of \$6 million and \$4 million with unrealized gains (losses) of \$2 million and (\$2) million at June 30, 2018 and December 31, 2017, respectively.

#### **Maturities of Fixed Maturity Securities**

The amortized cost and estimated fair value of fixed maturity securities, by contractual maturity date, were as follows at June 30, 2018:

	Due in One Year or Less	Ye	e After One ar Through Five Years	ue After Five Years ough Ten Years	Due	After Ten Years	Structured Securities	Total Fixed Maturity Securities
				(In mil	lions)			
Amortized cost	\$ 1,759	\$	8,553	\$ 11,677	\$	24,135	\$ 13,957	\$ 60,081
Estimated fair value	\$ 1,766	\$	8,641	\$ 11,570	\$	26,401	\$ 13,965	\$ 62,343

Actual maturities may differ from contractual maturities due to the exercise of call or prepayment options. Fixed maturity securities not due at a single maturity date have been presented in the year of final contractual maturity. Structured Securities are shown separately, as they are not due at a single maturity.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

#### Continuous Gross Unrealized Losses for Fixed Maturity Securities AFS by Sector

The following table presents the estimated fair value and gross unrealized losses of fixed maturity securities AFS in an unrealized loss position, aggregated by sector and by length of time that the securities have been in a continuous unrealized loss position at:

	June 30, 2018								December 31, 2017								
		Less tha	n 12 N	Months	]	Equal to or Grea	iter th	an 12 Months		Less than 12 Months				Equal to or Greater than 12 Mon			
	I	Estimated Fair Value		Gross Unrealized Losses		Estimated Fair Value		Gross Unrealized Losses		stimated Fair Value	Gross Unrealized Losses			Estimated Fair Value		Gross Unrealized Losses	
								(Dollars in	millio	ns)							
Fixed maturity securities:																	
U.S. corporate	\$	9,676	\$	324	\$	1,264	\$	121	\$	1,783	\$	21	\$	1,451	\$	71	
U.S. government and agency		2,822		64		1,318		130		4,962		38		1,573		80	
RMBS		3,279		97		1,140		79		2,367		14		1,332		43	
Foreign corporate		2,986		107		462		76		637		8		603		58	
State and political subdivision		577		16		102		8		170		3		106		4	
CMBS		2,955		67		344		20		619		6		335		10	
ABS		735		4		33		1		170		_		74		2	
Foreign government		502		21		87		5		155		2		69		2	
Total fixed maturity securities	\$	23,532	\$	700	\$	4,750	\$	440	\$	10,863	\$	92	\$	5,543	\$	270	
Total number of securities in an unrealized loss position		2,799			=	592	=			911	=		=	638			

#### Evaluation of AFS Securities for OTTI and Evaluating Temporarily Impaired AFS Securities

# **Evaluation and Measurement Methodologies**

Management considers a wide range of factors about the security issuer and uses its best judgment in evaluating the cause of the decline in the estimated fair value of the security and in assessing the prospects for near-term recovery. Inherent in management's evaluation of the security are assumptions and estimates about the operations of the issuer and its future earnings potential. Considerations used in the impairment evaluation process include, but are not limited to: (i) the length of time and the extent to which the estimated fair value has been below amortized cost; (ii) the potential for impairments when the issuer is experiencing significant financial difficulties; (iii) the potential for impairments in an entire industry sector or sub-sector; (iv) the potential for impairments in certain economically depressed geographic locations; (v) the potential for impairments where the issuer, series of issuers or industry has suffered a catastrophic loss or has exhausted natural resources; (vi) whether the Company has the intent to sell or will more likely than not be required to sell a particular security before the decline in estimated fair value below amortized cost recovers; (vii) with respect to Structured Securities, changes in forecasted cash flows after considering the quality of underlying collateral, expected prepayment speeds, current and forecasted loss severity, consideration of the payment terms of the underlying assets backing a particular security, and the payment priority within the tranche structure of the security; (viii) the potential for impairments due to weakening of foreign currencies on non-functional currency denominated fixed maturity securities that are near maturity; and (ix) other subjective factors, including concentrations and information obtained from regulators and rating agencies.

### **Current Period Evaluation**

Based on the Company's current evaluation of its AFS securities in an unrealized loss position in accordance with its impairment policy, and the Company's current intentions and assessments (as applicable to the type of security) about holding, selling and any requirements to sell these securities, the Company concluded that these securities were not other-than-temporarily impaired at June 30, 2018.

Gross unrealized losses on fixed maturity securities increased \$778 million during the six months ended June 30, 2018 to \$1.1 billion. The increase in gross unrealized losses for the six months ended June 30, 2018 was primarily attributable to increasing longer-term interest rates and widening credit spreads.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

At June 30, 2018, \$2 million of the total \$1.1 billion of gross unrealized losses were from seven fixed maturity securities with an unrealized loss position of 20% or more of amortized cost for six months or greater.

#### Mortgage Loans

#### Mortgage Loans by Portfolio Segment

Mortgage loans are summarized as follows at:

	June 30, 2018				December	131, 2017	
		Carrying Value	% of Total		rying lue	% of Total	
			(Dollars i	n millions)			
Mortgage loans:							
Commercial	\$	8,085	65.5 %	\$	7,260	67.5 %	
Agricultural		2,630	21.3		2,276	21.2	
Residential		1,577	12.8		1,138	10.6	
Subtotal (1)		12,292	99.6	,	10,674	99.3	
Valuation allowances (2)		(51)	(0.4)		(47)	(0.4)	
Subtotal mortgage loans, net		12,241	99.2	,	10,627	98.9	
Commercial mortgage loans held by CSEs — FVO		96	0.8		115	1.1	
Total mortgage loans, net	\$	12,337	100.0 %	\$	10,742	100.0 %	

<sup>(1)</sup> Purchases of mortgage loans from third parties were \$518 million and \$604 million for the three months and six months ended June 30, 2018, respectively, and \$147 million and \$307 million for the three months and six months ended June 30, 2017, respectively, and were primarily comprised of residential mortgage loans.

(2) The valuation allowances were primarily from collective evaluation (non-specific loan related).

See "— Variable Interest Entities" for discussion of consolidated securitization entities ("CSEs").

Information on commercial, agricultural and residential mortgage loans is presented in the tables below. Information on commercial mortgage loans held by CSEs — FVO is presented in Note 6. The Company elects the FVO for certain commercial mortgage loans and related long-term debt that are managed on a total return basis.

# Valuation Allowance Methodology

Mortgage loans are considered to be impaired when it is probable that, based upon current information and events, the Company will be unable to collect all amounts due under the loan agreement. Specific valuation allowances are established using the same methodology for all three portfolio segments as the excess carrying value of a loan over either (i) the present value of expected future cash flows discounted at the loan's original effective interest rate, (ii) the estimated fair value of the loan's underlying collateral if the loan is in the process of foreclosure or otherwise collateral dependent, or (iii) the loan's observable market price. A common evaluation framework is used for establishing non-specific valuation allowances for all loan portfolio segments; however, a separate non-specific valuation allowance is calculated and maintained for each loan portfolio segment that is based on inputs unique to each loan portfolio segment. Non-specific valuation allowances are established for pools of loans with similar risk characteristics where a property-specific or market-specific risk has not been identified, but for which the Company expects to incur a credit loss. These evaluations are based upon several loan portfolio segment-specific factors, including the Company's experience for loan losses, defaults and loss severity, and loss expectations for loans with similar risk characteristics. These evaluations are revised as conditions change and new information becomes available.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 4. Investments (continued)

# Credit Quality of Commercial Mortgage Loans

The credit quality of commercial mortgage loans was as follows at:

	 Recorded Investment										
	 Debt Service Coverage Ratios							0/ 6		Estimated	0/ 6
	 > 1.20x		1.00x - 1.20x		< 1.00x		Total	% of Total		Fair Value	% of Total
					(Doll	ars i	n millions)				
June 30, 2018											
Loan-to-value ratios:											
Less than 65%	\$ 7,086	\$	115	\$	32	\$	7,233	89.5%	\$	7,270	89.6%
65% to 75%	612		107		82		801	9.9		798	9.8
76% to 80%	42		_		9		51	0.6		49	0.6
Total	\$ 7,740	\$	222	\$	123	\$	8,085	100.0%	\$	8,117	100.0%
December 31, 2017											
Loan-to-value ratios:											
Less than 65%	\$ 6,194	\$	293	\$	33	\$	6,520	89.8%	\$	6,681	90.0%
65% to 75%	642		_		14		656	9.0		658	8.9
76% to 80%	42		_		9		51	0.7		50	0.7
Greater than 80%	_		9		24		33	0.5		30	0.4
Total	\$ 6,878	\$	302	\$	80	\$	7,260	100.0%	\$	7,419	100.0%

# Credit Quality of Agricultural Mortgage Loans

The credit quality of agricultural mortgage loans was as follows at:

	June	30, 2018	Decemb	er 31, 2017
	Recorded Investment	% of Total	Recorded Investment	% of Total
		(Dollars i	n millions)	
Loan-to-value ratios:				
Less than 65%	\$ 2,403	91.4%	\$ 2,113	92.8%
65% to 75%	227	8.6	163	7.2
Total	\$ 2,630	100.0%	\$ 2,276	100.0%

The estimated fair value of agricultural mortgage loans was \$2.6 billion and \$2.3 billion at June 30, 2018 and December 31, 2017, respectively.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

# **Credit Quality of Residential Mortgage Loans**

The credit quality of residential mortgage loans was as follows at:

	 June 3	30, 2018	December 31, 2017			
	Recorded Investment	% of Total		Recorded Investment	% of Total	
		(Dollars i	n mi	llions)		
Performance indicators:						
Performing	\$ 1,548	98.2%	\$	1,106	97.2%	
Nonperforming	29	1.8		32	2.8	
Total	\$ 1,577	100.0%	\$	1,138	100.0%	

The estimated fair value of residential mortgage loans was \$1.6 billion and \$1.2 billion at June 30, 2018 and December 31, 2017, respectively.

#### Past Due, Nonaccrual and Modified Mortgage Loans

The Company has a high quality, well performing mortgage loan portfolio, with over 99% of all mortgage loans classified as performing at both June 30, 2018 and December 31, 2017. The Company defines delinquency consistent with industry practice, when mortgage loans are past due as follows: commercial and residential mortgage loans — 60 days and agricultural mortgage loans — 90 days. The Company had no commercial or agricultural mortgage loans past due and no commercial or agricultural mortgage loans in nonaccrual status at either June 30, 2018 or December 31, 2017. The recorded investment of residential mortgage loans past due and in nonaccrual status was \$29 million and \$32 million at June 30, 2018 and December 31, 2017, respectively. During the three months and six months ended June 30, 2018 and 2017, the Company did not have a significant amount of mortgage loans modified in a troubled debt restructuring.

#### Cash Equivalents

The carrying value of cash equivalents, which includes securities and other investments with an original or remaining maturity of three months or less at the time of purchase, was \$1.3 billion and \$1.4 billion at June 30, 2018 and December 31, 2017, respectively.

#### **Net Unrealized Investment Gains (Losses)**

Unrealized investment gains (losses) on fixed maturity and equity securities and the effect on DAC, VOBA, deferred sales inducements ("DSI") and future policy benefits, that would result from the realization of the unrealized gains (losses), are included in net unrealized investment gains (losses) in AOCI.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 4. Investments (continued)

The components of net unrealized investment gains (losses), included in AOCI, were as follows:

	June 30, 2018		Dece	mber 31, 2017
		(In m	illions)	
Fixed maturity securities	\$	2,247	\$	4,806
Fixed maturity securities with noncredit OTTI losses included in AOCI		7		2
Total fixed maturity securities		2,254		4,808
Equity securities		_		39
Derivatives		256		239
Other		(13)		(8)
Subtotal		2,497		5,078
Amounts allocated from:				
Future policy benefits		(1,240)		(2,626)
DAC and VOBA related to noncredit OTTI losses recognized in AOCI		(5)		(2)
DAC, VOBA and DSI		(167)		(265)
Subtotal		(1,412)		(2,893)
Deferred income tax benefit (expense) related to noncredit OTTI losses recognized in AOCI		1		_
Deferred income tax benefit (expense)		(228)		(459)
Net unrealized investment gains (losses)	\$	858	\$	1,726

The changes in net unrealized investment gains (losses) were as follows:

	 Six Months Ended June 30, 2018
	(In millions)
Balance, December 31, 2017	\$ 1,726
Unrealized investment gains (losses) change due to cumulative effect, net of income tax (1)	(79)
Balance, January 1, 2018	1,647
Fixed maturity securities on which noncredit OTTI losses have been recognized	5
Unrealized investment gains (losses) during the period	(2,507)
Unrealized investment gains (losses) relating to:	
Future policy benefits	1,386
DAC and VOBA related to noncredit OTTI losses recognized in AOCI	(3)
DAC, VOBA and DSI	98
Deferred income tax benefit (expense) related to noncredit OTTI losses recognized in AOCI	1
Deferred income tax benefit (expense)	231
Balance, June 30, 2018	\$ 858
Change in net unrealized investment gains (losses)	\$ (789)

<sup>(1)</sup> See Note 1 for more information related to the cumulative effect of change in accounting principle and other.

# Concentrations of Credit Risk

There were no investments in any counterparty that were greater than 10% of the Company's equity, other than the U.S. government and its agencies, at both June 30, 2018 and December 31, 2017.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

#### Securities Lending

Elements of the securities lending program are presented below at:

	June 30, 2018			December 31, 2017
Securities on loan: (1)				
Amortized cost	\$	3,304	\$	3,085
Estimated fair value	\$	3,798	\$	3,748
Cash collateral received from counterparties (2)	\$	3,834	\$	3,791
Security collateral received from counterparties (3)	\$	56	\$	29
Reinvestment portfolio — estimated fair value	\$	3,843	\$	3,823

- (1) Included within fixed maturity securities.
- (2) Included within payables for collateral under securities loaned and other transactions.
- (3) Security collateral received from counterparties may not be sold or re-pledged, unless the counterparty is in default, and is not reflected on the consolidated and combined financial statements.

The cash collateral liability by loaned security type and remaining tenor of the agreements were as follows at:

		June 30, 2018										December	31, 20	17	
	Rer	Remaining Tenor of Securities Lending Agreements							Rem	aining Ten	or of Se	curities Len	ding A	greements	
	0	pen (1)	1 Month or pen (1) Less 1 to 6 Months				Total	О	pen (1)		Ionth or Less	1 to	6 Months	Total	
								(In mil	lions)						
U.S. government and agency	\$	1,345	\$	1,596	\$	893	\$	3,834	\$	1,626	\$	964	\$	1,201	\$ 3,791

(1) The related loaned security could be returned to the Company on the next business day which would require the Company to immediately return the cash collateral.

If the Company is required to return significant amounts of cash collateral on short notice and is forced to sell securities to meet the return obligation, it may have difficulty selling such collateral that is invested in securities in a timely manner, be forced to sell securities in a volatile or illiquid market for less than what otherwise would have been realized under normal market conditions, or both. The estimated fair value of the securities on loan related to the cash collateral on open at June 30, 2018 was \$1.3 billion, all of which were U.S. government and agency securities which, if put back to the Company, could be immediately sold to satisfy the cash requirement.

The reinvestment portfolio acquired with the cash collateral consisted principally of fixed maturity securities (including agency RMBS, U.S. government and agency securities, ABS, U.S. and foreign corporate securities, and non-agency RMBS) with 64% invested in agency RMBS, U.S. government and agency securities, short-term investments, cash equivalents or held in cash at June 30, 2018. If the securities on loan or the reinvestment portfolio become less liquid, the Company has the liquidity resources of most of its general account available to meet any potential cash demands when securities on loan are put back to the Company.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

#### Invested Assets on Deposit, Held in Trust and Pledged as Collateral

Invested assets on deposit, held in trust and pledged as collateral are presented below at estimated fair value at:

	June 30, 2018		December 31, 2017					
	(In millions)							
Invested assets on deposit (regulatory deposits) (1)	\$ 8,046	\$	8,263					
Invested assets held in trust (reinsurance agreements) (2)	2,985		2,634					
Invested assets pledged as collateral (3)	3,823		3,199					
Total invested assets on deposit, held in trust and pledged as collateral	\$ 14,854	\$	14,096					

<sup>(1)</sup> The Company has assets, primarily fixed maturity securities, on deposit with governmental authorities relating to certain policyholder liabilities, of which \$71 million and \$34 million of the assets on deposit balance represents restricted cash at June 30, 2018 and December 31, 2017, respectively.

See "— Securities Lending" for information regarding securities on loan.

#### Variable Interest Entities

The Company has invested in legal entities that are VIEs. In certain instances, the Company holds both the power to direct the most significant activities of the entity, as well as an economic interest in the entity and, as such, is deemed to be the primary beneficiary or consolidator of the entity.

The determination of the VIE's primary beneficiary requires an evaluation of the contractual and implied rights and obligations associated with each party's relationship with or involvement in the entity, an estimate of the entity's expected losses and expected residual returns and the allocation of such estimates to each party involved in the entity.

#### Consolidated VIEs

Creditors or beneficial interest holders of VIEs where the Company is the primary beneficiary have no recourse to the general credit of the Company, as the Company's obligation to the VIEs is limited to the amount of its committed investment.

<sup>(2)</sup> The Company has assets, primarily fixed maturity securities, held in trust relating to certain reinsurance transactions. \$27 million and \$42 million of the assets held in trust balance represents restricted cash at June 30, 2018 and December 31, 2017, respectively.

<sup>(3)</sup> The Company has pledged invested assets in connection with various agreements and transactions, including funding agreements (see Note 3 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report) and derivative transactions (see Note 5).

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

The following table presents the total assets and total liabilities relating to VIEs for which the Company has concluded that it is the primary beneficiary and which are consolidated at:

	 Jun	e 30, 2	2018		Decem	1, 2017	
	 Total Assets		Total Liabilities		Total Assets		Total Liabilities
			(In mi	llions)	1		
CSEs (assets (primarily loans) and liabilities (primarily debt)) (1)	\$ 96	\$	5	\$	116	\$	11

(1) The Company consolidates entities that are structured as CMBS. The assets of these entities can only be used to settle their respective liabilities, and under no circumstances is the Company liable for any principal or interest shortfalls should any arise. The Company's exposure was limited to that of its remaining investment in these entities of \$73 million and \$86 million at estimated fair value at June 30, 2018 and December 31, 2017, respectively.

#### **Unconsolidated VIEs**

The carrying amount and maximum exposure to loss relating to VIEs in which the Company holds a significant variable interest but is not the primary beneficiary and which have not been consolidated were as follows at:

	June 3	30, 201	8		Decemb	er 31, 2017		
	Carrying Amount		Maximum Exposure to Loss (1)		Carrying Amount		Maximum Exposure to Loss (1)	
			(In mi	llion	s)			
Fixed maturity securities AFS:								
Structured Securities (2)	\$ 11,413	\$	11,413	\$	11,461	\$	11,461	
U.S. and foreign corporate	440		440		504		504	
Other limited partnership interests	1,550		2,775		1,511		2,463	
Other investments (3)	89		92		82		89	
Total	\$ 13,492	\$	14,720	\$	13,558	\$	14,517	

<sup>(1)</sup> The maximum exposure to loss relating to fixed maturity securities AFS is equal to their carrying amounts or the carrying amounts of retained interests. The maximum exposure to loss relating to other limited partnership interests and real estate joint ventures is equal to the carrying amounts plus any unfunded commitments. Such a maximum loss would be expected to occur only upon bankruptcy of the issuer or investee.

As described in Note 11, the Company makes commitments to fund partnership investments in the normal course of business. Excluding these commitments, the Company did not provide financial or other support to investees designated as VIEs during both the three months and six months ended June 30, 2018 and 2017.

<sup>(2)</sup> For these variable interests, the Company's involvement is limited to that of a passive investor in mortgage-backed or asset-backed securities issued by trusts that do not have substantial equity.

<sup>(3)</sup> Other investments is comprised of real estate joint ventures and other invested assets.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 4. Investments (continued)

# Net Investment Income

The components of net investment income were as follows:

	Er	Months ided ne 30,		Six Months Ended June 30,						
	 2018		2017		2018		2017			
			llions)							
Investment income:										
Fixed maturity securities	\$ 638	\$	598	\$	1,266	\$	1,208			
Equity securities	2		3		4		5			
Mortgage loans	128		111		246		220			
Policy loans	34		18		50		35			
Real estate joint ventures	10		14		24		26			
Other limited partnership interests	25		49		90		106			
Cash, cash equivalents and short-term investments	7		10		13		18			
Other	9		7		18		15			
Subtotal	 853		810		1,711		1,633			
Less: Investment expenses	49		46		92		89			
Subtotal, net	804		764		1,619		1,544			
FVO CSEs — interest income — commercial mortgage loans	2		2		4		4			
Net investment income	\$ 806	\$	766	\$	1,623	\$	1,548			

See "— Variable Interest Entities" for discussion of CSEs.

See "— Related Party Investment Transactions" for discussion of related party investment expenses.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 4. Investments (continued)

# Net Investment Gains (Losses)

# Components of Net Investment Gains (Losses)

The components of net investment gains (losses) were as follows:

	 Er	Month ided ie 30,	18	Six Months Ended June 30,				
	 2018		2017		2018		2017	
			(In m	illions)				
Total gains (losses) on fixed maturity securities:								
Total OTTI losses recognized — by sector:								
State and political subdivision	\$ _	\$	(1)	\$	_	\$	(1)	
OTTI losses on fixed maturity securities recognized in earnings	 _		(1)				(1)	
Fixed maturity securities — net gains (losses) on sales and disposals	(65)		2		(104)		(36)	
Total gains (losses) on fixed maturity securities	(65)		1		(104)		(37)	
Total gains (losses) on equity securities:								
Equity securities — Mark to market and net gains (losses) on sales and disposals	(3)		1		(4)		1	
Total gains (losses) on equity securities	 (3)		1		(4)		1	
Mortgage loans	(3)		(2)		(7)		(5)	
Real estate joint ventures	_		1		42		3	
Other limited partnership interests	_		_		_		(10)	
Other	1		1		2		(5)	
Subtotal	(70)		2		(71)		(53)	
FVO CSEs:								
Commercial mortgage loans	(5)		_		(8)		(1)	
Long-term debt — related to commercial mortgage loans	_		(1)		_		_	
Non-investment portfolio gains (losses)	_		(1)		_		(1)	
Subtotal	 (5)		(2)		(8)		(2)	
Total net investment gains (losses)	\$ (75)	\$	_	\$	(79)	\$	(55)	

See "— Variable Interest Entities" for discussion of CSEs.

See "— Related Party Investment Transactions" for discussion of related party net investment gains (losses) related to transfers of invested assets.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

# Sales or Disposals and Impairments of Fixed Maturity Securities

Investment gains and losses on sales of securities are determined on a specific identification basis. Proceeds from sales or disposals of fixed maturity securities and the components of fixed maturity securities net investment gains (losses) were as shown in the table below.

	 Three End End Jun			En	Aonth ded ie 30,			
	 2018		2017		2018		2017	
		)						
Proceeds	\$ 2,476	\$	2,411	\$	5,337	\$	4,387	
Gross investment gains	\$ 9	\$	12	\$	12	\$	20	
Gross investment losses	(74)		(10)		(116)		(56)	
OTTI losses	_		(1)		_		(1)	
Net investment gains (losses)	\$ (65)	\$	1	\$	(104)	\$	(37)	

#### Credit Loss Rollforward

The table below presents a rollforward of the cumulative credit loss component of OTTI loss recognized in earnings on fixed maturity securities still held for which a portion of the OTTI loss was recognized in other comprehensive income ("OCI"):

		Montl ded ie 30,	ns	Six Mont Ended June 30			i 
	 2018		2017		2018		2017
			(In m	illions	s)		
Balance, beginning of period	\$ _	\$	10	\$	_	\$	28
Reductions:							
Sales (maturities, pay downs or prepayments) of securities previously impaired as credit loss OTTI	_		(1)		_		(19)
Balance, end of period	\$ 	\$	9	\$	_	\$	9

# **Related Party Investment Transactions**

The Company previously transferred invested assets primarily consisting of fixed maturity securities to former affiliates, which were as follows:

		En	Months ded e 30,		Six M En Jui			3
	2018		2	2017		2018		2017
				(In mi	illions)			
Estimated fair value of invested assets transferred to former affiliates	\$	_	\$	_	\$	_	\$	292
Amortized cost of invested assets transferred to former affiliates	\$	_	\$	_	\$	_	\$	294
Net investment gains (losses) recognized on transfers	\$	_	\$	_	\$	_	\$	(2)

At March 31, 2017, the Company had \$1.1 billion of loans due from MetLife, Inc., which were included in other invested assets. These loans were carried at fixed interest rates of 4.21% and 5.10%, payable semiannually, and were due on September 30, 2032 and December 31, 2033, respectively. In April 2017, these loans were satisfied in a non-cash exchange for \$1.1 billion of notes due to MetLife, Inc. See Note 9 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 4. Investments (continued)

In January 2017, Metropolitan Life Insurance Company ("MLIC"), a former affiliate, recaptured risks related to guaranteed minimum benefit guarantees on certain variable annuities being reinsured by the Company. The Company transferred invested assets and cash and cash equivalents which are included in the table above. See Note 12 for additional information related to these transfers.

In March 2017, the Company sold an operating joint venture with a book value of \$89 million to MLIC for \$286 million. The operating joint venture was accounted for under the equity method and included in other invested assets. This sale resulted in an increase in additional paid-in capital of \$202 million in the first quarter of 2017.

The Company receives investment administrative services from MetLife Investment Advisors, LLC ("MLIA"), which was considered a related party investment manager until the completion of the MetLife Divestiture. The related investment administrative service charges were \$26 million and \$50 million for the three months and six months ended June 30, 2018, respectively, and \$24 million and \$49 million for the three months and six months ended June 30, 2017, respectively. See Note 1 regarding the MetLife Divestiture.

#### 5. Derivatives

#### Accounting for Derivatives

#### **Freestanding Derivatives**

Freestanding derivatives are carried on the Company's balance sheet either as assets within other invested assets or as liabilities within other liabilities at estimated fair value. The Company does not offset the estimated fair value amounts recognized for derivatives executed with the same counterparty under the same master netting agreement.

Accruals on derivatives are generally recorded in accrued investment income or within other liabilities. However, accruals that are not scheduled to settle within one year are included with the derivatives carrying value in other invested assets or other liabilities.

If a derivative is not designated as an accounting hedge or its use in managing risk does not qualify for hedge accounting, changes in the estimated fair value of the derivative are generally reported in net derivative gains (losses) except for economic hedges of variable annuity guarantees which are presented in future policy benefits and claims.

#### **Hedge Accounting**

The Company primarily designates derivatives as a hedge of a forecasted transaction or a variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge). When a derivative is designated as a cash flow hedge and is determined to be highly effective, changes in fair value are recorded in OCI and subsequently reclassified into the statement of operations when the Company's earnings are affected by the variability in cash flows of the hedged item. The Company also designates derivatives as a hedge of the estimated fair value of a recognized asset or liabilities (fair value hedge). When a derivative is designated as fair value hedge and is determined to be highly effective, changes in fair value are recorded in net derivative gains (losses), consistent with the change in estimated fair value of the hedged item attributable to the designated risk being hedged.

To qualify for hedge accounting, at the inception of the hedging relationship, the Company formally documents its risk management objective and strategy for undertaking the hedging transaction, as well as its designation of the hedge. In its hedge documentation, the Company sets forth how the hedging instrument is expected to hedge the designated risks related to the hedged item and sets forth the method that will be used to retrospectively and prospectively assess the hedging instrument's effectiveness and the method that will be used to measure ineffectiveness. A derivative designated as a hedging instrument must be assessed as being highly effective in offsetting the designated risk of the hedged item. Hedge effectiveness is formally assessed at inception and at least quarterly throughout the life of the designated hedging relationship.

The Company discontinues hedge accounting prospectively when: (i) it is determined that the derivative is no longer highly effective in offsetting changes in the estimated fair value or cash flows of a hedged item; (ii) the derivative expires, is sold, terminated, or exercised; (iii) it is no longer probable that the hedged forecasted transaction will occur; or (iv) the derivative is de-designated as a hedging instrument.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

When hedge accounting is discontinued because it is determined that the derivative is not highly effective in offsetting changes in the estimated fair value or cash flows of a hedged item, the derivative continues to be carried on the balance sheet at its estimated fair value, with changes in estimated fair value recognized in net derivative gains (losses). The carrying value of the hedged recognized asset or liability under a fair value hedge is no longer adjusted for changes in its estimated fair value due to the hedged risk, and the cumulative adjustment to its carrying value is amortized into income over the remaining life of the hedged item. Provided the hedged forecasted transaction is still probable of occurrence, the changes in estimated fair value of derivatives recorded in OCI related to discontinued cash flow hedges are released into the statement of operations when the Company's earnings are affected by the variability in cash flows of the hedged item.

In all other situations in which hedge accounting is discontinued, the derivative is carried at its estimated fair value on the balance sheet, with changes in its estimated fair value recognized in the current period as net derivative gains (losses).

#### **Embedded Derivatives**

The Company sells variable annuities and issues certain insurance products and investment contracts and is a party to certain reinsurance agreements that have embedded derivatives. The Company assesses each identified embedded derivative to determine whether it is required to be bifurcated. The embedded derivative is bifurcated from the host contract and accounted for as a freestanding derivative if:

- · the combined instrument is not accounted for in its entirety at estimated fair value with changes in estimated fair value recorded in earnings;
- the terms of the embedded derivative are not clearly and closely related to the economic characteristics of the host contract; and
- a separate instrument with the same terms as the embedded derivative would qualify as a derivative instrument.

Such embedded derivatives are carried on the balance sheet at estimated fair value with the host contract and changes in their estimated fair value are generally reported in net derivative gains (losses), except for those in policyholder benefits and claims related to ceded reinsurance of GMIB.

See "— Variable Annuity Guarantees" in Note 1 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report for additional information on the accounting policy for embedded derivatives bifurcated from variable annuity host contracts.

#### **Derivative Strategies**

The Company is exposed to various risks relating to its ongoing business operations, including interest rate, foreign currency exchange rate, credit and equity market. The Company uses a variety of strategies to manage these risks, including the use of derivatives.

Derivatives are financial instruments with values derived from interest rates, foreign currency exchange rates, credit spreads and/or other financial indices. Derivatives may be exchange-traded or contracted in the over-the-counter ("OTC") market. Certain of the Company's OTC derivatives are cleared and settled through central clearing counterparties ("OTC-cleared"), while others are bilateral contracts between two counterparties ("OTC-bilateral"). The types of derivatives the Company uses include swaps, forwards, futures and option contracts. To a lesser extent, the Company uses credit default swaps to synthetically replicate investment risks and returns which are not readily available in the cash markets.

#### **Interest Rate Derivatives**

The Company uses a variety of interest rate derivatives to reduce its exposure to changes in interest rates, including interest rate swaps, interest rate total return swaps, caps, floors, swaptions, futures and forwards.

Interest rate swaps are used by the Company primarily to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). In an interest rate swap, the Company agrees with another party to exchange, at specified intervals, the difference between fixed rate and floating rate interest amounts as calculated by reference to an agreed notional amount. The Company utilizes interest rate swaps in fair value, cash flow and nonqualifying hedging relationships.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

Interest rate total return swaps are swaps whereby the Company agrees with another party to exchange, at specified intervals, the difference between the economic risk and reward of an asset or a market index and the LIBOR (London Interbank Offered Rate), calculated by reference to an agreed notional amount. No cash is exchanged at the outset of the contract. Cash is paid and received over the life of the contract based on the terms of the swap. These transactions are entered into pursuant to master agreements that provide for a single net payment to be made by the counterparty at each due date. Interest rate total return swaps are used by the Company to reduce market risks from changes in interest rates and to alter interest rate exposure arising from mismatches between assets and liabilities (duration mismatches). The Company utilizes interest rate total return swaps in nonqualifying hedging relationships.

The Company purchases interest rate caps and floors primarily to protect its floating rate liabilities against rises in interest rates above a specified level, and against interest rate exposure arising from mismatches between assets and liabilities, as well as to protect its minimum rate guarantee liabilities against declines in interest rates below a specified level, respectively. In certain instances, the Company locks in the economic impact of existing purchased caps and floors by entering into offsetting written caps and floors. The Company utilizes interest rate caps and floors in nonqualifying hedging relationships.

In exchange-traded interest rate (Treasury and swap) futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the different classes of interest rate securities. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded interest rate (Treasury and swap) futures are used primarily to hedge mismatches between the duration of assets in a portfolio and the duration of liabilities supported by those assets, to hedge against changes in value of securities the Company owns or anticipates acquiring, to hedge against changes in interest rates on anticipated liability issuances by replicating Treasury or swap curve performance, and to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. The Company utilizes exchange-traded interest rate futures in nonqualifying hedging relationships.

Swaptions are used by the Company to hedge interest rate risk associated with the Company's long-term liabilities and invested assets. A swaption is an option to enter into a swap with a forward starting effective date. In certain instances, the Company locks in the economic impact of existing purchased swaptions by entering into offsetting written swaptions. The Company pays a premium for purchased swaptions and receives a premium for written swaptions. The Company utilizes swaptions in nonqualifying hedging relationships. Swaptions are included in interest rate options.

#### Foreign Currency Exchange Rate Derivatives

The Company uses foreign currency swaps to reduce the risk from fluctuations in foreign currency exchange rates associated with its assets and liabilities denominated in foreign currencies. In a foreign currency swap transaction, the Company agrees with another party to exchange, at specified intervals, the difference between one currency and another at a fixed exchange rate, generally set at inception, calculated by reference to an agreed upon notional amount. The notional amount of each currency is exchanged at the inception and termination of the currency swap by each party. The Company utilizes foreign currency swaps in cash flow and nonqualifying hedging relationships.

To a lesser extent, the Company uses foreign currency forwards in nonqualifying hedging relationships.

#### **Credit Derivatives**

The Company enters into purchased credit default swaps to hedge against credit-related changes in the value of its investments. In a credit default swap transaction, the Company agrees with another party to pay, at specified intervals, a premium to hedge credit risk. If a credit event occurs, as defined by the contract, the contract may be cash settled or it may be settled gross by the delivery of par quantities of the referenced investment equal to the specified swap notional amount in exchange for the payment of cash amounts by the counterparty equal to the par value of the investment surrendered. Credit events vary by type of issuer but typically include bankruptcy, failure to pay debt obligations, repudiation, moratorium, involuntary restructuring or governmental intervention. In each case, payout on a credit default swap is triggered only after the Credit Derivatives Determinations Committee of the International Swaps and Derivatives Association, Inc. ("ISDA") deems that a credit event has occurred. The Company utilizes credit default swaps in nonqualifying hedging relationships.

The Company enters into written credit default swaps to create synthetic credit investments that are either more expensive to acquire or otherwise unavailable in the cash markets. These transactions are a combination of a derivative and one or more cash instruments, such as U.S. government and agency securities or other fixed maturity securities. These credit default swaps are not designated as hedging instruments.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

# **Equity Derivatives**

The Company uses a variety of equity derivatives to reduce its exposure to equity market risk, including equity index options, equity variance swaps, exchange-traded equity futures and equity total return swaps.

Equity index options are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. To hedge against adverse changes in equity indices, the Company enters into contracts to sell the equity index within a limited time at a contracted price. The contracts will be net settled in cash based on differentials in the indices at the time of exercise and the strike price. Certain of these contracts may also contain settlement provisions linked to interest rates. In certain instances, the Company may enter into a combination of transactions to hedge adverse changes in equity indices within a pre-determined range through the purchase and sale of options. The Company utilizes equity index options in nonqualifying hedging relationships.

Equity variance swaps are used by the Company primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. In an equity variance swap, the Company agrees with another party to exchange amounts in the future, based on changes in equity volatility over a defined period. The Company utilizes equity variance swaps in nonqualifying hedging relationships.

In exchange-traded equity futures transactions, the Company agrees to purchase or sell a specified number of contracts, the value of which is determined by the different classes of equity securities, and to post variation margin on a daily basis in an amount equal to the difference in the daily market values of those contracts and to pledge initial margin based on futures exchange requirements. The Company enters into exchange-traded futures with regulated futures commission merchants that are members of the exchange. Exchange-traded equity futures are used primarily to hedge minimum guarantees embedded in certain variable annuity products offered by the Company. The Company utilizes exchange-traded equity futures in nonqualifying hedging relationships.

In an equity total return swap, the Company agrees with another party to exchange, at specified intervals, the difference between the economic risk and reward of an asset or a market index and the LIBOR, calculated by reference to an agreed notional amount. No cash is exchanged at the outset of the contract. Cash is paid and received over the life of the contract based on the terms of the swap. The Company uses equity total return swaps to hedge its equity market guarantees in certain of its insurance products. Equity total return swaps can be used as hedges or to create synthetic investments. The Company utilizes equity total return swaps in nonqualifying hedging relationships.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

#### **Primary Risks Managed by Derivatives**

The following table presents the primary underlying risk exposure, gross notional amount, and estimated fair value of the Company's derivatives, excluding embedded derivatives, held at:

				Ju	ne 30, 2018			December 31, 2017							
			ross		Estimat	ed Fair	Value		Gross		Estimate	l Fair V	ir Value		
	Primary Underlying Risk Exposure		ional ount		Assets	L	iabilities		Notional Amount		Assets	Lia	abilities		
							(In mill	ions)							
Derivatives Designated as Hedging Instrume	nts:														
Fair value hedges:															
Interest rate swaps	Interest rate	\$	145	\$	35	\$	_	\$	175	\$	44	\$	_		
Cash flow hedges:															
Interest rate swaps	Interest rate		27		3		_		27		5		_		
Foreign currency swaps	Foreign currency exchange rate		2,169		116		62		1,827		94		75		
Subtotal			2,196		119		62		1,854		99		75		
Total qualifying hedges			2,341		154		62		2,029		143		75		
Derivatives Not Designated or Not Qualifyin	g as Hedging Instruments:														
Interest rate swaps	Interest rate	1	15,879		576		888		20,213		922		774		
Interest rate caps	Interest rate		3,428		29		_		2,671		7		_		
Interest rate futures	Interest rate		282		_		_		282		1				
Interest rate options	Interest rate	1	14,500		120		97		24,600		133		63		
Foreign currency swaps	Foreign currency exchange rate		1,143		70		30		1,115		71		42		
Foreign currency forwards	Foreign currency exchange rate		128		1		1		130		_		1		
Credit default swaps — purchased	Credit		80		2		1		65		_		1		
Credit default swaps — written	Credit		1,949		26		1		1,900		40		_		
Equity futures	Equity market		1,619		_		1		2,713		15		_		
Equity index options	Equity market	2	46,292		905		1,680		47,066		794		1,664		
Equity variance swaps	Equity market		9,713		127		429		8,998		128		430		
Equity total return swaps	Equity market		2,433		45		33		1,767				79		
Total non-designated or nonqualifying deriva	tives	_	97,446		1,901		3,161		111,520		2,111		3,054		
Total		\$ 9	99,787	\$	2,055	\$	3,223	\$	113,549	\$	2,254	\$	3,129		

Based on gross notional amounts, a substantial portion of the Company's derivatives was not designated or did not qualify as part of a hedging relationship at both June 30, 2018 and December 31, 2017. The Company's use of derivatives includes (i) derivatives that serve as macro hedges of the Company's exposure to various risks and that generally do not qualify for hedge accounting due to the criteria required under the portfolio hedging rules; (ii) derivatives that economically hedge insurance liabilities that contain mortality or morbidity risk and that generally do not qualify for hedge accounting because the lack of these risks in the derivatives cannot support an expectation of a highly effective hedging relationship; (iii) derivatives that economically hedge embedded derivatives that do not qualify for hedge accounting because the changes in estimated fair value of the embedded derivatives are already recorded in net income; and (iv) written credit default swaps that are used to create synthetic credit investments and that do not qualify for hedge accounting because they do not involve a hedging relationship. For these nonqualified derivatives, changes in market factors can lead to the recognition of fair value changes on the statement of operations without an offsetting gain or loss recognized in earnings for the item being hedged.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 5. Derivatives (continued)

The following table presents earned income on derivatives:

	 Three En	hs		Six M Er Jui			
	 2018		2017		2018		2017
			(In m	illions	s)		
Qualifying hedges:							
Net investment income	\$ 7	\$	6	\$	12	\$	12
Nonqualifying hedges:							
Net derivative gains (losses)	38		67		91		186
Policyholder benefits and claims	_		3		_		7
Total	\$ 45	\$	76	\$	103	\$	205

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 5. Derivatives (continued)

The following tables present the amount and location of gains (losses) recognized for derivatives and gains (losses) pertaining to hedged items presented in net derivative gains (losses):

	(Losses) I	ative Gains Recognized vatives (1)	(Losses) I	ative Gains Recognized ed Items (2)	(	ment Income (3)	Policyholder Benefits and Claims (4)		unt of Gains es) deferred in AOCI
Three Months Ended June 30, 2018					`	,			
Derivatives Designated as Hedging Instruments:									
Fair value hedges (5):									
Interest rate derivatives	\$	(2)	\$	3	\$	_	s —	\$	_
Total fair value hedges	<u> </u>	(2)	<u> </u>	3	<u> </u>		_	· ·	_
Cash flow hedges (5):		(-)	_		_				
Interest rate derivatives		9		_		2	_		_
Foreign currency exchange rate derivatives		(1)		_		_	_		111
Total cash flow hedges		8			<u>-</u>	2			111
Derivatives Not Designated or Not Qualifying as Hedging Instruments:	<u></u>								
Interest rate derivatives		(165)		_		_	_		_
Foreign currency exchange rate derivatives		56		(3)		_	_		_
Credit derivatives		(3)		_		_	_		_
Equity derivatives		(440)		_		_	_		_
Embedded derivatives		196		_		_	(1)		_
Total non-qualifying hedges		(356)		(3)		_	(1)		_
Total	\$	(350)	\$		\$	2	\$ (1)	\$	111
Three Months Ended June 30, 2017									
<b>Derivatives Designated as Hedging Instruments:</b>									
Fair value hedges (5):									
Interest rate derivatives	\$	3	\$	(3)	\$	_	\$ —	\$	_
Total fair value hedges		3		(3)			_		
Cash flow hedges (5):									
Interest rate derivatives		2		_		1	_		2
Foreign currency exchange rate derivatives		1		(1)		_	_		(35)
Total cash flow hedges		3		(1)		1	_		(33)
Derivatives Not Designated or Not Qualifying as Hedging Instruments:				· ·					
Interest rate derivatives		205		_		_	3		_
Foreign currency exchange rate derivatives		(22)		_		_	_		_
Credit derivatives		5		_		_	_		_
Equity derivatives		(473)		_		(1)	(93)		_
Embedded derivatives		138					14		
Total non-qualifying hedges		(147)				(1)	(76)		
Total	\$	(141)	\$	(4)	\$	_	\$ (76)	\$	(33)

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

	Net Derivative Gains (Losses) Recognized for Derivatives (1)	Net Derivative Gains (Losses) Recognized for Hedged Items (2)	Net Investment Income (3)	Policyholder Benefits and Claims (4)	Amount of Gains (Losses) deferred in AOCI		
Cir. Manusha Endad January 20, 2010			(In millions)				
Six Months Ended June 30, 2018							
<b>Derivatives Designated as Hedging Instruments:</b> Fair value hedges (5):							
Interest rate derivatives							
Total fair value hedges	\$ (10)	\$ 10	<u>\$</u>	<u>\$</u>	<u>\$</u>		
<u> </u>	(10)	10					
Cash flow hedges (5):							
Interest rate derivatives	16	_	3	_	(2)		
Foreign currency exchange rate derivatives	(1)				37		
Total cash flow hedges	15		3		35		
Derivatives Not Designated or Not Qualifying as Hedging Instruments:							
Interest rate derivatives	(974)	_	_	_	_		
Foreign currency exchange rate derivatives	15	(1)	_	_	_		
Credit derivatives	(10)	_	_	_	_		
Equity derivatives	(484)	_	_	_	_		
Embedded derivatives	702	_	_	(2)	_		
Total non-qualifying hedges	(751)	(1)		(2)			
Total	\$ (746)	\$ 9	\$ 3	\$ (2)	\$ 35		
Six Months Ended June 30, 2017		<u>·</u>	<u>·</u>				
Derivatives Designated as Hedging Instruments:							
Fair value hedges (5):							
Interest rate derivatives	\$ 1	\$ (1)	\$ —	\$ —	\$ —		
Total fair value hedges	1	(1)	<u>Ψ</u>				
Cash flow hedges (5):		(1)					
Interest rate derivatives	2		3		2		
Foreign currency exchange rate derivatives	11	(10)			(54)		
Total cash flow hedges	13	(10)			(52)		
Derivatives Not Designated or Not Qualifying as Hedging Instruments:		(10)			(32)		
Interest rate derivatives	(64)	_	_	2	_		
Foreign currency exchange rate derivatives	(42)	(33)	_	_	_		
Credit derivatives	11	_	_	_	_		
Equity derivatives	(1,412)	_	(1)	(277)	_		
Embedded derivatives	308	_		(1)	_		
Total non-qualifying hedges	(1,199)	(33)	(1)	(276)	_		
Total	\$ (1,185)	\$ (44)	\$ 2	\$ (276)	\$ (52)		

<sup>(1)</sup> Includes gains (losses) reclassified from AOCI for cash flow hedges.

<sup>(2)</sup> Includes foreign currency transaction gains (losses) on hedged items in cash flow and nonqualifying hedging relationships. Hedged items in fair value hedging relationship includes fixed rate liabilities reported in policyholder account balances or future policy benefits and fixed maturity securities. Ineffective portion of the gains (losses) recognized in income is not significant.

<sup>(3)</sup> Includes changes in estimated fair value related to economic hedges of equity method investments in joint ventures and gains (losses) reclassified from AOCI for cash flow hedges.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

- (4) Changes in estimated fair value related to economic hedges of variable annuity guarantees included in future policy benefits.
- (5) All components of each derivative's gain or loss were included in the assessment of hedge effectiveness.

In certain instances, the Company discontinued cash flow hedge accounting because the forecasted transactions were no longer probable of occurring. Because certain of the forecasted transactions also were not probable of occurring within two months of the anticipated date, the Company reclassified amounts from AOCI into net derivative gains (losses). These amounts were \$0 for both the three months and six months ended June 30, 2018, and \$12 million for the three months and six months ended June 30, 2017, respectively.

At June 30, 2018 and December 31, 2017, the maximum length of time over which the Company was hedging its exposure to variability in future cash flows for forecasted transactions did not exceed one year and two years, respectively.

At June 30, 2018 and December 31, 2017, the balance in AOCI associated with cash flow hedges was \$256 million and \$239 million, respectively.

#### Credit Derivatives

In connection with synthetically created credit investment transactions, the Company writes credit default swaps for which it receives a premium to insure credit risk. Such credit derivatives are included within the nonqualifying derivatives and derivatives for purposes other than hedging table. If a credit event occurs, as defined by the contract, the contract may be cash settled or it may be settled gross by the Company paying the counterparty the specified swap notional amount in exchange for the delivery of par quantities of the referenced credit obligation. The Company can terminate these contracts at any time through cash settlement with the counterparty at an amount equal to the then current estimated fair value of the credit default swaps.

The following table presents the estimated fair value, maximum amount of future payments and weighted average years to maturity of written credit default swaps at:

	June 30, 2018					December 31, 2017						
Rating Agency Designation of Referenced Credit Obligations (1)	Estimated Fair Value of Credit Default Swaps			Maximum Amount of Future Payments under Credit Default Swaps	Weighted Average Years to Maturity (2)	Estimated Fair Value of Credit Default Swaps		Maximum Amount of Future Payments under Credit Default Swaps		Weighted Average Years to Maturity (2)		
					(Dollars in millions)							
Aaa/Aa/A	\$	9	\$	677	2.7	\$	12	\$	558	2.8		
Baa		16		1,272	5.0		28		1,317	4.7		
Ba		_		_	_		_		25	4.5		
Total	\$	25	\$	1,949	4.2	\$	40	\$	1,900	4.1		

<sup>(1)</sup> Includes both single name credit default swaps that may be referenced to the credit of corporations, foreign governments or state and political subdivisions and credit default swaps referencing indices. The rating agency designations are based on availability and the midpoint of the applicable ratings among Moody's Investors Service ("Moody's"), Standard & Poor's Global Ratings ("S&P") and Fitch Ratings. If no rating is available from a rating agency, then an internally developed rating is used.

(2) The weighted average years to maturity of the credit default swaps is calculated based on weighted average gross notional amounts.

#### Counterparty Credit Risk

The Company may be exposed to credit-related losses in the event of nonperformance by its counterparties to derivatives. Generally, the current credit exposure of the Company's derivatives is limited to the net positive estimated fair value of derivatives at the reporting date after taking into consideration the existence of master netting or similar agreements and any collateral received pursuant to such agreements.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

The Company manages its credit risk related to derivatives by entering into transactions with creditworthy counterparties and establishing and monitoring exposure limits. The Company's OTC-bilateral derivative transactions are generally governed by ISDA Master Agreements which provide for legally enforceable set-off and close-out netting of exposures to specific counterparties in the event of early termination of a transaction, which includes, but is not limited to, events of default and bankruptcy. In the event of an early termination, the Company is permitted to set off receivables from the counterparty against payables to the same counterparty arising out of all included transactions. Substantially all of the Company's ISDA Master Agreements also include Credit Support Annex provisions which require both the pledging and accepting of collateral in connection with its OTC-bilateral derivatives.

The Company's OTC-cleared derivatives are effected through central clearing counterparties and its exchange-traded derivatives are effected through regulated exchanges. Such positions are marked to market and margined on a daily basis (both initial margin and variation margin), and the Company has minimal exposure to credit-related losses in the event of nonperformance by counterparties to such derivatives.

See Note 6 for a description of the impact of credit risk on the valuation of derivatives.

The estimated fair values of the Company's net derivative assets and net derivative liabilities after the application of master netting agreements and collateral were as follows at:

	June 30, 2018				December 31, 2017				
Derivatives Subject to a Master Netting Arrangement or a Similar Arrangement		Assets		Liabilities		Assets		Liabilities	
	(In millions)					s)			
Gross estimated fair value of derivatives:									
OTC-bilateral (1)	\$	2,083	\$	3,211	\$	2,233	\$	3,081	
OTC-cleared and Exchange-traded (1), (6)		17		5		70		40	
Total gross estimated fair value of derivatives (1)		2,100		3,216		2,303		3,121	
Amounts offset on the consolidated balance sheets		_		_		_		_	
Estimated fair value of derivatives presented on the consolidated balance sheets (1), (6)		2,100		3,216		2,303		3,121	
Gross amounts not offset on the consolidated balance sheets:									
Gross estimated fair value of derivatives: (2)									
OTC-bilateral		(1,834)		(1,834)		(1,942)		(1,942)	
OTC-cleared and Exchange-traded		(1)		(1)		(1)		(1)	
Cash collateral: (3), (4)									
OTC-bilateral		(224)		_		(257)		_	
OTC-cleared and Exchange-traded		(16)		_		(28)		(39)	
Securities collateral: (5)									
OTC-bilateral		(22)		(1,375)		(31)		(1,138)	
OTC-cleared and Exchange-traded		_		(4)		_		_	
Net amount after application of master netting agreements and collateral	\$	3	\$	2	\$	44	\$	1	

<sup>(1)</sup> At June 30, 2018 and December 31, 2017, derivative assets included income or (expense) accruals reported in accrued investment income or in other liabilities of \$45 million and \$49 million, respectively, and derivative liabilities included (income) or expense accruals reported in accrued investment income or in other liabilities of (\$7) million and (\$8) million, respectively.

<sup>(2)</sup> Estimated fair value of derivatives is limited to the amount that is subject to set-off and includes income or expense accruals.

<sup>(3)</sup> Cash collateral received by the Company for OTC-bilateral and OTC-cleared derivatives is included in cash and cash equivalents, short-term investments or in fixed maturity securities, and the obligation to return it is included in payables for collateral under securities loaned and other transactions on the balance sheet.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

- (4) The receivable for the return of cash collateral provided by the Company is inclusive of initial margin on exchange-traded and OTC-cleared derivatives and is included in premiums, reinsurance and other receivables on the balance sheet. The amount of cash collateral offset in the table above is limited to the net estimated fair value of derivatives after application of netting agreements. At June 30, 2018 and December 31, 2017, the Company received excess cash collateral of \$191 million and \$94 million, respectively, and provided excess cash collateral of \$0 and \$5 million, respectively, which is not included in the table above due to the foregoing limitation.
- (5) Securities collateral received by the Company is held in separate custodial accounts and is not recorded on the balance sheet. Subject to certain constraints, the Company is permitted by contract to sell or re-pledge this collateral, but at June 30, 2018, none of the collateral had been sold or repledged. Securities collateral pledged by the Company is reported in fixed maturity securities on the balance sheet. Subject to certain constraints, the counterparties are permitted by contract to sell or re-pledge this collateral. The amount of securities collateral offset in the table above is limited to the net estimated fair value of derivatives after application of netting agreements and cash collateral. At June 30, 2018 and December 31, 2017, the Company received excess securities collateral with an estimated fair value of \$170 million and \$337 million, respectively, for its OTC-bilateral derivatives, which are not included in the table above due to the foregoing limitation. At June 30, 2018 and December 31, 2017, the Company provided excess securities collateral with an estimated fair value of \$328 million and \$471 million, respectively, for its OTC-bilateral derivatives, and \$150 million and \$427 million, respectively, for its OTC-cleared derivatives, and \$82 million and \$118 million, respectively, for its exchange-traded derivatives, which are not included in the table above due to the foregoing limitation.
- (6) Effective January 16, 2018, the London Clearing House ("LCH") amended its rulebook, resulting in the characterization of variation margin transfers as settlement payments, as opposed to adjustments to collateral. These amendments impacted the accounting treatment of the Company's centrally cleared derivatives, for which the LCH serves as the central clearing party.

The Company's collateral arrangements for its OTC-bilateral derivatives generally require the counterparty in a net liability position, after considering the effect of netting agreements, to pledge collateral when the amount owed by that counterparty reaches a minimum transfer amount. A small number of these arrangements also include credit-contingent provisions that include a threshold above which collateral must be posted. Such agreements provide for a reduction of these thresholds (on a sliding scale that converges toward zero) in the event of downgrades in the credit ratings of the Company and/or the counterparty. In addition, substantially all of the Company's netting agreements for derivatives contain provisions that require both the Company and the counterparty to maintain a specific investment grade credit rating from each of Moody's and S&P. If a party's financial strength or credit ratings were to fall below that specific investment grade credit rating, that party would be in violation of these provisions, and the other party to the derivatives could terminate the transactions and demand immediate settlement and payment based on such party's reasonable valuation of the derivatives.

The following table presents the estimated fair value of the Company's OTC-bilateral derivatives that are in a net liability position after considering the effect of netting agreements, together with the estimated fair value and balance sheet location of the collateral pledged. The Company's collateral agreements require both parties to be fully collateralized, as such, the Company would not be required to post additional collateral as a result of a downgrade in its financial strength rating. OTC-bilateral derivatives that are not subject to collateral agreements are excluded from this table.

	 June 30, 2018	December 31, 2017
	(In mill	tions)
Estimated fair value of derivatives in a net liability position (1)	\$ 1,377	\$ 1,138
Estimated Fair Value of Collateral Provided:		
Fixed maturity securities	\$ 1,690	\$ 1,414

(1) After taking into consideration the existence of netting agreements.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 5. Derivatives (continued)

#### **Embedded Derivatives**

The Company issues certain products or purchases certain investments that contain embedded derivatives that are required to be separated from their host contracts and accounted for as freestanding derivatives. These host contracts principally include: variable annuities with guaranteed minimum benefits, including GMWBs, GMABs and certain GMIBs; related party ceded reinsurance of guaranteed minimum benefits related to GMWBs, GMABs and certain GMIBs; related party assumed reinsurance of guaranteed minimum benefits related to GMWBs and certain GMIBs; funds withheld on assumed and ceded reinsurance; assumed reinsurance on fixed deferred annuities; fixed annuities with equity-indexed returns; and certain debt and equity securities.

The following table presents the estimated fair value and balance sheet location of the Company's embedded derivatives that have been separated from their host contracts at:

	Balance Sheet Location	 June 30, 2018	D	ecember 31, 2017
		(In mi	llions)	
Embedded derivatives within asset host contracts:				
Ceded guaranteed minimum benefits	Premiums, reinsurance and other receivables	\$ 184	\$	227
Options embedded in debt or equity securities (1)	Investments	_		(52)
Embedded derivatives within asset host contracts		\$ 184	\$	175
Embedded derivatives within liability host contracts:				
Direct guaranteed minimum benefits	Policyholder account balances	\$ 682	\$	1,212
Assumed reinsurance on fixed deferred annuities	Policyholder account balances	_		1
Fixed annuities with equity indexed returns	Policyholder account balances	743		674
Embedded derivatives within liability host contracts		\$ 1,425	\$	1,887

(1) In connection with the adoption of new guidance related to the recognition and measurement of financial instruments (see Note 1), effective January 1, 2018, the Company is no longer required to bifurcate and account separately for derivatives embedded in equity securities. Beginning January 1, 2018, the entire change in the estimated fair value of equity securities is recognized as a component of net investment gains and losses.

The following table presents changes in estimated fair value related to embedded derivatives:

	Three N End June	ed	hs			Aonth ded ie 30,	s
	2018		2017		2018		2017
			(In mi	llions)	1		
\$	196	\$	138	\$	702	\$	308
\$	(1)	\$	14	\$	(2)	\$	(1)

<sup>(1)</sup> The valuation of direct and assumed guaranteed minimum benefits includes a nonperformance risk adjustment. The amounts included in net derivative gains (losses) in connection with this adjustment were \$49 million and \$34 million for the three months and six months ended June 30, 2018, respectively, and (\$32) million and (\$72) million for the three months and six months ended June 30, 2017, respectively.

<sup>(2)</sup> See Note 12 for discussion of related party net derivative gains (losses).

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

### 6. Fair Value

Considerable judgment is often required in interpreting market data to develop estimates of fair value, and the use of different assumptions or valuation methodologies may have a material effect on the estimated fair value amounts.

## **Recurring Fair Value Measurements**

The assets and liabilities measured at estimated fair value on a recurring basis and their corresponding placement in the fair value hierarchy, including those items for which the Company has elected the FVO, are presented below at:

			Jur	1e 30	), 2018		
			Fair Value Hierarch	ıy			
	Level 1		Level 2	Level 3			Total Estimated Fair Value
			(Ir	ı mill			
Assets							
Fixed maturity securities:							
U.S. corporate	\$	_	\$ 22,660	6	\$ 838	: :	\$ 23,504
U.S. government and agency		4,940	7,518	В	_	-	12,458
RMBS		_	6,92	5	934	ļ	7,859
Foreign corporate		_	5,930	0	1,034		6,964
State and political subdivision		_	4,069	9	8	;	4,077
CMBS		_	3,84	5	178	:	4,023
ABS		_	1,92	7	156	,	2,083
Foreign government		_	1,37	5	_		1,375
Total fixed maturity securities		4,940	54,25	_	3,148		62,343
Equity securities		15	11	_	120		153
Short-term investments		115	6		_	-	177
Real estate joint ventures (1)		_	_		17	,	17
Other limited partnership interests (1)		_	_	_	24		24
Commercial mortgage loans held by CSEs — FVO		_	90	6	_		96
Derivative assets: (2)							
Interest rate		_	76	3	_		763
Foreign currency exchange rate		_	18'	7	_	_	187
Credit		_	20	0	8	;	28
Equity market		_	934		143		1,077
Total derivative assets			1,90	_	151		2,055
Embedded derivatives within asset host contracts (3)				_	184		184
Separate account assets		182	111,40	1	4		111,587
Total assets	\$	5,252	\$ 167,730	_	\$ 3,648		\$ 176,636
Liabilities	<u>*                                    </u>			_			
Derivative liabilities: (2)							
Interest rate	\$	_	\$ 98	-	\$ —		\$ 985
Foreign currency exchange rate	ψ		92		1		93
Credit				2	_		2
Equity market		1	1,70		434		2,143
Total derivative liabilities		1	2,78	_	434		3,223
Embedded derivatives within liability host contracts (3)					1,425		
Long-term debt of CSEs — FVO		_	=				1,425
Total liabilities	¢		-	5	\$ 1.960		\$ 4.653
	<u>\$</u>	1	\$ 2,79	_	\$ 1,860		\$ 4,653

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

		December 31, 2017									
			Fair Val	ue Hierarchy							
	Level	1	I	evel 2		Level 3	Т	otal Estimated Fair Value			
				(In m	illions)						
Assets											
Fixed maturity securities:											
U.S. corporate	\$	_	\$	22,048	\$	909	\$	22,957			
U.S. government and agency		8,304		7,988		_		16,292			
RMBS		_		6,989		988		7,977			
Foreign corporate		_		5,935		1,088		7,023			
State and political subdivision		_		4,181		_		4,181			
CMBS		_		3,287		136		3,423			
ABS		_		1,723		106		1,829			
Foreign government		_		1,304		5		1,309			
Total fixed maturity securities		8,304		53,455		3,232		64,991			
Equity securities (4)		18		19		124		161			
Short-term investments		142		156		14		312			
Commercial mortgage loans held by CSEs — FVO		_		115		_		115			
Derivative assets: (2)											
Interest rate		1		1,111		_		1,112			
Foreign currency exchange rate		_		165		_		165			
Credit		_		30		10		40			
Equity market		15		773		149		937			
Total derivative assets		16	_	2,079		159		2,254			
Embedded derivatives within asset host contracts (3)		_				227		227			
Separate account assets		410		117,842		5		118,257			
Total assets	\$	8,890	\$	173,666	\$	3,761	\$	186,317			
Liabilities	<del></del>		_	·	_	·		·			
Derivative liabilities: (2)											
Interest rate	\$		\$	837	\$	_	\$	837			
Foreign currency exchange rate	Ψ		Ψ	117	Ψ	1	Ψ	118			
Credit		_		1		_		1			
Equity market				1,736		437		2,173			
Total derivative liabilities				2,691		437		3,129			
Embedded derivatives within liability host contracts (3)				2,031		1,887		1,887			
Long-term debt of CSEs — FVO		_		11		1,00/		1,007			
Total liabilities	\$		\$	2,702	\$	2,325	\$	5,027			
	Ψ		Ψ	۷,/ ۵۷	Ψ	2,323	Ψ	3,04/			

<sup>(1)</sup> In connection with the adoption of new guidance related to the recognition and measurement of financial instruments (see Note 1), effective January 1, 2018 on a modified retrospective basis, the Company carries real estate joint ventures and other limited partnership interests previously accounted under the cost method of accounting at estimated fair value.

<sup>(2)</sup> Derivative assets are presented within other invested assets on the consolidated balance sheets and derivative liabilities are presented within other liabilities on the consolidated balance sheets. The amounts are presented gross in the tables above to reflect the presentation on the consolidated balance sheets, but are presented net for purposes of the rollforward in the Fair Value Measurements Using Significant Unobservable Inputs (Level 3) tables.

<sup>(3)</sup> Embedded derivatives within asset host contracts are presented within premiums, reinsurance and other receivables and other invested assets on the consolidated balance sheets. Embedded derivatives within liability host contracts are presented within policyholder account balances on the consolidated balance sheets. At June 30, 2018 and December 31, 2017, debt and equity securities also included embedded derivatives of \$0 and (\$52) million, respectively.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

(4) The Company reclassified Federal Home Loan Bank stock in the prior period from equity securities to other invested assets.

#### **Valuation Controls and Procedures**

The Company monitors and provides oversight of valuation controls and policies for securities, mortgage loans and derivatives, which are primarily executed by MLIA. The valuation methodologies used to determine fair values prioritize the use of observable market prices and market-based parameters and determines that judgmental valuation adjustments, when applied, are based upon established policies and are applied consistently over time. The valuation methodologies for securities, mortgage loans and derivatives are reviewed on an ongoing basis and revised when necessary, based on changing market conditions. In addition, the Chief Accounting Officer periodically reports to the Audit Committee of Brighthouse's Board of Directors regarding compliance with fair value accounting standards.

The fair value of financial assets and financial liabilities is based on quoted market prices, where available. The Company assesses whether prices received represent a reasonable estimate of fair value through controls designed to ensure valuations represent an exit price. MLIA performs several controls, including certain monthly controls, which include, but are not limited to, analysis of portfolio returns to corresponding benchmark returns, comparing a sample of executed prices of securities sold to the fair value estimates, reviewing the bid/ask spreads to assess activity, comparing prices from multiple independent pricing services and ongoing due diligence to confirm that independent pricing services use market-based parameters. The process includes a determination of the observability of inputs used in estimated fair values received from independent pricing services or brokers by assessing whether these inputs can be corroborated by observable market data. Independent non-binding broker quotes, also referred to herein as "consensus pricing," are used for non-significant portion of the portfolio. Prices received from independent brokers are assessed to determine if they represent a reasonable estimate of fair value by considering such pricing relative to the current market dynamics and current pricing for similar financial instruments. Fixed maturity securities priced using independent non-binding broker quotations represent less than 1% of the total estimated fair value of fixed maturity securities and 4% of the total estimated fair value of Level 3 fixed maturity securities at June 30, 2018.

MLIA also applies a formal process to challenge any prices received from independent pricing services that are not considered representative of estimated fair value. If prices received from independent pricing services are not considered reflective of market activity or representative of estimated fair value, independent non-binding broker quotations are obtained. If obtaining an independent non-binding broker quotation is unsuccessful, MLIA will use the last available price.

The Company reviews outputs of MLIA's controls and performs additional controls, including certain monthly controls, which include but are not limited to, performing balance sheet analytics to assess reasonableness of period to period pricing changes, including any price adjustments. Price adjustments are applied if prices or quotes received from independent pricing services or brokers are not considered reflective of market activity or representative of estimated fair value. The Company did not have significant price adjustments during the six months ended June 30, 2018.

## **Determination of Fair Value**

### Fixed maturity securities

The fair values for actively traded marketable bonds, primarily U.S. government and agency securities, are determined using the quoted market prices and are classified as Level 1 assets. For fixed maturity securities classified as Level 2 assets, fair values are determined using either a market or income approach and are valued based on a variety of observable inputs as described below.

*U.S. corporate and foreign corporate securities:* Fair value is determined using third-party commercial pricing services, with the primary inputs being quoted prices in markets that are not active, benchmark yields, spreads off benchmark yields, new issuances, issuer rating, trades of identical or comparable securities, or duration. Privately-placed securities are valued using the additional key inputs: market yield curve, call provisions, observable prices and spreads for similar public or private securities that incorporate the credit quality and industry sector of the issuer, and delta spread adjustments to reflect specific credit-related issues.

*U.S. government and agency, state and political subdivision and foreign government securities:* Fair value is determined using third-party commercial pricing services, with the primary inputs being quoted prices in markets that are not active, benchmark U.S. Treasury yield or other yields, spread off the U.S. Treasury yield curve for the identical security, issuer ratings and issuer spreads, broker dealer quotes, and comparable securities that are actively traded.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

Structured securities: Fair value is determined using third-party commercial pricing services, with the primary inputs being quoted prices in markets that are not active, spreads for actively traded securities, spreads off benchmark yields, expected prepayment speeds and volumes, current and forecasted loss severity, ratings, geographic region, weighted average coupon and weighted average maturity, average delinquency rates and debt-service coverage ratios. Other issuance-specific information is also used, including, but not limited to; collateral type, structure of the security, vintage of the loans, payment terms of the underlying asset, payment priority within tranche, and deal performance.

 $\underline{\textit{Equity securities, short-term investments, real\ estate\ joint\ ventures,\ other\ limited\ partnership\ interests,\ commercial\ mortgage\ loans\ held\ by\ CSEs\ -FVO}$  and long-term debt of CSEs — FVO

The fair value for actively traded equity securities and short-term investments are determined using quoted market prices and are classified as Level 1 assets. For financial instruments classified as Level 2 assets or liabilities, fair values are determined using a market approach and are valued based on a variety of observable inputs as described below.

*Equity securities and short-term investments:* Fair value is determined using third-party commercial pricing services, with the primary input being quoted prices in markets that are not active.

Real Estate Joint Ventures and Other Limited Partnership Interests: Fair values is generally based on the Company's share of the net asset value ("NAV") as provided on the financial statements of the investees.

Commercial mortgage loans held by CSEs — FVO and long-term debt of CSEs — FVO: Fair value is determined using third-party commercial pricing services, with the primary input being quoted securitization market price determined principally by independent pricing services using observable inputs or quoted prices or reported NAV provided by the fund managers.

#### **Derivatives**

The fair values for exchange-traded derivatives are determined using the quoted market prices and are classified as Level 1 assets. For OTC-bilateral derivatives and OTC-cleared derivatives classified as Level 2 assets or liabilities, fair values are determined using the income approach. Valuations of non-option-based derivatives utilize present value techniques, whereas valuations of option-based derivatives utilize option pricing models which are based on market standard valuation methodologies and a variety of observable inputs.

The significant inputs to the pricing models for most OTC-bilateral and OTC-cleared derivatives are inputs that are observable in the market or can be derived principally from, or corroborated by, observable market data. Certain OTC-bilateral and OTC-cleared derivatives may rely on inputs that are significant to the estimated fair value that are not observable in the market or cannot be derived principally from, or corroborated by, observable market data. These unobservable inputs may involve significant management judgment or estimation. Even though unobservable, these inputs are based on assumptions deemed appropriate given the circumstances and management believes they are consistent with what other market participants would use when pricing such instruments.

Most inputs for OTC-bilateral and OTC-cleared derivatives are mid-market inputs but, in certain cases, liquidity adjustments are made when they are deemed more representative of exit value. Market liquidity, as well as the use of different methodologies, assumptions and inputs, may have a material effect on the estimated fair values of the Company's derivatives and could materially affect net income.

The credit risk of both the counterparty and the Company are considered in determining the estimated fair value for all OTC-bilateral and OTC-cleared derivatives, and any potential credit adjustment is based on the net exposure by counterparty after taking into account the effects of netting agreements and collateral arrangements. The Company values its OTC-bilateral and OTC-cleared derivatives using standard swap curves which may include a spread to the risk-free rate, depending upon specific collateral arrangements. This credit spread is appropriate for those parties that execute trades at pricing levels consistent with similar collateral arrangements. As the Company and its significant derivative counterparties generally execute trades at such pricing levels and hold sufficient collateral, additional credit risk adjustments are not currently required in the valuation process. The Company's ability to consistently execute at such pricing levels is in part due to the netting agreements and collateral arrangements that are in place with all of its significant derivative counterparties. An evaluation of the requirement to make additional credit risk adjustments is performed by the Company each reporting period.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

#### **Embedded Derivatives**

Embedded derivatives principally include certain direct, assumed and ceded variable annuity guarantees, equity or bond indexed crediting rates within certain annuity contracts, and those related to funds withheld on ceded reinsurance agreements. Embedded derivatives are recorded at estimated fair value with changes in estimated fair value reported in net income.

The Company issues certain variable annuity products with guaranteed minimum benefits. GMWBs, GMABs and certain GMIBs contain embedded derivatives, which are measured at estimated fair value separately from the host variable annuity contract, with changes in estimated fair value reported in net derivative gains (losses). These embedded derivatives are classified within policyholder account balances on the consolidated balance sheets.

The Company's actuarial department calculates the fair value of these embedded derivatives, which are estimated as the present value of projected future benefits minus the present value of projected future fees using actuarial and capital market assumptions including expectations concerning policyholder behavior. The calculation is based on in-force business, and is performed using standard actuarial valuation software which projects future cash flows from the embedded derivative over multiple risk neutral stochastic scenarios using observable risk-free rates.

Capital market assumptions, such as risk-free rates and implied volatilities, are based on market prices for publicly traded instruments to the extent that prices for such instruments are observable. Implied volatilities beyond the observable period are extrapolated based on observable implied volatilities and historical volatilities. Actuarial assumptions, including mortality, lapse, withdrawal and utilization, are unobservable and are reviewed at least annually based on actuarial studies of historical experience.

The valuation of these guarantee liabilities includes nonperformance risk adjustments and adjustments for a risk margin related to non-capital market inputs. The nonperformance adjustment is determined by taking into consideration publicly available information relating to spreads in the secondary market for Brighthouse Financial, Inc.'s debt. These observable spreads are then adjusted to reflect the priority of these liabilities and claims paying ability of the issuing insurance subsidiaries as compared to Brighthouse Financial, Inc.'s overall financial strength.

Risk margins are established to capture the non-capital market risks of the instrument which represent the additional compensation a market participant would require to assume the risks related to the uncertainties of such actuarial assumptions as annuitization, premium persistency, partial withdrawal and surrenders. The establishment of risk margins requires the use of significant management judgment, including assumptions of the amount and cost of capital needed to cover the guarantees. These guarantees may be more costly than expected in volatile or declining equity markets. Market conditions including, but not limited to, changes in interest rates, equity indices, market volatility and foreign currency exchange rates; changes in nonperformance risk; and variations in actuarial assumptions regarding policyholder behavior, mortality and risk margins related to non-capital market inputs, may result in significant fluctuations in the estimated fair value of the guarantees that could materially affect net income.

The Company recaptured from a former affiliate the risk associated with certain GMIBs. These embedded derivatives are included in policyholder account balances on the consolidated balance sheets with changes in estimated fair value reported in net derivative gains (losses). The value of the embedded derivatives on these recaptured risks is determined using a methodology consistent with that described previously for the guarantees directly written by the Company.

The Company ceded to a former affiliate the risk associated with certain of the GMIBs, GMABs and GMWBs described above that are also accounted for as embedded derivatives. In addition to ceding risks associated with guarantees that are accounted for as embedded derivatives, the Company also ceded, to a former affiliate, certain directly written GMIBs that are accounted for as insurance (i.e., not as embedded derivatives), but where the reinsurance agreement contains an embedded derivative. These embedded derivatives are included within premiums, reinsurance and other receivables on the consolidated balance sheets with changes in estimated fair value reported in net derivative gains (losses). The value of the embedded derivatives on the ceded risk is determined using a methodology consistent with that described previously for the guarantees directly written by the Company with the exception of the input for nonperformance risk that reflects the credit of the reinsurer.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

The estimated fair value of the embedded derivatives within funds withheld related to certain ceded reinsurance is determined based on the change in estimated fair value of the underlying assets held by the Company in a reference portfolio backing the funds withheld liability. The estimated fair value of the underlying assets is determined as previously described in "— Equity securities, short-term investments, real estate joint ventures, other limited partnership interests, commercial mortgage loans held by CSEs — FVO and long-term debt of CSEs — FVO." The estimated fair value of these embedded derivatives is included, along with their funds withheld hosts, in other liabilities on the consolidated balance sheets with changes in estimated fair value recorded in net derivative gains (losses). Changes in the credit spreads on the underlying assets, interest rates and market volatility may result in significant fluctuations in the estimated fair value of these embedded derivatives that could materially affect net income.

The Company issues certain annuity contracts which allow the policyholder to participate in returns from equity indices. These equity indexed features are embedded derivatives which are measured at estimated fair value separately from the host fixed annuity contract, with changes in estimated fair value reported in net derivative gains (losses). These embedded derivatives are classified within policyholder account balances on the consolidated balance sheets.

The estimated fair value of the embedded equity indexed derivatives, based on the present value of future equity returns to the policyholder using actuarial and present value assumptions including expectations concerning policyholder behavior, is calculated by the Company's actuarial department. The calculation is based on in-force business and uses standard capital market techniques, such as Black-Scholes, to calculate the value of the portion of the embedded derivative for which the terms are set. The portion of the embedded derivative covering the period beyond where terms are set is calculated as the present value of amounts expected to be spent to provide equity indexed returns in those periods. The valuation of these embedded derivatives also includes the establishment of a risk margin, as well as changes in nonperformance risk.

#### **Transfers between Levels**

Overall, transfers between levels occur when there are changes in the observability of inputs and market activity. Transfers into or out of any level are assumed to occur at the beginning of the period.

#### <u>Transfers between Levels 1 and 2:</u>

For assets and liabilities measured at estimated fair value and still held at June 30, 2018 and December 31, 2017, transfers between Levels 1 and 2 were not significant.

#### **Transfers** into or out of Level 3:

Assets and liabilities are transferred into Level 3 when a significant input cannot be corroborated with market observable data. This occurs when market activity decreases significantly and underlying inputs cannot be observed, current prices are not available, and/or when there are significant variances in quoted prices, thereby affecting transparency. Assets and liabilities are transferred out of Level 3 when circumstances change such that a significant input can be corroborated with market observable data. This may be due to a significant increase in market activity, a specific event, or one or more significant input(s) becoming observable.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

### Assets and Liabilities Measured at Fair Value Using Significant Unobservable Inputs (Level 3)

The following table presents certain quantitative information about the significant unobservable inputs used in the fair value measurement, and the sensitivity of the estimated fair value to changes in those inputs, for the more significant asset and liability classes measured at fair value on a recurring basis using significant unobservable inputs (Level 3) at:

			June 30, 201	18	December 31, 2	017	Impact of Increase in Input
	Valuation Techniques	Significant Unobservable Inputs	Range	Weighted Average (1)	Range	Weighted Average (1)	on Estimated Fair Value (2)
Fixed maturity securities (3)						·	
U.S. corporate and foreign corporate	Matrix pricing	Offered quotes (4)	87 - 137	106	93 - 142	111	Increase
	Market pricing	• Quoted prices (4)	53 - 353	105	— - 443	77	Increase
RMBS	Market pricing	Quoted prices (4)	56 - 107	95	3 - 107	95	Increase (5)
CMBS	Market pricing	Quoted prices (4)	51 - 104	103	8 - 104	88	Increase (5)
	Consensus pricing	Offered quotes (4)	103 - 103	103	105 - 105	105	Increase (5)
ABS	Market pricing	Quoted prices (4)	100 - 102	100	100 - 104	101	Increase (5)
	Consensus pricing	Offered quotes (4)			100 - 100	100	Increase (5)
Derivatives							
Credit	Present value techniques	Credit spreads (7)	97 - 99				Decrease (6)
	Consensus pricing	Offered quotes (8)					
Equity market	Present value techniques or option pricing models	Volatility (9)	17% - 30%		11% - 31%		Increase (6)
		Correlation (10)	10% - 30%		10% - 30%		
Embedded derivatives							
Direct, assumed and ceded guaranteed minimum benefits	Option pricing techniques	Mortality rates:					
		Ages 0 - 40	0% - 0.09%		0% - 0.09%		Decrease (11)
		Ages 41 - 60	0.04% - 0.65%		0.04% - 0.65%		Decrease (11)
		Ages 61 - 115	0.26% - 100%		0.26% - 100%		Decrease (11)
		Lapse rates:					
		Durations 1 - 10	0.25% - 100%		0.25% - 100%		Decrease (12)
		Durations 11 - 20	2% - 100%		2% - 100%		Decrease (12)
		Durations 21 - 116	2% - 100%		2% - 100%		Decrease (12)
		Utilization rates	0% - 25%		0% - 25%		Increase (13)
		Withdrawal rates	0.25% - 10%		0.25% - 10%		(14)
		Long-term equity volatilities	17.40% - 25%		17.40% - 25%		Increase (15)
		Nonperformance risk spread	1.12% - 2.06%		0.64% - 1.43%		Decrease (16)

<sup>(1)</sup> The weighted average for fixed maturity securities is determined based on the estimated fair value of the securities.

<sup>(2)</sup> The impact of a decrease in input would have the opposite impact on estimated fair value. For embedded derivatives, changes to direct and assumed guaranteed minimum benefits are based on liability positions; changes to ceded guaranteed minimum benefits are based on asset positions.

<sup>(3)</sup> Significant increases (decreases) in expected default rates in isolation would result in substantially lower (higher) valuations.

<sup>(4)</sup> Range and weighted average are presented in accordance with the market convention for fixed maturity securities of dollars per hundred dollars of par.

<sup>(5)</sup> Changes in the assumptions used for the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumptions used for prepayment rates.

<sup>(6)</sup> Changes in estimated fair value are based on long U.S. dollar net asset positions and will be inversely impacted for short U.S. dollar net asset positions.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

- (7) Represents the risk quoted in basis points of a credit default event on the underlying instrument. Credit derivatives with significant unobservable inputs are primarily comprised of written credit default swaps.
- (8) At June 30, 2018 and December 31, 2017, independent non-binding broker quotations were used in the determination of less than 1% and 1% of the total net derivative estimated fair value, respectively.
- (9) Ranges represent the underlying equity volatility quoted in percentage points. Since this valuation methodology uses a range of inputs across multiple volatility surfaces to value the derivative, presenting a range is more representative of the unobservable input used in the valuation.
- (10) Ranges represent the different correlation factors utilized as components within the valuation methodology. Presenting a range of correlation factors is more representative of the unobservable input used in the valuation. Increases (decreases) in correlation in isolation will increase (decrease) the significance of the change in valuations.
- (11) Mortality rates vary by age and by demographic characteristics such as gender. Mortality rate assumptions are based on company experience. A mortality improvement assumption is also applied. For any given contract, mortality rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.
- (12) Base lapse rates are adjusted at the contract level based on a comparison of the actuarially calculated guaranteed values and the current policyholder account value, as well as other factors, such as the applicability of any surrender charges. A dynamic lapse function reduces the base lapse rate when the guaranteed amount is greater than the account value as in the money contracts are less likely to lapse. Lapse rates are also generally assumed to be lower in periods when a surrender charge applies. For any given contract, lapse rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.
- (13) The utilization rate assumption estimates the percentage of contract holders with a GMIB or lifetime withdrawal benefit who will elect to utilize the benefit upon becoming eligible. The rates may vary by the type of guarantee, the amount by which the guaranteed amount is greater than the account value, the contract's withdrawal history and by the age of the policyholder. For any given contract, utilization rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.
- (14) The withdrawal rate represents the percentage of account balance that any given policyholder will elect to withdraw from the contract each year. The withdrawal rate assumption varies by age and duration of the contract, and also by other factors such as benefit type. For any given contract, withdrawal rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative. For GMWBs, any increase (decrease) in withdrawal rates results in an increase (decrease) in the estimated fair value of the guarantees. For GMABs and GMIBs, any increase (decrease) in withdrawal rates results in a decrease (increase) in the estimated fair value.
- (15) Long-term equity volatilities represent equity volatility beyond the period for which observable equity volatilities are available. For any given contract, long-term equity volatility rates vary throughout the period over which cash flows are projected for purposes of valuing the embedded derivative.
- (16) Nonperformance risk spread varies by duration and by currency. For any given contract, multiple nonperformance risk spreads will apply, depending on the duration of the cash flow being discounted for purposes of valuing the embedded derivative.

The following is a summary of the valuation techniques and significant unobservable inputs used in the fair value measurement of assets and liabilities classified within Level 3 that are not included in the preceding table. Generally, all other classes of securities classified within Level 3, including those within separate account assets and embedded derivatives within funds withheld related to certain assumed reinsurance, use the same valuation techniques and significant unobservable inputs as previously described for Level 3 securities. This includes matrix pricing and discounted cash flow methodologies, inputs such as quoted prices for identical or similar securities that are less liquid and based on lower levels of trading activity than securities classified in Level 2, as well as independent non-binding broker quotations. The sensitivity of the estimated fair value to changes in the significant unobservable inputs for these other assets and liabilities is similar in nature to that described in the preceding table.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 6. Fair Value (continued)

The following tables summarize the change of all assets and (liabilities) measured at estimated fair value on a recurring basis using significant unobservable inputs (Level 3):

	Fair Value Measurements Using Significant Unobservable Inputs (Le								vel 3)	
	_			Fixed Maturit	y Secu	rities			_	
	Cor	porate (1)		Structured Securities		State and Political ubdivision	G	Foreign Government		Equity ecurities
					(In	millions)				
Three Months Ended June 30, 2018										
Balance, beginning of period	\$	1,906	\$	1,206	\$	_	\$	_	\$	123
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)		6		5		_		_		_
Total realized/unrealized gains (losses) included in AOCI		(72)		_		2		_		_
Purchases (8)		81		203		2		_		_
Sales (8)		(25)		(54)		_		_		(3)
Issuances (8)		_		_		_		_		_
Settlements (8)		_		_		_		_		_
Transfers into Level 3 (9)		3		_		4		_		_
Transfers out of Level 3 (9)		(27)		(92)		_		_		_
Balance, end of period	\$	1,872	\$	1,268	\$	8	\$	_	\$	120
Three Months Ended June 30, 2017										
Balance, beginning of period	\$	2,403	\$	1,640	\$	7	\$	_	\$	142
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)		1		6		_		_		1
Total realized/unrealized gains (losses) included in AOCI		23		21		_		_		1
Purchases (8)		171		24		_		_		_
Sales (8)		(248)		(143)		_		_		(10)
Issuances (8)		_		_		_		_		_
Settlements (8)		_		_		_		_		_
Transfers into Level 3 (9)		30		_		_		_		_
Transfers out of Level 3 (9)		(24)		(59)		(7)		_		_
Balance, end of period	\$	2,356	\$	1,489	\$	_	\$	_	\$	134
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2018 (10)	\$	6	\$	5	\$	_	\$	_	\$	_
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2017 (10)	\$	_	\$	6	\$	_	\$	_	\$	_

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)											
		Estate Joint entures (2)		Other Limited tnership Interests (2)		Short-term Investments	Net Derivatives (3)			Net Embedded Derivatives (4)		Separate unt Assets (5)
					(In millions)							
Three Months Ended June 30, 2018												
Balance, beginning of period	\$	22	\$	26	\$	_	\$	(273)	\$	(1,293)	\$	7
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)		(2)		_		_		(13)		195		_
Total realized/unrealized gains (losses) included in AOCI		_		_		_		_		_		_
Purchases (8)		_		_		_		2		_		_
Sales (8)		(3)		(2)		_		_		_		(3)
Issuances (8)		_		_		_		_		_		_
Settlements (8)		_		_		_		_		(143)		(1)
Transfers into Level 3 (9)		_		_		_		_				1
Transfers out of Level 3 (9)		_		_		_		_		_		_
Balance, end of period	\$	17	\$	24	\$	_	\$	(284)	\$	(1,241)	\$	4
Three Months Ended June 30, 2017		_						_				
Balance, beginning of period	\$	_	\$	_	\$	1	\$	(890)	\$	(2,021)	\$	15
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)		_		_		_		106		162		_
Total realized/unrealized gains (losses) included in AOCI		_		_		_		_		_		_
Purchases (8)		_		_		91		4		_		7
Sales (8)		_		_		_		_		_		(8)
Issuances (8)		_		_		_		_		_		_
Settlements (8)		_		_		_		_		(254)		(1)
Transfers into Level 3 (9)		_		_		_		_		_		_
Transfers out of Level 3 (9)		_		_		(1)		_		_		(7)
Balance, end of period	\$		\$		\$	91	\$	(780)	\$	(2,113)	\$	6
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2018 (10)	\$	(2)	\$	_	\$		\$	(13)	\$	198	\$	_
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2017 (10)	\$		\$		\$		\$	106	\$	245	\$	

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Le								vel 3)	
				Fixed Maturit	y Secı	ırities				
	Cor	porate (1)		Structured Securities		State and Political Subdivision	G	Foreign overnment		Equity Securities
					(In	millions)				
Six Months Ended June 30, 2018										
Balance, beginning of period	\$	1,997	\$	1,230	\$	_	\$	5	\$	124
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)		9		11		_		_		(1)
Total realized/unrealized gains (losses) included in AOCI		(80)		(9)		3		_		_
Purchases (8)		136		213		2		_		_
Sales (8)		(165)		(120)		_		(2)		(3)
Issuances (8)		_		_		_		_		_
Settlements (8)		_		_		_		_		_
Transfers into Level 3 (9)		34		_		3		_		_
Transfers out of Level 3 (9)		(59)		(57)		_		(3)		_
Balance, end of period	\$	1,872	\$	1,268	\$	8	\$	_	\$	120
Six Months Ended June 30, 2017										
Balance, beginning of period	\$	2,391	\$	1,711	\$	17	\$	_	\$	137
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)		(2)		9		_		_		_
Total realized/unrealized gains (losses) included in AOCI		130		36		_		_		3
Purchases (8)		291		68		_		_		4
Sales (8)		(299)		(231)		_		_		(10)
Issuances (8)		_		_		_		_		
Settlements (8)		_		_		_		_		_
Transfers into Level 3 (9)		3		_		_		_		_
Transfers out of Level 3 (9)		(158)		(104)		(17)		_		_
Balance, end of period	\$	2,356	\$	1,489	\$	_	\$	_	\$	134
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2018 (10)	\$	7	\$		\$		\$	_	\$	_
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2017 (10)	\$	_	\$	10	\$		\$	_	\$	

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3										
	state Joint tures (2)		Other Limited tnership Interests (2)		Short-term Investments	]	Net Derivatives (3)		Net Embedded Derivatives (4)		Separate unt Assets (5)
					(In milli	ions)					
Six Months Ended June 30, 2018											
Balance, beginning of period	\$ 22	\$	28	\$	14	\$	(279)	\$	(1,660)	\$	5
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)	(1)		(1)		_		(8)		700		_
Total realized/unrealized gains (losses) included in AOCI	_		_		_		_		_		
Purchases (8)	_		_		_		3		_		1
Sales (8)	(4)		(3)		(14)		_		_		(1)
Issuances (8)	_		_		_		_		_		_
Settlements (8)	_		_		_		_		(281)		(1)
Transfers into Level 3 (9)	_		_		_		_		_		_
Transfers out of Level 3 (9)	_		_		_		_		_		_
Balance, end of period	\$ 17	\$	24	\$	_	\$	(284)	\$	(1,241)	\$	4
Six Months Ended June 30, 2017											
Balance, beginning of period	\$ _	\$	_	\$	2	\$	(954)	\$	(2,383)	\$	10
Total realized/unrealized gains (losses) included in net income (loss) (6) (7)	_		_		_		96		325		_
Total realized/unrealized gains (losses) included in AOCI	_		_		_		_		_		_
Purchases (8)	_		_		91		4		_		1
Sales (8)	_		_		(1)		_		_		(2)
Issuances (8)	_		_		_		_		_		_
Settlements (8)	_		_		_		74		(55)		_
Transfers into Level 3 (9)	_		_		_		_		_		2
Transfers out of Level 3 (9)	_		_		(1)		_		_		(5)
Balance, end of period	\$ _	\$	_	\$	91	\$	(780)	\$	(2,113)	\$	6
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2018 (10)	\$ (1)	\$	(1)	\$	_	\$	(8)	\$	904	\$	_
Changes in unrealized gains (losses) included in net income (loss) for the instruments still held at June 30, 2017 (10)	\$	\$		\$		\$	93	\$	672	\$	

<sup>(1)</sup> Comprised of U.S. and foreign corporate securities.

<sup>(2)</sup> In connection with the adoption of new guidance related to the recognition and measurement of financial instruments (see Note 1), effective January 1, 2018 on a modified retrospective basis, the Company carries real estate joint ventures and other limited partnership interests previously accounted under the cost method of accounting at estimated fair value.

<sup>(3)</sup> Freestanding derivative assets and liabilities are presented net for purposes of the rollforward.

<sup>(4)</sup> Embedded derivative assets and liabilities are presented net for purposes of the rollforward.

<sup>(5)</sup> Investment performance related to separate account assets is fully offset by corresponding amounts credited to contract holders within separate account liabilities. Therefore, such changes in estimated fair value are not recorded in net income (loss). For the purpose of this disclosure, these changes are presented within net investment gains (losses).

<sup>(6)</sup> Amortization of premium/accretion of discount is included within net investment income. Impairments charged to net income (loss) on securities are included in net investment gains (losses). Lapses associated with net embedded derivatives are included in net derivative gains (losses). Substantially all realized/unrealized gains (losses) included in net income (loss) for net derivatives and net embedded derivatives are reported in net derivative gains (losses).

<sup>(7)</sup> Interest and dividend accruals, as well as cash interest coupons and dividends received, are excluded from the rollforward.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 6. Fair Value (continued)

- (8) Items purchased/issued and then sold/settled in the same period are excluded from the rollforward. Fees attributed to embedded derivatives are included in settlements.
- (9) Gains and losses, in net income (loss) and OCI, are calculated assuming transfers into and/or out of Level 3 occurred at the beginning of the period. Items transferred into and then out of Level 3 in the same period are excluded from the rollforward.
- (10) Changes in unrealized gains (losses) included in net income (loss) relate to assets and liabilities still held at the end of the respective periods. Substantially all changes in unrealized gains (losses) included in net income (loss) for net derivatives and net embedded derivatives are reported in net derivative gains (losses).

#### Fair Value Option

The following table presents information for certain assets and liabilities of CSEs, which are accounted for under the FVO. These assets and liabilities were initially measured at fair value.

	June 30, 2018		December 31, 2017
		(In milli	ons)
Assets (1)			
Unpaid principal balance	\$	59 \$	70
Difference between estimated fair value and unpaid principal balance		37	45
Carrying value at estimated fair value	\$	96 \$	115
Liabilities (1)			
Contractual principal balance	\$	5 \$	10
Difference between estimated fair value and contractual principal balance		_	1
Carrying value at estimated fair value	\$	5 \$	11

<sup>(1)</sup> These assets and liabilities are comprised of commercial mortgage loans and long-term debt. Changes in estimated fair value on these assets and liabilities and gains or losses on sales of these assets are recognized in net investment gains (losses). Interest income on commercial mortgage loans held by CSEs — FVO is recognized in net investment income. Interest expense from long-term debt of CSEs — FVO is recognized in other expenses.

#### Fair Value of Financial Instruments Carried at Other Than Fair Value

The following tables provide fair value information for financial instruments that are carried on the balance sheet at amounts other than fair value. These tables exclude the following financial instruments: cash and cash equivalents, accrued investment income, payables for collateral under securities loaned and other transactions and those short-term investments that are not securities, such as time deposits, and therefore are not included in the three level hierarchy table disclosed in the "— Recurring Fair Value Measurements" section. The estimated fair value of the excluded financial instruments, which are primarily classified in Level 2, approximates carrying value as they are short-term in nature such that the Company believes there is minimal risk of material changes in interest rates or credit quality. All remaining balance sheet amounts excluded from the tables below are not considered financial instruments subject to this disclosure.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

### 6. Fair Value (continued)

The carrying values and estimated fair values for such financial instruments, and their corresponding placement in the fair value hierarchy, are summarized as follows at:

			June 30, 2018		
	 Carrying Value	Level 1	Level 2	Level 3	Total Estimated Fair Value
			(In millions)		
Assets					
Mortgage loans	\$ 12,241	\$ _	\$ _	\$ 12,325	\$ 12,325
Policy loans	\$ 1,458	\$ _	\$ 720	\$ 917	\$ 1,637
Other invested assets	\$ 85	\$ _	\$ 72	\$ 13	\$ 85
Premiums, reinsurance and other receivables	\$ 1,684	\$ _	\$ 106	\$ 1,766	\$ 1,872
Liabilities					
Policyholder account balances	\$ 15,881	\$ _	\$ _	\$ 14,829	\$ 14,829
Long-term debt	\$ 3,602	\$ _	\$ 2,611	\$ 600	\$ 3,211
Other liabilities	\$ 358	\$ _	\$ 146	\$ 212	\$ 358
Separate account liabilities	\$ 1,192	\$ _	\$ 1,192	\$ _	\$ 1,192

			D	ecember 31, 2017		
			Fa	ir Value Hierarchy		
	 Carrying Value	Level 1		Level 2	Level 3	Total Estimated Fair Value
				(In millions)		
Assets						
Mortgage loans	\$ 10,627	\$ _	\$	_	\$ 10,871	\$ 10,871
Policy loans	\$ 1,523	\$ _	\$	781	\$ 959	\$ 1,740
Real estate joint ventures (1)	\$ 5	\$ _	\$	_	\$ 22	\$ 22
Other limited partnership interests (1)	\$ 36	\$ _	\$	_	\$ 28	\$ 28
Other invested assets (2)	\$ 71	\$ _	\$	71	\$ _	\$ 71
Premiums, reinsurance and other receivables	\$ 1,758	\$ _	\$	128	\$ 1,985	\$ 2,113
Liabilities						
Policyholder account balances	\$ 15,791	\$ _	\$	_	\$ 15,927	\$ 15,927
Long-term debt	\$ 3,601	\$ _	\$	3,039	\$ 600	\$ 3,639
Other liabilities	\$ 314	\$ _	\$	100	\$ 214	\$ 314
Separate account liabilities	\$ 1,210	\$ _	\$	1,210	\$ _	\$ 1,210

<sup>(1)</sup> In connection with the adoption of new guidance related to the recognition and measurement of financial instruments (see Note 1), effective January 1, 2018 on a modified retrospective basis, the Company carries real estate joint ventures and other limited partnership interests previously accounted under the cost method of accounting at estimated fair value.

<sup>(2)</sup> The Company reclassified Federal Home Loan Bank stock in the prior period from equity securities to other invested assets.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 7. Long-term Debt

#### Repurchase Facility

In April 2018, Brighthouse Life Insurance Company entered into a committed repurchase facility (the "Repurchase Facility") with a financial institution, pursuant to which Brighthouse Life Insurance Company may enter into repurchase transactions in an aggregate amount up to \$2.0 billion in respect of certain eligible securities. The Repurchase Facility has a term of three years, beginning on July 31, 2018 and ending on July 31, 2021.

#### 8. Equity

#### **Share-Based Compensation Plans**

The Company's share-based compensation plans provide awards to employees and non-employee directors and may be in the form of nonqualified stock options, stock appreciation rights, restricted stock, restricted stock units, performance shares, performance units, and other share-based awards. Additionally, employees may purchase shares at a discount under an employee stock purchase plan. The Company also granted restricted stock units to certain employees and non-employee directors on September 8, 2017, shortly following the Separation (the "Founders' Grant"). The employee stock incentive plan and the non-employee director stock compensation plan were each approved at the Brighthouse Financial, Inc. annual meeting of stockholders held on May 23, 2018. The aggregate number of shares authorized for issuance at June 30, 2018 under the Company's various share-based compensation plans was 8,000,000.

All share-based compensation is measured at fair value as of the grant date. The Company recognizes compensation expense related to share-based awards based on the number of awards expected to vest, which represents the awards granted less expected forfeitures over the life of the award, as estimated at the date of grant. Unless a material deviation from the assumed forfeiture rate is observed during the term in which the awards are expensed, the Company recognizes any adjustment necessary to reflect differences in actual experience in the period the award becomes payable or exercisable. Compensation expense related to share-based awards, which is included in other expenses, is principally related to the issuance of restricted stock units with other costs incurred relating to stock options and performance units. With the exception of the Founders' Grant, the Company grants the majority of each year's awards in the first quarter of the year.

### Compensation Expense Related to Share-Based Compensation

The following table presents total share-based compensation expense:

	Three Mor Ended June 30, 2		Six Months Ended June 30, 2018
		(In millio	ns)
Restricted stock units, Founders' Grant	\$	10 \$	10
Restricted stock units	\$	1 \$	1
Stock options	\$	1 \$	1
Performance share units	\$	— <b>\$</b>	_

Unrecognized share-based compensation cost for the Founders' Grant was \$22 million at June 30, 2018, which is expected to be fully recognized in the third quarter of 2018. Unrecognized share-based compensation for other grants related to restricted stock units, stock options and performance share units was \$19 million at June 30, 2018 with a weighted average recognition period of seven quarters.

### **Equity Awards**

## Restricted Share Units ("RSUs")

RSUs are units that, if vested, are payable in shares of Brighthouse Financial, Inc. common stock. The Company does not credit RSUs with dividend-equivalents as RSUs do not accrue dividends. Accordingly, the estimated fair value of RSUs is based upon the closing price of shares on the date of grant, less a forfeiture rate. With the exception of the Founders' Grant, most RSUs use graded vesting and vest in thirds on, or shortly after, the first three anniversaries of their grant date, while other RSUs vest in their entirety on the third or later anniversary of their grant date. Vesting is subject to continued service, except for employees who meet specified age and service criteria, and in certain other limited circumstances.

#### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 8. Equity (continued)

### Performance Share Units ("PSUs")

PSUs are units that, if vested, are multiplied by a performance factor to produce a number of final PSUs, which are payable in shares of Brighthouse Financial, Inc. common stock. PSUs cliff vest at the end of the three-year performance period. Vesting is subject to continued service, except for employees who meet specified age and service criteria, and in certain other limited circumstances. The performance factors will be based on the achievement of corporate expense reductions and the capital return targets over the respective three-year period.

For awards granted for performance periods in progress through June 30, 2018, the vested PSUs will be multiplied by a performance factor of 0% to 150%. Assuming the Company has met certain threshold performance goals, the Compensation Committee of Brighthouse Financial, Inc.'s Board of Directors will determine the performance factor in its discretion. The Company estimates the fair value of performance shares semi-annually until they become payable.

The following table presents a summary of PSU and RSU activity:

	Resi	tricted	l	Perfo	rmanc	ce
	Units		eighted Average Exercise Price	Units		/eighted Average Exercise Price
Outstanding at January 1, 2018	_	\$	_	_	\$	_
Granted	990,176	\$	48.10	73,849	\$	48.10
Forfeited	_	\$	_	_	\$	_
Paid	_	\$	_	_	\$	_
Outstanding at June 30, 2018	990,176	\$	48.10	73,849	\$	48.10
Vested at June 30, 2018	_	\$	_	_	\$	_

#### **Stock Options**

Stock options represent the contingent right of award holders to purchase shares of Brighthouse Financial, Inc. common stock at a stated price for a limited time. All stock options have an exercise price equal to the closing price of a share on the date of grant and have a maximum term of ten years. Certain stock options granted are exercisable at a rate of one-third of each award on each of the first three anniversaries of the grant date, while others are exercisable entirely on the third anniversary of the grant date. Vesting is subject to continued service, except for employees who meet specified age and service criteria and in certain other limited circumstances. The Company granted 242,560 options at a weighted average exercise price of \$48.10 for aggregate intrinsic value of \$0. No stock options were exercised, expired or forfeited at June 30, 2018.

The Company estimates the fair value of stock options on the date of grant using the Black-Scholes model. The significant assumptions the Company uses in its model include: expected volatility of the price of shares; risk-free rate of return; graded three-year vesting; and expected option life.

The following table presents the weighted average assumptions that the model uses to determine the fair value of unexercised stock options granted at:

	June 30, 2018
Risk-free rate of return	2.93%
Expected volatility	25.00%
Expected option life	5.75 years
Weighted average exercise price of stock options granted	\$48.10
Weighted average fair value of stock options granted	\$12.54

#### Accumulated Other Comprehensive Income (Loss)

Information regarding changes in the balances of each component of AOCI was as follows:

						ree Months Ended me 30, 2018			
	Invest (Los	Unrealized Investment Gains (Losses), Net of Related Offsets (1)		Unrealized Gains (Losses) on Derivatives		Foreign Currency Translation Adjustments	Defined Benefit Plans Adjustment		Total
					(I	n millions)			
Balance, March 31, 2018	\$	695	\$	87	\$	(22)	\$ (23	3) 5	\$ 737
OCI before reclassifications		(65)		111		4	_	-	50
Deferred income tax benefit (expense)		30		(23)		(1)	(1	ι)	5
AOCI before reclassifications, net of income tax		660		175		(19)	(24	1)	792
Amounts reclassified from AOCI		42		(10)			_	-	32
Deferred income tax benefit (expense)		(12)		3		_	_	-	(9)
Amounts reclassified from AOCI, net of income tax		30		(7)			_	_	23
Balance, June 30, 2018	\$	690	\$	168	\$	(19)	\$ (24	4)	\$ 815
	<del></del>							_ =	

		Ended June 30, 2017		
Unrealized	Unrealized	Foreign	Defined Benefit	Total
Investment Gains	Gains (Losses)	Currency	Plans Adjustment	

Three Months

	(Losses), Net of Related Offsets (1)		on Derivatives		Translation Adjustments		
				(In n	nillions)		
Balance, March 31, 2017	\$ 1,310	\$	248	\$	(34)	\$ (18)	\$ 1,506
OCI before reclassifications	649		(33)		3	_	619
Deferred income tax benefit (expense)	(236)		11		(2)	1	(226)
AOCI before reclassifications, net of income tax	 1,723		226		(33)	(17)	1,899
Amounts reclassified from AOCI	 (1)		(4)			_	(5)
Deferred income tax benefit (expense)	(1)		1		_	_	_
Amounts reclassified from AOCI, net of income tax	 (2)		(3)		_	_	(5)
Balance, June 30, 2017	\$ 1,721	\$	223	\$	(33)	\$ (17)	\$ 1,894

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

### 8. Equity (continued)

Balance, June 30, 2018

Six Months Ended June 30, 2018 Unrealized Investment Gains (Losses), Net of Related Offsets (1) Foreign Currency Unrealized Defined Benefit Plans Adjustment Gains (Losses) on Derivatives Translation Adjustments Total (In millions) Balance, December 31, 2017 1,572 1,676 154 (24) \$ (26) Cumulative effect of change in accounting principle and other, net of income tax (see Note 1) (79) (79) Balance, January 1, 2018 154 (24) (26) 1,597 1,493 OCI before reclassifications 3 (1,138)35 6 (1,094)Deferred income tax benefit (expense) (1) 259 (7) (1) 250 AOCI before reclassifications, net of income tax 614 182 (19)(24) 753 Amounts reclassified from AOCI 100 (18)82 Deferred income tax benefit (expense) (24)4 (20) Amounts reclassified from AOCI, net of income tax 76 (14) 62

690

168

(19)

(24)

815

				ix Months Ended ane 30, 2017		
	Unrealized Investment Gains (Losses), Net of Related Offsets (1)	Unrealized Gains (Losses) on Derivatives		Foreign Currency Translation Adjustments	fined Benefit as Adjustment	Total
			(I	n millions)		
Balance, December 31, 2016	\$ 1,044	\$ 268	\$	(31)	\$ (16)	\$ 1,265
OCI before reclassifications	962	(52)		(4)	(14)	892
Deferred income tax benefit (expense)	(343)	18		2	13	(310)
AOCI before reclassifications, net of income tax	1,663	234		(33)	(17)	1,847
Amounts reclassified from AOCI	90	(16)			_	74
Deferred income tax benefit (expense)	(32)	5		_	_	(27)
Amounts reclassified from AOCI, net of income tax	58	(11)			_	47
Balance, June 30, 2017	\$ 1,721	\$ 223	\$	(33)	\$ (17)	\$ 1,894

<sup>(1)</sup> See Note 4 for information on offsets to investments related to future policy benefits, DAC, VOBA and DSI.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

# 8. Equity (continued)

Information regarding amounts reclassified out of each component of AOCI was as follows:

AOCI Components			Am	ounts Reclassifi	ed fro	m AOCI			Consolidated and Combined Statements of Operations and Comprehensive Income (Loss) Locations
		En	Months ded ie 30,	_		Enc	lonths led e 30,		-
	2018			2017		2018	2017	7	
				(In milli	ons)				
Net unrealized investment gains (losses):									
Net unrealized investment gains (losses)	\$	(42)	\$	1	\$	(101)	\$	(47)	Net investment gains (losses)
Net unrealized investment gains (losses)		_		1		1		2	Net investment income
Net unrealized investment gains (losses)		_		(1)		_		(45)	Net derivative gains (losses)
Net unrealized investment gains (losses), before income tax		(42)		1		(100)		(90)	
Income tax (expense) benefit		12		1		24		32	
Net unrealized investment gains (losses), net of income tax		(30)		2		(76)		(58)	
Unrealized gains (losses) on derivatives - cash flow hedges:						_			
Interest rate swaps		10		_		16		_	Net derivative gains (losses)
Interest rate swaps		2		1		2		2	Net investment income
Interest rate forwards		(1)		2		_		2	Net derivative gains (losses)
Interest rate forwards		_		_		1		1	Net investment income
Foreign currency swaps		(1)		1		(1)		11	Net derivative gains (losses)
Gains (losses) on cash flow hedges, before income tax		10		4		18		16	
Income tax (expense) benefit		(3)		(1)		(4)		(5)	
Gains (losses) on cash flow hedges, net of income tax		7		3		14		11	
Total reclassifications, net of income tax	\$	(23)	\$	5	\$	(62)	\$	(47)	

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited)

# 9. Other Revenues and Other Expenses

#### Other Revenues

The Company has entered into contracts with mutual funds, fund managers, and their affiliates (collectively, the "Funds") whereby the Company is paid monthly or quarterly fees ("12b-1 fees") for providing certain services to customers and distributors of the Funds. The 12b-1 fees are generally equal to a fixed percentage of the average daily balance of the customer's investment in a fund are based on a specified in the contract between the Company and the Funds. Payments are generally collected when due and are neither refundable nor able to offset future fees.

To earn these fees, the Company performs services such as responding to phone inquiries, maintaining records, providing information to distributors and shareholders about fund performance and providing training to account managers and sales agents. The passage of time reflects the satisfaction of the Company's performance obligations to the Funds, and is used to recognize revenue associated with 12b-1 fees.

Other revenues consisted primarily of 12b-1 fees of \$91 million and \$184 million for the three months and six months ended June 30, 2018, respectively, and \$96 million and \$169 million for the three months and six months ended June 30, 2017, respectively, of which substantially all were reported in the Annuities segment.

### Other Expenses

Information on other expenses was as follows:

	 En	Months ded e 30,			Six M En Jui		
	 2018		2017		2018		2017
			(In mi	illions)			
Compensation	\$ 83	\$	65	\$	153	\$	129
Commissions	214		197		429		390
Volume-related costs	105		136		214		263
Related party expenses on ceded and assumed reinsurance	4		3		7		26
Capitalization of DAC	(76)		(47)		(152)		(115)
Interest expense on debt	33		37		70		82
Premium taxes, licenses and fees	26		19		43		33
Professional services	119		53		208		88
Rent and related expenses	3		4		6		8
Other	180		147		331		274
Total other expenses	\$ 691	\$	614	\$	1,309	\$	1,178

### **Related Party Expenses**

Commissions and capitalization of DAC include the impact of related party reinsurance transactions. See Note 12 for a discussion of related party expenses included in the table above.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited)

#### 10. Earnings Per Common Share

The following table sets forth the calculation of earnings per share ("EPS"):

		Three I End June		hs	Six Months Ended June 30,					
	Pro forma 2018 2017 (1) 2018							Pro forma 2017 (1)		
				(In millions, except sl	hare	and per share data)				
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders	\$	(239)	\$	246	\$	(306)	\$	(103)		
Weighted average common shares outstanding:										
Basic		119,773,106		119,773,106		119,773,106		119,773,106		
Earnings per common share:										
Basic	\$	(2.01)	\$	2.05	\$	(2.56)	\$	(0.86)		

<sup>(1)</sup> On August 4, 2017, following the completion of the Separation, 119,773,106 shares of Brighthouse Financial, Inc. common stock were outstanding and are utilized to calculate EPS for the three months and six months ended June 30, 2017.

Basic loss per common share equaled diluted loss per common share for the three months and six months ended June 30, 2018. The diluted shares were not utilized in the per share calculation, as the inclusion of such shares would have an antidilutive effect.

### 11. Contingencies, Commitments and Guarantees

#### **Contingencies**

# <u>Litigation</u>

The Company is a defendant in a number of litigation matters. In some of the matters, large and/or indeterminate amounts, including punitive and treble damages, are sought. Modern pleading practice in the U.S. permits considerable variation in the assertion of monetary damages or other relief. Jurisdictions may permit claimants not to specify the monetary damages sought or may permit claimants to state only that the amount sought is sufficient to invoke the jurisdiction of the trial court. In addition, jurisdictions may permit plaintiffs to allege monetary damages in amounts well exceeding reasonably possible verdicts in the jurisdiction for similar matters. This variability in pleadings, together with the actual experience of the Company in litigating or resolving through settlement numerous claims over an extended period of time, demonstrates to management that the monetary relief which may be specified in a lawsuit or claim bears little relevance to its merits or disposition value.

Due to the vagaries of litigation, the outcome of a litigation matter and the amount or range of potential loss at particular points in time may normally be difficult to ascertain. Uncertainties can include how fact finders will evaluate documentary evidence and the credibility and effectiveness of witness testimony, and how trial and appellate courts will apply the law in the context of the pleadings or evidence presented, whether by motion practice, or at trial or on appeal. Disposition valuations are also subject to the uncertainty of how opposing parties and their counsel will themselves view the relevant evidence and applicable law.

The Company establishes liabilities for litigation and regulatory loss contingencies when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. It is possible that some matters could require the Company to pay damages or make other expenditures or establish accruals in amounts that could not be estimated at June 30, 2018.

### Matters as to Which an Estimate Can Be Made

For some loss contingency matters, the Company is able to estimate a reasonably possible range of loss. For such matters where a loss is believed to be reasonably possible, but not probable, no accrual has been made. As of June 30, 2018, the Company estimates the aggregate range of reasonably possible losses in excess of amounts accrued, if any, for these matters to be \$0 to \$10 million.

# Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 11. Contingencies, Commitments and Guarantees (continued)

### Matters as to Which an Estimate Cannot Be Made

For other matters, the Company is not currently able to estimate the reasonably possible loss or range of loss. The Company is often unable to estimate the possible loss or range of loss until developments in such matters have provided sufficient information to support an assessment of the range of possible loss, such as quantification of a damage demand from plaintiffs, discovery from other parties and investigation of factual allegations, rulings by the court on motions or appeals, analysis by experts, and the progress of settlement negotiations. On a quarterly and annual basis, the Company reviews relevant information with respect to litigation contingencies and updates its accruals, disclosures and estimates of reasonably possible losses or ranges of loss based on such reviews.

### **Diversified Lending Group Litigations**

Hartshorne v. NELICO, et al. (Los Angeles County Superior Court, filed March 25, 2015). Plaintiffs have named New England Life Insurance Company ("NELICO"), MetLife, Inc. and MetLife Securities, Inc. in twelve related lawsuits in California state court alleging various causes of action including multiple negligence and statutory claims relating to the Diversified Lending Group Ponzi scheme. As of May 2, 2018, all of the claims have been resolved.

#### Sales Practices Claims

Over the past several years, the Company has faced claims and regulatory inquiries and investigations, alleging improper marketing or sales of individual life insurance policies, annuities, mutual funds or other products. The Company continues to defend vigorously against the claims in these matters. The Company believes adequate provision has been made in its consolidated and combined financial statements for all probable and reasonably estimable losses for sales practices matters.

### **Unclaimed Property Litigation**

Total Asset Recovery Services, LLC on its own behalf and on behalf of the State of New York v. Brighthouse Financial, Inc., et al. (Supreme Court, New York County, NY, second amended complaint filed November 17, 2017). Total Asset Recovery Services, LLC (the "Relator") has brought a qui tam action against Brighthouse Financial, Inc. and its subsidiaries and affiliates under the New York False Claims Act seeking to recover damages on behalf of the State of New York. The action originally was filed under seal on or about December 3, 2010. The State of New York declined to intervene in the action, and the Relator is now prosecuting the action. The Relator alleges that from on or about April 1, 1986 and continuing annually through on or about September 10, 2017, the defendants violated New York State Finance Law Section 189 (1) (g) by failing to timely report and deliver unclaimed insurance property to the State of New York. The Relator is seeking, among other things, treble damages, penalties, expenses and attorneys' fees and prejudgment interest. No specific dollar amount of damages is specified by the Relator who also is suing numerous insurance companies and John Doe defendants. Brighthouse Financial, Inc. filed a motion to dismiss. The Court has entered an order of voluntary discontinuance without prejudice pursuant to which the Relator dismissed Brighthouse Financial, Inc. without prejudice but reserved its right to file a motion to amend to name other Brighthouse entities as defendants. If other Brighthouse entities are named, the Brighthouse defendants intend to defend this action vigorously.

# **Group Annuity Class Action**

Edward Roycroft v. Brighthouse Financial, Inc., et al. (U.S. District Court, Southern District of New York, filed June 18, 2018). Edward Roycroft filed a purported class action against Brighthouse Financial, Inc., MetLife, Inc., and Metropolitan Life Insurance Company. The complaint alleges plaintiff is a beneficiary of a Martindale-Hubbell group annuity contract and did not receive payments plaintiff claims he was entitled to upon his retirement in 1999. Plaintiff seeks to represent a class of all beneficiaries who were due annuity benefits pursuant to group annuity contracts and whose annuity benefits were released from reserves. Plaintiff's causes of action are for conversion, unjust enrichment, an accounting and for a constructive trust. Plaintiff seeks damages, attorneys' fees, declaratory and injunctive relief and other equitable remedies. Brighthouse Financial, Inc. intends to defend this action vigorously.

#### **Summary**

Various litigation, claims and assessments against the Company, in addition to those discussed previously and those otherwise provided for in the Company's consolidated and combined financial statements, have arisen in the course of the Company's business, including, but not limited to, in connection with its activities as an insurer, investor and taxpayer. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning the Company's compliance with applicable insurance and other laws and regulations.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 11. Contingencies, Commitments and Guarantees (continued)

It is not possible to predict the ultimate outcome of all pending investigations and legal proceedings. In some of the matters referred to previously, large and/or indeterminate amounts, including punitive and treble damages, are sought. Although, in light of these considerations, it is possible that an adverse outcome in certain cases could have a material effect upon the Company's financial position, based on information currently known by the Company's management, in its opinion, the outcomes of such pending investigations and legal proceedings are not likely to have such an effect. However, given the large and/or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could, from time to time, have a material effect on the Company's consolidated and combined net income or cash flows in particular quarterly or annual periods.

#### **Commitments**

#### **Mortgage Loan Commitments**

The Company commits to lend funds under mortgage loan commitments. The amounts of these mortgage loan commitments were \$371 million and \$388 million at June 30, 2018 and December 31, 2017, respectively.

#### Commitments to Fund Partnership Investments and Private Corporate Bond Investments

The Company commits to fund partnership investments and to lend funds under private corporate bond investments. The amounts of these unfunded commitments were \$1.5 billion and \$1.4 billion at June 30, 2018 and December 31, 2017, respectively.

#### Guarantees

In the normal course of its business, the Company has provided certain indemnities, guarantees and commitments to third parties such that it may be required to make payments now or in the future. In the context of acquisition, disposition, investment and other transactions, the Company has provided indemnities and guarantees, including those related to tax, environmental and other specific liabilities and other indemnities and guarantees that are triggered by, among other things, breaches of representations, warranties or covenants provided by the Company. In addition, in the normal course of business, the Company provides indemnifications to counterparties in contracts with triggers similar to the foregoing, as well as for certain other liabilities, such as third-party lawsuits. These obligations are often subject to time limitations that vary in duration, including contractual limitations and those that arise by operation of law, such as applicable statutes of limitation. In some cases, the maximum potential obligation under the indemnities and guarantees is subject to a contractual limitation ranging from less than \$1 million to \$169 million, with a cumulative maximum of \$175 million, while in other cases such limitations are not specified or applicable. Since certain of these obligations are not subject to limitations, the Company does not believe that it is possible to determine the maximum potential amount that could become due under these guarantees in the future. Management believes that it is unlikely the Company will have to make any material payments under these indemnities, guarantees, or commitments.

In addition, the Company indemnifies its directors and officers as provided in its charters and by-laws. Also, the Company indemnifies its agents for liabilities incurred as a result of their representation of the Company's interests. Since these indemnities are generally not subject to limitation with respect to duration or amount, the Company does not believe that it is possible to determine the maximum potential amount that could become due under these indemnities in the future.

The Company's recorded liabilities were \$2 million at both June 30, 2018 and December 31, 2017 for indemnities, guarantees and commitments.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

### 12. Related Party Transactions

The Company had not historically operated as a standalone business prior to the Separation, and as a result had various existing arrangements with MetLife for services necessary to conduct its activities. Subsequent to the Separation, certain of such services continued, as provided for under a master service agreement and various transition services agreements entered into in connection with the Separation. MetLife was no longer considered a related party upon the completion of the MetLife Divestiture on June 14, 2018. See Note 1 for information regarding the MetLife Divestiture.

The following table summarizes income and expense from transactions with MetLife for the periods indicated:

	 Three Months Ended June 30,					Six Months Ended June 30,				
	2018			2017		2018		2017		
				(In milli	ons)					
Income	\$	(101)	\$	42	\$	(182)	\$	(400)		
Expense	\$	55	\$	80	\$	133	\$	180		

The following table summarizes assets and liabilities from transactions with MetLife at:

	_	June 30, 2018	December	31, 2017
		(In n	nillions)	
Assets	\$	_	\$	2,907
Liabilities	\$	_	\$	2,178

The material arrangements between the Company and MetLife are as follows:

### **Reinsurance Agreements**

The Company enters into reinsurance agreements primarily as a purchaser of reinsurance for its various insurance products and also as a provider of reinsurance for some insurance products issued by former affiliates. The Company participates in reinsurance activities in order to limit losses, minimize exposure to significant risks and provide additional capacity for future growth.

The Company has reinsurance agreements with certain MetLife, Inc. subsidiaries, including MLIC, Metropolitan Tower Life Insurance Company and MetLife Reinsurance Company of Vermont, all of which were related parties until the completion of the MetLife Divestiture.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

### 12. Related Party Transactions (continued)

Information regarding the significant effects of reinsurance with former MetLife affiliates included on the interim condensed consolidated and combined statements of operations and comprehensive income (loss) was as follows:

	Three Months Ended June 30,					Six Months Ended June 30,			
	2018			2017	2018			2017	
				(In mi	llions	ions)			
Premiums									
Reinsurance assumed	\$	3	\$	4	\$	6	\$	8	
Reinsurance ceded		(105)		(140)		(201)		(317)	
Net premiums	\$	(102)	\$	(136)	\$	(195)	\$	(309)	
Universal life and investment-type product policy fees	-								
Reinsurance assumed	\$	20	\$	22	\$	45	\$	46	
Reinsurance ceded		2		(4)		1		(17)	
Net universal life and investment-type product policy fees	\$	22	\$	18	\$	46	\$	29	
Other revenues	-								
Reinsurance assumed	\$	_	\$	27	\$	_	\$	27	
Reinsurance ceded		6		39		18		39	
Net other revenues	\$	6	\$	66	\$	18	\$	66	
Policyholder benefits and claims	1								
Reinsurance assumed	\$	_	\$	6	\$	8	\$	12	
Reinsurance ceded		(93)		(94)		(177)		(229)	
Net policyholder benefits and claims	\$	(93)	\$	(88)	\$	(169)	\$	(217)	

Information regarding the significant effects of reinsurance with former MetLife affiliates included on the interim condensed consolidated balance sheets was as follows at:

	June 30, 2018					December 31, 2017			
	Assumed			Ceded			Assumed		Ceded
					(In	millions	)		
Assets									
Premiums, reinsurance and other receivables	\$	-	_	\$	_	- \$	18	\$	3,410
Liabilities									
Other policy-related balances	\$	-	_	\$	_	- \$	1,674	\$	_
Other liabilities	\$	-	_	\$	_	- \$	30	\$	401

The Company cedes risks to MLIC related to guaranteed minimum benefits written directly by the Company. The ceded reinsurance agreements contain embedded derivatives and changes in the estimated fair value are also included within net derivative gains (losses). The embedded derivatives associated with the cessions are included within premiums, reinsurance and other receivables and were \$0 and \$2 million at June 30, 2018 and December 31, 2017, respectively. Net derivative gains (losses) associated with the embedded derivatives were less than (\$1) million for both three months and six months ended June 30, 2018, and \$0 and (\$263) million for the three months and six months ended June 30, 2017, respectively.

In May 2017, the Company recaptured from MLIC risks related to multiple life products ceded under yearly renewable term and coinsurance agreements. This recapture resulted in an increase in cash and cash equivalents of \$214 million and a decrease in premiums, reinsurance and other receivables of \$189 million. The Company recognized a gain of \$17 million, net of income tax, as a result of this reinsurance termination.

### Notes to the Interim Condensed Consolidated and Combined Financial Statements (Unaudited) (continued)

#### 12. Related Party Transactions (continued)

In January 2017, the Company executed a novation and assignment of a reinsurance agreements under which MLIC reinsured certain variable annuities, including guaranteed minimum benefits, issued by Brighthouse Insurance Company of NY ("BHNY") and NELICO. As a result of the novation and assignment, the reinsurance agreement is now between Brighthouse Life Insurance Company and BHNY and NELICO. The transaction is treated as a termination of the existing reinsurance agreement with recognition of a loss and a new reinsurance agreement with no recognition of a gain or loss. The transaction resulted in an increase in other liabilities of \$274 million. The Company recognized a loss of \$178 million, net of income tax, as a result of this transaction.

In January 2017, MLIC recaptured risks related to guaranteed minimum benefits written by MLIC that were reinsured by the Company. This recapture resulted in a decrease in investments and cash and cash equivalents of \$568 million, a decrease in future policy benefits of \$106 million, and a decrease in policyholder account balances of \$460 million. In June 2017, there was an adjustment to the recapture amounts of this transaction, which resulted in an increase in premiums, reinsurance and other receivables of \$140 million at June 30, 2017. The Company recognized a gain of \$91 million and \$89 million, net of income tax, for the three months and six months ended June 30, 2018, respectively, as a result of this transaction.

### **Financing Arrangements**

Prior to the Separation, the Company had collateral financing arrangements with MetLife that were used to support reinsurance obligations arising under previously affiliated reinsurance agreements. The Company recognized interest expense for such arrangements of \$24 million and \$55 million for the three months and six months ended June 30, 2017, respectively. These arrangements were terminated in April 2017.

#### **Investment Transactions**

In the ordinary course of business, the Company had previously transferred invested assets, primarily consisting of fixed maturity securities, to and from former affiliates. See Note 4 for further discussion of the related party investment transactions.

#### **Shared Services and Overhead Allocations**

MetLife provides the Company certain services, which include, but are not limited to, treasury, financial planning and analysis, legal, human resources, tax planning, internal audit, financial reporting, and information technology. The Company is charged for these services through a transition services agreement and allocated to the legal entities and products within the Company. When specific identification to a particular legal entity and/or product is not practicable, an allocation methodology based on various performance measures or activity-based costing, such as sales, new policies/contracts issued, reserves, and in-force policy counts is used. The bases for such charges are modified and adjusted by management when necessary or appropriate to reflect fairly and equitably the actual incidence of cost incurred by the Company and/or affiliate. Management believes that the methods used to allocate expenses under these arrangements are reasonable. Expenses incurred with MetLife related to these arrangements, recorded in other expenses, were \$92 million and \$186 million for the three months and six months ended June 30, 2018, respectively, and \$98 million and \$195 million for the three months and six months ended June 30, 2017, respectively.

### 13. Subsequent Event

#### Common Stock Repurchase Program

On August 5, 2018, Brighthouse Financial, Inc.'s Board of Directors authorized the repurchase of up to \$200 million of common stock. Repurchases made under such authorization may be made through open market purchases, pursuant to 10b5-1 plans, or pursuant to accelerated stock repurchase plans from time to time at management's discretion in accordance with applicable federal securities laws. No common stock repurchases have been made as of August 7, 2018.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

# Index to Management's Discussion and Analysis of Financial Condition and Results of Operations

	Page
<u>Introduction</u>	<u>64</u>
Executive Summary	<u>65</u>
<u>Industry Trends</u>	<u>66</u>
Summary of Critical Accounting Estimates	<u>69</u>
Non-GAAP and Other Financial Disclosures	<u>69</u>
Segment Capital	<u>71</u>
Results of Operations	<u>72</u>
<u>Investments</u>	<u>86</u>
<u>Derivatives</u>	<u>97</u>
Off Balance Sheet Arrangements	<u>99</u>
<u>Policyholder Liabilities</u>	<u>100</u>
<u>Liquidity and Capital Resources</u>	<u>102</u>
Note Regarding Forward-Looking Statements	<u>111</u>

#### Introduction

For purposes of this discussion, "Brighthouse," the "Company," "we," "our" and "us" refer to Brighthouse Financial, Inc. a corporation incorporated in Delaware in 2016, and its subsidiaries. Brighthouse Financial, Inc. was formerly a wholly-owned subsidiary of MetLife, Inc. (together with its subsidiaries and affiliates, "MetLife"). Following this summary is a discussion addressing the consolidated results of operations and financial condition of the Company for the periods indicated. This Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with (i) the unaudited interim condensed consolidated and combined financial statements and related notes included elsewhere herein; (ii) our Annual Report on Form 10-K for the year ended December 31, 2017, filed with the U.S. Securities and Exchange Commission ("SEC") on March 16, 2018 (the "2017 Annual Report"); (iii) our Quarterly Report on Form 10-Q for the quarter ended March 31, 2018 (the "First Quarter Form 10-Q") filed with the SEC on May 9, 2018; and (iv) our current reports on Form 8-K filed in 2018.

The term "Separation" refers to the separation of MetLife, Inc.'s former Brighthouse Financial segment from MetLife's other businesses and the creation of a separate, publicly traded company, Brighthouse Financial, Inc., to hold the assets (including the equity interests of certain MetLife, Inc. subsidiaries) and liabilities associated with MetLife, Inc.'s former Brighthouse Financial segment from and after the Distribution; the term "Distribution" refers to the distribution on August 4, 2017 of 96,776,670, or 80.8%, of the 119,773,106 shares of Brighthouse Financial, Inc. common stock outstanding immediately prior to the Distribution date by MetLife, Inc. to shareholders of MetLife, Inc. as of the record date for the Distribution. The term "MetLife Divestiture" refers to the disposition by MetLife, Inc. on June 14, 2018 of all its remaining shares of Brighthouse Financial, Inc. common stock. Effective with the MetLife Divestiture, MetLife and its subsidiaries and affiliates are no longer considered related parties to Brighthouse Financial, Inc. and its subsidiaries and affiliates.

#### Presentation

Prior to discussing our Results of Operations, we present background information and definitions that we believe are useful to understanding the discussion of our financial results. This information precedes the Results of Operations and is most beneficial when read in the sequence presented. A summary of key informational sections is as follows:

- "Executive Summary" contains the following sub-sections:
  - "Overview" provides information regarding our business, segments and results as discussed in the Results of Operations.
  - "Background" presents details of the Company's legal entity structure.
- "Industry Trends" discusses updates and changes to a number of trends and uncertainties included in the 2017 Annual Report that we believe may
  materially affect our future financial condition, results of operations or cash flows.
- "Summary of Critical Accounting Estimates" explains the most critical estimates and judgments applied in determining our GAAP results.
- "Non-GAAP and Other Financial Disclosures" defines key financial measures presented in the Results of Operations that are not calculated in accordance with accounting principles generally accepted in the United States of America ("GAAP") but are used by management in evaluating company and segment performance. As described in this section, adjusted earnings is presented by key business activities which are derived from, but different than, the line items presented in the GAAP statement of operations. This section also refers to certain other terms used to describe our insurance business and financial and operating metrics, but is not intended to be exhaustive.

#### **Executive Summary**

#### Overview

We are a major provider of annuity products and life insurance in the United States through multiple independent distribution channels and marketing arrangements with a diverse network of distribution partners.

For operating purposes, we have established three segments: (i) Annuities, (ii) Life and (iii) Run-off, which consists of operations relating to products we are not actively selling and which are separately managed. In addition, we report certain of our results of operations not included in the segments in Corporate & Other.

See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Executive Summary — Overview," and "Business — Segments and Corporate & Other" included in the 2017 Annual Report along with Note 2 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for further information on our segments and Corporate & Other.

The table below presents a summary of our net income (loss) and adjusted earnings. For a detailed discussion of our results see "— Results of Operations."

	 Three Months Ended June 30,				Six Months Ended June 30,			
	 2018		2017		2018		2017	
	(In m				)			
Net income (loss) available to shareholders before provision for income tax	\$ (318)	\$	321	\$	(433)	\$	(269)	
Less: Provision for income tax expense (benefit)	(79)		75		(127)		(166)	
Net income (loss) available to shareholders	\$ (239)	\$	246	\$	(306)	\$	(103)	
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests	\$ 179	\$	426	\$	507	\$	818	
Less: Provision for income tax expense (benefit)	26		102		71		214	
Adjusted earnings	\$ 153	\$	324	\$	436	\$	604	

For the three months ended June 30, 2018, we had a net loss available to shareholders of \$239 million and adjusted earnings of \$153 million, compared to net income available to shareholders of \$246 million and adjusted earnings of \$324 million for the three months ended June 30, 2017. The net loss available to shareholders for the three months ended June 30, 2018 resulted from net derivative losses in our variable annuity hedging program resulting from strong equity market performance. The net income available to shareholders for the three months ended June 30, 2017 was driven by favorable impacts from reinsurance recapture activity as well as net derivative gains primarily from the impact of interest rate declines on freestanding interest rate hedges of our ULSG liabilities, partially offset by net unfavorable results in our variable annuity rider program. For the six months ended June 30, 2018, we had a net loss available to shareholders of \$306 million and adjusted earnings of \$436 million, compared to a net loss available to shareholders of \$103 million and adjusted earnings of \$604 million for the six months ended June 30, 2017. The net loss available to shareholders for the six months ended June 30, 2018 resulted primarily from net derivative losses due to the impact of strong equity market performance on our variable annuity hedging program as well as the effect of rising interest rates on our freestanding interest rate derivatives. The net loss available to shareholders for the six months ended June 30, 2017 was driven primarily by equity hedge losses in our variable annuity exposure management program from higher equity markets.

See Note 1 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information regarding the adoption of new accounting pronouncements in 2018.

# Background

This Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to help the reader understand the results of operations, financial condition and cash flows of Brighthouse for the periods indicated. In addition to Brighthouse Financial, Inc., the companies and businesses included in the results of operations, financial condition and cash flows are:

• Brighthouse Life Insurance Company (together with its subsidiaries and affiliates, "BLIC"), formerly MetLife Insurance Company USA, our largest insurance operating entity, domiciled in Delaware and licensed to write business in 49 states;

- New England Life Insurance Company ("NELICO"), domiciled in Massachusetts and licensed to write business in all 50 states;
- Brighthouse Life Insurance Company of NY ("BHNY"), formerly First MetLife Investors Insurance Company, domiciled in New York and licensed to write business in New York, which is a subsidiary of Brighthouse Life Insurance Company;
- Brighthouse Reinsurance Company of Delaware ("BRCD"), our single reinsurance company licensed in Delaware, which is a subsidiary of Brighthouse Life Insurance Company;
- Brighthouse Investment Advisers, LLC, formerly MetLife Advisers, LLC, serving as investment advisor to certain proprietary mutual funds that are underlying investments under our and MetLife's variable insurance products;
- Brighthouse Services, LLC, an internal services and payroll company;
- Brighthouse Securities, LLC, registered as a broker-dealer with the SEC, approved as a member of the Financial Industry Regulatory Authority, Inc. ("FINRA") and registered as a broker-dealer and licensed as an insurance agency in all required states; and
- Brighthouse Holdings, LLC ("BH Holdings"), a wholly-owned holding company subsidiary of Brighthouse Financial, Inc., domiciled in Delaware.

### **Industry Trends**

Throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations, we discuss a number of trends and uncertainties that we believe may materially affect our future financial condition, results of operations or cash flows. Where these trends or uncertainties are specific to a particular aspect of our business, we often include such a discussion under the relevant caption of this Management's Discussion and Analysis of Financial Condition and Results of Operations, as part of our broader analysis of that area of our business. Refer to "Management's Discussion and Analysis of Financial Condition and Results of Operations — Industry Trends and Uncertainties" included in the 2017 Annual Report, as amended or supplemented by such information in the First Quarter Form 10-Q, for a comprehensive discussion of some of the key general trends and uncertainties that have influenced the development of our business and our historical financial performance and that we believe will continue to influence our business and results of operations in the future. In addition, significant changes or updates in certain of these trends and uncertainties are discussed below.

### Variable Annuity Capital Reform

We currently support our variable annuity contracts with assets which are \$2.0 billion to \$3.0 billion in excess of the amount of assets required under CTE95 (defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst five percent of 1,000 capital market scenarios over the life of the contracts ("CTE95")); see "Business — Risk Management Strategies — Variable Annuity Statutory Reserving Requirements and Exposure Management" in our 2017 Annual Report. At June 30, 2018, assets above CTE95 were \$2.7 billion, or more than \$500 million above CTE98 (defined as the amount of assets required to satisfy contract holder obligations across market environments in the average of the worst two percent of 1,000 capital market scenarios over the life of the contracts ("CTE98")).

On August 7, 2018, the National Association of Insurance Commissioners (the "NAIC") approved the framework for variable annuity capital reform, as well as modifications to the calculation of risk-based capital ("RBC"), and various NAIC committees will now begin the process of clarifying certain implementation guidelines. The effective date of the reform is January 1, 2020. For capital management purposes and our CTE95 and CTE98 calculations, we intend to incorporate the new framework, including the equity and interest rate scenarios and behavioral assumptions, in our 2018 annual actuarial review process in the third quarter of 2018. We expect to continue to support our variable annuity contracts with assets which are \$2.0 billion to \$3.0 billion in excess of the amount of assets required under CTE95, which we expect will be above CTE98. For statutory reporting purposes, we will incorporate the new framework when permitted, which is expected to be either in 2019 through early adoption or by the effective date in 2020. See "— Regulatory Developments — NAIC" below. It is not possible at this time to predict the extent to which the new framework would impact the effectiveness and design of our risk mitigation and hedging programs, and our historical estimates of the sensitivity of our variable annuity cash flows to capital market changes do not reflect the impact of variable annuity capital reform or the reduction in the federal corporate income tax rate pursuant to the Tax Cuts and Jobs Act.

#### **Changes in Accounting Standards**

Our financial statements are subject to the application of GAAP, which is periodically revised by the Financial Accounting Standards Board ("FASB").

The FASB exposed several proposed amendments to the accounting for long-duration insurance contracts in 2016, and on June 6, 2018 voted to issue a final accounting standards update ("ASU") effective January 1, 2021. The proposed ASU would require all guarantees associated with our variable annuity business to be accounted for at fair value, with changes in fair value reported in net income (excluding the change in fair value attributable to nonperformance risk, which would be reported in other comprehensive income). The proposed ASU would also require more frequent updating of assumptions for other long-duration insurance contract liabilities and changes to the amortization of deferred acquisition costs. It is not possible at this time to predict the impact to our financial statements from the proposed ASU as the final guidance has not been issued and the implementation will likely take several years to complete. Any required adoption of changes to long-duration insurance contracts could have a material adverse effect on our stockholders' equity and results of operations, including our net income.

### **Regulatory Developments**

Our life insurance companies are regulated primarily at the state level, with some products and services also subject to federal regulation. In addition, Brighthouse Financial, Inc. and its insurance subsidiaries are subject to regulation under the insurance holding company laws of various U.S. jurisdictions. Furthermore, some of our operations, products and services are subject to the Employee Retirement Income Security Act of 1974 ("ERISA"), consumer protection laws, securities, broker-dealer and investment advisor regulations, and environmental and unclaimed property laws and regulations.

## <u>NAIC</u>

In 2015, the NAIC commissioned an initiative to identify changes to the statutory framework for variable annuities that can remove or mitigate the motivation for insurers to engage in captive reinsurance transactions. In September 2015, a third-party consultant engaged by the NAIC provided the NAIC with a preliminary report identifying motivations for using variable annuity captives. In August 2016, the third-party consultant released several sets of recommendations regarding Actuarial Guideline 43 ("AG 43") and Life Risk-Based Capital Phase II Instructions ("RBC C3 Phase II") reserve requirements. These recommendations generally focus on (i) mitigating the asset-liability accounting mismatch between hedge instruments and statutory instruments and statutory liabilities, (ii) removing the non-economic volatility in statutory capital charges and the resulting solvency ratios and (iii) facilitating greater harmonization across insurers and their products for greater comparability. After considering recommendations from the third-party consultant and industry, the NAIC requested the third-party consultant to undertake a study to evaluate and parameterize the recommended structural revisions further. That work occurred between February and October 2017, and in December 2017, the third-party consultant issued a report containing 28 recommended revisions to AG 43 and RBC C3 Phase II reserve requirements. Over the next few months, the NAIC held multiple public conference calls to allow state insurance regulators, industry representatives, actuaries and the third-party consultant to discuss and refine the proposed recommendations. In July 2018, the regulators on the NAIC working group and committee overseeing the revised framework proposal reached consensus on the proposed recommendations and presented such revisions for adoption by the NAIC Executive and Plenary (the "Plenary"), a body comprised of all U.S. state insurance commissioners and the NAIC Executive Committee. On August 7, 2018 the Plenary formally approved the revised framework proposal as amended by the regulators during their discussion. After adoption by the Plenary, other NAIC working groups and task forces will consider specific revisions to AG 43 and RBC C3 Phase II reserve requirements in order to implement the agreed-upon recommendations. The adopted framework will apply to all of our existing variable annuity business and may materially change the sensitivity of reserve and capital requirements to capital markets including interest rate, equity markets and volatility, our estimates of which historically did not reflect the impact of variable annuity capital reform or changes in tax rates, as well as prescribed assumptions for policyholder behavior. Since the implementation details are very early in their development, it is not possible to predict what impacts this reform will have on current risk mitigation and hedging programs. See "Risk Factors — Regulatory and Legal Risks — We may be required to hold additional statutory reserves against our variable annuities as a result of AG 43, which could impair our ability to make distributions to our shareholders" and "Risk Factors — Regulatory and Legal Risks — Our insurance business is highly regulated, and changes in regulation and in supervisory and enforcement policies may materially impact our capitalization or cash flows, reduce our profitability and limit our growth" included in the 2017 Annual Report.

In addition, following the reduction in the federal corporate income tax rate pursuant to the Tax Cuts and Jobs Act, the NAIC reviewed the methodology by which taxes are incorporated into the RBC calculation. On August 7, 2018 the NAIC Plenary adopted changes to the RBC calculation effective December 31, 2018 to reflect lower corporate income tax rates, which will result in a reduction to our insurance subsidiaries' RBC ratios. If such revisions to the NAIC's RBC calculation would result in a reduction in the RBC ratio for one or more of our insurance subsidiaries below certain prescribed levels, we may be required to hold additional capital in such subsidiary or subsidiaries. "Risk Factors — Regulatory and Legal Risks — A decrease in the RBC ratio (as a result of a reduction in statutory surplus and/or increase in RBC requirements) of our insurance subsidiaries could result in increased scrutiny by insurance regulators and rating agencies and have a material adverse effect on our results of operations and financial condition" included in the 2017 Annual Report.

The NAIC has adopted a new approach for the calculation of life insurance reserves, known as principle-based reserving ("PBR"). PBR became operative on January 1, 2017 in those states where it has been adopted, to be followed by a three-year phase-in period for business issued on or after this date. With respect to the states in which our insurance subsidiaries are domiciled, the Delaware Department of Insurance implemented PBR on January 1, 2017, and the New York Department of Financial Services ("NYDFS") has publicly stated its intention to implement this approach, subject to a working group of the NYDFS establishing the necessary reserves safeguards and the adopting of enabling legislation by the New York legislature. The New York legislature enacted legislation adopting PBR in June 2018, but the legislation has not yet been delivered to the Governor for approval or veto. Massachusetts has not yet adopted PBR. See "Risk Factors — Regulatory and Legal Risks — Our insurance business is highly regulated, and changes in regulation and in supervisory and enforcement policies may materially impact our capitalization or cash flows, reduce our profitability and limit our growth" included in the 2017 Annual Report.

The NAIC is considering revisions to RBC factors for bonds and real estate, as well as developing RBC charges for longevity risk. We cannot predict the impact of any potential proposals that may result from these studies.

We can give no assurances that any of our expectations will be met regarding the capital and reserve impacts or compliance costs, if any, that may result from the above initiatives.

#### **New York Regulation 187**

The NAIC, as well as certain state regulators, are currently considering implementing regulations that would apply an impartial conduct standard to recommendations made in connection with certain annuities and, in the case of New York, life insurance policies. In particular, on July 18, 2018, the NYDFS issued a final version of Regulation 187, which adopts a "best interest" standard for the sale of life insurance and annuity products in New York. The regulation requires a consumer's best interest, and not the financial interests of a producer or insurer, to influence a producer's recommendation as to which life insurance or annuity product a consumer should purchase. Regulation 187 will become effective for annuity products on August 1, 2019 and for life insurance products on February 1, 2020. We are continuing to assess the impact of the regulation on our business. The regulation, when implemented, may have adverse effects on our business and consolidated results of operations.

### **Department of Labor and ERISA Considerations**

We manufacture annuities for third parties to sell to tax-qualified pension plans, retirement plans and individual retirement accounts and annuities ("IRAs"), as well as individual retirement annuities sold to individuals that are subject to ERISA or the Internal Revenue Code of 1986, as amended (the "Code"). Also, a portion of our in-force life insurance products are held by tax-qualified pension and retirement plans. While we currently believe manufacturers do not have as much exposure to ERISA and the Code as distributors, certain activities are subject to the restrictions imposed by ERISA and the Code, including the requirement under ERISA that fiduciaries of a Plan subject to Title I of ERISA (an "ERISA Plan") must perform their duties solely in the interests of the ERISA Plan participants and beneficiaries, and those fiduciaries may not cause a covered plan to engage in certain prohibited transactions. The applicable provisions of ERISA and the Code are subject to enforcement by the Department of Labor ("DOL"), the Internal Revenue Service ("IRS") and the Pension Benefit Guaranty Corporation.

In addition, the prohibited transaction rules of ERISA and the Code generally restrict the provision of investment advice to ERISA qualified plans, plan participants and IRAs if the investment recommendation results in fees paid to an individual advisor, the firm that employs the advisor or their affiliates that vary according to the investment recommendation chosen. Similarly, without an exemption, fiduciary advisors are prohibited from receiving compensation from third parties in connection with their advice. ERISA also affects certain of our in-force insurance policies and annuity contracts, as well as insurance policies and annuity contracts we may sell in the future.

The DOL issued regulations (the "Fiduciary Rule") that became applicable on June 9, 2017 but were subsequently vacated by the Fifth Circuit Court of Appeals effective June 21, 2018. While the Fiduciary Rule was effective, it substantially expanded the definition of "investment advice," thereby broadening the circumstances under which distributors and manufacturers could be considered fiduciaries under ERISA or the Code, and subject to an impartial or "best interests" standard in providing such advice. Under the rule, certain communications with plans, plan participants and IRA holders, including the marketing of products, and marketing of investment management or advisory services, were deemed fiduciary investment advice, thus, causing increased exposure to fiduciary liability if the distributor did not recommend what was in the client's best interests.

It is uncertain whether the DOL will propose new investment advice fiduciary regulations to replace the nullified Fiduciary Rule. We cannot predict what other proposals may be made, what legislation or regulations may be introduced or enacted, or what impact any such legislation or regulations may have on our business, results of operations and financial condition. See "—NAIC" above and "Risk Factors — Regulatory and Legal Risks — NAIC — Existing and proposed insurance regulation" in our 2017 Annual Report for a discussion of efforts by the NAIC and state regulators to include a "best interest" standard as part

of their suitability requirements. This uncertainty could create confusion among our distribution partners, which could negatively impact product sales.

#### **Summary of Critical Accounting Estimates**

The preparation of financial statements in conformity with GAAP requires management to adopt accounting policies and make estimates and assumptions that affect amounts reported on the Interim Condensed Consolidated and Combined Financial Statements.

The most critical estimates include those used in determining:

- (i) liabilities for future policy benefits;
- (ii) accounting for reinsurance;
- (iii) capitalization and amortization of deferred policy acquisition costs ("DAC") and the establishment and amortization of value of business acquired ("VOBA");
- (iv) estimated fair values of investments in the absence of quoted market values;
- (v) investment impairments;
- (vi) estimated fair values of freestanding derivatives and the recognition and estimated fair value of embedded derivatives requiring bifurcation;
- (vii) measurement of income taxes and the valuation of deferred tax assets; and
- (viii) liabilities for litigation and regulatory matters.

In applying our accounting policies, we make subjective and complex judgments that frequently require estimates about matters that are inherently uncertain. Many of these policies, estimates and related judgments are common in the insurance and financial services industries; others are specific to our business and operations. Actual results could differ from these estimates.

The above critical accounting estimates are described in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Summary of Critical Accounting Estimates" and Note 1 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report.

#### Non-GAAP and Other Financial Disclosures

Our definitions of the non-GAAP and other financial measures may differ from those used by other companies.

#### Non-GAAP Financial Disclosures

### **Adjusted Earnings**

In this report, we present adjusted earnings, which excludes net income (loss) attributable to noncontrolling interests, as a measure of our performance that is not calculated in accordance with GAAP. We believe that this non-GAAP financial measure highlights our results of operations and the underlying profitability drivers of our business, as well as enhances the understanding of our performance by the investor community. However, adjusted earnings should not be viewed as a substitute for net income (loss) available to Brighthouse Financial, Inc.'s common shareholders, which is the most directly comparable financial measure calculated in accordance with GAAP. See "— Results of Operations" for a reconciliation of adjusted earnings to net income (loss) available to Brighthouse Financial, Inc.'s common shareholders.

Adjusted earnings, which may be positive or negative, is used by management to evaluate performance, allocate resources and facilitate comparisons to industry results. This financial measure focuses on our primary businesses principally by excluding the impact of market volatility, which could distort trends, as well as businesses that have been or will be sold or exited by us, referred to as divested businesses.

The following are the significant items excluded from total revenues, net of income tax, in calculating adjusted earnings:

- Net investment gains (losses);
- Net derivative gains (losses) except earned income on derivatives and amortization of premium on derivatives that are hedges of investments or
  that are used to replicate certain investments, but do not qualify for hedge accounting treatment ("Investment Hedge Adjustments"); and
- Amortization of unearned revenue related to net investment gains (losses) and net derivative gains (losses) and certain variable annuity guaranteed minimum income benefits ("GMIBs") fees ("GMIB Fees").

The following are the significant items excluded from total expenses, net of income tax, in calculating adjusted earnings:

- Amounts associated with benefits and hedging costs related to GMIBs ("GMIB Costs");
- Amounts associated with periodic crediting rate adjustments based on the total return of a contractually referenced pool of assets and market value adjustments associated with surrenders or terminations of contracts ("Market Value Adjustments"); and
- Amortization of DAC and VOBA related to (i) net investment gains (losses), (ii) net derivative gains (losses), (iii) GMIB Fees and GMIB Costs and (iv) Market Value Adjustments.

The tax impact of the adjustments mentioned are calculated net of the U.S. statutory tax rate, which could differ from our effective tax rate.

We present adjusted earnings in a manner consistent with management's view of the primary business activities that drive the profitability of our core businesses. The following table illustrates how each component of adjusted earnings is calculated from the GAAP statement of operations line items:

Component of Adjusted Earnings	How Derived from GAAP (1)
(i) Fee income	(i) <i>Universal life and investment-type policy fees</i> (excluding (a) unearned revenue adjustments related to net investment gains (losses) and net derivative gains (losses) and (b) GMIB Fees) plus <i>Other revenues</i> (excluding other revenues associated with related party reinsurance) and amortization of deferred gain on reinsurance.
(ii) Net investment spread	(ii) Net investment income (excluding securitization entities income) plus Investment Hedge Adjustments and interest received on ceded fixed annuity reinsurance deposit funds reduced by Interest credited to policyholder account balances and interest on future policy benefits.
(iii) Insurance-related activities	(iii) <i>Premiums</i> less <i>Policyholder benefits and claims</i> (excluding (a) GMIB Costs, (b) Market Value Adjustments, (c) interest on future policy benefits and (d) amortization of deferred gain on reinsurance) plus the pass through of performance of ceded separate account assets.
(iv) Amortization of DAC and VOBA	(iv) Amortization of DAC and VOBA (excluding amounts related to (a) net investment gains (losses), (b) net derivative gains (losses), (c) GMIB Fees and GMIB Costs and (d) Market Value Adjustments).
(v) Other expenses, net of DAC capitalization	(v) Other expenses reduced by capitalization of DAC and securitization entities expense.
(vi) Provision for income tax expense (benefit)	(vi) Tax impact of the above items.

<sup>(1)</sup> Italicized items indicate GAAP statement of operations line items.

Consistent with GAAP guidance for segment reporting, adjusted earnings is also our GAAP measure of segment performance. Accordingly, we report adjusted earnings by segment in Note 2 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements.

### **Adjusted Net Investment Income**

We present adjusted net investment income, which is not calculated in accordance with GAAP. We present adjusted net investment income to measure our performance for management purposes, and we believe it enhances the understanding of our investment portfolio results. Adjusted net investment income represents net investment income including investment hedge adjustments and excluding the incremental net investment income of consolidated securitization entities ("CSEs"). For a

reconciliation of adjusted investment income to net investment income, the most directly comparable GAAP measure, please see footnote 3 to the summary vield table located in "— Investments — Current Environment — Investment Portfolio Results."

#### Other Financial Disclosures

The following additional information is relevant to an understanding of our performance results:

- We sometimes refer to sales activity for various products. Statistical sales information for life sales are calculated using the LIMRA (Life Insurance
  Marketing and Research Association) definition of sales for core direct sales, excluding company-sponsored internal exchanges, corporate-owned
  life insurance, bank-owned life insurance, and private placement variable universal life insurance. Annuity sales consist of 10% of direct statutory
  premiums, excluding company sponsored internal exchanges. These sales statistics do not correspond to revenues under GAAP, but are used as
  relevant measures of business activity.
- Allocated equity is the portion of common stockholders' equity that management allocated to each of its segments prior to 2018. See "— Segment Capital" and Note 2 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for further information.
- Similar to adjusted net investment income, we present net investment income yields as a performance measure we believe enhances the understanding of our investment portfolio results. Net investment income yields are calculated on adjusted net investment income as a percent of average quarterly asset carrying values. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets, collateral received from derivative counterparties and the effects of consolidating under GAAP certain variable interest entities ("VIEs") that are treated as CSEs.

#### **Segment Capital**

Beginning in the first quarter of 2018, we changed the methodology for how capital is allocated to segments and, in some cases, products. Segment investment and capitalization targets are now based on statutory oriented risk principles and metrics. Segment invested assets backing liabilities are based on net statutory liabilities plus excess capital. For our variable annuity business, the excess capital held is based on the target statutory total asset requirement consistent with our variable annuity risk management strategy discussed in the 2017 Annual Report. For insurance businesses other than variable annuities, excess capital held is based on a percentage of required statutory RBC. Assets in excess of those allocated to the segments, if any, are held in Corporate & Other. Segment net investment income reflects the performance of each segment's respective invested assets.

We refer to this change in methodology as the "Portfolio Realignment." While this change had no effect on our consolidated net income (loss) or adjusted earnings, it did, and we expect will continue to, impact segment results. Prior period segment results were not recast for this change in methodology as the inventory of assets has changed over time. Therefore, it is not reasonably possible to replicate the asset transfers as of prior periods and estimating such would not provide a meaningful comparison. In the future, management will evaluate, on a periodic basis, the excess capital held by each segment and may rebalance or move capital between segments based on market changes or changes in our statutory metrics.

Previously, invested assets held in the segments were based on net GAAP liabilities. Excess capital was retained in Corporate & Other and allocated to segments based on an internally developed statistics based capital model intended to capture the material risks to which we were exposed (referred to as "allocated equity"). Surplus assets in excess of the combined allocations to the segments were held in Corporate & Other with net investment income being credited back to the segments at a predetermined rate. Any excess or shortfall in net investment income from surplus assets was recognized in Corporate & Other.

Management is responsible for the periodic review and enhancement of the capital allocation model to ensure it remains consistent with the Company's overall objectives and emerging industry practices.

# **Results of Operations**

## Consolidated Results for the Three Months and Six Months Ended June 30, 2018 and 2017

*Business Overview.* We continue to evaluate our product offerings with the goal to provide new products that are simpler, more transparent and provide value to our advisors, clients and shareholders. New business efforts in both 2017 and 2018 centered on the sale of our suite of structured annuities consisting of products marketed under various names (collectively, "Shield Annuities"), which increased 41% compared to the first half of 2017. In addition, as part of our distribution agreement with Massachusetts Mutual Life Insurance Company ("MassMutual"), we launched a new fixed index annuity product in the second half of 2017.

Unless otherwise noted, all amounts in the following discussions of our results of operations are stated before income tax except for adjusted earnings, which are presented net of income tax.

	 En	Months ded e 30,			En	Months ded ne 30,	
	2018		2017		2018		2017
			(In millions)	)			
Revenues							
Premiums	\$ 223	\$	218	\$	452	\$	394
Universal life and investment-type product policy fees	962		957		1,964		1,910
Net investment income	806		766		1,623		1,548
Other revenues	98		162		203		236
Net investment gains (losses)	(75)		_		(79)		(55)
Net derivative gains (losses)	(312)		(78)		(646)		(1,043)
Total revenues	1,702		2,025		3,517		2,990
Expenses							
Policyholder benefits and claims	813		785		1,551		1,649
Interest credited to policyholder account balances	269		284		536		559
Capitalization of DAC	(76)		(47)		(152)		(115)
Amortization of DAC and VOBA	246		21		551		(127)
Interest expense on debt	33		37		70		82
Other expenses	734		624		1,391		1,211
Total expenses	2,019		1,704		3,947		3,259
Income (loss) before provision for income tax	(317)		321		(430)		(269)
Provision for income tax expense (benefit)	(79)		75		(127)		(166)
Net income (loss)	 (238)		246		(303)		(103)
Less: Net income (loss) attributable to noncontrolling interests	1		_		3		
Net income (loss) available to Brighthouse Financial, Inc.'s common shareholders	\$ (239)	\$	246	\$	(306)	\$	(103)

The table below shows the components of net income (loss) available to shareholders, in addition to adjusted earnings.

	 Three En Jun	as		En	Ionths ded e 30,		
	2018		2017		2018		2017
			(In mi	llions)			
GMLB Riders	\$ (429)	\$	(217)	\$	(423)	\$	(865)
Other derivative instruments	(2)		154		(479)		(108)
Net investment gains (losses)	(75)		_		(79)		(55)
Other adjustments	9		(42)		41		(59)
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests	179		426		507		818
Net income (loss) available to shareholders before provision for income tax	(318)		321		(433)		(269)
Provision for income tax expense (benefit)	(79)		75		(127)		(166)
Net income (loss) available to shareholders	\$ (239)	\$	246	\$	(306)	\$	(103)

#### Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

*Overview.* We had a pre-tax net loss in the current period compared to pre-tax net income in the prior period. The decrease of \$639 million (\$485 million, net of income tax) was driven primarily by a decline in pre-tax adjusted earnings, as well as unfavorable changes in GMLB Riders, other derivative instruments, and net investment gains (losses). The decrease was partially offset by favorable changes described in other adjustments below.

*GMLB Riders*. Results from GMLB Riders reflect (i) changes in the carrying value of guaranteed minimum living benefits ("GMLBs") liabilities, including GMIBs, guaranteed minimum withdrawal benefits ("GMWBs") and guaranteed minimum accumulation benefits ("GMABs"); (ii) changes in the fair value of the hedges and reinsurance of GMLB liabilities; (iii) the fees earned from GMLB liabilities; and (iv) the related DAC and VOBA amortization offsets to each of the preceding components (collectively, "GMLB Riders").

GMLB Riders had an unfavorable impact on comparative results of \$212 million as unfavorable results from the related hedges were partially offset by favorable changes in the GMLB liabilities and benefits. For a detailed discussion of GMLB Riders, see "— GMLB Riders — Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017."

Other Derivative Instruments. We have other derivative instruments, in addition to the hedges and embedded derivatives included in GMLB Riders, for which changes in fair value are recognized in net derivative gains (losses). Changes in the fair value of other derivative instruments had an unfavorable impact on comparative results of \$156 million.

*Freestanding Derivatives*. Changes in the fair value of freestanding derivatives had an unfavorable impact on comparative results of \$229 million, primarily due to the impact of changes in interest rates on the fair value of our interest rate swaps.

*Embedded Derivatives*. Changes in the fair value of embedded derivatives had a favorable impact on comparative results of \$73 million, primarily due to an unfavorable impact in the prior period on our Shield Annuities liabilities from an increase in underlying equity index levels. In connection with the transition to our new variable annuity hedging program, changes in the fair value of the Shield Annuities liabilities are included in the hedging program component of GMLB Riders beginning in the third quarter of 2017 on a prospective basis.

*Net Investment Gains (Losses)*. Net investment gains (losses) had an unfavorable impact on comparative results of \$75 million, primarily due to current period net losses on sales of U.S. Treasuries due to portfolio repositioning actions and current period net losses on commercial mortgage loans.

Other Adjustments. Other adjustments to determine adjusted earnings had a favorable impact on comparative results of \$51 million, primarily due to lower policyholder benefits and claims resulting from the adjustment for market performance related to participating products in our Run-off segment and expenses recognized in the prior period in connection with the sale of MetLife Premier Client Group ("MPCG") to MassMutual.

*Pre-tax Adjusted Earnings*. Pre-tax adjusted earnings, less net income attributable to noncontrolling interests, decreased \$247 million (\$171 million, net of income tax) for the three months ended June 30, 2018, compared to the prior period. Adjusted earnings are discussed in greater detail below.

*Income Tax Expense (Benefit).* Income tax benefit for the three months ended June 30, 2018 was \$79 million, or 25% of net income (loss) available to shareholders before provision for income tax, compared to an expense of \$75 million, or 23% of net income (loss) available to shareholders before provision for income tax, for the three months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions and utilization of tax credits.

## Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

*Overview*. The net loss available to shareholders before provision for income tax increased \$164 million (\$203 million, net of income tax). This larger loss was driven primarily by net unfavorable changes in other derivative instruments and lower pre-tax adjusted earnings, partially offset by net favorable changes in GMLB Riders and favorable changes described in other adjustments below.

*GMLB Riders*. GMLB Riders had a favorable impact on comparative results of \$442 million as net favorable results from the related hedges were partially offset by increases from DAC offsets. For a detailed discussion of GMLB Riders see "— GMLB Riders — Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017."

Other Derivative Instruments. Changes in the fair value of other derivative instruments had an unfavorable impact on comparative results of \$371 million.

*Freestanding Derivatives*. Changes in the fair value of freestanding derivatives had an unfavorable impact on comparative results of \$566 million, primarily due to the impact of changes in interest rates on the fair value of our interest rate swaps.

*Embedded Derivatives.* Changes in the fair value of embedded derivatives had a favorable impact on comparative results of \$195 million, primarily due to an unfavorable impact in the prior period on our Shield Annuities liabilities from an increase in underlying equity index levels. In connection with the transition to our new variable annuity hedging program, changes in the fair value of the Shield Annuities liabilities are included in the hedging program component of GMLB Riders beginning in the third quarter of 2017 on a prospective basis.

*Net Investment Gains (Losses).* Net investment gains (losses) had an unfavorable impact on comparative results of \$24 million primarily due to higher current period net losses on sales of U.S. Treasuries due to portfolio repositioning actions and higher current period net losses on commercial mortgage loans. These unfavorable impacts were partially offset by higher current period net gains on real estate joint ventures and prior period net losses on disposals of other limited partnership interests.

Other Adjustments. Other adjustments to determine adjusted earnings had a favorable impact on comparative results of \$100 million, primarily due to lower policyholder benefits and claims resulting from the adjustment for market performance related to participating products in our Run-off segment and expenses recognized in the prior period in connection with the sale of MPCG to MassMutual.

*Pre-tax Adjusted Earnings*. Pre-tax adjusted earnings, less net income attributable to noncontrolling interests, decreased \$311 million (decreased \$168 million, net of income tax) for the six months ended June 30, 2018, compared to the prior period. Adjusted earnings are discussed in greater detail below.

*Income Tax Expense (Benefit)*. Income tax benefit for the six months ended June 30, 2018 was \$127 million, or 29% of net income (loss) available to shareholders before provision for income tax, compared to a benefit of \$166 million, or 62% of net income (loss) available to shareholders before provision for income tax, for the six months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions and utilization of tax credits.

# Reconciliation of Net Income (Loss) Available to Shareholders to Adjusted Earnings <u>Three Months Ended June 30, 2018</u>

	An	nuities	Life			Run-off	Corporate & Other			Total
						(In millions)				
Net income (loss) available to shareholders	\$	(292)	\$	(4)	\$	4	\$	53	\$	(239)
Add: Provision for income tax expense (benefit)		33		12		(19)		(105)		(79)
Net income (loss) available to shareholders before provision for income tax		(259)		8		(15)		(52)		(318)
Less: GMLB Riders		(429)		_		_		_		(429)
Less: Other derivative instruments		36		1		(59)		20		(2)
Less: Net investment gains (losses)		(132)		(39)		44		52		(75)
Less: Other adjustments		_		_		8		1		9
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests		266		46		(8)		(125)		179
Less: Provision for income tax expense (benefit)		45		9		(2)		(26)		26
Adjusted earnings	\$	221	\$	37	\$	(6)	\$	(99)	\$	153

# Three Months Ended June 30, 2017

	A	Annuities	Life	Life Run-off			Corporate & Other	Total
					(In millions)			
Net income (loss) available to shareholders	\$	32	\$ 24	\$	76	\$	114	\$ 246
Add: Provision for income tax expense (benefit)		(16)	17		40		34	75
Net income (loss) available to shareholders before provision for income tax		16	41		116		148	321
Less: GMLB Riders		(217)	_		_		_	(217)
Less: Other derivative instruments		(73)	20		35		172	154
Less: Net investment gains (losses)		(1)	(2)		11		(8)	_
Less: Other adjustments		(6)	_		(9)		(27)	(42)
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests		313	23		79		11	426
Less: Provision for income tax expense (benefit)		87	11		27		(23)	102
Adjusted earnings	\$	226	\$ 12	\$	52	\$	34	\$ 324

# Six Months Ended June 30, 2018

	 Annuities	Life	Run-off		Corporate & Other		Total
				(In millions)			
Net income (loss) available to shareholders	\$ (49)	\$ 86	\$	(258)	\$	(85)	\$ (306)
Add: Provision for income tax expense (benefit)	84	35		(116)		(130)	(127)
Net income (loss) available to shareholders before provision for income tax	35	121		(374)		(215)	(433)
Less: GMLB Riders	(423)	_		_		_	(423)
Less: Other derivative instruments	14	(13)		(479)		(1)	(479)
Less: Net investment gains (losses)	(96)	7		12		(2)	(79)
Less: Other adjustments	2	_		38		1	41
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests	538	127		55		(213)	507
Less: Provision for income tax expense (benefit)	91	24		11		(55)	71
Adjusted earnings	\$ 447	\$ 103	\$	44	\$	(158)	\$ 436

## Six Months Ended June 30, 2017

	A	Annuities	Life Run-off		Run-off	Corporate & Other		Total	
						(In millions)			
Net income (loss) available to shareholders	\$	(264)	\$	4	\$	72	\$	85	\$ (103)
Add: Provision for income tax expense (benefit)		(216)		2		36		12	(166)
Net income (loss) available to shareholders before provision for income tax		(480)		6		108		97	(269)
Less: GMLB Riders		(865)		_		_		_	(865)
Less: Other derivative instruments		(215)		7		(20)		120	(108)
Less: Net investment gains (losses)		(9)		(9)		(11)		(26)	(55)
Less: Other adjustments		(14)		_		(14)		(31)	(59)
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests		623		8		153		34	818
Less: Provision for income tax expense (benefit)		169		3		52		(10)	214
Adjusted earnings	\$	454	\$	5	\$	101	\$	44	\$ 604

# Consolidated Results for the Three Months and Six Months Ended June 30, 2018 and 2017 — Adjusted Earnings

The following table presents the components of adjusted earnings:

	Three Months Ended June 30,					Six M En Jun		
	20	018		2017		2018		2017
				(In mil	lions)			
Fee income	\$	990	\$	1,039	\$	2,026	\$	2,002
Net investment spread		330		304		674		685
Insurance-related activities		(295)		(205)		(550)		(447)
Amortization of DAC and VOBA		(150)		(125)		(327)		(275)
Other expenses, net of DAC capitalization		(695)		(587)		(1,313)		(1,147)
Less: Net income (loss) attributable to noncontrolling interests		1		_		3		_
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests		179		426		507		818
Provision for income tax expense (benefit)		26		102		71		214
Adjusted earnings	\$	153	\$	324	\$	436	\$	604

## Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

Overview. Adjusted earnings decreased \$171 million, due to an increase in expenses, higher costs from insurance-related activities and lower fee income, partially offset by lower income taxes. Lower income taxes reflect the impacts in the current period from the change in the U.S. statutory rates due to tax reform.

*Fee Income.* Fee income decreased \$49 million, primarily due to the unfavorable impacts from reinsurance recapture activity recognized in the prior period in our Annuities and Life segments.

*Net Investment Spread*. Net investment spread increased \$26 million primarily due to the impact from repositioning a portion of our portfolio into higher yielding assets, higher interest rates and an increase in average invested assets resulting from positive net flows in the general account. This increase was partially offset by lower income on other limited partnership interests and lower income on derivatives due to the termination of interest rate swaps.

*Insurance-Related Activities.* Net costs from insurance-related activities increased \$90 million primarily due to unfavorable mortality experience in our Run-off segment and higher guaranteed minimum death benefits ("GMDBs") costs in our Annuities segment. These unfavorable impacts were partially offset by favorable underwriting experience in our Life segment as a result of reinsurance recapture activity.

Amortization of DAC and VOBA. Higher amortization of DAC and VOBA in our Annuities and Life segments had an unfavorable impact on comparative results of \$25 million.

Other Expenses, Net of DAC Capitalization. Expenses increased \$108 million, primarily in Corporate & Other and our Annuities segment, partially offset by a decrease in our Run-off segment.

*Income Tax Expense (Benefit).* Income tax expense for the three months ended June 30, 2018 was \$26 million, or 15% of pre-tax adjusted earnings, less net income attributable to noncontrolling interests, compared to \$102 million, or 24% of pre-tax adjusted earnings, less net income attributable to noncontrolling interests, for the three months ended June 30, 2017. In 2018, our effective tax rate reflects the impact of tax reform, which lowered the U.S. statutory rate however reduced the tax benefit for the dividend received deductions.

#### Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

*Overview.* Adjusted earnings decreased \$168 million, primarily due to higher expenses, higher costs from insurance related activities and higher amortization of DAC and VOBA, partially offset by lower income taxes. Lower income taxes reflect the impacts in the current period from the change in the U.S. statutory rates due to tax reform.

*Fee Income.* Fee income increased \$24 million, primarily due to impacts from reinsurance recapture activity in our Life and Run-off segments and higher revenue sharing, net of the unfavorable impact from a reinsurance recapture in our Annuities segment.

*Net Investment Spread.* Net investment spread decreased \$11 million primarily due to lower income on derivatives due to the termination of interest rate swaps and lower returns on other limited partnership interests. This decrease was partially offset by the impact from repositioning a portion of our portfolio into higher yielding assets and higher average invested assets resulting from positive net flows in the general account.

*Insurance-Related Activities*. Net costs from insurance-related activities increased \$103 million primarily due to unfavorable mortality experience in our Run-off segment and higher GMDB costs in our Annuities segment. These unfavorable impacts were partially offset by favorable underwriting experience in our Life segment as a result of reinsurance recapture activity.

Amortization of DAC and VOBA. Higher amortization of DAC and VOBA in our Annuities segment had an unfavorable impact on comparative results of \$52 million.

Other Expenses, Net of DAC Capitalization. Expenses increased \$166 million, primarily in Corporate & Other and our Annuities segment, partially offset by decreases in our Life and Run-off segments.

*Income Tax Expense (Benefit)*. Income tax expense for the six months ended June 30, 2018 was \$71 million, or 14% of pre-tax adjusted earnings, less net income attributable to noncontrolling interests, compared to \$214 million, or 26% of pre-tax adjusted earnings, less net income attributable to noncontrolling interests, for the six months ended June 30, 2017. In 2018, our effective tax rate reflects the impact of tax reform, which lowered the U.S. statutory rate however reduced the tax benefit for the dividend received deductions.

# Segments and Corporate & Other Results for the Three Months and Six Months Ended June 30, 2018 and 2017 — Adjusted Earnings Annuities

The following table presents the components of adjusted earnings for our Annuities segment:

	Three Months Ended June 30,					Six M En Jur		
		2018		2017		2018		2017
				(In mi	llions)			
Fee income	\$	720	\$	757	\$	1,451	\$	1,459
Net investment spread		186		116		361		249
Insurance-related activities		(89)		(62)		(174)		(135)
Amortization of DAC and VOBA		(124)		(112)		(267)		(206)
Other expenses, net of DAC capitalization		(427)		(386)		(833)		(744)
Pre-tax adjusted earnings		266		313		538		623
Provision for income tax expense (benefit)		45		87		91		169
Adjusted earnings	\$	221	\$	226	\$	447	\$	454

A significant portion of our adjusted earnings is driven by separate account balances related to our variable annuity business. Most directly, these balances determine asset-based fee income but they also impact DAC amortization and asset-based commissions. Separate account balances are driven by sales, market movements, withdrawals, surrenders, benefit payments, policy charges and transfers. Below is a rollforward of our variable annuities separate account balances. Variable annuities separate account balances decreased for the three months and six months ended June 30, 2018 driven by negative net flows, partially offset by increases from equity market performance.

	Three Months Ended June 30,					En	Ionths ded ie 30,	
		2018		2017		2018		2017
				(In mi	llions)			
Balance, beginning of period	\$	106,110	\$	107,136	\$	109,889	\$	104,857
Deposits		358		343		653		692
Withdrawals, surrenders and contract benefits		(2,619)		(2,490)		(5,267)		(4,876)
Net flows		(2,261)		(2,147)		(4,614)		(4,184)
Investment performance		1,526		3,291		792		8,201
Policy charges		(672)		(674)		(1,304)		(1,304)
Net transfers from (to) general account		(54)		(3)		(114)		33
Balance, end of period	\$	104,649	\$	107,603	\$	104,649	\$	107,603
Average balance	\$	105,954	\$	107,720	\$	107,704	\$	107,250

# Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

*Overview.* Adjusted earnings decreased \$5 million, primarily driven by higher expenses, lower fee income and higher net costs from insurance-related activities, partially offset by higher net investment income and lower income taxes.

*Fee Income.* Fee income decreased \$37 million, primarily due to the impact from the final settlement of certain ceded and assumed variable annuity reinsurance agreements with Metropolitan Life Insurance Company ("MLIC"), a former affiliate, in the prior year and lower asset based-fees resulting from lower average separate account balances in our variable annuity business.

*Net Investment Spread.* Net investment spread increased adjusted earnings \$70 million, primarily due to higher net investment income driven by the net impact from the Portfolio Realignment, the repositioning of a portion of our portfolio into higher yielding assets and higher average invested assets resulting from positive net flows in the general account.

*Insurance-Related Activities*. Net costs from insurance-related activities increased \$27 million, primarily due to:

- a \$21 million unfavorable change from higher GMDB costs driven by an increase in liability balances resulting from growth in in-force and higher claims in the current period;
- a \$9 million unfavorable change from the fair value of the underlying ceded separate account assets from a related party reinsurance agreement for certain variable annuity contracts; partially offset by
- \$6 million favorable underwriting experience in our indexed annuity business.

Amortization of DAC and VOBA. Higher DAC and VOBA amortization had an unfavorable impact on comparative results of \$12 million, primarily due to lower profits resulting from lower than expected separate account returns in the current period as well as changes in in-force and actuarial model refinements.

Other Expenses, Net of DAC Capitalization. Expenses increased \$41 million, primarily due to an increase in pass-through variable annuity expenses and higher operating costs as a result of being a stand-alone company, partially offset by the impact of a reallocation of corporate branding costs to Corporate & Other. With respect to the variable annuity pass-through expenses, we had an increase of \$27 million driven by Separation related changes to arrangements with third parties impacting the recognition of pass-through investment management expenses, most of which is offset by an increase in fee income.

*Income Tax Expense (Benefit).* Income tax expense for the three months ended June 30, 2018 was \$45 million, or 17% of pre-tax adjusted earnings, compared to \$87 million, or 28% of pre-tax adjusted earnings, for the three months ended June 30, 2017. Our effective tax rates in both periods differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions.

# Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

*Overview.* Adjusted earnings decreased \$7 million primarily due to increases in expenses, DAC amortization and net costs from insurance-related activities, partially offset by higher net investment income and lower income taxes.

Fee Income. Fee income decreased \$8 million, primarily due to:

- a \$27 million unfavorable impact from the final settlement of certain ceded and assumed variable annuity reinsurance agreements with MLIC recognized in the prior period; partially offset by
- an \$18 million favorable impact from revenue sharing fees resulting from Separation related changes and were passed through to third parties with a corresponding offset in other expenses.

*Net Investment Spread.* Net investment spread increased \$112 million, primarily due to higher net investment income driven by (i) the impact from the Portfolio Realignment as well as the repositioning of a portion of our portfolio into higher yielding assets, (ii) higher returns on other limited partnership interests driven by an improvement in equity market performance, (iii) higher returns on real estate joint ventures and (iv) higher average invested assets resulting from positive net flows in the general account. These increases were partially offset by lower income on derivatives as a result of the termination of certain interest rate swaps.

*Insurance-Related Activities.* Net costs from insurance-related activities increased \$39 million, primarily due to higher GMDB costs driven by an increase in liability balances resulting from growth in in-force and higher claims. This was partially offset by a favorable change from the fair value of the underlying ceded separate account assets from a related party reinsurance agreement for certain variable annuity contracts.

Amortization of DAC and VOBA. Higher DAC and VOBA amortization had an unfavorable impact on comparative results of \$61 million, primarily due to the impacts from lower profits resulting from lower than expected separate account returns in the current period as well as changes in in-force and actuarial model refinements.

Other Expenses, Net of DAC Capitalization. Expenses increased \$89 million, primarily due to an increase in pass-through variable annuity expenses and higher operating costs as a result of being a stand-alone company, partially offset by the impact of expenses incurred in the prior period related to reinsurance recapture activity. With respect to the variable annuity pass-through expenses, we had an increase of \$79 million driven by Separation related changes to arrangements with third parties impacting the recognition of pass-through investment management and revenue sharing fees, most of which is offset by an increase in fee income.

*Income Tax Expense (Benefit).* Income tax expense for the six months ended June 30, 2018 was \$91 million, or 17% of pre-tax adjusted earnings, compared to \$169 million, or 27% of pre-tax adjusted earnings, for the six months ended June 30, 2017. Our effective tax rates in both periods differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions.

#### Life

The following table presents the components of adjusted earnings for our Life segment:

	Three Months Ended June 30,					Six Months Ended June 30,			
		2018		2017		2018		2017	
				(In mi	llions)				
Fee income	\$	77	\$	94	\$	180	\$	177	
Net investment spread		52		3		98		55	
Insurance-related activities		14		(1)		38		(21)	
Amortization of DAC and VOBA		(23)		(7)		(52)		(52)	
Other expenses, net of DAC capitalization		(74)		(66)		(137)		(151)	
Pre-tax adjusted earnings		46		23		127		8	
Provision for income tax expense (benefit)		9		11		24		3	
Adjusted earnings	\$	37	\$	12	\$	103	\$	5	

#### Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

*Overview.* Adjusted earnings increased \$25 million, primarily due to higher net investment spread, favorable insurance-related activities and lower income taxes, partially offset by lower fee income and higher amortization of DAC and VOBA.

*Fee Income*. Fee income decreased \$17 million, primarily due to the recapture from MLIC of a yearly renewable term reinsurance agreement for certain life contracts ("YRT Recapture") in the prior period.

*Net Investment Spread.* Net investment spread increased \$49 million, primarily driven by an increase in income on fixed maturity securities and mortgage loans due to the Portfolio Realignment.

*Insurance-Related Activities*. Insurance-related activities had a favorable impact on comparative results of \$15 million, primarily due to ongoing impacts in the current period from the YRT Recapture.

Amortization of DAC and VOBA. Higher amortization of DAC and VOBA had an unfavorable impact on comparative results of \$16 million, primarily due to an adjustment in the prior period for deferred marketing allowances, which is largely offset in other expenses.

Other expenses, net of DAC capitalization. Expenses increased \$8 million primarily due to the impact of an allocation in the prior period of letter of credit fees from Corporate & Other in connection with the creation of BRCD as well as higher costs as a result of being a stand-alone company. These increases were partially offset by an adjustment in the prior period for deferred marketing allowances, which is largely offset in amortization of DAC and VOBA.

*Income Tax Expense (Benefit)*. Income tax expense for the three months ended June 30, 2018 was \$9 million, or 20% of adjusted earnings before provision for income tax, compared to \$11 million, or 48% of adjusted earnings before provision for income tax, for the three months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions.

# Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

Overview. Adjusted earnings increased \$98 million, primarily due to favorable insurance-related activities, higher net investment spread and lower expenses.

Fee Income. Fee income was largely unchanged.

*Net Investment Spread.* Net investment spread increased \$43 million, primarily driven by the impact from the Portfolio Realignment which led to an increase in income on fixed maturity securities and mortgage loans.

*Insurance-Related Activities*. Insurance-related activities had a favorable impact on comparative results of \$59 million, primarily due to the ongoing impacts in the current period of the YRT Recapture, partially offset by unfavorable mortality.

Amortization of DAC and VOBA. Amortization of DAC and VOBA was unchanged. A favorable ceded DAC adjustment in the prior period related to participating whole life business reinsured to a former affiliate and lower operating amortization due to

the declining block of business were offset by an adjustment in the prior year for deferred marketing allowances, which was mostly offset in other expenses.

Other expenses, net of DAC capitalization. Expenses decreased \$14 million primarily due to an adjustment in the prior year for deferred marketing allowances, which is mostly offset in amortization of DAC and VOBA.

*Income Tax Expense (Benefit).* Income tax expense for the six months ended June 30, 2018 was \$24 million, or 19% of adjusted earnings before provision for income tax, compared to \$3 million, or 38% of adjusted earnings before provision for income tax, for the six months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions.

#### Run-off

The following table presents the components of adjusted earnings for our Run-off segment:

	Three Months Ended June 30,					Six Months Ended June 30,			
		2018		2017		2018		2017	
				(In mi	llions)				
Fee income	\$	197	\$	191	\$	402	\$	372	
Net investment spread		81		127		193		257	
Insurance-related activities		(225)		(152)		(431)		(317)	
Amortization of DAC and VOBA		_		_		_		(6)	
Other expenses, net of DAC capitalization		(61)		(87)		(109)		(153)	
Pre-tax adjusted earnings		(8)	-	79		55		153	
Provision for income tax expense (benefit)		(2)		27		11		52	
Adjusted earnings	\$	(6)	\$	52	\$	44	\$	101	

## Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

*Overview.* Adjusted earnings decreased \$58 million primarily due to higher net costs from insurance-related activities combined with lower net investment spread, partially offset by lower income taxes, lower expenses and higher fee income.

*Net Investment Spread.* Net investment spread decreased \$46 million, primarily due to (i) the impact of the Portfolio Realignment, (ii) lower returns on other limited partnership interests driven by a decline in equity market performance and (iii) lower income on derivatives due to the termination of certain interest rates swaps.

Insurance-Related Activities. Net costs from insurance-related activities increased \$73 million, primarily due to

- \$49 million unfavorable mortality experience from higher claim severity in our ULSG business;
- \$13 million unfavorable ongoing loss recognition testing reserves in ULSG; and
- \$11 million unfavorable mortality resulting from lower claim incidences in our structured settlements business.

Other expenses, net of DAC capitalization. Expenses decreased \$26 million, primarily due to lower costs related to reinsurance financing arrangements, which were terminated in the second quarter of 2017 as well as lower commissions.

*Income Tax Expense (Benefit).* Income tax benefit for the three months ended June 30, 2018 was \$2 million, or 25% of pre-tax adjusted earnings, compared to an expense of \$27 million, or 34% of pre-tax adjusted earnings for the three months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions.

# Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

*Overview.* Adjusted earnings decreased \$57 million primarily due to higher net costs from insurance-related activities and lower net investment spread, partially offset by lower expenses, higher fee income and lower income taxes.

*Fee Income*. Fee income increased \$30 million, primarily due to the reimbursement of fees for previously recaptured universal life business and net favorable impacts in the current period from the YRT Recapture.

*Net Investment Spread.* Net investment spread decreased \$64 million, primarily due to lower net investment income from (i) the impact of the Portfolio Realignment, (ii) lower income on derivatives due to the termination of certain interest rates swaps and (iii) lower income from our securities lending program, as a result of a reduction in program size and lower margins due to the impact of a flatter yield curve.

Insurance-Related Activities. Net costs from insurance-related activities increased \$114 million, primarily due to:

- \$85 million unfavorable mortality experience in our ULSG business;
- \$12 million unfavorable growth in ULSG insurance liabilities; and
- \$9 million lower incidences in our structured settlements business.

Other expenses, net of DAC capitalization. Expenses decreased \$44 million, primarily due to lower costs related to reinsurance financing arrangements which were terminated in the second quarter of 2017 as well as lower commissions.

*Income Tax Expense (Benefit)*. Income tax expense for the six months ended June 30, 2018 was \$11 million, or 20% of pre-tax adjusted earnings, compared to \$52 million, or 34% of pre-tax adjusted earnings for the six months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the impacts of the dividend received deductions.

## Corporate & Other

The following table presents the components of adjusted earnings for Corporate & Other:

		Mon ded e 30,		Six M En Jun		
	2018		2017	2018		2017
			(In milli	ions)		
Fee income	\$ (4)	\$	(3)	\$ (7)	\$	(6)
Net investment spread	11		58	22		124
Insurance-related activities	5		10	17		26
Amortization of DAC and VOBA	(3)		(6)	(8)		(11)
Other expenses, net of DAC capitalization	(133)		(48)	(234)		(99)
Less: Net income (loss) attributable to noncontrolling interests	1		_	3		_
Pre-tax adjusted earnings, less net income attributable to noncontrolling interests	(125)		11	(213)		34
Provision for income tax expense (benefit)	(26)		(23)	(55)		(10)
Adjusted earnings	\$ (99)	\$	34	\$ (158)	\$	44

## Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

Overview. Adjusted earnings decreased \$133 million, primarily due to higher expenses, lower net investment spread and unfavorable income tax impacts.

*Net Investment Spread.* Net investment spread decreased \$47 million, primarily driven by the impact from the Portfolio Realignment combined with lower income on derivatives due to the termination of interest rate swaps.

Other Expenses, Net of DAC Capitalization. Expenses increased \$85 million, primarily due to higher establishment costs related to planned technology and branding investments, as well as higher interest on debt which was issued in the latter part of the second quarter of 2017. These increases were partially offset by a charge in the prior period related to sale of MPCG to MassMutual and lower letter of credit fees. Letter of credit fees decreased as a result of the issuance of debt in the second quarter of 2017, which more than offset the impact of an allocation to the Life segment in the prior period.

Income Tax Expense (Benefit). Income tax benefit for the three months ended June 30, 2018 was \$26 million, or 21% of pre-tax adjusted earnings less net income attributable to noncontrolling interests, compared to \$23 million, or 209% of pre-tax adjusted earnings less net income attributable to noncontrolling interests, for the three months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the utilization of tax credits. On a comparative basis, our relative tax benefit was unfavorably impacted due to an incremental tax benefit of \$26 million recognized in the prior period, primarily due to additional tax credits and an adjustment recorded to accrue to our annualized effective tax rate. In addition, our comparative

income taxes were further unfavorably impacted by a lower relative tax benefit resulting from the change in the U.S. statutory rate due to tax reform.

#### Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

*Overview.* Adjusted earnings decreased \$202 million, primarily due to higher expenses and lower net investment spread, offset by tax credits recognized in the second quarter of 2017.

*Net Investment Spread.* Net investment spread decreased \$102 million, primarily driven by the impact from the Portfolio Realignment combined with lower income on derivatives due to the termination of interest rate swaps.

Other Expenses, Net of DAC Capitalization. Expenses increased \$135 million, primarily due to higher establishment costs related to planned technology and branding investments, as well as higher interest on debt which was issued in the second quarter of 2017. These increases were partially offset by a charge in the prior period related to sale of MPCG to MassMutual and lower letter of credit fees.

Income Tax Expense (Benefit). Income tax benefit for the six months ended June 30, 2018 was \$55 million, or 26% of pre-tax adjusted earnings less net income attributable to noncontrolling interests, compared to a benefit of \$10 million, or 29% of pre-tax adjusted earnings less net income attributable to noncontrolling interests, for the six months ended June 30, 2017. Our effective tax rates typically differ from the U.S. statutory rates primarily due to the utilization of tax credits. On a comparative basis, our relative tax benefit was unfavorably impacted due to an incremental tax benefit of \$22 million recognized in the prior period, primarily due to additional tax credits and an adjustment recorded to accrue to our annualized effective tax rate. In addition, our comparative income taxes were further unfavorably impacted by a lower relative tax benefit resulting from the change in the U.S. statutory rate due to tax reform.

#### **GMLB Riders**

The following table presents the overall impact to income (loss) available to shareholders before provision for income tax from the performance of GMLB Riders, which includes (i) changes in carrying value of the GAAP liabilities, (ii) the mark-to-market of hedges and reinsurance, (iii) fees, and (iv) associated DAC offsets:

			Monded ne 30	1			Ionth ded e 30,	
		2018		2017		2018		2017
				(In mil	llions	)		
Directly Written Liabilities (1)	\$	(21)	\$	(108)	\$	312	\$	261
Assumed Reinsurance Liabilities		_		_		_		1
Total Liabilities	,	(21)		(108)		312		262
Hedging Program (2)		(510)		(558)		(881)		(1,808)
Ceded Reinsurance		(16)		127		(44)		(154)
Total Hedging Program and Reinsurance	'	(526)		(431)		(925)		(1,962)
Directly Written Fees		214		213		419		421
Assumed Reinsurance Fees		_		_		_		_
Total Fees (3)	,	214		213		419		421
GMLB Riders before DAC Offsets		(333)	_	(326)		(194)		(1,279)
DAC Offsets		(96)		109		(229)		414
Total GMLB Riders	\$	(429)	\$	(217)	\$	(423)	\$	(865)

- (1) Includes changes in fair value of the Shield Annuities embedded derivatives of (\$127) million and (\$69) million for the three months and six months ended June 30, 2018. Changes in the fair value of the Shield Annuities embedded derivatives were not included in GMLB results for the three months and six months ended June 30, 2017.
- (2) Certain hedges of GMIB insurance liabilities were historically reported in policyholder benefits and claims. Amounts reported in policyholder benefits and claims were (\$87) million and (\$267) million for the three months and six months ended June 30, 2017. Consistent with the hedge strategy now focused on a statutory target, with less emphasis on matching GAAP liabilities, all hedge program amounts are recorded in net derivative gains (losses) beginning in 2018.
- (3) Excludes living benefit fees, included as a component of adjusted earnings, of \$18 million and \$36 million for the three months and six months ended June 30, 2018, respectively, and \$18 million and \$36 million for the three months and six months ended June 30, 2017.

## Three Months Ended June 30, 2018 Compared with the Three Months Ended June 30, 2017

Comparative results from GMLB Riders before provision for income tax were unfavorable by \$212 million. Of this amount, an unfavorable change of \$54 million was recorded in net derivative gains (losses).

GMLB Riders Liabilities. The change in the carrying value of GMLB Riders liabilities resulted in a favorable impact on comparative results of \$87 million, primarily due to favorable impacts from changes in interest rates in the current period compared to the prior period and the change in the nonperformance risk adjustment due in part to changing to use of our own creditworthiness post-Separation. These increases were partially offset by (i) less favorable changes in equity markets in the current period than in the prior period, (ii) an unfavorable change in fair value of the Shield Annuities embedded derivatives and (iii) in-force growth of GMIB insurance liabilities.

*GMLB Riders Hedging Program and Reinsurance.* The change in the fair value of GMLB Riders hedging program and reinsurance had an unfavorable impact on comparative results of \$95 million, primarily due to:

- an unfavorable change of \$110 million resulting from the impact of a benefit upon final settlement recognized in the prior period in connection with the recapture from MLIC of certain ceded and assumed variable annuity insurance agreements;
- an unfavorable change in ceded reinsurance of \$31 million; partially offset by
- a favorable change of \$47 million from lower negative impacts from interest rate and equity market factors in the current period, compared to the prior period.

GMLB Riders Fees. Fees from GMLB Riders were unchanged.

*DAC Offsets.* DAC offsets, which are inversely related to the changes in certain components of GMLB Riders discussed above, resulted in an unfavorable impact on comparative results of \$205 million.

# Six Months Ended June 30, 2018 Compared with the Six Months Ended June 30, 2017

Comparative results from GMLB Riders before provision for income tax were favorable by \$442 million. Of this amount, a favorable change of \$859 million was recorded in net derivative gains (losses).

*GMLB Riders Liabilities*. The change in the carrying value of GMLB Riders liabilities resulted in a favorable impact on comparative results of \$50 million, primarily due to favorable impacts from changes in interest rates in the current period compared to the prior period and the change in the nonperformance risk adjustment due in part to changing to use our own creditworthiness post-Separation. These increases were partially offset by unfavorable impacts from (i) less favorable changes in equity markets in the current period, compared to the prior period, (ii) an unfavorable change in fair value of the Shield Annuities embedded derivatives and (iii) in-force growth of GMIB insurance liabilities.

*GMLB Riders Hedging Program and Reinsurance*. The change in the fair value of GMLB Riders hedging program and reinsurance had a favorable impact on comparative results of \$1.0 billion, primarily due to:

- a net favorable change of \$926 million from the inverse impacts of the same interest rate and equity market factors that impacted GMLB Riders liabilities; and
- a favorable change of \$155 million resulting from a net charge recognized in the prior period in connection with the recapture from MLIC of certain ceded and assumed variable annuity insurance agreements; partially offset by
- an unfavorable change in ceded reinsurance of \$44 million.

GMLB Riders Fees. Fees from GMLB Riders were largely unchanged.

*DAC Offsets.* DAC offsets, which are inversely related to the changes in certain components of GMLB Riders discussed above, resulted in an unfavorable impact on comparative results of \$643 million.

#### **Investments**

#### **Investment Risks**

Our primary investment objective is to optimize risk-adjusted net investment income and risk-adjusted total return while appropriately matching assets and liabilities. In addition, the investment process is designed to ensure that the portfolio has an appropriate level of liquidity, quality and diversification.

We are exposed to the following primary sources of investment risks:

- credit risk, relating to the uncertainty associated with the continued ability of a given obligor to make timely payments of principal and interest;
- interest rate risk, relating to the market price and cash flow variability associated with changes in market interest rates. Changes in market interest rates will impact the net unrealized gain or loss position of our fixed income investment portfolio and the rates of return we receive on both new funds invested and reinvestment of existing funds;
- market valuation risk, relating to the variability in the estimated fair value of investments associated with changes in market factors such as credit spreads and equity market levels. A widening of credit spreads will adversely impact the net unrealized gain (loss) position of the fixed income investment portfolio, will increase losses associated with credit-based non-qualifying derivatives where we assume credit exposure, and, if credit spreads widen significantly or for an extended period of time, will likely result in higher other-than-temporary impairment ("OTTI"). Credit spread tightening will reduce net investment income associated with new purchases of fixed maturity securities and will favorably impact the net unrealized gain (loss) position of the fixed income investment portfolio;
- liquidity risk, relating to the diminished ability to sell certain investments, in times of strained market conditions;
- real estate risk, relating to commercial, agricultural and residential real estate, and stemming from factors, which include, but are not limited to, market conditions, including the demand and supply of leasable commercial space, creditworthiness of borrowers and their tenants and joint venture partners, capital markets volatility and inherent interest rate movements; and
- · currency risk, relating to the variability in currency exchange rates for foreign denominated investments.

We manage these risks through asset-type allocation and industry and issuer diversification. Risk limits are also used to promote diversification by asset sector, avoid concentrations in any single issuer and limit overall aggregate credit and equity risk exposure. Real estate risk is managed through geographic and property type and product type diversification. We manage interest rate risk as part of our Asset Liability Management ("ALM") strategies. Product design, such as the use of market value adjustment features and surrender charges, is also utilized to manage interest rate risk. These strategies include maintaining an investment portfolio with diversified maturities that targets a weighted average duration that reflects the duration of our estimated liability cash flow profile. For certain of our liability portfolios, it is not possible to invest assets to the full liability duration, thereby creating some asset/liability mismatch. We also use certain derivatives in the management of currency, credit, interest rate, and equity market risks.

#### **Current Environment**

Our business and results of operations are materially affected by conditions in capital markets and the economy, generally. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Industry Trends and Uncertainties — Financial and Economic Environment" included in the 2017 Annual Report.

As a U.S. insurance company, we are affected by the monetary policy of the Federal Reserve Board in the United States. The Federal Open Market Committee has increased the federal funds rate five times since the start of 2017. The Federal Reserve may take further actions to influence interest rates in the future, which may have an impact on the pricing levels of risk-bearing investments and may adversely impact the level of product sales. We are also affected by the monetary policy of central banks around the world due to the diversification of our investment portfolio.

#### **Investment Portfolio Results**

The following summary yield table presents the yield and net investment income for our investment portfolio for the periods indicated. As described below, this table reflects certain differences from the presentation of net investment income presented in the GAAP statement of operations. This summary yield table presentation is consistent with how we measure our investment performance for management purposes, and we believe it enhances understanding of our investment portfolio results.

Three Months Ended

Six Months Ended June 30,

			Jun	c 50,					Jun	100,		
	20	18		201	17		201	18		201	17	
	Yield% (1)	A	mount	Yield% (1)		Amount	Yield% (1)	1	Amount	Yield% (1)	A	Amount
						(Dollars in	millions)					
Investment income	4.53 %	\$	841	4.55 %	\$	819	4.59 %	\$	1,693	4.72 %	\$	1,705
Investment fees and expenses	(0.16)		(29)	(0.15)		(27)	(0.15)		(56)	(0.15)		(55)
Adjusted net investment income (2), (3)	4.37 %	\$	812	4.40 %	\$	792	4.44 %	\$	1,637	4.57 %	\$	1,650

- (1) Yields are calculated as investment income as a percent of average quarterly asset carrying values. Investment income excludes recognized gains and losses and reflects the adjustments presented in footnote (3) below to arrive at adjusted net investment income. Asset carrying values exclude unrealized gains (losses), collateral received in connection with our securities lending program, freestanding derivative assets, collateral received from derivative counterparties and the effects of consolidating certain VIEs under GAAP that are treated as CSEs.
- (2) Adjusted net investment income included in yield calculations includes investment hedge adjustments.
- (3) Adjusted net investment income presented in the yield table varies from the most directly comparable GAAP measure due to certain reclassifications and adjustments and excludes the effects of consolidating certain VIEs under GAAP that are treated as CSEs, as presented below.

	 Three Mo Jur	nths E ie 30,	nded		Six Mon Jui	ths Er ie 30,	nded
	2018		2017		2018		2017
			(In mil	llions)			
Net investment income	\$ 806	\$	766	\$	1,623	\$	1,548
Less: Investment hedge adjustments	(3)		(27)		(11)		(103)
Less: Incremental net investment income from CSEs	(3)		1		(3)		1
Adjusted net investment income — in the above yield table	\$ 812	\$	792	\$	1,637	\$	1,650

See "— Results of Operations — Consolidated Results for the Three Months and Six Months Ended June 30, 2018 and 2017 — Adjusted Earnings" for an analysis of the period over period changes in net investment income.

## Fixed Maturity Securities AFS and Equity Securities

The following table presents fixed maturity available-for-sale ("AFS") and equity securities by type (public or private) held at:

		June 30, 2	2018	Dece	mber 31, 2017
		Estimated Fair Value	% of Total	Estimated Fair Value	% of Total
			(Dollars i	n millions)	
Fixed maturity securities					
Publicly-traded	\$	51,319	82.3%	\$ 54,33	2 83.6%
Privately-placed		11,024	17.7	10,65	9 16.4
Total fixed maturity securities	\$	62,343	100.0%	\$ 64,99	1 100.0%
Percentage of cash and invested assets	· ·	75.1%		77.	2%
Equity securities					
Publicly-traded	\$	150	98.0%	\$ 15	6 96.9%
Privately-held		3	2.0		5 3.1
Total equity securities	\$	153	100.0%	\$ 16	1 100.0%
Percentage of cash and invested assets	-	0.2%		0.:	2%

Valuation of Securities. We engage MetLife Investment Advisors, LLC, which was considered a related party investment manager until the completion of the MetLife Divestiture, to execute on our valuation controls and policies to determine the estimated fair value of our investments. See "— Introduction" for information regarding the MetLife Divestiture. The estimated fair value of publicly-traded securities is determined after considering one of three primary sources of information: quoted market prices in active markets, independent pricing services, or independent broker quotations. The estimated fair value of privately-placed securities is determined after considering one of three primary sources of information: market standard internal matrix pricing, market standard internal discounted cash flow techniques, or independent pricing services (after the independent pricing services' use of available observable market data is determined). For publicly-traded securities, the number of quotations obtained varies by instrument and depends on the liquidity of the particular instrument. Generally, prices are obtained from multiple pricing services to cover all asset classes and obtain multiple prices for certain securities, but ultimately use the price with the highest placement in the fair value hierarchy. Independent pricing services that value these instruments use market standard valuation methodologies based on data about market transactions and inputs from multiple pricing sources that are market observable or can be derived principally from or corroborated by observable market data. See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for a discussion of the types of market standard valuation methodologies utilized and key assumptions and observable inputs used in applying these standard valuation methodologies. When a price is not available in the active market or through an independent pricing service, the security is priced primarily using non-binding quotations from independent brokers who are knowledgeable about these securities. Independent non-binding broker quotations use inputs that may be difficult to corroborate with observable market data. As shown in the following section, less than 1% of our fixed maturity securities were valued using non-binding quotations from independent brokers at June 30, 2018.

The Company is responsible for monitoring and providing the oversight over the valuation controls and policies, including reviewing and approving new transaction types and markets, for ensuring that observable market prices and market-based parameters are used for valuation, wherever possible, and for determining that valuation adjustments, when applied, are based upon established policies and are applied consistently over time. See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for further information on our valuation controls and procedures including our formal process to challenge any prices received from independent pricing services that are not considered representative of estimated fair value.

We have reviewed the significance and observability of inputs used in the valuation methodologies to determine the appropriate fair value hierarchy level for each of our securities. Based on the results of this review and investment class analysis, each instrument is categorized as Level 1, 2 or 3 based on the lowest level significant input to its valuation. See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information regarding the valuation techniques and inputs by level within the three-level fair value hierarchy by major classes of invested assets.

## Fair Value of Fixed Maturity Securities AFS and Equity Securities

Fixed maturity securities AFS and equity securities measured at estimated fair value on a recurring basis and their corresponding fair value pricing sources are as follows at:

		June 3	30, 2018	
		Aaturity rities		quity urities
		(Dollars i	n millions)	
Level 1				
Quoted prices in active markets for identical assets	\$ 4,940	7.9%	\$ 15	9.8%
Level 2				
Independent pricing sources	53,654	86.1	18	11.8
Internal matrix pricing or discounted cash flow techniques	601	1.0	_	_
Significant other observable inputs	54,255	87.1	18	11.8
Level 3				
Independent pricing sources	2,637	4.2	117	76.4
Internal matrix pricing or discounted cash flow techniques	380	0.6	3	2.0
Independent broker quotations	131	0.2	_	_
Significant unobservable inputs	3,148	5.0	120	78.4
Total estimated fair value	\$ 62,343	100.0%	\$ 153	100.0%

See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for the fixed maturity securities and equity securities AFS fair value hierarchy.

The composition of fair value pricing sources for and significant changes in Level 3 securities at June 30, 2018 are as follows:

- The majority of the Level 3 fixed maturity securities AFS and equity securities were concentrated in three sectors: U.S. and foreign corporate securities and residential mortgage-backed securities ("RMBS").
- Level 3 fixed maturity securities are priced principally through market standard valuation methodologies, independent pricing services and, to a much lesser extent, independent non-binding broker quotations using inputs that are not market observable or cannot be derived principally from or corroborated by observable market data. Level 3 fixed maturity securities consist of less liquid securities with very limited trading activity or where less price transparency exists around the inputs to the valuation methodologies.
- During the three months ended June 30, 2018, Level 3 fixed maturity securities increased by \$36 million, or 1%. The increase was driven by purchases in excess of sales, partially offset by net transfers out of Level 3 and a decrease in estimated fair value recognized in Other Comprehensive Income ("OCI").
- During the six months ended June 30, 2018, Level 3 fixed maturity securities decreased by \$84 million, or 3%. The decrease was driven by a decrease in estimated fair value recognized in OCI and net transfers out of Level 3, partially offset by purchases in excess of sales.

See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for a rollforward of the fair value measurements for fixed maturity securities and equity securities AFS measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs; transfers into and/or out of Level 3; and further information about the valuation techniques and inputs by level by major classes of invested assets that affect the amounts reported above.

## Fixed Maturity Securities AFS

See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about fixed maturity securities AFS by sector, contractual maturities and continuous gross unrealized losses.

# Fixed Maturity Securities Credit Quality — Ratings

See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Investments — Fixed Maturity and Equity Securities AFS — Fixed Maturity Securities Credit Quality — Ratings" included in the 2017 Annual Report for a discussion of the credit quality ratings assigned by Nationally Recognized Statistical Rating Organizations ("NRSRO"), credit quality designations assigned by and methodologies used by the Securities Valuation Office of the NAIC for certain structured securities.

The following table presents total fixed maturity securities by NRSRO rating and the applicable NAIC designation from the NAIC published comparison of NRSRO ratings to NAIC designations, except for certain structured securities, which are presented using the revised NAIC methodologies, as well as the percentage, based on estimated fair value that each NAIC designation is comprised of at:

						June 30	, 2018	3					December	31, 20	017	
D	NAIC esignation	NRSRO Rating	A	mortized Cost		realized in (Loss)	Est	imated Fair Value		of otal	A	mortized Cost	realized in (Loss)	Esti	imated Fair Value	% of Total
									(E	Oollars in	mill	ions)				
	1	Aaa/Aa/A	\$	40,577 \$		2,066	\$	42,643		68.4%	\$	42,098	\$ 3,631	\$	45,729	70.4%
	2	Baa		16,544		218		16,762		26.9		15,137	1,113		16,250	25.0
Su	btotal inves	stment grade		57,121		2,284		59,405		95.3		57,235	4,744		61,979	95.4
	3	Ba		2,076		(9)		2,067		3.3		2,102	63		2,165	3.3
	4	В		854		(13)		841		1.4		799	15		814	1.3
	5	Caa and lower		26		(2)		24		_		31	(2)		29	_
	6	In or near default		4		2		6				6	(2)		4	
Su	btotal belov	w investment grade		2,960		(22)		2,938		4.7		2,938	74		3,012	4.6
To	tal fixed ma	aturity securities	\$	60,081	\$	2,262	\$	62,343	1	00.0%	\$	60,173	\$ 4,818	\$	64,991	100.0%

The following tables present total fixed maturity securities, based on estimated fair value, by sector classification and by NRSRO rating and the applicable NAIC designations from the NAIC published comparison of NRSRO ratings to NAIC designations, except for certain structured securities, which are presented using the NAIC methodologies as described above:

			Fix	ed Ma	aturity Secur	ities -	— by Sector &	Cre	dit Quality Ra	ting		
NAIC Designation	1		2		3		4		5		6	Total
NRSRO Rating	 \aa/Aa/A		Baa		Ba		В		Caa and Lower	]	In or Near Default	Estimated 'air Value
NORO Ruting	 100/110/11		Daa			(Doll	ars in millions	:)	Lower		Detaute	 an value
June 30, 2018						(Don		,,				
U.S. corporate	\$ 10,264	\$	11,029	\$	1,437	\$	758	\$	16	\$	_	\$ 23,504
U.S. government and agency	12,279		179		_		_		_		_	12,458
RMBS	7,677		93		81		_		8		_	7,859
Foreign corporate	•		4,646		378		52		_		_	6,964
State and political subdivision	4,003		65		3		_		_		6	4,077
CMBS	4,023		_		_		_		_		_	4,023
ABS	1,832	·			42		2		_		_	2,083
Foreign government	 677		543		126		29					1,375
Total fixed maturity securities	\$ 42,643	\$	16,762	\$	2,067	\$	841	\$	24	\$	6	\$ 62,343
Percentage of total	68.4%		26.9%		3.3%		1.4%		-%		—%	100.0%
December 31, 2017												
U.S. corporate	\$ 10,263	\$	10,548	\$	1,408	\$	714	\$	23	\$	1	\$ 22,957
U.S. government and agency	16,111		181		_		_		_		_	16,292
RMBS	7,830		27		102		12		6		_	7,977
Foreign corporate	1,835		4,657		483		48		_		_	7,023
State and political subdivision	4,105		70		3		_		_		3	4,181
CMBS	3,423		_		_		_		_		_	3,423
ABS	1,538		258		33		_		_		_	1,829
Foreign government	624		509		136		40		_		_	1,309
Total fixed maturity securities	\$ 45,729	\$	16,250	\$	2,165	\$	814	\$	29	\$	4	\$ 64,991
Percentage of total	 70.4%		25.0%		3.3%		1.3%		-%		-%	 100.0%

## **U.S. and Foreign Corporate Fixed Maturity Securities**

We maintain a diversified portfolio of corporate fixed maturity securities across industries and issuers. This portfolio does not have any exposure to any single issuer in excess of 1% of total investments and the top ten holdings in aggregate comprise 2% of total investments at both June 30, 2018 and December 31, 2017. The tables below present our U.S. and foreign corporate securities holdings by industry at:

	June 3	0, 2018	Decembe	er 31, 2017
	stimated air Value	% of Total	Estimated Fair Value	% of Total
		(Dollars i	n millions)	
\$	9,485	31.1%	\$ 9,459	31.5%
	7,262	23.8	7,213	24.1
	6,266	20.6	5,834	19.4
	4,451	14.6	4,333	14.5
	2,220	7.3	2,338	7.8
	784	2.6	803	2.7
\$	30,468	100.0%	\$ 29,980	100.0%

## **Structured Securities**

We held \$14.0 billion and \$13.2 billion of structured securities, at estimated fair value, at June 30, 2018 and December 31, 2017, respectively, as presented in the RMBS, commercial mortgage-backed securities ("CMBS") and asset-backed securities ("ABS") sections below.

#### RMBS

The following table presents our RMBS holdings at:

		June 30, 201	8			I	December 31, 2	017	
	Estimated Fair Value	% of Total		Net Unrealized Gains (Losses)		Estimated Fair Value	% of Total		Net Unrealized Gains (Losses)
				(Dollars i	n mil	lions)			
By security type:									
Collateralized mortgage obligations	\$ 4,412	56.1%	\$	149	\$	4,623	58.0%	\$	219
Pass-through securities	3,447	43.9		(74)		3,354	42.0		9
Total RMBS	\$ 7,859	100.0%	\$	75	\$	7,977	100.0%	\$	228
By risk profile:									
Agency	\$ 5,423	69.0%	\$	(108)	\$	5,439	68.1%	\$	46
Prime	326	4.2		17		333	4.2		22
Alt-A	1,126	14.3		98		1,185	14.9		93
Sub-prime	984	12.5		68		1,020	12.8		67
Total RMBS	\$ 7,859	100.0%	\$	75	\$	7,977	100.0%	\$	228
Ratings profile:									
Rated Aaa/AAA	\$ 5,670	72.1%			\$	5,553	69.6%		
Designated NAIC 1	\$ 7,677	97.7%			\$	7,830	98.2%		

Historically, we have managed our exposure to sub-prime RMBS holdings by focusing primarily on senior tranche securities, stress testing the portfolio with severe loss assumptions and closely monitoring the performance of the portfolio. Our sub-prime RMBS portfolio consists predominantly of securities that were purchased after 2012 at significant discounts to par value and discounts to the expected principal recovery value of these securities. The vast majority of these securities are investment grade under the NAIC designations (e.g., NAIC 1 and NAIC 2). The estimated fair value of our sub-prime RMBS holdings purchased since 2012 was \$946 million and \$976 million at June 30, 2018 and December 31, 2017,

respectively, with unrealized gains (losses) of \$66 million and \$65 million at June 30, 2018 and December 31, 2017, respectively.

# **CMBS**

Our CMBS holdings are diversified by vintage year. The following tables present our CMBS holdings by rating agency rating and by vintage year at:

										June 30	, 2018											
		A	aa		A	a		I	A.			E	Baa			Inves	low tment ade			Tot	al	
	A	mortized Cost	E	Estimated Fair Value	nortized Cost		stimated Fair Value	nortized Cost		timated Fair Value	A	mortized Cost	F	Estimated Fair Value	Ai	mortized Cost		timated Fair Value	A	mortized Cost		stimated Fair Value
										(Dollars in	millio	ns)										
2003 — 2010	\$	28	\$	30	\$ _	\$	_	\$ _	\$	_	\$	_	\$	_	\$	_	\$	1	\$	28	\$	31
2011		265		264	11		11	32		31		_		_		_		_		308		306
2012		79		79	111		109	102		101		3		3		_		_		295		292
2013		102		103	142		140	73		71		_		_		_		_		317		314
2014		214		213	261		258	44		43		_		_		_		_		519		514
2015		892		870	162		159	29		29		_		_		_		_		1,083		1,058
2016		489		473	50		47	28		27		_		_		_		_		567		547
2017		451		438	51		49	14		13		_		_		_		_		516		500
2018		428		423	34		34	4		4		_		_		_		_		466		461
Total	\$	2,948	\$	2,893	\$ 822	\$	807	\$ 326	\$	319	\$	3	\$	3	\$	_	\$	1	\$	4,099	\$	4,023
Ratings Distribution		_		71.9%			20.1%			7.9%				0.1%				-%				100.0%

										December	31, 20	17									
		A	aa		A	a		I	١			В	aa		Inves	low tment ade			То	tal	
	A	mortized Cost	F	Estimated Fair Value	nortized Cost		stimated Fair Value	nortized Cost		timated Fair Value		mortized Cost	Е	stimated Fair Value	nortized Cost		imated Fair /alue	A	mortized Cost		stimated Fair Value
										(Dollars ir	millio	ns)									
2003 — 2010	\$	28	\$	31	\$ _	\$	_	\$ _	\$	_	\$	1	\$	1	\$ _	\$	1	\$	29	\$	33
2011		270		274	11		11	32		32		_		_	_		_		313		317
2012		88		90	111		112	102		103		2		3	_		_		303		308
2013		102		106	143		144	73		73		_		_	_		_		318		323
2014		215		220	285		289	44		45		_		_	_		_		544		554
2015		840		848	184		186	29		30		_		_	_		_		1,053		1,064
2016		430		431	51		49	28		27		_		_	_		_		509		507
2017		251		251	53		53	13		13		_		_	_		_		317		317
Total	\$	2,224	\$	2,251	\$ 838	\$	844	\$ 321	\$	323	\$	3	\$	4	\$ _	\$	1	\$	3,386	\$	3,423
Ratings Distribution				65.8%			24.7%			9.4%				0.1%			%				100.0%

The tables above reflect rating agency ratings assigned by NRSROs, including Moody's Investors Service ("Moody's"), Standard & Poor's Global Rating ("S&P"), Fitch Ratings ("Fitch") and Morningstar. CMBS designated NAIC 1 were 100.0% of total CMBS at both June 30, 2018 and December 31, 2017.

**ABS** 

Our ABS are diversified both by collateral type and by issuer. The following table presents our ABS holdings at:

		June 30, 2018				December 31, 201	7	
	Estimated Fair Value	% of Total	Net Unrealized Gains (Losses)		nated Value	% of Total	Net Unrealized Gains (Losso	
			(Dollars i	in millions	)			
By collateral type:								
Collateralized obligations	\$ 1,089	52.3%	\$ 2	\$	819	44.8%	\$	8
Consumer loans	231	11.1	1		262	14.3		3
Automobile loans	204	9.8	(1)		189	10.3		_
Student loans	169	8.1	6		169	9.3		4
Credit card loans	59	2.8	_		101	5.5		_
Other loans	331	15.9	1		289	15.8		4
Total	\$ 2,083	100.0%	\$ 9	\$	1,829	100.0%	\$	19
Ratings profile:								
Rated Aaa/AAA	\$ 861	41.3%		\$	637	34.8%		
Designated NAIC 1	\$ 1,832	88.0%		\$	1,538	84.1%		

#### Evaluation of Fixed Maturity Securities AFS for OTTI and Evaluating Temporarily Impaired Fixed Maturity Securities AFS

See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about the evaluation of fixed maturity securities and equity securities AFS for OTTI and evaluation of temporarily impaired AFS securities.

#### OTTI Losses on Fixed Maturity Securities AFS Recognized in Earnings

See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about OTTI losses and gross gains and gross losses on AFS securities sold.

## Overview of Fixed Maturity Security OTTI Losses Recognized in Earnings

There were no impairments of fixed maturity securities for the three months and six months ended June 30, 2018. Impairments of fixed maturity securities were \$1 million for both the three months and six months ended June 30, 2017.

#### **Future Impairments**

Future OTTI will depend primarily on economic fundamentals, issuer performance (including changes in the present value of future cash flows expected to be collected), and changes in credit ratings, collateral valuation, interest rates and credit spreads, as well as a change in our intention to hold or sell a security that is in an unrealized loss position. If economic fundamentals deteriorate or if there are adverse changes in the above factors, OTTI may be incurred in upcoming periods.

# Securities Lending

We participate in a securities lending program whereby securities are loaned to third parties, primarily brokerage firms and commercial banks. We obtain collateral, usually cash, in an amount generally equal to 102% of the estimated fair value of the securities loaned, which is obtained at the inception of a loan and maintained at a level greater than or equal to 100% for the duration of the loan. We monitor the estimated fair value of the securities loaned on a daily basis with additional collateral obtained as necessary throughout the duration of the loan. Securities loaned under such transactions may be sold or repledged by the transferee. We are liable to return to our counterparties the cash collateral under our control. Security collateral received from counterparties may not be sold or repledged, unless the counterparty is in default, and is not reflected in the financial statements. These transactions are treated as financing arrangements and the associated cash collateral liability is recorded at the amount of the cash received.

See "— Liquidity and Capital Resources — The Company — Liquidity and Capital Uses — Securities Lending" and Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information regarding our securities lending program.

#### Mortgage Loans

Our mortgage loans are principally collateralized by commercial, agricultural and residential properties. Mortgage loans and the related valuation allowances are summarized as follows at:

		June 3	30, 20	)18				December 31, 2017								
	Recorded evestment	% of Total		Valuation Allowance	% of Recorded Investment		Recorded investment	% of Total		Valuation Allowance	% of Recorded Investment					
					(Dollars i	n mil	llions)									
Commercial	\$ 8,085	65.8%	\$	39	0.5%	\$	7,260	68.0%	\$	36	0.5%					
Agricultural	2,630	21.4%		8	0.3%		2,276	21.3%		7	0.3%					
Residential	 1,577	12.8%		4	0.3%		1,138	10.7%		4	0.4%					
Total	\$ 12,292	100.0%	\$	51	0.4%	\$	10,674	100.0%	\$	47	0.4%					

The information presented in the tables herein exclude mortgage loans where we elected the fair value option ("FVO"). Such amounts are presented in Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements.

We diversify our mortgage loan portfolio by both geographic region and property type to reduce the risk of concentration. Of our commercial and agricultural mortgage loan portfolios, at both June 30, 2018 and December 31, 2017, 97% were collateralized by properties located in the U.S. and the remainder was collateralized by properties located outside of the U.S. The carrying value as a percentage of total commercial and agricultural mortgage loans for the top three states in the U.S. is as follows at:

	June 30, 2018	December 31, 2017		
State				
California	26%	24%		
New York	15%	15%		
Texas	8%	9%		

Additionally, we manage risk when originating commercial and agricultural mortgage loans by generally lending up to 75% of the estimated fair value of the underlying real estate collateral.

We manage our residential mortgage loan portfolio in a similar manner to reduce risk of concentration. All residential mortgage loans were collateralized by properties located in the U.S. at both June 30, 2018 and December 31, 2017. The carrying value as a percentage of total residential mortgage loans for the top three states in the U.S. is as follows at:

	June 30, 2018	December 31, 2017
State		
California	35%	32%
Florida	10%	13%
New York	7%	8%

Commercial Mortgage Loans by Geographic Region and Property Type. Commercial mortgage loans are the largest component of the mortgage loan invested asset class. The tables below present the diversification across geographic regions and property types of commercial mortgage loans at:

	June 30,	2018	<b>December 31, 2017</b>			
	Amount	% of Total	Amount	% of Total		
		(Dollars i	n millions)			
Region						
Pacific	\$ 2,323	28.7%	\$ 1,955	26.9%		
Middle Atlantic	1,833	22.7	1,699	23.4		
South Atlantic	1,198	14.8	1,190	16.4		
West South Central	821	10.1	777	10.7		
East North Central	498	6.2	489	6.7		
Mountain	385	4.8	266	3.7		
International	347	4.3	323	4.5		
New England	340	4.2	220	3.0		
West North Central	129	1.6	130	1.8		
East South Central	48	0.6	48	0.7		
Multi-Region and Other	163	2.0	163	2.2		
Total recorded investment	8,085	100.0%	7,260	100.0%		
Less: valuation allowances	39		36			
Carrying value, net of valuation allowances	\$ 8,046		\$ 7,224			
Property Type						
Office	\$ 3,599	44.5%	\$ 3,246	44.7%		
Retail	2,057	25.4	1,933	26.7		
Apartment	1,299	16.1	968	13.3		
Hotel	670	8.3	683	9.4		
Industrial	415	5.1	385	5.3		
Other	45	0.6	45	0.6		
Total recorded investment	 8,085	100.0%	7,260	100.0%		
Less: valuation allowances	39		36			
Carrying value, net of valuation allowances	\$ 8,046		\$ 7,224			

*Mortgage Loan Credit Quality* — *Monitoring Process*. We monitor our mortgage loan investments on an ongoing basis, including a review of loans that are current, past due, restructured and under foreclosure. See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information on mortgage loans by credit quality indicator, past due and nonaccrual mortgage loans, as well as impaired mortgage loans.

We review our commercial mortgage loans on an ongoing basis. These reviews may include an analysis of the property financial statements and rent roll, lease rollover analysis, property inspections, market analysis, estimated valuations of the underlying collateral, loan-to-value ratios, debt service coverage ratios and tenant creditworthiness. The monitoring process focuses on higher risk loans, which include those that are classified as restructured, delinquent or in foreclosure, as well as loans with higher loan-to-value ratios and lower debt service coverage ratios. The monitoring process for agricultural mortgage loans is generally similar, with a focus on higher risk loans, such as loans with higher loan-to-value ratios, including reviews on a geographic and sector basis. We review our residential mortgage loans on an ongoing basis. See Note 6 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report for information on our evaluation of residential mortgage loans and related valuation allowance methodology.

Loan-to-value ratios and debt service coverage ratios are common measures in the assessment of the quality of commercial mortgage loans. Loan-to-value ratios are a common measure in the assessment of the quality of agricultural mortgage loans. Loan-

to-value ratios compare the amount of the loan to the estimated fair value of the underlying collateral. A loan-to-value ratio greater than 100% indicates that the loan amount is greater than the collateral value. A loan-to-value ratio of less than 100% indicates an excess of collateral value over the loan amount. Generally, the higher the loan-to-value ratio, the higher the risk of experiencing a credit loss. The debt service coverage ratio compares a property's net operating income to amounts needed to service the principal and interest due under the loan. Generally, the lower the debt service coverage ratio, the higher the risk of experiencing a credit loss. For our commercial mortgage loans, our average loan-to-value ratio was 52% and 51% at June 30, 2018 and December 31, 2017, respectively, and our average debt service coverage ratio was 2.3x at both June 30, 2018 and December 31, 2017. The debt service coverage ratio, as well as the values utilized in calculating the ratio, is updated annually on a rolling basis, with a portion of the portfolio updated each quarter. In addition, the loan-to-value ratio is routinely updated for all but the lowest risk loans as part of our ongoing review of our commercial mortgage loan portfolio. For our agricultural mortgage loans, our average loan-to-value ratio was 46% and 43% at June 30, 2018 and December 31, 2017, respectively. The values utilized in calculating the agricultural mortgage loan loan-to-value ratio are developed in connection with the ongoing review of the agricultural loan portfolio and are routinely updated.

Mortgage Loan Valuation Allowances. Our valuation allowances are established both on a loan specific basis for those loans considered impaired where a property specific or market specific risk has been identified that could likely result in a future loss, as well as for pools of loans with similar risk characteristics where a property specific or market specific risk has not been identified, but for which we expect to incur a loss. Accordingly, a valuation allowance is provided to absorb these estimated probable credit losses.

The determination of the amount of valuation allowances is based upon our periodic evaluation and assessment of known and inherent risks associated with our loan portfolios. Such evaluations and assessments are based upon several factors, including our experience for loan losses, defaults and loss severity, and loss expectations for loans with similar risk characteristics. These evaluations and assessments are revised as conditions change and new information becomes available, which can cause the valuation allowances to increase or decrease over time as such evaluations are revised. Negative credit migration, including an actual or expected increase in the level of problem loans, will result in an increase in the valuation allowance. Positive credit migration, including an actual or expected decrease in the level of problem loans, will result in a decrease in the valuation allowance.

See Notes 4 and 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about how valuation allowances are established and monitored, activity in and balances of the valuation allowance, and the estimated fair value of impaired mortgage loans and related impairments included within net investment gains (losses) at and for the six months ended June 30, 2018 and 2017.

#### **Real Estate Joint Ventures**

Real estate joint ventures is comprised of joint ventures with interests in single property income-producing real estate, and to a lesser extent joint ventures with interests in multi-property projects with varying strategies ranging from the development of properties to the operation of income-producing properties, as well as a runoff portfolio of real estate private equity funds.

The estimated fair value of the real estate joint venture and wholly owned real estate investment portfolios was \$561 million and \$594 million at June 30, 2018 and December 31, 2017, respectively.

# Other Limited Partnership Interests

Other limited partnership interests are comprised of private equity funds and hedge funds. The carrying value of other limited partnership interests was \$1.7 billion at both June 30, 2018 and December 31, 2017, which included \$103 million and \$104 million of hedge funds at June 30, 2018 and December 31, 2017, respectively. Cash distributions on these investments are generated from investment gains, operating income from the underlying investments of the funds and liquidation of the underlying investments of the funds. We estimate that the underlying investments of the funds will be liquidated over the next 10 to 20 years.

#### Other Invested Assets

The following table presents the carrying value of our other invested assets by type at:

		June 30,	2018	December 31, 2017					
	Carrying Value		% of Total	Carryii Value		% of Total			
	(Dollars in millions)								
Freestanding derivatives with positive estimated fair values	\$	2,055	89.2%	\$	2,254	89.9%			
Tax credit and renewable energy partnerships		100	4.3		103	4.1			
FHLB Stock (1)		72	3.1		71	2.8			
Leveraged leases, net of non-recourse debt		65	2.8		66	2.6			
Other		13	0.6		13	0.6			
Total	\$	2,305	100.0%	\$	2,507	100.0%			

(1) The Company reclassified FHLB stock in prior periods from equity securities to other invested assets.

#### **Derivatives**

#### **Derivative Risks**

We are exposed to various risks relating to our ongoing business operations, including interest rate, foreign currency exchange rate, credit and equity market. We use a variety of strategies to manage these risks, including the use of derivatives. See Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for:

- A comprehensive description of the nature of our derivatives, including the strategies for which derivatives are used in managing various risks.
- Information about the gross notional amount, estimated fair value, and primary underlying risk exposure of our derivatives by type of hedge designation, excluding embedded derivatives, held at June 30, 2018 and December 31, 2017.
- The statement of operations effects of derivatives in cash flow, fair value, or nonqualifying hedge relationships for the three months and six months ended June 30, 2018 and 2017.

See "Business — Segments and Corporate & Other — Annuities," "Business — Risk Management Strategies — ULSG Market Risk Exposure Management" and "Management's Discussion and Analysis of Financial Condition and Results of Operations — Results of Operations — Actuarial Assumption Review" included in the 2017 Annual Report for more information about our use of derivatives by major hedge programs.

#### Fair Value Hierarchy

See Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for derivatives measured at estimated fair value on a recurring basis and their corresponding fair value hierarchy.

The valuation of Level 3 derivatives involves the use of significant unobservable inputs and generally requires a higher degree of management judgment or estimation than the valuations of Level 1 and Level 2 derivatives. Although Level 3 inputs are unobservable, management believes they are consistent with what other market participants would use when pricing such instruments and are considered appropriate given the circumstances. The use of different inputs or methodologies could have a material effect on the estimated fair value of Level 3 derivatives and could materially affect net income.

Derivatives categorized as Level 3 at June 30, 2018 include: credit default swaps priced using unobservable credit spreads, or that are priced through independent broker quotations; equity variance swaps with unobservable volatility inputs; and equity index options with unobservable correlation inputs. The estimated fair value of our derivatives priced through independent broker quotations were less than 1% and 1% at June 30, 2018 and December 31, 2017, respectively.

See Note 6 of the Notes to Interim Condensed Consolidated and Combined Financial Statements for a rollforward of the fair value measurements for derivatives measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs.

#### Credit Risk

See Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about how we manage credit risk related to derivatives and for the estimated fair value of our net derivative assets and net derivative liabilities after the application of master netting agreements and collateral.

Our policy is not to offset the fair value amounts recognized for derivatives executed with the same counterparty under the same master netting agreement. This policy applies to the recognition of derivatives in the balance sheets, and does not affect our legal right of offset.

## **Credit Derivatives**

The following tables present the gross notional amount and estimated fair value of credit default swaps at:

	 June 3	30, 201	8		December 31, 2017					
Credit Default Swaps	ross Notional Amount		Estimated Fair Value		Gross Notional Amount		Estimated Fair Value			
			(In mi	llions)						
Purchased	\$ 80	\$	1	\$	65	\$	(1)			
Written	1,949		25		1,900		40			
Total	\$ 2,029	\$	26	\$	1,965	\$	39			

The maximum amount at risk related to our written credit default swaps is equal to the corresponding gross notional amount. In a replication transaction, we pair an asset on our balance sheet with a written credit default swap to synthetically replicate a corporate bond, a core asset holding of life insurance companies. Replications are entered into in accordance with the guidelines approved by state insurance regulators and the NAIC and are an important tool in managing the overall corporate credit risk within the Company. In order to match our long-dated insurance liabilities, we seek to buy long-dated corporate bonds. In some instances, these may not be readily available in the market, or they may be issued by corporations to which we already have significant corporate credit exposure. For example, by purchasing Treasury bonds (or other high-quality assets) and associating them with written credit default swaps on the desired corporate credit name, we, can replicate the desired bond exposures and meet our ALM needs. In addition, given the shorter tenor of the credit default swaps (generally five-year tenors) versus a long-dated corporate bond, we have more flexibility in managing our credit exposures.

#### **Embedded Derivatives**

See Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about the nonperformance risk adjustment included in the valuation of guaranteed minimum benefits accounted for as embedded derivatives.

See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information about embedded derivatives measured at estimated fair value on a recurring basis and their corresponding fair value hierarchy.

See Note 6 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for a rollforward of the fair value measurements for embedded derivatives measured at estimated fair value on a recurring basis using significant unobservable (Level 3) inputs.

See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Summary of Critical Accounting Estimates — Derivatives" included in the 2017 Annual Report for further information on the estimates and assumptions that affect embedded derivatives.

#### **Off Balance Sheet Arrangements**

#### Credit and Committed Facilities

In April 2018, Brighthouse Life Insurance Company entered into a committed repurchase facility (the "Repurchase Facility") with a financial institution, pursuant to which Brighthouse Life Insurance Company may enter into repurchase transactions in an aggregate amount up to \$2.0 billion, in respect of certain eligible securities. The Repurchase Facility has a term of three years, beginning on July 31, 2018 and ending on July 31, 2021.

We maintain a senior unsecured revolving credit facility (the "Revolving Credit Facility"), as well as an unsecured delayed draw term loan agreement with a syndicate of banks (the "Term Loan Facility"). At June 30, 2018, there were no drawdowns under the Revolving Credit Facility and there was \$600 million outstanding under the Term Loan Facility, resulting in unused commitments totaling \$2.0 billion in comparison to the maximum capacity of \$2.6 billion under these facilities. For the classification of expenses on such credit and committed facilities and the nature of the associated liability for letters of credit issued and drawdowns on these credit and committed facilities, see Note 9 of the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report.

Our reinsurance subsidiary, BRCD, was formed to manage our capital and risk exposures and to support our various operations, through the use of affiliated reinsurance arrangements and related reserve financing. BRCD has a \$10.0 billion reinsurance financing arrangement with a pool of highly rated third-party reinsurers. This financing arrangement consists of credit-linked notes that each have a term of 20 years. At June 30, 2018, there were no drawdowns on such notes and there was \$9.5 billion of funding available under this financing arrangement.

## Collateral for Securities Lending, Repurchase Programs and Derivatives

We have a securities lending program for the purpose of enhancing the total return on our investment portfolio. Periodically we receive non-cash collateral for securities lending from counterparties, which cannot be sold or repledged, and which is not recorded on our balance sheets. The amount of this collateral was \$56 million and \$29 million at estimated fair value at June 30, 2018 and December 31, 2017, respectively. See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements, as well as "— Investments — Securities Lending" for discussion of our securities lending program, the classification of revenues and expenses, and the nature of the secured financing arrangement and associated liability.

We enter into derivatives to manage various risks relating to our ongoing business operations. We have non-cash collateral from counterparties for derivatives, which can be sold or repledged subject to certain constraints, and which has not been recorded on our balance sheets. The amount of this non-cash collateral was \$192 million, and \$368 million at June 30, 2018 and December 31, 2017, respectively. See "— Liquidity and Capital Resources — The Company — Liquidity and Capital Uses — Pledged Collateral" and Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information regarding the earned income on and the gross notional amount, estimated fair value of assets and liabilities and primary underlying risk exposure of our derivatives.

#### Guarantees

See "Guarantees" in Note 11 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements.

## Other

Additionally, we enter into commitments in the normal course of business for the purpose of enhancing the total return on our investment portfolio: mortgage loan commitments and commitments to fund partnerships, bank credit facilities and private corporate bond investments. See "Net Investment Income" and "Net Investment Gains (Losses)" in Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for information on the investment income, investment expense, gains and losses from such investments. See also "— Investments — Fixed Maturity AFS and Equity Securities" and "— Investments — Mortgage Loans" for information on our investments in fixed maturity securities and mortgage loans. See "— Investments — Real Estate Joint Ventures" and "— Investments — Other Limited Partnership Interests" for information on our partnership investments.

Other than the commitments disclosed in Note 11 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements, there are no other material obligations or liabilities arising from the commitments to fund mortgage loans, partnerships, bank credit facilities, and private corporate bond investments. For further information on commitments to fund partnership investments, mortgage loans, bank credit facilities and private corporate bond investments, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Liquidity and Capital Resources — The Company — Contractual Obligations" included in the 2017 Annual Report.

#### **Policyholder Liabilities**

We establish, and carry as liabilities, actuarially determined amounts that are calculated to meet policy obligations or to provide for future annuity payments. Amounts for actuarial liabilities are computed and reported in the financial statements in conformity with GAAP. For more details on Policyholder Liabilities, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Summary of Critical Accounting Estimates" and "Management's Discussion and Analysis of Financial Condition and Results of Operations — Policyholder Liabilities" included in the 2017 Annual Report. Except as otherwise discussed below, there have been no material changes to our actuarial liabilities.

#### **Future Policy Benefits**

We establish liabilities for amounts payable under insurance policies. See Note 3 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements. A discussion of future policy benefits by segment (as well as Corporate & Other) can be found in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Policyholder Liabilities" included in the 2017 Annual Report.

# **Policyholder Account Balances**

Policyholder account balances ("PABs") are generally equal to the account value, which includes accrued interest credited, but excludes the impact of any applicable charge that may be incurred upon surrender. See Note 3 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements. A discussion of PABs by segment (as well as Corporate & Other) can be found in "Management's Discussion and Analysis of Financial Condition and Results of Operations — Policyholder Liabilities" included in the 2017 Annual Report.

#### Variable Annuity Guarantees

We issue directly and assume from an affiliate through reinsurance certain variable annuity products with guaranteed minimum benefits that provide the policyholder a minimum return based on their initial deposit (i.e., the Benefit Base) less withdrawals. In some cases, the Benefit Base may be increased by additional deposits, bonus amounts, accruals or optional market value step-ups. See Note 3 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements. See also "Quantitative and Qualitative Disclosures About Market Risk — Market Risk - Fair Value Exposures — Interest Rates" and "Business — Segments and Corporate & Other — Annuities — Current Products — Variable Annuities" included in the 2017 Annual Report for additional information.

Select information that management considers relevant to understanding our variable annuity risk management strategy has been included below.

## Net Amount at Risk

The net amount at risk ("NAR") for the GMDB is the amount of death benefit in excess of the account value (if any) at the balance sheet date. It represents the amount of the claim we would incur if death claims were made on all contracts on the balance sheet date and includes any additional contractual claims associated with riders purchased to assist with covering income taxes payable upon death.

The NAR for the GMWB and GMAB is the amount of guaranteed benefits in excess of the account values (if any) at the balance sheet date. The NAR assumes utilization of benefits by all contract holders at the balance sheet date. For the GMWB benefits, only a small portion of the Benefit Base is available for withdrawal on an annual basis. For the GMAB, the NAR would not be available until the GMAB maturity date.

The NAR for the GMWB with lifetime payments ("GMWB4L") is the amount (if any) that would be required to be added to the total account value to purchase a lifetime income stream based on current annuity rates, equal to the lifetime amount provided under the guaranteed benefit. For contracts where the GMWB4L provides for a guaranteed cumulative dollar amount of payments, the NAR is based on the purchase of a lifetime with period certain income stream where the period certain ensures payment of this cumulative dollar amount. The NAR represents our potential economic exposure to such guarantees in the event all contract holders were to begin lifetime withdrawals on the balance sheet date regardless of age. Only a small portion of the Benefit Base is available for withdrawal on an annual basis.

The NAR for the GMIB is the amount (if any) that would be required to be added to the total account value to purchase a lifetime income stream, based on current annuity rates, equal to the minimum amount provided under the guaranteed benefit. This amount represents our potential economic exposure to such guarantees in the event all contract holders were to annuitize on the balance sheet date, even though the guaranteed amount under the contracts may not be annuitized until after the waiting period of the contract.

A detailed description of NAR by type of guaranteed minimum benefit can be found in "Business — Segments and Corporate & Other — Annuities — Net Amount at Risk" included in the 2017 Annual Report.

The account values and NAR of contract owners by type of guaranteed minimum benefit for variable annuity contracts are summarized below at:

		June 3	30, 20	018 (1)			December 31, 2017 (1)						
	 Account Value	Death Benefit NAR (1)		Living nefit NAR (1)	% of Account Value In-the- Money (2)				Death nefit NAR (1)	Living Benefit NAR (1)		% of Account Value In-the- Money (2)	
				(Dollars in			millions)						
GMIB	\$ 44,103	\$ 2,207	\$	2,602	25.0%	\$	46,585	\$	1,796	\$	2,641	25.0%	
GMIB Max w/ Enhanced DB	12,314	2,528		2	0.3%		13,035		1,850		1	0.1%	
GMIB Max w/o Enhanced DB	7,117	10		_	0.07%		7,490		3		_	<0.1%	
GMWB4L (FlexChoice <sup>SM</sup> )	2,624	7		1	1.6%		2,351		_		1	1.0%	
GMAB	671	3		2	9.8%		695		2		1	0.3%	
GMWB	3,138	51		18	10.6%		3,355		46		13	2.0%	
GMWB4L	16,997	96		235	11.6%		18,026		73		267	13.5%	
EDB Only	3,850	595		_	N/A		4,020		453		_	N/A	
GMDB Only (Other than EDB)	18,911	1,037		_	N/A		19,587		1,038		_	N/A	
Total	\$ 109,725	\$ 6,534	\$	2,860	•	\$	115,144	\$	5,261	\$	2,924		

<sup>(1)</sup> The "Death Benefit NAR" and "Living Benefit NAR" are not additive at the contract level.

#### Reserves

Under GAAP, certain of our variable annuity guarantee features are accounted for as insurance liabilities and recorded on the balance sheet in future policy benefits with changes reported in policyholder benefits and claims. These liabilities are accounted for using long term assumptions of equity and bond market returns and the level of interest rates. Therefore, these liabilities, valued at \$4.4 billion at June 30, 2018, are less sensitive than derivative instruments to periodic changes to equity and fixed income market returns and the level of interest rates. Guarantees accounted for in this manner include GMDBs, as well as the life contingent portion of GMIBs and certain GMWBs. All other variable annuity guarantee features are accounted for as embedded derivatives and recorded on the balance sheet in PABs with changes reported in net derivative gains (losses). These liabilities, valued at \$683 million at June 30, 2018, are accounted for at fair value. Guarantees accounted for in this manner include GMABs, GMWBs and the non-life contingent portions of GMIBs. In some cases, a guarantee will have multiple features or options that require separate accounting such that the guarantee is not fully accounted for under only one of the accounting models (known as "split accounting"). Additionally, the index protection and accumulation features of Shield Annuities are accounted for as embedded derivatives, recorded on the balance sheet in PABs with changes reported in net derivative gains (losses) and valued at \$835 million at June 30, 2018. See "Management's Discussion and Analysis of Financial Condition and Results of Operations — Summary of Critical Accounting Estimates" included in the 2017 Annual Report.

<sup>(2)</sup> In-the-Money is defined as any contract with a living benefit NAR in excess of zero.

The table below presents the GAAP variable annuity reserve balances by guarantee type and accounting model at:

						Rese	rves						
	June 30, 2018							December 31, 2017					
	Future Policy Benefits					Total eserves	Future Policy Benefits		Policyholder Account Balances		R	Total Reserves	
						(In mi	llions)						
GMDB	\$	1,266	\$	_	\$	1,266	\$	1,163	\$	_	\$	1,163	
GMIB		2,406		1,086		3,492		2,310		1,416		3,726	
GMIB Max		436		(313)		123		399		(243)		156	
GMAB		_		(18)		(18)		_		(15)		(15)	
GMWB		_		9		9		_		18		18	
GMWB4L		281		(98)		183		277		30		307	
GMWB4L (FlexChoice <sup>SM</sup> )		_		16		16		_		5		5	
Total	\$	4,389	\$	682	\$	5,071	\$	4,149	\$	1,211	\$	5,360	

#### **Derivatives Hedging Variable Annuity Guarantees**

The table below presents the gross notional amount and estimated fair value of the derivatives in our variable annuity hedging program at:

		June 30, 2018							December 31, 2017					
D' H. I. I. L. D' I.			NT -: 1		Estimated	l Fair	Value				Estimated Fair Value			
Primary Underlying Risk Exposure	Instrument Type	Gross Notional Amount			Assets Liabilities		Gross Notional Amount			Assets	L	iabilities		
							(In mi	llions	)					
Interest Rate	Interest rate swaps	\$	12,252	\$	576	\$	267	\$	14,586	\$	899	\$	378	
	Interest rate futures		282		_		_		282		1		_	
	Interest rate options		10,700		85		34		20,800		68		27	
Equity Market	Equity futures		1,619		_		1		2,713		15		_	
	Equity index options		44,436		894		1,676		47,066		793		1,663	
	Equity variance swaps		9,713		127		429		8,998		128		430	
	Equity total return swaps		2,433		45		33		1,767		_		79	
	Total	\$	81,435	\$	1,727	\$	2,440	\$	96,212	\$	1,904	\$	2,577	

For hedges of guarantees that are accounted for under the insurance accrual based model the change in estimated fair value of our derivatives is reported in policyholder benefits and claims. For hedges of guarantees that are accounted for as embedded derivatives the change in estimated fair value of our derivatives is recorded in net derivative gains (losses). Period to period changes in the estimated fair value of these hedges affect our net income, as well as stockholders' equity and these effects can be material in any given period. See "Risk Factors — Risks Related to Our Business — Our variable annuity exposure management strategy may not be effective, may result in net income volatility and may negatively affect our statutory capital" and "Management's Discussion and Analysis of Financial Condition and Results of Operations — Summary of Critical Accounting Estimates," both included in the 2017 Annual Report.

## **Liquidity and Capital Resources**

Liquidity refers to our ability to generate adequate cash flows from our normal operations to meet the cash requirements of our operating, investing and financing activities. Capital refers to our long-term financial resources available to support our business operations and contribute to future growth. Our ability to generate and maintain sufficient liquidity and capital depends on the profitability of our businesses, timing of cash flows from investments and products, general economic conditions and access to our credit facilities, repurchase facility and reinsurance financing arrangement, as well as access to the capital markets and the alternate sources of liquidity and capital described herein.

#### **Parent Company**

#### Liquidity

In evaluating liquidity, it is important to distinguish the cash flow needs of the parent company, Brighthouse Financial, Inc., from the cash flow needs of the combined group of companies. Brighthouse Financial, Inc. is largely dependent on cash flows from its insurance subsidiaries to meet its obligations. The principal sources of funds available to Brighthouse Financial, Inc. include dividends and returns of capital from its insurance subsidiaries, as well as its own cash and cash equivalents and short-term investments. Such funds are paid to Brighthouse Financial, Inc. by BH Holdings, its direct wholly-owned holding company subsidiary. These sources of funds may also be supplemented by alternate sources of liquidity either directly or indirectly through our insurance subsidiaries. For example, we have established internal liquidity facilities to provide liquidity within and across our regulated and non-regulated entities to support our businesses.

#### **Liquid Assets and Short-term Liquidity**

An integral part of our liquidity management includes managing our levels of liquid assets and short-term liquidity. Our non-insurance company liquid assets and short-term liquidity are generated primarily through borrowings, as well as through dividends and returns of capital from our insurance subsidiaries, offset by payments for certain services provided from our insurance and non-insurance subsidiaries, which include, but are not limited to, executive oversight, treasury, finance, legal, human resources, tax planning, internal audit, financial reporting, information technology, distribution services and investor relations. Insurance subsidiary dividends are subject to local insurance regulatory requirements, as discussed in "— The Company — Capital — Restrictions on Dividends and Returns of Capital from Insurance Company Subsidiaries."

Liquid assets and short-term liquidity were made available from the issuance of \$3.0 billion of senior notes in June 2017 and from drawdowns under the Term Loan Facility in the third quarter of 2017. In addition, any undrawn capacity under the Revolving Credit Facility is a potential source of liquidity. In order to manage our capital more efficiently, we have established internal liquidity facilities to provide liquidity within and across our combined group of companies. At June 30, 2018 and December 31, 2017, total obligations outstanding under these internal liquidity facilities were \$89 million and \$136 million, respectively.

At June 30, 2018 and December 31, 2017, Brighthouse Financial, Inc. and certain of its non-insurance subsidiaries had liquid assets of \$569 million and \$656 million, respectively, of which \$491 million and \$563 million, respectively, was held by Brighthouse Financial, Inc. Liquid assets include cash and cash equivalents, short-term investments and publicly-traded securities, excluding assets that are pledged or otherwise committed. Assets pledged or otherwise committed include amounts received in connection with derivatives and collateral financing arrangements.

At June 30, 2018 and December 31, 2017, Brighthouse Financial, Inc. and certain of its non-insurance subsidiaries had short-term liquidity of \$336 million and \$419 million, respectively. Short-term liquidity includes cash and cash equivalents and short-term investments, excluding assets that are pledged or otherwise committed, including amounts received in connection with securities lending, repurchase agreements, derivatives and secured borrowings.

## **Capital**

We expect to maintain adequate liquidity at Brighthouse Financial, Inc., a debt-to-capital ratio of approximately 25% and a funding of \$2.0 billion to \$3.0 billion of assets in excess of CTE95 to support our variable annuity contracts during normal markets. We monitor our financial leverage ratio based on an average of our key leverage calculations of A.M. Best, Fitch Ratings, Moody's and Standard & Poor's. At June 30, 2018, assets above CTE95 were \$2.7 billion, which is in excess of \$500 million above CTE98. We do not expect that our ability to maintain adequate liquidity will be materially affected by tax reform, or by the NAIC's current reform activities related to the statutory framework for variable annuities. See "— Industry Trends — Regulatory Developments — Variable Annuity Capital Reform" and "— Industry Trends — Regulatory Developments — NAIC" for further information.

We may opportunistically look to pursue additional financing over time to reach our targeted debt-to-capital ratio of 25% and to refinance borrowings outstanding under the Term Loan Facility. Such financing may include the incurrence of term loans or the issuance of debt, equity or hybrid securities. There can be no assurance that we will be able to complete any such financing transactions on terms and conditions favorable to us or at all.

We do not currently pay regular cash dividends on our common stock. Any future declaration and payment of dividends or other distributions of capital will be at the discretion of our Board of Directors and depend on and be subject to our financial conditions, results of operations, earnings, cash needs, regulatory and other constraints, capital requirements (including capital requirements of our subsidiaries), contractual restrictions and any other factors that our Board of Directors deems relevant in

making such a determination. Therefore, there can be no assurance that we will pay any dividends or make other distributions on our common stock, or as to the amount of any such dividends or distribution of capital.

See "— The Company — Capital" for a discussion of how we manage our capital for the combined group of companies. See also "— The Company — Primary Uses of Liquidity and Capital — Common Stock Repurchases" for information regarding our common stock repurchase program.

#### The Company

# Sources and Uses of Liquidity and Capital

Our principal sources of liquidity are insurance premiums and annuity considerations, net investment income and proceeds from the maturity and sale of investments. The primary uses of these funds are investing activities, payments of policyholder benefits, commissions and operational expenses, contract maturities, withdrawals and surrenders.

The following table presents a summary of the primary sources and uses of liquidity and capital:

	Er	Months ided ne 30,
	2018	2017
	(In n	nillions)
Sources:		
Operating activities, net	\$ 1,017	\$ 1,325
Changes in policyholder account balances, net	1,451	619
Changes in payables for collateral under securities loaned and other transactions, net	96	_
Long-term debt issued	_	2,988
Cash received from MetLife in connection with shareholder's net investment	_	293
Financing element on certain derivative instruments and other derivative related transactions, net	_	46
Total sources	2,564	5,271
Uses:		
Investing activities, net	2,023	2,361
Changes in payables for collateral under securities loaned and other transactions, net	_	196
Long-term debt repaid (1)	6	7
Collateral financing arrangements repaid	_	2,797
Cash paid to MetLife in connection with shareholder's net investment	_	668
Financing element on certain derivative instruments and other derivative related transactions, net	226	_
Other, net	31	27
Total uses	2,286	6,056
Net increase (decrease) in cash and cash equivalents	\$ 278	\$ (785)

<sup>(1)</sup> Represents long-term debt repayments related to CSEs.

Cash Flows from Operations. The principal cash inflows from our insurance activities come from insurance premiums, annuity considerations and net investment income. The principal cash outflows are the result of various life insurance and annuity products, operating expenses and income tax, as well as interest expense. A primary liquidity concern with respect to these cash flows is the risk of early contract holder and policyholder withdrawal.

Cash Flows from Investments. The principal cash inflows from our investment activities come from repayments of principal, proceeds from maturities and sales of investments, as well as settlements of freestanding derivatives. The principal cash outflows relate to purchases of investments and settlements of freestanding derivatives. We typically can have a net cash outflow from investing activities because cash inflows from insurance operations are reinvested in accordance with our ALM discipline to fund insurance liabilities. We closely monitor and manage these risks through our comprehensive investment risk management process. The primary liquidity concerns with respect to these cash flows are the risk of default by debtors and market disruption.

Cash Flows from Financing, The Company. The principal cash inflows from our financing activities come from issuances of debt, deposits of funds associated with policyholder account balances and lending of securities. The principal cash outflows

come from repayments of debt, withdrawals associated with policyholder account balances and the return of securities on loan. The primary liquidity concerns with respect to these cash flows are market disruption and the risk of early contract holder and policyholder withdrawal.

Cash Flows from Financing, Parent Company. The principal cash inflows from parent company financing activities come from issuance of debt and dividends from subsidiaries. The principal cash outflows from parent company financing activities relate to interest expense on and repayments of debt, and payment of dividends on and repurchases of common or preferred stock.

#### Liquidity

#### Liquidity Management

Based upon our capitalization, expectations regarding maintaining our ratings, business mix and funding sources available to us, we believe we have sufficient liquidity to meet business requirements under current market conditions and certain stress scenarios. We continuously monitor and adjust our liquidity and capital plans in light of market conditions, as well as changing needs and opportunities.

We determine our liquidity needs based on a rolling 12-month forecast by portfolio of invested assets which we monitor daily. We adjust the general account asset and derivatives mix and general account asset maturities based on this rolling 12-month forecast. To support this forecast, we conduct cash flow and stress testing, which include various scenarios of the potential increase to post or return collateral, reduction to new business sales, and risk of early contract holder and policyholder withdrawals, and lapses and surrenders of existing policies and contracts. We include provisions limiting withdrawal rights on many of our products. Certain of these provisions prevent the customer from making withdrawals prior to the maturity date of the product. In the event of significant cash requirements beyond anticipated liquidity needs, we have various alternatives available depending on market conditions and the amount and timing of the liquidity need. These potential available alternative sources of liquidity include cash flows from operations, sales of liquid assets, internal liquidity facilities, collateralized borrowing arrangements, such as from FHLB, and any undrawn capacity under the Revolving Credit Facility.

#### Consolidated Liquid Assets and Short-term Liquidity

Consolidated liquid assets were \$35.0 billion and \$38.3 billion at June 30, 2018 and December 31, 2017, respectively. Consolidated short-term liquidity was \$1.5 billion and \$1.6 billion at June 30, 2018 and December 31, 2017, respectively.

# **Capital**

We manage our capital position to maintain our financial strength and credit ratings. Our capital position will be supported by our ability to generate cash flows within our insurance companies, our ability to effectively manage the risk of our businesses, and our expected ability to borrow funds and raise additional capital to meet operating and growth needs in the event of adverse market and economic conditions.

#### Capital Management

Our Board of Directors and senior management are directly involved in the governance of the capital management process, including proposed changes to the annual capital plan and capital targets. In connection with the Separation, we undertook various capitalization activities. For example, we have eliminated intercompany financing arrangements with or guaranteed by MetLife. We are targeting a debt-to-total capitalization ratio commensurate with our parent company credit ratings and our insurance subsidiaries' financial strength ratings.

See "— Primary Uses of Liquidity and Capital — Common Stock Repurchases" for information regarding our common stock repurchase program.

#### **Statutory Capital**

Our insurance companies have statutory surplus above the level needed to meet current regulatory requirements.

At the date of the most recent annual statutory financial statements filed with insurance regulators, the total adjusted capital of each of these insurance subsidiaries subject to these requirements was in excess of each of those RBC levels.

# Restrictions on Dividends and Returns of Capital from Insurance Subsidiaries

Our business is primarily conducted through our insurance subsidiaries. The insurance subsidiaries are subject to regulatory restrictions on the payment of dividends and other distributions imposed by the regulators of their respective state domiciles. For more information, see "Business — Regulation — Insurance Regulation — Holding Company Regulation" in our 2017 Annual Report.

Any requested payment of dividends by Brighthouse Life Insurance Company and NELICO to Brighthouse Financial, Inc., or by BHNY to Brighthouse Life Insurance Company, in excess of the 2018 limit on the permitted payment of dividends without approval would be considered an extraordinary dividend and would require prior approval from the Delaware Department of Insurance or the Massachusetts Division of Insurance, and the NYDFS, respectively. Statutory accounting practices, as prescribed by insurance regulators of various states in which we conduct business, differ in certain respects from accounting principles used in financial statements prepared in conformity with GAAP. The significant differences relate to the treatment of DAC, certain deferred income tax, required investment liabilities, statutory reserve calculation assumptions and surplus notes.

The table below sets forth the dividends permitted to be paid in 2018 by our insurance subsidiaries without insurance regulatory approval and the respective dividends paid during the six months ended June 30, 2018.

Company	1		ed without oval (1)
		(In millions)	
Brighthouse Life Insurance Company	\$	— \$	84
New England Life Insurance Company	\$	— \$	65
Brighthouse Life Insurance Company of NY (2)	\$	— \$	21

- (1) Reflects dividend amounts that may be paid during 2018 without prior regulatory approval. However, because dividend tests may be based on dividends previously paid over rolling 12-month periods, if paid before a specified date during 2018, some or all of such dividends may require regulatory approval.
- (2) Dividends are not anticipated to be paid by BHNY in 2018.

Brighthouse Financial, Inc. received a \$52 million cash distribution from BH Holdings during the six months ended June 30, 2018. There were no cash dividends or returns of capital paid by our non-insurance subsidiaries for the six months ended June 30, 2017.

#### **Rating Agencies**

Rating agencies use an "outlook statement" of "positive," "stable," "negative" or "developing" to indicate a medium- or long-term trend in credit fundamentals which, if continued, may lead to a rating change. A rating may have a "stable" outlook to indicate that the rating is not expected to change; however, a "stable" rating does not preclude a rating agency from changing a rating at any time, without notice. Certain rating agencies assign rating modifiers such as "CreditWatch" or "under review" to indicate their opinion regarding the potential direction of a rating. These ratings modifiers are generally assigned in connection with certain events such as potential mergers, acquisitions, dispositions or material changes in a company's results, in order for the rating agency to perform its analysis to fully determine the rating implications of the event.

Information about financial strength ratings and credit ratings can be found in the 2017 Annual Report, as well as on the respective websites of the rating agencies.

Rating agencies may continue to review and adjust our ratings. A downgrade in the credit ratings of Brighthouse Financial, Inc., the parent company, would likely impact us in many ways, including the cost and availability of financing for Brighthouse Financial, Inc., and its subsidiaries. See Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements.

Downgrades in our financial strength ratings could have a material adverse effect on our financial condition and results of operations in many ways, including:

- reducing new sales of insurance products and annuity products;
- adversely affecting our relationships with independent sales intermediaries;
- increasing the number or amount of policy surrenders and withdrawals by contract holders and policyholders;
- requiring us to reduce prices for many of our products and services to remain competitive;
- providing termination rights for the benefit of our derivative instrument counterparties;
- triggering termination and recapture rights under certain of our ceded reinsurance agreements;

- adversely affecting our ability to obtain reinsurance at reasonable prices, if at all;
- · requiring us to post additional collateral under certain of our financing and derivative transactions; and
- · subjecting us to potentially increased regulatory scrutiny.

Additionally, downgrades in the credit ratings of Brighthouse Financial, Inc. or financial strength ratings of our insurance subsidiaries would likely impact us in the following ways:

- · impact our ability to generate cash flows from the sale of funding agreements and other capital market products we offer; and
- impact the cost and availability of financing for Brighthouse.

## **Primary Sources of Liquidity and Capital**

Liquidity is provided by a variety of funding sources, including funding agreements. Capital is provided by a variety of funding sources, including long-term debt, credit facilities and reserve financing facilities. The diversity of our funding sources enhances our funding flexibility, limits dependence on any one market or source of funds and generally lowers the cost of funds. In addition to our senior note issuances, credit facilities, repurchase facility and reinsurance financing arrangement, our other funding sources include or have included:

## Federal Home Loan Bank Funding Agreements, Reported in Policyholder Account Balances

In July 2018, BLIC became a member of the FHLB of Atlanta. BLIC was previously a member of the FHLB of Pittsburgh. At June 30, 2018, BLIC had obligations outstanding with certain regional banks in the FHLB system. During the six months ended June 30, 2018 and 2017, there were no issuances or repayments under funding agreements with such regional FHLBs. At both June 30, 2018 and December 31, 2017, total obligations outstanding under these funding agreements were \$595 million. Activity related to these funding agreements is reported in the Run-off segment.

#### Special Purpose Entity Funding Agreements, Reported in Policyholder Account Balances

BLIC issued fixed and floating rate funding agreements which are denominated in either U.S. dollars or foreign currencies, to certain special purpose entities that have issued either debt securities or commercial paper for which payment of interest and principal is secured by such funding agreements. During the six months ended June 30, 2018 and 2017, there were no issuances and we repaid \$0 and \$6 million, respectively, under such funding agreements. At June 30, 2018 and December 31, 2017, total obligations outstanding under these funding agreements were \$141 million. Activity related to these funding agreements is reported in the Run-off segment.

#### Federal Agricultural Mortgage Corporation Funding Agreements, Reported in Policyholder Account Balances

BLIC may issue funding agreements to a subsidiary of the Federal Agricultural Mortgage Corporation. The obligations under all such funding agreements are secured by a pledge of certain eligible agricultural real estate mortgage loans. During the six months ended June 30, 2018 and 2017, there were no issuances or repayments under such funding agreements. At June 30, 2018 and December 31, 2017, there were no obligations outstanding under these funding agreements. Activities related to these funding agreements are reported in the Run-off segment.

#### **Outstanding Debt**

The following table summarizes our outstanding debt at:

	Interest Rate	Maturity	Ju	June 30, 2018		December 31, 2017	
				(Dollars in millions)			
Senior notes (1)	3.700%	2027	\$	1,490	\$	1,489	
Senior notes (1)	4.700%	2047		1,477		1,477	
Long-term debt (2)	7.028%	2030		35		35	
Term loan	LIBOR plus 1.5%	2019		600		600	
Total long-term debt (3)			\$	3,602	\$	3,601	

<sup>(1)</sup> Includes unamortized debt issuance costs and debt discount totaling \$33 million and \$34 million for senior notes due 2027 and 2047 on a combined basis at June 30, 2018 and December 31, 2017, respectively.

- (2) Represents non-recourse debt for which creditors have no access, subject to customary exceptions, to the general assets of the Company other than recourse to certain investment companies.
- (3) Excludes \$5 million and \$11 million of long-term debt related to CSEs at June 30, 2018 and December 31, 2017, respectively. See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for more information regarding CSEs.

#### Credit Facilities

At June 30, 2018, there were no drawdowns under the Revolving Credit Facility and there was \$600 million outstanding under the Term Loan Facility, resulting in unused commitments totaling \$2.0 billion in comparison to the maximum capacity of \$2.6 billion under these facilities.

#### Repurchase Facility

In April 2018, Brighthouse Life Insurance Company entered into a committed repurchase facility (the "Repurchase Facility") with a financial institution, pursuant to which Brighthouse Life Insurance Company may enter into repurchase transactions in an aggregate amount up to \$2.0 billion, in respect of certain eligible securities. The Repurchase Facility has a term of three years, beginning on July 31, 2018 and ending on July 31, 2021. Under the Repurchase Facility, Brighthouse Life Insurance Company may sell securities at a purchase price based on the market value of the securities less an applicable margin, with a concurrent agreement to repurchase such securities at a predetermined future date (ranging from two weeks to three months) and at a price which represents the original purchase price plus interest.

## Reinsurance Financing Arrangement

Our reinsurance subsidiary, BRCD, was formed to manage our capital and risk exposures and to support our term and ULSG businesses, through the use of affiliated reinsurance arrangements and related reserve financing. BRCD has a \$10.0 billion financing arrangement with a pool of highly rated third-party reinsurers. This financing arrangement consists of credit-linked notes that each have a term of 20 years. At June 30, 2018, there were no drawdowns on such notes and there was \$9.5 billion of funding available under this financing arrangement.

BRCD is capitalized with cash and invested assets, including funds withheld ("Minimum Initial Target Assets") at a level that is sufficient to satisfy its future cash obligations assuming a permanent level yield curve, consistent with NAIC cash flow testing scenarios. BRCD utilizes a financing program to cover the difference between full required statutory assets (i.e., XXX/AXXX reserves plus target risk margin appropriate to meet capital needs) and Minimum Initial Target Assets. An admitted deferred tax asset, if any, would also serve to reduce the amount of funding required under this financing program.

Historically, the assets for the BRCD cash flow testing were aggregated and not allocated to products. As we finalize the movement of our ULSG business from the Life segment to the Run-off segment, we plan to focus more on product level allocations and therefore anticipate that our Minimum Initial Target Assets by product will change. This will have no impact on BRCD in total but could reduce our total ULSG asset requirement target.

## **Debt and Facility Covenants**

The Company's debt instruments and committed facilities contain certain administrative, reporting and legal covenants. Additionally, the 2017 Term Loan Facility and the Revolving Credit Facility contain financial covenants, including requirements to maintain a specified minimum consolidated net worth and to maintain a ratio of indebtedness to total capitalization not in excess of a specified percentage, and limitations on the dollar amount of indebtedness that may be incurred by our subsidiaries, which could restrict our operations and use of funds. The Company is not aware of any non-compliance with these financial covenants at June 30, 2018.

## **Primary Uses of Liquidity and Capital**

In addition to the general description of liquidity and capital uses in "— Sources and Uses of Liquidity and Capital," the following additional information is provided regarding our primary uses of liquidity and capital:

#### Common Stock Repurchases

On August 5, 2018, Brighthouse Financial, Inc.'s Board of Directors authorized the repurchase of up to \$200 million of Brighthouse Financial, Inc.'s common stock. Repurchases made under such authorization may be made through open market purchases, pursuant to 10b5-1plans, or pursuant to accelerated stock repurchase plans from time to time at management's discretion in accordance with applicable federal securities laws. No common stock repurchases have been made as of August 7, 2018.

#### **Insurance Liabilities**

Liabilities arising from our insurance activities primarily relate to benefit payments under various life insurance products and annuity products, as well as payments for policy surrenders, withdrawals and loans. Surrender or lapse behavior differs somewhat by product, but tends to occur in the normal course of business. During the six months ended June 30, 2018 and 2017, general account surrenders and withdrawals totaled \$1.3 billion and \$1.1 billion, respectively, of which \$923 million and \$812 million, respectively, were attributable to products within the Annuities segment.

# Pledged Collateral

We pledge collateral to, and have collateral pledged to us by, counterparties in connection with our derivatives. At June 30, 2018 and December 31, 2017, counterparties were obligated to return cash collateral pledged by us of \$0 and \$44 million, respectively. At June 30, 2018 and December 31, 2017, we were obligated to return cash collateral pledged to us by counterparties of \$431 million and \$379 million, respectively. See Note 5 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements for additional information about pledged collateral.

We also pledge collateral from time to time in connection with funding agreements.

#### Securities Lending

We have a securities lending program whereby securities are loaned to third parties, primarily brokerage firms and commercial banks. We obtain collateral, usually cash, from the borrower, which must be returned to the borrower when the loaned securities are returned to us. Under our securities lending program, we were liable for cash collateral under our control of \$3.8 billion at both June 30, 2018 and December 31, 2017. Of these amounts, \$1.3 billion and \$1.6 billion at June 30, 2018 and December 31, 2017, respectively, were on open, meaning that the related loaned security could be returned to us on the next business day requiring the immediate return of cash collateral we hold. The estimated fair value of the securities on loan related to the cash collateral on open at June 30, 2018 was \$1.3 billion, all of which were U.S. government and agency securities which, if put to us, could be immediately sold to satisfy the cash requirement. See Note 4 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements.

## **Litigation**

Putative or certified class action litigation and other litigation, and claims and assessments against us, in addition to those discussed elsewhere herein and those otherwise provided for in the financial statements, have arisen in the course of our business, including, but not limited to, in connection with our activities as an insurer, employer, investor, investment advisor, and taxpayer. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning our compliance with applicable insurance and other laws and regulations. See Note 11 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements.

We establish liabilities for litigation and regulatory loss contingencies when it is probable that a loss has been incurred and the amount of the loss can be reasonably estimated. For material matters where a loss is believed to be reasonably possible but not probable, no accrual is made but we disclose the nature of the contingency and an aggregate estimate of the reasonably possible range of loss in excess of amounts accrued, when such an estimate can be made. It is not possible to predict or determine the ultimate outcome of all pending investigations and legal proceedings. In some of the matters referred to herein, very large and/or indeterminate amounts, including punitive and treble damages, are sought. Although in light of these considerations, it is possible that an adverse outcome in certain cases could have a material adverse effect upon our financial position, based on information currently known by us, in our opinion, the outcome of such pending investigations and legal proceedings are not likely to have such an effect. However, given the large and/or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could,

from time to time, have a material adverse effect on our combined net income or cash flows in particular quarterly or annual periods.

#### **Note Regarding Forward-Looking Statements**

This report, including Management's Discussion and Analysis of Financial Condition and Results of Operations, and other oral or written statements that we make from time to time may contain information that includes or is based upon forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements involve substantial risks and uncertainties. We have tried, wherever possible, to identify such statements using words such as "anticipate," "estimate," "expect," "project," "may," "will," "could," "intend," "goal," "target," "forecast," "objective," "continue," "aim," "plan," "believe" and other words and terms of similar meaning, or that are tied to future periods, in connection with a discussion of future operating or financial performance. In particular, these include, without limitation, statements relating to future actions, prospective services or products, future performance or results of current and anticipated services or products, sales efforts, expenses, the outcome of contingencies such as legal proceedings, trends in operating and financial results, as well as statements regarding the expected benefits of the Separation and the recapitalization actions.

Any or all forward-looking statements may turn out to be wrong. They can be affected by inaccurate assumptions or by known or unknown risks and uncertainties. Many such factors will be important in determining the actual future results of Brighthouse. These statements are based on current expectations and the current economic environment and involve a number of risks and uncertainties that are difficult to predict. These statements are not guarantees of future performance. Actual results could differ materially from those expressed or implied in the forward-looking statements due to a variety of known and unknown risks, uncertainties and other factors. Although it is not possible to identify all of these risks and factors, they include, among others:

- differences between actual experience and actuarial assumptions and the effectiveness of our actuarial models;
- · higher risk management costs and exposure to increased counterparty risk due to guarantees within certain of our products;
- the effectiveness of our exposure management strategy and the impact of such strategy on net income volatility and negative effects on our statutory capital;
- the additional reserves we will be required to hold against our variable annuities as a result of actuarial guidelines;
- · a sustained period of low equity market prices and interest rates that are lower than those we assumed when we issued our variable annuity products;
- · our degree of leverage due to indebtedness incurred in connection with the Separation;
- the effect adverse capital and credit market conditions may have on our ability to meet liquidity needs and our access to capital;
- · the impact of changes in regulation and in supervisory and enforcement policies on our insurance business or other operations;
- the effectiveness of our risk management policies and procedures;
- the availability of reinsurance and the ability of our counterparties to our reinsurance or indemnification arrangements to perform their obligations thereunder;
- heightened competition, including with respect to service, product features, scale, price, actual or perceived financial strength, claims-paying ratings, credit ratings, e-business capabilities and name recognition;
- changes in accounting standards, practices and/or policies applicable to us;
- the ability of our insurance subsidiaries to pay dividends to us, and our ability to pay dividends to our shareholders;
- our ability to market and distribute our products through distribution channels;
- the impact of the Separation on our business and profitability due to MetLife's strong brand and reputation, the increased costs related to replacing arrangements with MetLife with those of third parties and incremental costs as a public company;
- any failure of third parties to provide services we need, any failure of the practices and procedures of these third parties and any inability to obtain information or assistance we need from third parties, including MetLife;
- · whether the operational, strategic and other benefits of the Separation can be achieved, and our ability to implement our business strategy;
- whether all or any portion of the Separation tax consequences are not as expected, leading to material additional taxes or material adverse consequences to tax attributes that impact us;

- the uncertainty of the outcome of any disputes with MetLife over tax-related or other matters and agreements including the potential of outcomes adverse to us that could cause us to owe MetLife material tax reimbursements or payments or disagreements regarding MetLife's or our obligations under our other agreements;
- the impact on our business structure, profitability, cost of capital and flexibility due to restrictions we have agreed to that preserve the tax-free treatment of certain parts of the Separation;
- the potential material negative tax impact of the Tax Cuts and Jobs Act and other potential future tax legislation that could decrease the value of our tax attributes, lead to increased RBC requirements and cause other cash expenses, such as reserves, to increase materially and make some of our products less attractive to consumers;
- whether the Distribution will qualify for non-recognition treatment for U.S. federal income tax purposes and potential indemnification to MetLife if the Distribution does not so qualify;
- our ability to attract and retain key personnel; and
- other factors described in our 2017 Annual Report, the First Quarter Form 10-Q, this report, and from time to time in documents that we file with the SEC.

For the reasons described above, we caution you against relying on any forward-looking statements, which should also be read in conjunction with the other cautionary statements included and the risks, uncertainties and other factors identified in our 2017 Annual Report and the First Quarter Form 10-Q, particularly in the sections entitled "Risk Factors" and "Quantitative and Qualitative Disclosures About Market Risk," and included elsewhere herein, as well as in our subsequent filings with the SEC. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update or revise any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of unanticipated events, except as otherwise may be required by law. Please consult any further disclosures the Company makes on related subjects in reports to the SEC.

#### **Corporate Information**

We announce financial and other information about Brighthouse to our investors through the Brighthouse Investor Relations web page at www.brighthousefinancial.com, as well as SEC filings, news releases, public conference calls and webcasts. Brighthouse encourages investors to visit the Investor Relations web page from time to time, as information is updated and new information is posted. The information found on our website is not incorporated by reference in this report or in any other report or document we file with the SEC, and any references to our website are intended to be inactive textual references only.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk

We regularly analyze our market risk exposure to interest rate, equity market price, credit and foreign currency exchange rate risks. As a result of that analysis, we have determined that the estimated fair values of certain assets and liabilities are significantly exposed to changes in interest rates, and to a lesser extent, to changes in equity market prices and foreign currency exchange rates. We have exposure to market risk through our insurance and annuity operations and general account investment activities. For purposes of this discussion, "market risk" is defined as changes in fair value resulting from changes in interest rates, equity market prices, credit spreads and foreign currency exchange rates. We may have additional financial impacts other than changes in fair value, which are beyond the scope of this discussion. A description of our market risk exposures may be found under "Quantitative and Qualitative Disclosures About Market Risk" in the 2017 Annual Report. There have been no material changes to our market risk exposures from the market risk exposures previously disclosed in the 2017 Annual Report.

## **Item 4. Controls and Procedures**

Management, with the participation of the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended ("Exchange Act"), as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures were effective as of June 30, 2018.

MetLife continues to provide certain services to the Company on a transitional basis through services agreements. The Company continues to change business processes and standup systems as a standalone entity, and identifies, documents and evaluates controls to ensure controls over our financial reporting are effective. We consider these to be a material change in our internal control over financial reporting.

Other than as noted above, there were no changes to the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2018 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Part II — Other Information

#### **Item 1. Legal Proceedings**

The following should be read in conjunction with (i) Part I, Item 3 of the 2017 Annual Report and Note 15 to the Notes to the Consolidated and Combined Financial Statements included in the 2017 Annual Report; (ii) Part II, Item 1 of the First Quarter Form 10-Q; and (iii) Note 11 of the Notes to the Interim Condensed Consolidated and Combined Financial Statements in Part I of this report.

## **Diversified Lending Group Litigations**

Hartshorne v. NELICO, et al. (Los Angeles County Superior Court, filed March 25, 2015). Plaintiffs have named New England Life Insurance Company ("NELICO"), MetLife, Inc. and MetLife Securities, Inc. in twelve related lawsuits in California state court alleging various causes of action including multiple negligence and statutory claims relating to the Diversified Lending Group Ponzi scheme. As of May 2, 2018, all of the claims have been resolved.

## **Unclaimed Property Litigation**

Total Asset Recovery Services, LLC on its own behalf and on behalf of the State of New York v. Brighthouse Financial, Inc., et al. (Supreme Court, New York County, NY, second amended complaint filed November 17, 2017). Total Asset Recovery Services, LLC (the "Relator") has brought a qui tam action against Brighthouse Financial, Inc. and its subsidiaries and affiliates under the New York False Claims Act seeking to recover damages on behalf of the State of New York. The action originally was filed under seal on or about December 3, 2010. The State of New York declined to intervene in the action, and the Relator is now prosecuting the action. The Relator alleges that from on or about April 1, 1986 and continuing annually through on or about September 10, 2017, the defendants violated New York State Finance Law Section 189 (1) (g) by failing to timely report and deliver unclaimed insurance property to the State of New York. The Relator is seeking, among other things, treble damages, penalties, expenses and attorneys' fees and prejudgment interest. No specific dollar amount of damages is specified by the Relator who also is suing numerous insurance companies and John Doe defendants. Brighthouse Financial, Inc. filed a motion to dismiss. The Court has entered an order of voluntary discontinuance without prejudice pursuant to which the Relator dismissed Brighthouse Financial, Inc. without prejudice but reserved its right to file a motion to amend to name other Brighthouse entities as defendants. If other Brighthouse entities are named, the Brighthouse defendants intend to defend this action vigorously.

### **Group Annuity Class Action**

Edward Roycroft v. Brighthouse Financial, Inc., et al. (U.S. District Court, Southern District of New York, filed June 18, 2018). Edward Roycroft filed a purported class action against Brighthouse Financial, Inc., MetLife, Inc., and Metropolitan Life Insurance Company. The complaint alleges plaintiff is a beneficiary of a Martindale-Hubbell group annuity contract and did not receive payments plaintiff claims he was entitled to upon his retirement in 1999. Plaintiff seeks to represent a class of all beneficiaries who were due annuity benefits pursuant to group annuity contracts and whose annuity benefits were released from reserves. Plaintiff's causes of action are for conversion, unjust enrichment, an accounting and for a constructive trust. Plaintiff seeks damages, attorneys' fees, declaratory and injunctive relief and other equitable remedies. Brighthouse Financial, Inc. intends to defend this action vigorously.

In addition to the matters discussed above, various litigation, claims and assessments against the Company, in addition to those discussed previously and those otherwise provided for in the Company's consolidated and combined financial statements, have arisen in the course of the Company's business, including, but not limited to, in connection with its activities as an insurer, investor and taxpayer. Further, state insurance regulatory authorities and other federal and state authorities regularly make inquiries and conduct investigations concerning the Company's compliance with applicable insurance and other laws and regulations.

It is not possible to predict the ultimate outcome of all pending investigations and legal proceedings. In some of the matters referred to previously, large and/or indeterminate amounts, including punitive and treble damages, are sought. Although in light of these considerations it is possible that an adverse outcome in certain cases could have a material effect upon the Company's financial position, based on information currently known by the Company's management, in its opinion, the outcomes of such pending investigations and legal proceedings are not likely to have such an effect. However, given the large and/or indeterminate amounts sought in certain of these matters and the inherent unpredictability of litigation, it is possible that an adverse outcome in certain matters could, from time to time, have a material effect on the Company's consolidated and combined net income or cash flows in particular quarterly or annual periods.

#### **Item 1A. Risk Factors**

We discuss in the 2017 Annual Report and our other filings with the SEC, including our First Quarter Form 10-Q, various risks that may materially affect our business. In addition, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Industry Trends" for regulatory and other updates, as well as "Management's Discussion and

Analysis of Financial Condition and Results of Operations — Note Regarding Forward-Looking Statements" included in this report, each of which is incorporated by reference herein. There have otherwise been no other material changes to our risk factors from the risk factors previously disclosed in the 2017 Annual Report, as amended or supplemented by such information in the First Quarter Form 10-Q.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not applicable.

# **Item 4. Mine Safety Disclosures**

Not applicable.

#### Item 6. Exhibits

(Note Regarding Reliance on Statements in Our Contracts: In reviewing the agreements included as exhibits herein, please remember that they are included to provide you with information regarding their terms and are not intended to provide any other factual or disclosure information about Brighthouse Financial, Inc. and its subsidiaries or affiliates, or the other parties to the agreements. The agreements contain representations and warranties by each of the parties to the applicable agreement. These representations and warranties have been made solely for the benefit of the other parties to the applicable agreement and (i) should not in all instances be treated as categorical statements of fact, but rather as a way of allocating the risk to one of the parties if those statements prove to be inaccurate; (ii) have been qualified by disclosures that were made to the other party in connection with the negotiation of the applicable agreement, which disclosures are not necessarily reflected in the agreement; (iii) may apply standards of materiality in a way that is different from what may be viewed as material to investors; and (iv) were made only as of the date of the applicable agreement or such other date or dates as may be specified in the agreement and are subject to more recent developments. Accordingly, these representations and warranties may not describe the actual state of affairs as of the date they were made or at any other time. Additional information about Brighthouse Financial, Inc. and its subsidiaries and affiliates may be found elsewhere herein and Brighthouse Financial, Inc.'s other public filings, which are available without charge through the U.S. Securities and Exchange Commission website at www.sec.gov.)

Exhibit No.	Description
10.1#	Brighthouse Financial, Inc. 2017 Stock and Incentive Compensation Plan is incorporated by reference to Exhibit 10.1 to our Current
	Report on Form 8-K, filed on May 24, 2018 (File No. 001-37905) (the "May 24, 2018 8-K").
10.2#	Brighthouse Financial, Inc. 2017 Non-Management Director Stock Compensation Plan is incorporated by reference to Exhibit 10.2 to the May 24, 2018 8-K.
10.3#	<u>Brighthouse Services, LLC Temporary Incentive Deferred Compensation Plan, as restated is incorporated by reference to Exhibit 10.3 to the May 24, 2018 8-K.</u>
10.4#	Form of Performance Share Unit Agreement (Employee Plan) is incorporated by reference to Exhibit 10.4 to the May 24, 2018 8-K.
10.5#	Form of Restricted Stock Unit Agreement (Employee Plan) is incorporated by reference to Exhibit 10.5 to the May 24, 2018 8-K.
10.6#	Form of Non-Qualified Stock Option Agreement (Employee Plan) is incorporated by reference to Exhibit 10.6 to the May 24, 2018 8-K.
10.7#	Award Agreement Supplement (Employee Plan) is incorporated by reference to Exhibit 10.7 to the May 24, 2018 8-K.
10.8#	Form of Restricted Stock Unit Agreement (Founders' Grants under the Employee and Director Plans) is incorporated by reference to Exhibit 10.8 to the May 24, 2018 8-K.
10.9#	Award Agreement Supplement (Founders' Grants under the Employee and Director Plans) is incorporated by reference to Exhibit 10.9 to the May 24, 2018 8-K.
10.10#	Form of Non-Management Director Restricted Stock Unit Agreement (Director Plan) is incorporated by reference to Exhibit 10.10 to the May 24, 2018 8-K.
10.11#	Non-Management Director Award Agreement Supplement (Director Plan) is incorporated by reference to Exhibit 10.11 to the May 24, 2018 8-K.
10.12#	Brighthouse Financial, Inc. Employee Stock Purchase Plan is incorporated by reference to Exhibit 4.5 to our Registration Statement on Form S-8, filed on May 25, 2018 (File No. 333-225197) ("the Form S-8").
10.12.1#	Amendment Number One to the Brighthouse Financial, Inc. Employee Stock Purchase Plan is incorporated by reference to Exhibit 4.6 to the Form S-8.
10.13#	<u>Letter Agreement, entered into June 8, 2018, by and between Peter Carlson and Brighthouse Services, LLC is incorporated by reference to Exhibit 10.1 to our Current Report on Form 8-K, filed on June 8, 2018 (File No. 001-37905).</u>
31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1*	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema Document.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document.

<sup>\*</sup> Filed herewith.

<sup>#</sup> Denotes management contracts or compensation plans or arrangements.

# **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# BRIGHTHOUSE FINANCIAL, INC.

By: /s/ Anant Bhalla

Name: Anant Bhalla

Title: Executive Vice President and Chief Financial Officer

(Authorized Signatory and Principal Financial Officer)

Date: August 7, 2018

#### **CERTIFICATIONS**

- I, Eric T. Steigerwalt, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Brighthouse Financial, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ Eric T. Steigerwalt

Eric T. Steigerwalt

President and Chief Executive Officer

#### **CERTIFICATIONS**

- I, Anant Bhalla, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of Brighthouse Financial, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2018

/s/ Anant Bhalla

Anant Bhalla
Executive Vice President and
Chief Financial Officer

## **SECTION 906 CERTIFICATION**

# CERTIFICATION PURSUANT TO SECTION 1350 OF CHAPTER 63 OF TITLE 18 OF THE UNITED STATES CODE

I, Eric T. Steigerwalt, certify that, to my knowledge, (i) Brighthouse Financial, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2018 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Brighthouse Financial, Inc.

Date: August 7, 2018

/s/ Eric T. Steigerwalt

Eric T. Steigerwalt

President and Chief Executive Officer

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by Brighthouse Financial, Inc. (the "Company") for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.

## **SECTION 906 CERTIFICATION**

# CERTIFICATION PURSUANT TO SECTION 1350 OF CHAPTER 63 OF TITLE 18 OF THE UNITED STATES CODE

I, Anant Bhalla, certify that, to my knowledge, (i) Brighthouse Financial, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2018 (the "Form 10-Q") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and (ii) the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of Brighthouse Financial, Inc.

Date: August 7, 2018

/s/ Anant Bhalla

Anant Bhalla

Executive Vice President and

Chief Financial Officer

This certification accompanies this Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by such Act, be deemed filed by Brighthouse Financial, Inc. (the "Company") for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Such certification will not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Exchange Act, except to the extent that the Company specifically incorporates it by reference.